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UNITED STATES BANKRUPTCY COURT
SOUTHERN DISTRICT OF NEW YORK

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In re:	:	Chapter 11
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CHEMTURA CORPORATION, <u>et al.</u> ,	:	Case No. 09-11233 (REG)
	:	
Debtors.	:	Jointly Administered
	:	
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**OBJECTION OF THE OFFICIAL COMMITTEE OF
EQUITY SECURITY HOLDERS TO DEBTORS' MOTION FOR ENTRY
OF AN ORDER AUTHORIZING THE DEBTORS TO ENTER INTO A PLAN SUPPORT
AGREEMENT WITH THE CREDITORS' COMMITTEE AND CERTAIN HOLDERS
OF THE DEBTORS' 2009 NOTES, 2016 NOTES AND 2026 DEBENTURES**



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MISCELLANEOUS

Verified Statement of Jones Day Regarding Representation of an Ad Hoc Committee of Bondholders Pursuant to Federal Rule of Bankruptcy Procedure 2019, filed on June 11, 2010 (Docket No. 2879).	20
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The Official Committee of Equity Security Holders (the "**Equity Committee**") appointed in the above-captioned jointly-administered chapter 11 cases (the "**Chapter 11 Cases**") of Chemtura Corporation ("**Chemtura**") and its affiliated debtors and debtors-in-possession (collectively with Chemtura, the "**Debtors**"), by and through its undersigned counsel, hereby objects (the "**Objection**") to the Debtors' Motion for Entry of an Order Authorizing the Debtors to Enter into a Plan Support Agreement with the Creditors' Committee and Certain Holders of the Debtors' 2009 Notes, 2016 Notes and 2026 Debentures (the "**Motion**"). In support of its Objection, the Equity Committee respectfully represents as follows.

PRELIMINARY STATEMENT

1. The plan filed by the Debtors now concedes that the Debtors are solvent estates with substantial equity value, and the creditors committee and the ad hoc committee have acknowledged that fact by supporting the Debtors' plan that pays its members a bonus with the Equity Committees' money.

2. At the same time the Debtors filed this proposed plan -- irrefutably establishing that the Chemtura equity holders are the fulcrum security in these chapter 11 cases and therefore have the most at stake in this reorganization process -- the Debtors are seeking authority to take \$7 million from the equity holders' recoveries in order to pay an alleged substantial contribution claim that has not even been made and, even if it had been made, has no chance of being approved. This pretextual "settlement" is part of the proposed plan support agreement (the "**PSA**") that the Debtors seek to enter into with the Official Committee of Unsecured Creditors (the "**UCC**") and certain members (the "**Consenting Noteholders**") of an ad hoc committee (the "**Ad Hoc Committee**") of claimholders under the Debtors' 2009 Notes,

2016 Notes, and 2026 Notes.¹ The "settlement" is nothing more than a vote buying tactic, spent with currency that rightfully belongs to equity holders.

3. The PSA is an impermissible plan solicitation under Bankruptcy Code section 1125 because it has already obligated the UCC and the Consenting Noteholders to vote in favor of the joint plan of reorganization filed by the Debtors on June 17, 2010 (the "**Debtors' Plan**") prior to the approval of a disclosure statement. Under the present circumstances, where the Debtors' Plan provides for payment to unsecured creditors in full plus accrued interest, the PSA serves no purpose. The only thing the lockup accomplishes is to further marginalize equity's participation by improperly shutting it out of the plan process, while simultaneously decreasing equity recoveries by \$7 million.

4. Specifically, the Debtors attempt to justify this improper lockup by linking it to a so-called "settlement" of the Ad Hoc Committee's purported claim for substantial contribution (the "**Substantial Contribution Settlement**"). This so-called settlement was manufactured by the noteholders and the Debtors in an improper effort to shoehorn themselves into the posture of the Texaco case, which is the only reported decision from this District that has authorized a post petition plan support agreement under any circumstances. However, neither Texaco nor the other unpublished orders and transcript rulings cited by the Debtors stand for the proposition that the Debtors' Substantial Contribution Settlement is a legitimate reason for entry into the PSA. The Substantial Contribution Settlement proffered by the Debtors does not remotely fit within the premise of *any* of these authorities and cannot justify the Debtors' entry into the PSA.

¹ As employed herein, "**2009 Notes**", "**2016 Notes**", and "**2026 Notes**" have the meanings ascribed to such terms in the joint plan of reorganization filed by the Debtors on June 17, 2010.

5. Furthermore, if approved, the Substantial Contribution Settlement would obligate the Debtors to pay up to \$7 million for the Ad Hoc Committee's fees and expenses for a claim that has never been formally asserted. Nor can such a claim ever be credibly asserted because the Ad Hoc Committee's constituents are already being paid in full (including accrued interest and questionable "settlements") in exchange for their votes. The Ad Hoc Committee could never credibly contend that by diminishing equity recoveries, it has made a substantial contribution to the Chapter 11 cases. Consequently, there is no legitimate substantial contribution claim for the Ad Hoc Committee to make and there is no possible justification for paying a \$7 million bogus settlement out of equity's pocket. In addition, even if there could be a substantial contribution, the nature of the Substantial Contribution Settlement makes any determination necessarily premature because it is impossible for the Court to determine the merits of such a settlement in the absence of a confirmed plan.

6. In any event, the Debtors have not met – and cannot meet - their burden for approval of the Substantial Contribution Settlement. They proffer no evidence on which the Court may determine, consistent with this Circuit's standards for approving settlements, whether the Substantial Contribution Settlement falls within the range of reasonableness. Rather, as set forth herein, the Substantial Contribution Settlement has no basis in law or fact, especially where as here the underlying "claim" has no likelihood of success on the merits.

7. As a result, the Motion must fail because (a) the PSA embodies an impermissible plan solicitation in violation of Bankruptcy Code section 1125, (b) the Substantial Contribution Settlement does not justify entry into the PSA under the Texaco decision, and (c) the Substantial Contribution Settlement itself cannot be approved because the Debtors have failed to establish the facts necessary to determine that the settlement falls within the range of

reasonableness.² This Court should not allow the Debtors to lock themselves in to a plan in the face of an alternative plan that injects \$470 million of new cash in the Debtors, pays creditors in full, in cash, and provides the fulcrum security holders with value well beyond what they would otherwise receive under the Debtors' Plan.

Procedural Posture of the Case

8. The Debtors have now acknowledged what the Equity Committee has been asserting for months – that they are solvent entities and that existing shareholders represent the fulcrum security in these cases. Contrary to all prior statements of the Debtors proclaiming their insolvency, the Debtors recently entered into a sweetheart deal with their creditors that distributes substantial portions of the equity value by paying unsecured creditors in full, granting over \$200 million in various manufactured settlement payments that do not withstand scrutiny, and providing leftover value to Chemtura's equity holders.

9. The Debtors and the other parties to the PSA did not enlist the Equity Committee's support in filing the Debtors' Plan, nor does the Equity Committee support the Debtors' Plan because, among other infirmities, it transfers to the Debtors' noteholders and other creditors value that rightfully belongs to equity security holders. Indeed, concurrent with the filing of this Objection, the Equity Committee is filing its Motion of the Official Committee of Equity Security Holders for an Order, Pursuant to Section 1121(d) of the Bankruptcy Code, Terminating the Exclusive Periods During Which Only the Debtors May File a Chapter 11 Plan and Solicit Acceptances Thereof (the "**Termination Motion**") to terminate the Debtors' exclusivity in order to file its competing plan that is fully funded with at least \$470 million in

² Although the Debtors' Motion is murky regarding whether the Debtors seek relief pursuant to Bankruptcy Rule 9019, their proposed order submitted with the Motion purports to approve a settlement of the Ad Hoc Committee's fees: "the settlement of the dispute concerning payment of the fees and expenses of the Ad Hoc Committee of Bondholders under the Plan Support Agreement is hereby approved."

new equity commitments, raises \$800 million in new debt, reinstates \$500 million of 2016 Notes, and provides for pass-through of certain claims.

10. The Debtors' Plan reflects a so-called "global settlement" between the Debtors, the UCC, and the Ad Hoc Committee. Under this settlement, the Debtors' noteholder constituency will acquire control of the Debtors. Yet this so-called "global settlement" is at the expense of existing equity holders, whose recoveries are being used to fund the so-called global settlement and unfairly lines the pockets of the noteholders and creditors without any legal basis.

In this regard, the Debtors' Plan includes, among other things:

- (a) an unnecessarily low level of debt at emergence when all indicators reflect that the Debtors have a higher debt capacity – the low debt level serves to increase the amount of claims that must be equitized and results in greater dilution to existing equity holders;
- (b) the unjustified provision of \$50 million in "make-whole" claims to holders of the 2016 Notes when there is no legal basis for these claims and they can readily be avoided through reinstatement of the 2016 Notes;
- (c) the unjustified provision of \$20 million in "no-call" claims to holders of 2026 Notes;³
- (d) up to \$7 million payment for the fees and expenses of the Ad Hoc Committee through the Substantial Contribution Settlement that is prematurely before this Court and has no underlying merit or substance; and
- (e) \$50 million in contributions to the Debtors' pensions, notwithstanding that the Debtors intend to maintain these pensions and that there is no rational basis for the Pension Benefit Guaranty Corporation (the "**PBGC**") to terminate the pensions.

³ The Equity Committee believes that these claims have no merit as the 2026 Notes are receiving a benefit from repayment and therefore have no damages. This eliminates the need for the \$20 million payment.

The result is a truly incredible proposal that gratuitously pays creditors over \$200 million in settlements, which is nearly three times the total amount of the aggregate \$67 million of value allotted to equity and is, for this reason alone, unconfirmable.⁴

11. Inasmuch as the cost of the so-called global settlement reflected in the Debtors' Plan will be borne exclusively by Chemtura's equity holders, the decision to pursue such a settlement without enlisting the Equity Committee's support speaks volumes. Indeed, consistent with previous reports to the Court and as further set forth in the Termination Motion, the Equity Committee has an alternative plan at the ready that provides for new equity financing, a sustainable amount of leverage, satisfies existing claims in full, and creates value for existing equity holders well beyond what they otherwise would receive under the Debtors' Plan.

12. As the acknowledged fulcrum security holders, the equity holders have the most at stake in this reorganization process and therefore they need to be an active participant in plan negotiations. The PSA, however, eviscerates any meaningful participation by equity holders because the parties to the PSA will already be locked in to a depressed plan value and lucrative settlements and therefore would have no incentive to move from their entrenched positions, even if they were paid in full, in cash, under the Equity Committee's plan. In particular, the PSA contains no fiduciary outs for the Consenting Noteholders and only very limited fiduciary outs for the UCC, and needlessly obligates both these constituents to accept the Debtors' static and self-serving plan valuation, without even knowing the terms of a potential alternate plan.

⁴ The Equity Committee recognizes that the propriety of the Plan and the settlements contained therein are matters to be addressed at confirmation and, thus, the Equity Committee does not fully address these matters in this Objection. For the avoidance of any doubt, the Equity Committee reserves all rights to object to the Plan on any applicable basis, whether or not discussed in this Objection.

ARGUMENT

A. The PSA Embodies an Impermissible Solicitation of Creditor Votes

13. The PSA violates Bankruptcy Code section 1125 because it is an impermissible solicitation of votes in support of the Debtors' Plan. Bankruptcy Code section 1125(b) provides that

"[a]n acceptance or rejection of a plan may not be solicited after the commencement of the case under this title from a holder of a claim or interest with respect to such claim or interest, unless, at the time of or before such solicitation, there is transmitted to such holder the plan or a summary of the plan, and a written disclosure statement approved, after notice and a hearing, by the court as containing adequate information."

11 U.S.C. § 1125(b).

14. As Judge Walrath stated in invalidating a postpetition lock-up agreement in which creditors agreed to accept the debtor's plan prior to the approval of a disclosure statement:

This is purely an 1126(e) issue where these votes were solicited contrary to the provisions of the code, because these were obtained before the approval of the disclosure statement under 1125.

I think solicitation, while respectfully century glove says it cannot be read . . . – broadly, I think to find that obtaining a lock-up agreement in this form is not a solicitation of a vote, would mean eviscerating that from the Bankruptcy Code completely. Because if this is not soliciting a vote in favor of the debtor's plan, I don't know what is.

And although it has conditions to actually signing the ballot, those conditions, in my opinion, are not – are not significant, and I think that rather than have creditors uncertain about whether or not they are bound by such agreements, given post petition action – activities, I think the better procedure is simply to state that post petition lock-up agreements have no role in a bankruptcy case.

I do not – I disagree with counsel that it will inhibit negotiations for a consensual plan, but I think that the code does contemplate that all parties can continue to negotiate and receive full access to

information under the Bankruptcy Code about the debtor and get to exercise their free will up until the moment they cast that ballot.

In re NII Holdings, Inc., No. 02-11505 (MFW), Hr'g Tr. at 60-12; 61-11, (Bankr. D. Del. Oct. 22, 2002) (Dkt. No. 394) (emphasis added) (transcript annexed hereto as **Exhibit A**).

15. Similarly, the court in In re Stations Holding Co. was troubled by the Debtors' entry into postpetition lock-up agreements and found them to be impermissible solicitations under even the narrowest view of "solicitation":

This is a little bit more than negotiating on a plan. I think it's clear. I think Century Glove, respectfully, I don't know how I can ever interpret solicitation narrowly enough to not include this. A lockup agreement, certainly the ones signed in this case, constitute the solicitation of a vote on a plan and must be designated, I think, while I have discretion, I think it's clear that this process does not pass muster under 1125. I question whether it even passes muster under 1126, but I don't have to go there.

I never want to see another lockup agreement like this cited to me as being appropriate. . . . I think the plain language of 11251 [sic], the term "solicitation" means asking for a vote. Requesting a vote. I don't think it even includes getting a vote. **Solicit a vote means ask for a vote. You ask for a vote. You got them to agree to vote** and I don't think it's appropriate without a disclosure statement.

In re Stations Holding Co., No. 02-10882 (MFW), Hr'g Tr. at 44-14; 46-7, (Bankr. D. Del. Sept. 25, 2002) (Dkt. No. 190, 196) (emphasis added) (transcript annexed hereto as **Exhibit B**).

16. The court in In re Greate Bay Hotel & Casino Inc., also scrutinized a postpetition lock-up agreement between a plan proponent and an official creditors committee and invalidated the agreement:

Any agreement between High River and the Committee to the extent that it purports to irrevocably bind the Committee to support a High River Plan, is unenforceable against the Committee as a matter of law and is therefore void. The Committee is free to support any plan of reorganization that it deems, in its business judgment, to be in the best interests of its constituency, and is free to continue as a co-proponent of the High River Plan.

In re Greate Bay Hotel and Casino Inc., No. 98-10001 (JW), at 2 (Bankr. D.N.J. Mar. 10, 2000) (Dkt. No. 1271) (emphasis added) (annexed hereto as **Exhibit C**).

17. While parties in interest may attempt to achieve consensus in chapter 11 cases, the line between negotiation and solicitation must be respected. See In re Media Cent., Inc., 89 B.R. 685, 690 (Bankr. E. D. Tenn. 1988) ("Although negotiations with creditors and equity security holders is [sic] an integral part of a chapter 11 case, such negotiations cannot be accomplished through solicitation of votes on . . . plans having no court-approved disclosure statements."). A debtor's use of lock-up agreements to stifle the pursuit of alternative, value-maximizing transactions does not advance any chapter 11 policy or goal of the Bankruptcy Code. To the contrary, it is black letter law that a debtor's fiduciary duty is to maximize the value of the estate for distribution to all parties in interest. See Toibb v. Radloff, 501 U.S. 157, 163 (1991); Nw Airlines Corp. v. Ass'n of Flight Attendants-CWA (In re Nw Airlines Corp.), 349 B.R. 338, 369 (S.D.N.Y. 2006), aff'd, 483 F.3d 160 (2d Cir. 2007) (noting that debtor is a fiduciary obligated to maximize value of the estate and treat all parties fairly).

18. In this case, the Court has not approved the Debtors' recently filed Disclosure Statement. Despite that fact, the PSA provides for an immediate binding commitment by the Consenting Noteholders to affirmatively vote their debt, claims, and interests to accept the Debtors' Plan, and further provides that the solicitation period can be as little as five business days:

[E]ach Consenting Noteholder agrees as follows:

(i) So long as its vote has been solicited in a manner sufficient to comply with the requirements of sections 1125 and 1126 of the Bankruptcy Code, including its receipt of the Disclosure Statement following approval of such by the Bankruptcy Court under section 1125 of the Bankruptcy Code, each Consenting Holder agrees to (A) vote (or cause the voting of) its Debt, Claims, and Interests to accept the Plan, by delivering its duly executed and completed

ballot accepting such Plan on a timely basis following the commencement of the Solicitation, and agrees that the period of such Solicitation may be as short as five (5) business days

See PSA at § 4(b)(i).

19. The Debtors wrongly contend that the PSA does not embody an impermissible solicitation because it requires a consenting vote "only if" such vote has been solicited in compliance with sections 1125 and 1126.⁵ This is a manufactured "technicality" and does not change the fact that the votes have already been solicited – i.e. the Debtors have already asked for the votes. All that remains in the ministerial act of casting a ballot. None of the Debtors' arguments changes the fact that the Debtors have bought consenting votes with a \$70 million payment on meritless claims and an immediate obligation to pay the Ad Hoc Committee fees for a task they never accomplished.⁶ All of these payments are at the direct expense of the equity holders.

B. Texaco and Other Rulings Do Not Support Approval of the Settlement and PSA

20. The Debtors cite to no authority that authorizes them to enter into a settlement that reduces recoveries from shareholders in order to lock up noteholder votes on a plan.

21. Rather, the cases cited by the Debtors demonstrate that courts in this District and elsewhere will approve pre-plan settlements that incorporate the settling parties'

⁵ The Consenting Noteholders' agreement to reduce the solicitation period to as little as five business days evidences their pre-solicitation acceptance of the plan without requiring any significant time to review and digest the Disclosure Statement in order to cast an informed vote. Furthermore, the Debtors provide no justification to support the remarkable proposition that the Consenting Noteholders have the authority to reduce the Debtors' solicitation period as to all affected classes under the Plan.

⁶ The Debtors do not address whether they are legally able to grant priority status to the Ad Hoc Committee's section 503(b) claim. See In re Nat'l Health & Safety Corp., No. 99-18339 (DWS), 2000 WL 968778, at *1 n.7 (Bankr. E.D. Pa. July 5, 2000) (in disapproving settlement of attorney's section 503(b) claim, the attorney "acknowledges that the Debtor cannot confer the priority claim status; rather only the Court can.").

agreement to support a proposed plan (a) only when such settlements do not adversely impact other constituents' treatment or recoveries under the proposed plan, and (b) only to the extent the plan includes the approved settlement. The PSA violates both of these conditions and precludes any approval by this Court.

22. Significantly, the stipulation and settlement in Trans World Airlines, Inc. v. Texaco Inc., (In re Texaco Inc.) 81 B.R. 813, 818-20 (Bankr. S.D.N.Y. 1988) established the rights of Texaco and Pennzoil, its judgment creditor, to apply for extensions of time to petition the Supreme Court for review of Pennzoil's state court judgment. The whole basis for the settlement was to give the parties adequate time to jointly propose and confirm a plan that would render the need for Supreme Court review moot. As part of the stipulation to defer the timing of the filing of the Supreme Court petition, the parties agreed to compromise Pennzoil's \$11 billion judgment to an allowed \$3 billion claim. See id. (stipulation set forth in appendix to decision). Importantly, the Texaco-Pennzoil stipulation only adversely impacted Pennzoil's recovery under the proposed plan. Pennzoil agreed to be a co-proponent of the plan, which provided for full recoveries to Texaco's unsecured creditors and its shareholders. Thus the approved settlement and ancillary plan support agreement did not adversely impact any other constituent – indeed, it enhanced other constituents' abilities to receive distributions. See In re Texaco Inc., 84 B.R. 893, 894, 898 (Bankr. S.D.N.Y. 1988) (observing that shareholders retained their interests under the Texaco plan and that the General Committee of Unsecured Creditors and Equity Committee supported confirmation of the plan). In contrast to the Texaco matter, here the Substantial Contribution Settlement confers no benefit on the equity holders. In fact, it serves to limit equity recoveries and therefore adversely impacts the fulcrum security holders in a significant way. Indeed, because the Ad Hoc Committee's constituents are entitled to a full recovery of their

claims, there is no quid pro quo as there was when Pennzoil reduced the amount of its allowed claim in the Texaco case in order to enable other constituents to receive distributions.

23. Similarly, this Court entered its order in the Lyondell case approving the Bank of New York settlement with the debtor pursuant to Rule 9019, together with Bank of New York's ancillary agreement to support a plan that embodied that settlement, only after this Court (a) excised the specific performance/damages provision of the settlement so that the settlement had no impact on pending disputes among other constituents, (b) satisfied itself that the settlement affected only the intercreditor dispute, and (c) did not otherwise prevent the Debtors from maximizing value for their stakeholders:

But the notion that the estate is either going to be subjected to economic risk if I disapprove the 9019 between the estate and the senior secured, or that once more, people are going to be putting a gun to my head to tilt the scale on my evaluation of the 9019 that's coming up on trial next week is what really bothers me.

* * * * *

The issue, as I articulated at the beginning of oral argument, was never whether the underlying deal was a good one, but whether there were provisions in it that could, (a) impair the debtors' ability to maximize value if a Joe Smith were to come down the road to make a cash offer for the estate that was sufficiently attractive and which might require abandonment of the existing plan, or, (b) that would unfairly prejudice the creditors' committee in a matter of great importance to both sides that we are beginning – we are going to hear next week.

If either of those were to transpire, either in an inability of the debtors to maximize value or something that would no longer permit the parties to have a fair fight next week, that would, of course, be a matter of material concern to me.

* * * * *

What we're trying to do here is to preserve the intercreditor agreement that was made between the different groups of secured lenders, which is a legitimate need and concern on the part of both sides, and which, as long as the debtors can maximize value and we're not adversely affecting the litigation with the creditors' committee, is now not only agreeable to me, but I fully understand, respect, and agree with.

In re Lyondell Chem. Co., No. 09-10023 (REG), Hr'g Tr. at 11, 37-38, Slip op. (Bankr. S.D.N.Y. Feb. 11, 2010) (emphasis added) (attached hereto as **Exhibit D**).

24. Contrary to the Debtors' assertion, the global settlement and attendant plan support agreement in the Owens Corning case demonstrates why the PSA should not be approved. That settlement was the culmination of an effort, after six years of protracted litigation and appeals, to settle

"what . . . can fairly be called extraordinarily complex litigation, the equitable subordination actions, the estimation of asbestos personal injury claims, and the fraudulent transfer adversary that's pending in the District Court. . . . The parties have been engaged in years of discovery, weeks of trial, and months of appeals "

In re Owens Corning, No. 00-03837 (JFK), Hr'g Tr. at 9-10 (Bankr. D. Del. June 23, 2006) (Dkt. No. 18233) (attached hereto as **Exhibit E**). Consequently, the court viewed the settlement and plan support agreement as a settlement "of the legal disputes that have prevented confirmation to date." Id. at 14.⁷ In sharp contrast to the marginal nature of the settlement proposed by the Debtors, the forgoing cases support the proposition that a debtor can enter into a settlement and plan support agreement only when the settlement is a fundamental component of the restructuring and does not adversely impact other constituents under the proposed plan.

25. None of these cases support their assertion that the settlement of any ancillary matter, such as the Ad Hoc Committee's amorphous substantial contribution claim, justifies locking in the Debtors and the estates' major constituents to a host of other controversial plan terms that have not yet been approved by the Court and that adversely affect other parties in

⁷ The Heritage Organization case, cited by the Debtors, is also inapposite. In that case, the debtor entered into plan support agreements with parties who were co-proponents of the plan. Thus the court found that there was no impermissible solicitation because "[a] reading of § 1125(b) that requires a creditor intending to jointly propose a plan to draft a disclosure statement, get it approved, and then mail it to himself before agreeing to vote for it, under penalty of disenfranchisement, would be absurd." In re Heritage Org., L.L.C., 376 B.R. 793, 791 (Bankr. N.D. Tex. 2007).

interest. But this is precisely what the Debtors are trying to do. Specifically, the Debtors are trying to use the Substantial Contribution Settlement as a pretense for binding the Debtors (and others) to a PSA that includes provisions relating to numerous other plan terms (such as an agreed-upon low plan valuation for the Debtors and the payment of hundreds of millions to settle meritless claims) that are of vital importance to the equity holders and are not currently before the Court for approval.

C. **The Debtors' Request for Approval of the Substantial Contribution Settlement is Premature**

26. The Substantial Contribution Settlement should not even be entertained at this juncture. There is no confirmed plan and no demonstration that the Ad Hoc Committee could meet its heavy burden of demonstrating a tangible and direct benefit to the estate. Indeed, this Court has observed that substantial contribution awards cannot be made prior to the conclusion of the case before there is a result to use as a measuring stick against the party's alleged contribution:

It is true that substantial contribution applications are heard only at the end of the case. Parties in interest, and the bankruptcy courts, need an understanding, with as much information as possible, of the extent of the benefits constituting the asserted substantial contribution. Considering them (and, presumably, making payment) at an earlier time (which this Court has never seen) would encourage parties to routinely make such applications to finance their private agendas, and, if granted, add significant administrative costs to already expensive chapter 11 cases without any real indication of their resulting benefit.

In re Adelphia Commc'ns Corp., 336 B.R. 610, 662 n.130 (Bankr. S.D.N.Y.) (emphasis added), aff'd, 342 B.R. 122 (S.D.N.Y. 2006); see also In re Sentinel Mgmt. Group, Inc., 404 B.R. 488, 497 (Bankr. N.D. Ill. 2009) ("[A]bstract, unrealized gains or theoretical revisions to a plan which have not resulted in an actual or demonstrable benefit to the debtor or its creditors do not amount to providing a substantial contribution.").

27. This last point is underscored by the fact that there are serious questions about the confirmability of the Debtors' Plan and the legality of many of the settlements contained therein. The Equity Committee believes that the Debtors' Plan as filed is unconfirmable and intends to vigorously oppose its confirmation. While the Equity Committee recognizes that the time for the Court to assess the Debtors' Plan's legality is at confirmation and intends to pursue its objections to the Debtors' Plan at that time, the Equity Committee also notes the following obvious flaws with respect to certain of the settlements contained therein:⁸

- (a) Settlement with Respect to the Debtors' Reorganization Value: The Debtors' Plan incorporates an agreement by the Debtors, the UCC, and the Ad Hoc Committee with respect to the Debtors' reorganization value. Specifically, the parties have agreed to a reorganization value for the Debtors of \$2.05 billion plus, except as otherwise agreed to by the Debtors, the UCC, and the Ad Hoc Committee, total cash available to satisfy allowed unsecured claims plus the amount of cash to be retained following the Effective Date. See Debtors' Plan at §§ 1.1.103, 7.1. The Equity Committee believes that this agreed-upon value – which will be used to equitize claims pursuant to the Debtors' Plan – understates the Debtors' true value. In this regard, the Equity Committee notes that the agreed-upon reorganization value is less than the value at which interested parties have previously indicated they are willing to invest in new equity. As a result, if the agreed-upon reorganization value is used, creditors under the Debtors' Plan will receive more than the allowed amount of their claims in violation of the Bankruptcy Code. Viewed in this light, the settlement with respect to the Debtors' reorganization value is one by which the UCC and the Ad Hoc Committee have agreed that their constituents will receive more than they are entitled to on account of their claims. Such a settlement does not provide any benefit to the estates and certainly does not support approval of the Substantial Contribution Settlement or the PSA.

⁸ Again, the Equity Committee recognizes that the propriety of the Plan and the settlements contained therein are matters to be addressed at confirmation and, thus, the Equity Committee does not fully address these matters in this Objection. For the avoidance of any doubt, the Equity Committee reserves all rights to object to the Plan on any applicable basis, whether or not discussed in this Objection.

- (b) Settlement with Respect to Funded Debt at Emergence: The Debtors' Plan incorporates an agreement by the Debtors, the UCC, and the Ad Hoc Committee with respect to the Debtors' funded debt at emergence. Specifically, the Debtors' Plan contemplates that the Debtors will have \$750 million in funded debt at emergence. See Debtors' Plan at §§ 1.1.77, 5.9. The Equity Committee believes that the Debtors can support significantly more debt and that this agreed-upon debt level is unnecessarily low. As a result, the Debtors will be required to equitize more claims, resulting in noteholders and creditors receiving a greater share of stock in Chemtura at emergence and further unnecessary dilution of existing equity's ownership in Chemtura. Viewed in this light, the Ad Hoc Committee has agreed to a settlement that will provide noteholders with a greater stake in a less levered company at emergence to the detriment of Chemtura's existing equity security holders. Such a settlement does not provide any benefit to the estates and certainly does not support approval of the Substantial Contribution Settlement or the PSA.
- (c) Settlement with Respect to Make-Whole and No-Call Claims: The Debtors' Plan incorporates the outlandish agreement by the Debtors, the UCC, and the Ad Hoc Committee regarding the treatment of claims under the Debtors' 2016 Notes and the 2026 Notes whereby, in addition to the full payment of their respective claims plus interest, (i) the holders of the 2016 Notes will be entitled to the additional allowance of \$50 million on account of meritless make-whole claims and (ii) the holders of the 2026 Notes will be entitled to the additional allowance of \$20 million on account of meritless no-call claims. The noteholders' make-whole and no-call claims are devoid of any merit and instead of recognizing that fact, the Debtors seek to make a pay-off to these claim holders for unmatured interest that is less than the current market rate than the Debtors will pay upon emergence. Indeed, the Debtors' own Disclosure Statement acknowledges many of the reasons why these claims should not be allowed in any amount, including because such claims are not supported by the terms of the 2016 Notes and the 2026 Notes. See Disclosure Statement at § IX.B.ii.(a)-(c). The Equity Committee will not here repeat all of these reasons. Nonetheless, it bears noting that there would not be any question of a make-whole claim or of a no-call claim (no matter how spurious) if the Debtors were to reinstate the 2016 Notes. Given the maturity dates and the low coupon

rates on the 2016 Notes and the 2026 Notes, it is in the Debtors' best interests to reinstate the 2016 Notes and eliminate the bonus payments to the 2026 Notes. Indeed, the debtor in Charter understood the value of using reinstatement as a means of maximizing value for all stakeholders and successfully litigated the issue on behalf of its constituents. Yet the Debtors have declined to do so here, and the beneficiaries of this decision are the holders of the 2016 Notes and the 2026 Notes who would much prefer the full payment of their claims now to the reinstatement of their below-market instruments. Viewed in this light, the Ad Hoc Committee has agreed to a settlement that provides for its preferred treatment of the 2016 Notes and the 2026 Notes (i.e., full repayment of these below market instruments now as opposed to repayment in accordance with their terms) plus the additional allowance of \$70 in spurious make-whole and no-call amounts. Such a settlement, which deprives the Debtors of the benefit of existing below market debt and imposes an additional cost of \$70 million of benefits on the estates, is detrimental to the Debtors' estates, and does not, in any way, support approval of the Substantial Contribution Settlement or the PSA.

- (d) Settlement with Respect to the Debtors' Pension: The Debtors' Plan incorporates an agreement by the Debtors, the UCC, and the Ad Hoc Committee whereby the Debtors will make an unnecessary \$50 million contribution to the Debtors' pensions notwithstanding that the Debtors have no intention to terminate such pensions. See Debtors' Plan at § 5.3. This settlement is ostensibly intended to assuage the alleged concerns of the PBGC, a member of the UCC, and to prevent the PBGC from instituting an involuntary termination of the pensions. The Equity Committee believes that this payment is unnecessary and will result only in there being less cash with which to pay claims, thereby further resulting in the unnecessary equitization of claims and unnecessary further erosion of existing equity's share of the reorganized Debtors. In this regard, there has been no showing that the PBGC would actually seek to terminate the Debtors' pensions in the face of a plan that pays creditors in full and will create a better capitalized company that will support pension plan obligations. Viewed in this light, the Ad Hoc Committee has agreed to a settlement that will result in noteholders having a greater share of the reorganized Debtors and in the unnecessary dilution of existing equity holders. Such a settlement does

not support approval of the Substantial Contribution Settlement or the PSA.

D. The Debtors Cannot Satisfy the Iridium Standards

28. The Debtors' attempt to use the Substantial Contribution Settlement to justify approval of the PSA also fails because the Debtors have not – and cannot – satisfy this Circuit's standards for settlement approval pursuant to Rule 9019. According to the Debtors, the Substantial Contribution Settlement is warranted, because "the [Ad Hoc Committee] could argue that it has made a substantial contribution to these chapter 11 cases in light of its efforts to facilitate the settlement underlying the Plan, its agreement to the valuation underlying the Plan (notwithstanding its independent assessment that the Debtors' enterprise value is actually lower), its efforts to obtain the Consenting Noteholders' support for the Plan and negotiation of the global settlement of issues embodied in the Plan." Motion ¶ 14.

29. This argument fails for several reasons. As a preliminary matter, the Debtors do not have the authority to grant administrative status to the Ad Hoc Committee's section 503(b) claim:

In any event, as the parties acknowledge, it is not within the Debtor's power to award priority claims. Thus, no litigation is being settled by this concession. There will still have to be a determination of Marks' entitlement to payment as a priority before other unsecured claims. I view this component of the settlement as a means to justify allocating estate assets to Marks in furtherance of reaching the negotiated payout number needed to do a deal with Marks.

In re Nat'l Health & Safety Corp., No. 99-18339 (DWS), 2000 WL 968778, at *4 (Bankr. E.D. Pa. July 5, 2000).

30. In addition, the proposed settlement can only be approved if it is shown to be in the "best interests of the estate." In re Adelpia Commc'ns Corp., 327 B.R. 143, 158 (Bankr. S.D.N.Y.), adhered to on reconsideration, 327 B.R. 175 (Bankr. S.D.N.Y.), aff'd, 337

B.R. 475 (S.D.N.Y. 2006); see also Nellis v. Shugrue, 165 B.R. 115, 121 (S.D.N.Y. 1994) ("The obligation of the bankruptcy court is to determine whether a settlement is in the best interest of an estate before approving it."). The best interests test may only be met when a settlement is found to be "fair and equitable." Protective Comm. for Indep. Stockholders of TMT Trailer Ferry, Inc. v. Anderson, 390 U.S. 414, 424 (1968).

31. In order to approve a settlement as fair and equitable, the court must be apprised of facts necessary to evaluate the settlement and arrive at an independent conclusion on the settlement's reasonableness. Adelphia, 327 B.R. at 159; Fed. R. Bankr. P. 7052 (initiation of contested matter triggers Rule 7052, which incorporates Fed. R. Civ. P. 52, requiring a court to make findings of fact and conclusions of law; accord, PW Enterprises, Inc. v. Kaler (In re Racing Servs., Inc.), 332 B.R. 581, 585 (8th Cir. B.A.P. 2005). See also Cook v. Waldron, No. H-05-3438, 2006 WL 1007489, at *4 (S.D. Tex. Apr. 18, 2006) (the court "must be informed of all the relevant facts and information in order to make an independent judgment as to whether the settlement is fair and reasonable under the circumstances."). In this regard, the Debtors do not apprise the Court of sufficient facts to enable the Court to evaluate the Substantial Contribution Settlement.

32. Courts in the Second Circuit utilize seven factors that may be relevant to determining whether a settlement should be approved: (a) the balance between the litigation's possibility of success and the settlement's future benefits; (b) the likelihood of complex and protracted litigation, with its attendant expense, inconvenience, and delay, including the difficulty in collecting on the judgment; (c) the paramount interest of the creditors, including each affected class's relative benefits and the degree to which creditors either do not object to or affirmatively support the proposed settlement; (d) whether other parties in interest support the

settlement; (e) the competency and experience of counsel supporting, and the experience and knowledge of the bankruptcy judge reviewing, the settlement; (f) the nature and breadth of releases to be obtained by officers and directors; and (g) the extent to which the settlement is the product of arm's length bargaining. See Motorola, Inc. v. Official Comm. of Unsecured Creditors (In re Iridium Operating LLC), 478 F.3d 452, 462 (2d Cir. 2007); Adelphia, 327 B.R. at 159-60; Texaco, 84 B.R. at 902. Not all factors merit equal weight in determining the reasonableness of a settlement, and the court may place varying degrees of reliance upon each of the factors, depending upon their relevance to the proposed settlement terms. See, e.g., Adelphia, 327 B.R. at 160.

33. Given the current factual posture, the Debtors have not – and cannot – satisfy their burden of demonstrating that the Substantial Contribution Settlement passes muster under the relevant Iridium factors.

(i) Likelihood of Success/Benefits of Settlement

34. Bankruptcy Code section 503(b) sets a high bar for the allowance of claims for "substantial contribution," and the proponent of a section 503(b) application bears the burden of proving by a preponderance of the evidence that it has made a substantial contribution in the case. Id.; In re Dana Corp., 390 B.R. 100, 107-8 (Bankr. S.D.N.Y. 2008). The Bankruptcy Code's objective to promote meaningful creditor participation must be balanced against the contrasting policy that administrative expenses must be kept to a minimum. "As a result, bankruptcy courts narrowly construe the availability of the remedy afforded by [section] 503(b)" Sentinel, 404 B.R. at 493.

35. "Creditors face an especially difficult burden in passing the 'substantial contribution' test since they are presumed to act primarily in their own interests." In re U.S. Lines, Inc., 103 B.R. 427, 430 (Bankr. S.D.N.Y. 1989), aff'd, No. 90CIV. 3823, 1991 WL 67464

(S.D.N.Y. Apr. 22, 1991). As indicated above, the settlements that have been incorporated in the Debtors' Plan support this presumption. Moreover, given that certain members of the Ad Hoc Committee – and all the Consenting Noteholders – acquired a portion of their notes postpetition, any claim for substantial contribution on their part must be viewed with enhanced scrutiny because they are presumed to be operating in furtherance of their own self-interests.⁹ See In re Best Prods. Co., 173 B.R. 862 (Bankr. S.D.N.Y. 1994) (declining to grant substantial contribution award to group that acquired claims postpetition and observing that the group "was a relative newcomer to the scene which purchased claims to make a profit. Unlike other creditors, it was not attempting to salvage as much as possible from a credit decision gone awry. . . . The point is that in cases such as this, the investor is looking out for itself, not for the estate as a whole.").

36. It is clear that "merely representing a client in an active role in a chapter 11 case is not sufficient to trigger section 503(b)(4)." In re Mirant Corp., 354 B.R. 113, 136 (Bankr. N.D. Tex. 2006), aff'd, 308 F. App'x 824 (5th Cir. 2009); see also In re Buckhead Am. Corp., 161 B.R. 11, 15 (Bankr. D. Del. 1993) (holding that the benefits of a substantial contribution claim must be tangible and direct; "[i]ncidental benefit to the estate or extensive participation in the case without more, are not sufficient bases for section 503(b) status"). Yet the Debtors have not provided any evidence of tangible benefits resulting from the Ad Hoc Committee's participation that would justify approval of the Substantial Contribution Settlement or the PSA. Extensive participation in a bankruptcy case that benefits only the class of creditors seeking section 503(b) allowance is insufficient.

⁹ A comparison of the signatories to the PSA against the 2019 Statement filed by counsel to the Ad Hoc Committee indicates that every signatory to the PSA acquired some portion of its bond debt postpetition. See Verified Statement of Jones Day Regarding Representation of an Ad Hoc Committee of Bondholders Pursuant to Federal Rule of Bankruptcy Procedure 2019, filed on June 11, 2010 (Docket No. 2879).

37. Here, the Court need not look any further than the first Iridium factor to conclude that the purported Substantial Contribution Settlement cannot be approved. On the present record, the Court cannot infer any likelihood of success for a substantial contribution claim by the Ad Hoc Committee. Unsecured claims are being paid in full plus accrued interest under the Debtors' Plan. There is no credible assertion that securing payment in full from a solvent debtor substantially contributes to a case, particularly when the constituency alleging substantial contribution is enriching itself with settlement recoveries that are taken from equity's recoveries. In this regard, the 2016 noteholders are obtaining a \$50 million windfall through the make-whole settlement (even though the Debtors can reinstate the 2016 notes) and the 2026 noteholders are obtaining a \$20 million windfall through the no-call settlement. Because equity holds the fulcrum security, every dollar used to fund these settlements is a dollar stolen from equity recoveries. Incredibly, the Debtors' Plan seeks to reward a creditor group that obtained a windfall at the expense of the fulcrum constituents with a "substantial contribution" payment.

38. Furthermore, the Ad Hoc Committee has not even asserted that it has a claim for substantial contribution. Indeed, the Disclosure Statement acknowledges as much, noting that "[h]ad the [Ad Hoc Committee's] fees not been settled[,] ... pursuant to section 503(b)(4) of the Bankruptcy Code, the [Ad Hoc Committee] may assert claims against the Estates for the third-party fees and expenses ... in light of its substantial contribution to the case." See Disclosure Statement at Section IX. B.(iii) (emphasis added). In the absence of the assertion of such a claim, there is no basis for the Court to assess either the likelihood that such a claim would be successful or the benefits of a Substantial Contribution Settlement that would bind the Debtors to paying up to \$7 million on account of the unasserted claim. Thus, approval of the Substantial Contribution Settlement is premature at best.

39. The Debtors' attempt to justify the Substantial Contribution Settlement by averring that the Ad Hoc Committee could argue that it has made a substantial contribution to the Chapter 11 Cases in light of its efforts to facilitate the settlements underlying the Debtors' Plan is unavailing. See Motion ¶ 14. Far from supporting approval of the Substantial Contribution Settlement, this argument merely serves to further underscore that this settlement may not be approved given the posture of the Chapter 11 Cases. The Court has not ruled on the Debtors' Plan or the settlements contained therein. Indeed, aside from the Debtors' agreement to pay the Ad Hoc Committee's fees, none of the elements of the global settlement contained in the Debtors' Plan is before the Court. Instead, the Court will rule on the Debtors' Plan and the settlements contained therein as part of the confirmation process. Accordingly, the Ad Hoc Committee's efforts to facilitate the Debtors' Plan and the settlements contained therein cannot now serve as a basis for inferring any benefit to the Substantial Contribution Settlement. Any attempt to justify the Substantial Contribution Settlements by reference to the settlements in the Debtors' Plan is, therefore, premature at best. See Nat'l Health & Safety, 2000 WL 968778 at *4 ("The parties attribute \$30,000 of the settlement to their agreement that Marks be entitled to a section 503(b) priority claim for his substantial contribution to the case. Until the moment of this settlement Marks had not asserted such a claim and Debtor had not objected to same. While Marks has been an active participant in the case as described above and may ultimately have a basis for such a claim, it is entirely premature to evaluate such a claim at this juncture.") (footnote omitted).

40. Here, there is nothing to suggest that the Ad Hoc Committee could meet its burden and demonstrate a substantial contribution in these cases. Merely agreeing to a static plan valuation number and receiving full payment of claims is a far cry from making a

substantial contribution as required by governing case law. The Debtors' contention that the Ad Hoc Committee's contribution consisted of negotiating the as-yet-unapproved global settlement is specious at best. "The act of negotiating a point in a plan, does not provide a substantial contribution to the estate." In re Sentinel, 404 B.R. at 496. "[N]egotiating is an expected and routine activity in Chapter 11 cases, and absent some spectacular result, such as dramatically improving treatment of all creditors, expected and routine activities do not constitute substantial contribution[. . .]" In re Am. Plumbing & Mech., Inc., 327 B.R. 273, 291 (Bankr. W.D. Tex. 2005) (citation omitted).

41. Accordingly, the Debtors have not demonstrated – and cannot demonstrate – that a claim for substantial contribution by the Ad Hoc Committee has any prospect for success or that the Substantial Contribution Settlement provides any benefit to the estates. Absent such a showing, neither the Substantial Contribution Settlement nor the PSA may be approved.

(ii) Whether Other Parties in Interest Support the Settlement

42. The Equity Committee's opposition to the Substantial Contribution Settlement further undercuts its approval because, as the fulcrum security holders, the shareholders' interests must be viewed as paramount. In determining whether to approve a settlement, the court must determine that "no one has been set apart for unfair treatment." Cullen v. Riley (In re Master Mates & Pilots Pension Plan and IRAP Litigation), 957 F.2d 1020, 1031 (2d Cir. 1992). "Ignoring the effect of a proposed [settlement] upon the rights of third parties 'contravenes a basic notion of fairness.'" United States v. AWECO Inc. (In re AWECO Inc.), 725 F.2d 293, 298 (5th Cir. 1984).

43. In particular, courts will scrutinize settlements under the paramount interests of other parties who oppose the settlement when there is no significant dispute regarding the merits of the underlying "litigation" being settled:

The settlement is unlike the compromises with which the Court is usually presented in a Rule 9019 motion. That is because there is no complex, protracted or expensive litigation between these parties. The only claim dispute, *i.e.*, the attorney's lien claim, is fairly routine and the outcome fairly obvious. Thus, the final . . . factor is dispositive here, *i.e.* the paramount interests of creditors.

Nat'l Health & Safety Corp., 2000 WL 968778, at *5. As a consequence, the National Health court denied a proposed settlement of an attorney's substantial contribution claim as a blatant attempt to buy the accepting vote of the attorney creditor in the absence of any benefit to the estate. Id. at 4. ("If the benchmark for approval of a settlement is whether the settlement is in the best interest of the estate, the Debtor has proffered no basis for me to find that this settlement achieves this standard. In the most simplistic terms, the settlement buys off the only creditor with sufficient information and resources to scrutinize the fairness of the Debtor's plan."); see also Cullen, 957 F.2d at 1026 ("[w]here the rights of one who is not a party to a settlement are at stake, the fairness of the settlement to the settling parties is not enough to earn the judicial stamp of approval"); Medical Asset Mgmt., 249 B.R. 659, 665-6 (Bankr. W.D. Pa. 2000) (denying settlement upon objection of creditors who would receive less than 1% of settlement proceeds and would be precluded from pursuing certain litigation); Comm. of Unsecured Creditors of Interstate Cigar Co. v. Interstate Cigar Distribution Inc. (In re Interstate Cigar Co.), 240 B.R. 816, 825 (Bankr. E.D.N.Y. 1999) (disapproving settlement where there would be more harm to objecting party than there was a benefit to the estate and thus settlement was not within range of reasonableness).

44. These cases underscore that deference should be granted to the Equity Committee's opposition to the Substantial Contribution Settlement. The Equity Committee is the only constituent that has recoveries at stake in this process. For that reason alone, the Equity

Committee should be the only party in interest whose views are relevant to the Substantial Contribution Settlement.

(iii) Other Iridium Factors

45. None of the other Iridium factors supports approval of the Substantial Contribution Settlement. The paramount interests of creditors are not served by approval of a Substantial Contribution Settlement whose justification is solely predicated upon settlements that the Court has yet to consider. The interests of creditors are similarly not served by improper settlements or a PSA that binds the Debtors and major constituencies to a plan that fails to maximize value.

E. Section 363 is Inapplicable to the Substantial Contribution Settlement

46. Finally, the Debtors' contention that the Substantial Contribution Settlement may be considered to be a use of property of the estate and therefore may be approved if it is within the Debtors' sound business judgment is a strained reading of section 363(b) and an attempt to apply a more forgiving standard to the impermissible PSA. The sole case cited by the Debtors for this proposition, Northview Motors, Inc. v. Chrysler Motors Corp., 186 F.3d 346 (3d Cir. 1999) is inapposite. In the Northview case, the court of appeals analyzed the settlement at issue under section 363 because the Northview Trustee took control of litigation that was initially commenced by the debtor against Chrysler Motors and secured a settlement which the debtor and other parties in interest opposed. Id. at 348. The court observed that the Trustee's settlement implicated estate property because the debtor's claims against Chrysler constituted property of the estate. Id. at 350.

47. There can be no credible dispute that the reasoning of the Northview Motors court applying section 363 is not applicable to approval of the Substantial Contribution Settlement. Here there is no claim *initiated by the Debtors* that implicates property of the

Debtors' estate. Rather, the Debtors seek to settle a claim by the Ad Hoc Committee *that has not even been filed*. The Debtors do not identify any decision from this District that applies the debtor's business judgment to a settlement in lieu of the Iridium factors. Even if the business judgment standard applied, the Debtors have not demonstrated and cannot demonstrate that a \$7 million gratuitous payment to professionals in the absence of a benefit to the Debtors' estate is a legitimate exercise of their business judgment.

CONCLUSION

Wherefore, the Equity Committee respectfully requests the Court deny the relief requested in the Motion and grant such other relief as is just and proper.

Dated: New York, New York
July 9, 2010

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Exhibit A

In re NII Holdings, Inc., No. 02-11505 (MFW), Hr'g Tr. at 60-12; 61-11, (Bankr. D. Del. Oct. 22, 2002) (Dkt. No. 394)

United States Trustee filed a motion seeking to, *inter alia*, designate the votes of creditors who entered into a lock-up agreement post-petition (Dkt. No. 290). Objections were filed by the debtors (Dkt. No. 312) and an ad hoc committee of bondholders (Dkt. No. 316), and Nextel joined in the debtors' objection (Dkt. No. 315). The Court held a hearing on October 22, 2002 and designated the votes. An order was entered on October 25, 2002 (Dkt. No. 367).

UNITED STATES BANKRUPTCY COURT
DISTRICT OF DELAWARE

IN RE: . Case No. 02-11505 (MFW)
. .
NII HOLDINGS, INC. and . 824 Market Street
NII HOLDINGS (DELAWARE), INC. . Wilmington, DE 19801
. .
Debtors, . October 22, 2002
. 12:30 P.M.

TRANSCRIPT OF MOTIONS
BEFORE THE HONORABLE MARY F. WALRATH
UNITED STATES BANKRUPTCY COURT JUDGE

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4 Revised Third Amended Joint Plan of Reorganization
of NII Holdings, Inc. and NII Holdings (Delaware),
Inc.

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1 THE COURT: Good morning.

2 MR. DeFRANCESCHI: Good morning, Your Honor.

3 THE COURT: Afternoon.

4 MR. DeFRANCESCHI: Correct. Good afternoon, Your
5 Honor. Dan DeFranceschi from Richards, Layton & Finger on
6 behalf of the debtors.

7 Your Honor, we have a very aggressive agenda today.
8 The first item on that agenda is the motion of the United
9 States Trustee seeking to designate votes pursuant to the lock-
10 up agreements and directing that those votes not be counted.

11 Your Honor, by the motion, the U.S. Trustee actually
12 also seeks to impose sanctions against the debtors with respect
13 to those agreements, a fact that's of particular importance
14 here, because I think as the hearing progresses Your Honor will
15 see there was no improper conduct here but rather --

16 THE COURT: Well, should I hear from the U.S. Trustee
17 whose motion it is?

18 MR. DeFRANCESCHI: Yes, Your Honor, I just wanted to
19 introduce that and let Your Honor know that the ad hoc
20 noteholder committee council will be here today as well, as will
21 -- as is Motorola and NCI, the other parties to the lock-up
22 agreements.

23 And with that, Your Honor, certainly Mr. McMahon
24 should present his motion.

25 THE COURT: Thank you.

1 MR. McMAHON: Your Honor, good afternoon. Joseph
2 McMahon for Donald Walton, the acting United States Trustee for
3 Region 3.

4 I'm going to be dividing my presentation into two
5 sections. The first section is what I call the
6 characterization problem, which involves the question of
7 whether the consents to the lock-up agreements are temporally
8 characterized as pre-petition or post petition consents.

9 And then the second issue is whether or not there was
10 a solicitation of an acceptance of a plan under Section 1125B.

11 THE COURT: Okay.

12 MR. McMAHON: I'll start with the first section and
13 address that issue first. The debtors take the position in
14 their objection to the U.S. Trustee's motion that to the extent
15 that consents to the lock-up agreements, which are attached to
16 Mr. Gilker's affidavit can be construed as acceptances. They
17 were pre-petition acceptances.

18 Why is this argument important? Well, under Section
19 1125(b) of the Bankruptcy Code solicitation is prohibited
20 during the post petition period prior to court approval of the
21 disclosure statement.

22 THE COURT: Um-hum.

23 MR. McMAHON: And under Section 1126(b) and Rule 3018
24 there is no prohibition per se on pre-petition solicitation,
25 and the plan proponent seeking to pre-pack a case as to

1 validate the pre-petition acceptances or rejections.

2 Based on the facts contained in the debtors and ad
3 hoc committee's objections and the accompanying Gilker
4 affidavit, the U.S. Trustee disagrees with the debtor's
5 position as to the timing of the acceptances by Motorola and
6 the noteholders.

7 The Gilker affidavit makes it clear that the debtors
8 extended a post petition offer to Motorola and the noteholders
9 to enter into the lock-up agreements. The noteholder and
10 Motorola signatures were not delivered until May 29th, 2002,
11 which was five days after the debtor's bankruptcy petitions
12 were filed.

13 Moreover, the effectiveness of the lock-up
14 agreements, if you look at the provision, Your Honor, they were
15 cross conditional upon the noteholders and Motorola entering
16 into the lock-up agreements on or before a certain date. They
17 contain that provision.

18 The noteholder Motorola agreements are made effective
19 as of May 29th. There were post petition communications
20 between the parties related to changes made to the lock-up
21 agreements. That's identified in Paragraph 14 of the debtor's
22 objection and Paragraph 19 of the ad hoc committee objection.

23 Further, the lock-up agreements contain a prior
24 negotiations provision which indicates that the lock-up
25 agreement and the term sheet supersedes all prior negotiations

1 with respect to the subject matter of the lock-up.

2 Mr. Gilker, Paragraph 12 of his affidavit, states
3 that it was, quote, "of paramount importance to the debtors,"
4 parens, "and to all the key creditors, including NCI, Motorola
5 and the noteholders," end parens, "that all the key parties
6 contractually agree to support this transaction," period, end
7 quote.

8 Ironically the contractual agreement becomes much
9 less important to the debtors after the U.S. Trustee files a
10 motion to designate certain votes. There was no post petition
11 solicitation, the debtors maintained, beginning at Page 18 of
12 their objection, however, the facts indicate that there was a
13 post petition solicitation.

14 Motorola's and the noteholders' contractual
15 agreements were of paramount importance. Mr. Gilker's own
16 words. To the extent that this Court disagrees with the U.S.
17 Trustee's position and permits the debtors to advance their
18 argument that the consents to the lock-up agreement should be
19 validated as pre-petition acceptances, the U.S. Trustee
20 believes that the debtors have not properly brought this issue
21 before the Court.

22 In any pre-package case the debtor moves to approve
23 the pre-petition disclosure and the votes cast pre-petition.
24 In this case no such motion has been filed.

25 The U.S. Trustee was put on notice for the first time

1 this past week that the debtors were asserting a safe harbor
2 defense under 11 U.S.C. Section 1126(b). Accordingly, the
3 debtors' factual defense, to the extent that it has merits,
4 warrants further examination.

5 Under 11 U.S. Section 1126(b) there's the threshold
6 issue of whether the solicitation was in compliance with
7 applicable non-bankrupt C regulation. And Your Honor's
8 confirmation opinion in Zenith, this Court suggested that non-
9 bankruptcy regulation for Section 1126(b)(1) purposes include
10 securities regulation.

11 If there is no such non-bankruptcy regulation then
12 under 11 U.S.C. Section 1126(b)(2) the voter must have been
13 supplied with adequate information as defined in Section
14 1125(a) of the code. In In Re: The Southland Corp., that's a
15 Northern District of Texas case that was cited in the Zenith
16 opinion, the court ruled that a debtor seeking to approve pre-
17 petition acceptances under Section 1126(b)(2) had to initially
18 prove that there was no applicable non-bankruptcy regulation
19 relevant to the disclosure before making the adequate
20 information showing.

21 Regardless of the debtor's safe harbor defense, there
22 is a basis as a matter of law for designating the votes of NCI
23 and the noteholders today, accepting the debtor's arguments
24 that the acceptances of NCI and the noteholders were pre-
25 petition acceptances.

1 First, Federal Rule of Bankruptcy Procedure 3018(b)
2 states that a holder of a claim or interest who has accepted or
3 rejected a plan before the commencement of a case under the
4 Code shall not be deemed to have accepted or rejected the plan
5 if the Court finds, after notice and a hearing, that the plan
6 was not transmitted to substantially all creditors and equity
7 security holders of the same class, that an unreasonably short
8 time was prescribed for such creditors and equity security
9 holders to accept or reject the plan or that the solicitation
10 was not in compliance with 11 U.S.C. Section 1126(b).

11 In other words, Your Honor, under Rule 3018(b) the
12 debtors have the initial burden of demonstrating that
13 substantially all creditors in Class 6 had a copy of the plan
14 transmitted to them before attempting to pre-pack that class.

15 Under the facts contained in their own lock-up
16 agreements, the Gilker First Day affidavit and the Bloom
17 affidavit certifying the ballots, the debtors did not transmit
18 a plan to substantially all creditors in Class 6 pre-petition.
19 And that's with regard -- regardless of whether we measure the
20 -- substantially all creditors by the number of holders of a
21 dollar value of the holdings themselves.

22 If you take a look at the Bloom affidavit it contains
23 information which indicates that at least 480 entities voted on
24 the plan. NCI and the noteholders represent a tiny fraction of
25 that total creditor class.

1 Further, if you do the analysis -- remember the \$2.2
2 billion worth of bonds were lumped into Class 6.

3 THE COURT: Um-hum.

4 MR. McMAHON: And if you were to break out NCI's and
5 the noteholders' holdings on a dollar value amount it's my
6 estimate that approximately 800 million to a billion dollars of
7 value is still there after we take them out. Therefore, under
8 either test, Your Honor, we believe that the debtors can't pre-
9 pack Class 6.

10 We further note that, Your Honor, if the Court adopts
11 the U.S. Trustee's position and characterizes the debtor's
12 efforts to obtain the Motorola lock-up agreements as an
13 improper post petition solicitation and designates the Motorola
14 votes on that basis, then the debtors are going to need Class 6
15 in order to confirm the plan under 11 U.S.C. Section
16 1129(a)(10).

17 THE COURT: Um-hum.

18 MR. McMAHON: There's only three impaired classes in
19 the plan, 2, 3 and 6. If this Court designates 2 and 3 as
20 improper post petition solicitation, then they're going to need
21 6. The post petition votes of Class 6, that is, in order to
22 confirm their plan.

23 Let me move to the second issue, Your Honor, which is
24 the solicitation under 11 U.S.C. Section 1125(b).

25 The debtors --

1 THE COURT: Before you do --

2 MR. McMAHON: -- sought to enter into lock-up.

3 THE COURT: Before you do, are you asserting that the
4 NCI vote came in post petition, or are you acknowledging that
5 that came in before the petition was filed?

6 MR. McMAHON: Your Honor, I am acknowledging that
7 that came in before the petition was filed. I concede that.

8 THE COURT: All right. Thank you. All right.
9 I'm sorry to interrupt.

10 MR. McMAHON: No, thank you.

11 Moving to the second section of my argument, which is
12 the solicitation under 11 U.S.C. Section 1125(b), the debtor
13 sought to enter into lock-up agreements with NCI, certain
14 noteholders and Motorola Credit Corporation. That's in
15 Paragraph 4 of the Gilker designation affidavit.

16 And the debtors did, in fact, enter into lock-up
17 agreements with those entities. They're attached as Exhibit C
18 to that Gilker designation affidavit.

19 The lock-up agreements bind the signatory creditors
20 to vote in favor of a plan of reorganization which is
21 consistent with the provisions of the term sheet attached as
22 Exhibit B to the Gilker designation affidavit.

23 Each of the lock-up agreements contain a provision
24 entitled specific performance. That provision states that,
25 quote, "It is understood and agreed by each of the parties

1 hereto that money damages would not be a sufficient remedy for
2 any breach of this agreement by any party, and each non-
3 breaching party shall be entitled to specific performance and
4 injunctive or other equitable relief as a remedy of such
5 breach," period, end quote.

6 The acting United States Trustee's position, Your
7 Honor, here today is that the debtors, by seeking creditor
8 consents to the lock-up agreements, were making a quote,
9 "specific request for an official vote," period, end quote.
10 That's the language from In Re: Snyder, the Utah case.

11 The lock-up agreements bind the signatory creditors
12 to vote in favor of a plan. The agreement obligated the
13 signatories to vote. Abstention was not an option. When each
14 of the signatory creditors received ballots that were mailed to
15 them with the solicitation package the debtors believed and
16 maintain today the creditor had no option but to perform their
17 obligations under the terms of the lock-up agreement.

18 Thus, in reality, the creditors had cast their votes
19 at the time they signed the lock-up agreements. Had any
20 creditor sought to do anything else, for example reject the
21 plan, the debtors assert that they would have been able to come
22 into this court and request an order that the rejecting ballot
23 was in breach of the lock-up agreement and should not be
24 counted as the creditors' vote. Rather, the official vote is
25 the acceptance they agreed to when they signed the lock-up

1 agreement.

2 The debtors challenge the United States Trustee's
3 position that there was a solicitation of an acceptance post
4 petition and cite three cases in support of their position.

5 The first of the three cases is In Re: Pioneer
6 Finance Corp. That's 246 Bankruptcy Reporter 626 out of the
7 District of Nevada. The Pioneer Finance case involved the
8 question of whether the pre-petition consents of bondholders
9 obtained pursuant to an exchange offer and consent to
10 solicitation constituted an acceptance of the plan under 11
11 U.S.C. Section 1126(b).

12 Thus, it is totally irrelevant to the question of
13 what constituted an improper solicitation in violation of
14 1125(b).

15 Pioneer Finance is factually distinguishable from the
16 instant case. First, in Footnote number 6 to the opinion, the
17 Court specifically refused to determine whether the agreement,
18 embodied in the consent form, constituted a contract or to
19 consider the remedies, if any, that would be available if a
20 consenting noteholder failed to vote in favor of a plan.

21 The existence of that footnote suggests that the
22 consent form did not specifically identify any remedies that
23 might be available if a consenting noteholder failed to vote in
24 favor of the Pioneer Finance plan.

25 In this case we have an executed agreement where the

1 parties have identified specific performance and injunctive
2 relief as available remedies in the event of a breach.

3 In other words, the lock-up agreements on their face
4 suggest that the parties entered into a contract with the
5 intent of making the agreement enforceable by injunction among
6 other remedies in the event of non-performance.

7 The Pioneer case supports the U.S. Trustee's
8 position. The plan proponent did the same thing the debtors
9 are trying to do here today, which is changing their mind and
10 belatedly trying to get approval of an offering as a pre-pack.

11 The Pioneer Court found that the pre-petition
12 disclosure process was inadequate.

13 The second case cited by the debtors is In Re:
14 Kellogg Square Partnership, 160 Bankruptcy Reporter 336.
15 That's out of the District of Minnesota. What is interesting
16 about Kellogg Square is that part of the opinion which appears
17 immediately after the part cited by the debtors in Paragraph 23
18 of their objection to the Acting United States Trustee's
19 motion, which addresses the signatory creditors' rights under
20 the agreement in question. Quote, "The result and status of
21 the agreement then is crucial. Had the final Court approved
22 disclosure statement revealed information that materially bore
23 on District Energy's interest and had the debtor previously
24 failed to disclose that information to District Energy,
25 District Energy would have a right under general non-bankruptcy

1 law to repudiate the agreement via rescission, then to cast a
2 rejecting ballot, period, end quote.

3 The Kellogg opinion indicates that the Court believed
4 that some further action was necessary for the creditors' vote
5 to count. That's not the case here.

6 In the instant case we have lock-up agreements which
7 provide no such express out for non-disclosure to the signatory
8 creditors. Again, nothing in the Kellogg Square opinion
9 appears to suggest that the agreement that is the subject of
10 that opinion contained a provision which entitled the debtor to
11 injunctive relief.

12 Finally, the debtors cite the Third Circuit's ruling
13 in Century Glove First American Bank. In Century Glove the
14 Third Circuit held that, quote, "A party does not solicit
15 acceptances when it presents a draft plan for the consideration
16 of another creditor, but does not request that creditor's vote.

17 That's precisely the point, however, in this case,
18 Your Honor. By seeking to lock up the signatory creditors'
19 votes the debtors made a specific request for an official vote.
20 There's nothing in the future about the lock-up agreement. The
21 signatory creditors pledged their official vote at the time the
22 lock-up agreements were entered into.

23 Your Honor, we submit that the relief granted in --
24 sought in the United States Trustee's motion, and we would cede
25 the podium at this time to the debtor unless you have further

1 questions.

2 THE COURT: No, thank you.

3 MR. DeFRANCESCHI: Thank you, Your Honor. I think it
4 was very carefully done that Mr. McMahon attempted to put the
5 cart behind the horse here. The position of the debtors in
6 this case is before you determine whether there was a
7 solicitation, you have to make sure you satisfy the
8 requirements of 1125 or 1126. And with respect to both
9 provisions of the code, it must be an acceptance of rejection
10 of a plan that would -- that was in fact solicited in order for
11 those sections to apply.

12 The U.S. Trustee has offered no facts to support that
13 there was any improper solicitation of an acceptance of plan
14 here, save one fact. And that one fact is that the Motorola
15 and the noteholder agreements, the two lock-up agreements that
16 he was discussing, are dated as of May 29th.

17 The debtors submit that that fact alone, in light of
18 the facts which I will present to Your Honor in a moment, lead
19 to several conclusions that I think are inescapable here, but
20 first and foremost that there was no acceptance of a plan that
21 was solicited by the particular documents.

22 Your Honor, I -- the debtors filed --

23 THE COURT: Doesn't the lock-up agreement require
24 that they vote for the plan?

25 MR. DeFRANCESCHI: Your Honor, what this lock-up

1 agreement provides for, and I think it's interesting that the
2 Pioneer case was mentioned in the U.S.T.'s argument. What this
3 plan provides for, and I think it's very important that we walk
4 through the entirety of the lock-up agreements. It is improper
5 in this situation to focus just on that one provision and
6 ignore the rest of the agreement.

7 This agreement, if it is read in total, is entirely
8 consistent with Century Glove, which the Court is well aware
9 provided that the Third Circuit in construing this section of
10 the Code, 1125, construed it in a manner to favor settlements,
11 to favor creditor negotiations, found no principle difference
12 between negotiations and solicitation of future acceptances.
13 It's right there in the case.

14 The Pioneer decision is, although from another
15 circuit, entirely consistent with that, and its telling, the
16 language in that situation. And what was attempted to be done
17 there -- it's telling how it supports us.

18 The language -- Pioneer --

19 THE COURT: Well, wait a minute. Let's go to the
20 Third Circuit.

21 MR. DeFRANCESCHI: Yes.

22 THE COURT: Century Glove dealt with a creditor that
23 sent a draft plan.

24 MR. DeFRANCESCHI: Yup.

25 THE COURT: It didn't say, "Sign on the dotted line

1 that you agree to support my plan."

2 MS. SCALA: Absolutely.

3 THE COURT: Let's start with the Bankruptcy Code.

4 MR. DeFRANCESCHI: Yes.

5 THE COURT: It says you cannot solicit an acceptance
6 or rejection of a plan.

7 MR. DeFRANCESCHI: Yes.

8 THE COURT: If the lock-up agreement isn't a
9 solicitation of an acceptance or a rejection of the plan, what
10 is?

11 MR. DeFRANCESCHI: What is? A perfect example, Your
12 Honor. If I were to take this document, which happens to be
13 the plan and disclosure statement, hand it to Motorola, hand it
14 to NCI, hand it to the noteholders, and say, "I want you to
15 vote on this. This is the plan. This document here is the
16 plan."

17 I get their vote. I haven't gotten an approved
18 disclosure statement. I haven't done anything. I just -- this
19 is the plan. Then I come to the Court and I say, "Your Honor,
20 we had a --" you know, then I go through the regular process.
21 I put in a motion to --

22 THE COURT: Um-hum.

23 MR. DeFRANCESCHI: -- prove solicitation procedures.

24 THE COURT: Um-hum.

25 MR. DeFRANCESCHI: I get the disclosure statement.

1 Same disclosure statement to prove this having adequate
2 information we solicited.

3 And then I come in and say, "Your Honor, we didn't
4 send ballots to these folks here. They had no way out of this.
5 We just -- before anything was approved here we told them this
6 is the plan that they're going to vote on, and we're holding
7 them to that."

8 THE COURT: Well, isn't that what the lock-up
9 agreement is?

10 MR. DeFRANCESCHI: Absolutely not, Your Honor.
11 Absolutely not.

12 THE COURT: The lock-up agreement says, "We're going
13 to hold you to it. In fact, we can get specific performance."

14 MR. DeFRANCESCHI: It says a lot more than that, Your
15 Honor, a lot more that's very important here.

16 THE COURT: Well --

17 MR. DeFRANCESCHI: And I'm going to tell you what it
18 says that's important.

19 THE COURT: Let's talk about whether it's
20 solicitation. The other things may or may not be relevant.

21 MR. DeFRANCESCHI: Well, Your Honor --

22 THE COURT: But you solicited -- post petition they
23 signed it. The fact that it says effective as of May 29th,
24 didn't they sign it post petition?

25 MR. DeFRANCESCHI: Well, as a matter of fact, Your

1 Honor --

2 THE COURT: Motorola?

3 MR. DeFRANCESCHI: -- they actually signed the lock-
4 up agreement, the noteholders signed it pre-petition. They
5 just didn't have authority to release it.

6 THE COURT: Mr. Gilker doesn't say that.

7 MR. DeFRANCESCHI: Didn't have authority to release
8 the signatures until the post petition -- we received it --

9 THE COURT: Well, Mr. Gilker's affidavit says there
10 were modifications to the lock-up --

11 MR. DeFRANCESCHI: There were modifications.

12 THE COURT: -- agreement post petition.

13 MR. DeFRANCESCHI: Yes.

14 THE COURT: And that that --

15 MR. DeFRANCESCHI: What his affidavit says is there
16 were ministerial, non-material changes to the lock-up
17 agreement.

18 THE COURT: To make it conform to the NCI, which was
19 signed --

20 MR. DeFRANCESCHI: To make it conform.

21 THE COURT: -- an hour before the petition.

22 MR. DeFRANCESCHI: Yes, it was, Your Honor. Yes, it
23 was. What is also true here -- Your Honor asked a specific
24 question, whether it was signed. There were signature pages.
25 The facts of the case are very important.

1 It was a Friday afternoon --

2 THE COURT: Um-hum.

3 MR. DeFRANCESCHI: -- just prior to the Memorial Day
4 holiday. Counsel for the noteholders had all the signature
5 pages, had authority to release them, save one signature page.
6 They couldn't get in touch with that particular noteholder to
7 release it. And as a result of the intervening holiday
8 weekend, basically what happened, Your Honor, is very simple.
9 Two business days later when they came back to the office they
10 gave them final authority to release the signature pages.

11 But I really do want Your Honor to understand our
12 position, and perhaps Your Honor understands it very well that
13 -- and disagrees with us that this was not an acceptance of a
14 plan and that just because --

15 THE COURT: Well --

16 MR. DeFRANCESCHI: -- I'm sorry.

17 THE COURT: No, it was solicitation for an acceptance
18 of the plan.

19 MR. DeFRANCESCHI: Your Honor, Century Glove
20 specifically, specifically sanctions the procedure we did here.
21 It says --

22 THE COURT: No, it does not.

23 MR. DeFRANCESCHI: Yes, it --

24 THE COURT: There was not a lock-up agreement --

25 MR. DeFRANCESCHI: Your Honor, respectfully --

1 THE COURT: -- sent with that plan, and it wasn't
2 signed.

3 MR. DeFRANCESCHI: Your Honor --

4 THE COURT: The plan was sent.

5 MR. DeFRANCESCHI: Respectfully.

6 THE COURT: The Court said you can negotiate.

7 MR. DeFRANCESCHI: Respectfully.

8 THE COURT: But you got to stop.

9 MR. DeFRANCESCHI: It said more than you can
10 negotiate. It says you can solicit future acceptances. Future
11 acceptances of what? Of agreements to a plan, that was the
12 context of this particular case.

13 It was 1125(b) --

14 THE COURT: It didn't say you can --

15 MR. DeFRANCESCHI: -- that was being considered.

16 THE COURT: -- sign. It did not say you can sign a
17 lock-up agreement that binds you to vote in favor of the plan.

18 MR. DeFRANCESCHI: Your Honor --

19 THE COURT: That -- there's got to be a line.

20 MR. DeFRANCESCHI: Your Honor, there is a line.

21 There is a way that this Court can harmonize the provisions of
22 1125(b) and --

23 THE COURT: Okay.

24 MR. DeFRANCESCHI: -- 1126 by analogy, because it's
25 similar language, but --

1 THE COURT: Well --

2 MR. DeFRANCESCHI: -- focusing on 1125(b) for the
3 moment. There's a way to harmonize that provision together
4 with the Century Glove decision, which is really the only Third
5 Circuit decision that addresses this general issue of
6 solicitation under 1125 --

7 THE COURT: How?

8 MR. DeFRANCESCHI: Here's how you do it. First of
9 all, if you -- if you see what the Third Circuit was looking at
10 in that case, it is just a given in this practice, in the
11 bankruptcy practice, that negotiations which would ultimately
12 reach a consensual plan of reorganization is encouraged.

13 I don't think there would be any dispute, even from
14 the United States Trustee's Office, that that's encouraged.

15 Number two, in that particular case, in the Century
16 Glove case, the Court made very clear that it sees no
17 principled distinction between creditor negotiations and
18 soliciting future acceptances of a plan, no principle
19 distinction. It's right there in black and white.

20 Now --

21 MR. DeFRANCESCHI: No, it talked about negotiating
22 regarding a consensual plan. It didn't say, "soliciting future
23 acceptances, i.e., sign a ballot."

24 MR. DeFRANCESCHI: It absolutely was giving this
25 Court guidance when it said that that section of the code must

1 be read narrowly, because if you don't read it narrowly, what's
2 going to happen? And I'm going to tell Your Honor how you
3 could very easily read it narrowly and not to apply it in this
4 case.

5 THE COURT: Well, how can it be read narrowly
6 consistent with your enforcement of these lock-up agreements?

7 MR. DeFRANCESCHI: Well, first of all Your Honor,
8 there is a major factual premise that is entirely erroneous
9 here. We've assumed that we're seeking to enforce a lock-up
10 agreement.

11 Where is there any evidence that these debtors have
12 ever sought to enforce this lock-up agreement? There is none,
13 and we are not seeking to enforce it.

14 Isn't that important? I think the answer to that
15 question is absolutely yes.

16 THE COURT: No, it would be important in the 1126
17 context, but not in the 1125. 1125 prohibits solicitation of a
18 vote. It does not prohibit enforcement of a post petition pre-
19 disclosure statement vote.

20 MR. DeFRANCESCHI: Section --

21 THE COURT: It prohibits solicitation.

22 MR. DeFRANCESCHI: Section 1125(b) prohibits -- says
23 that the acceptance or rejection of a plan may not be
24 solicited.

25 THE COURT: Right.

1 MR. DeFRANCESCHI: That's what it says, unless you
2 follow --

3 THE COURT: Right.

4 MR. DeFRANCESCHI: -- you know, 11256(a) and (c) and
5 those requirements.

6 Number one, there should also be no dispute that we,
7 in fact, followed and are relying on the solicitation
8 procedures this Court approved consistent with general
9 practice, that we received the votes, and it's those votes of
10 the lock-up noteholders and MCI -- MCI and Motorola that we are
11 counting here.

12 I think we can lay that to rest.

13 THE COURT: Right.

14 MR. DeFRANCESCHI: That happened. But to say that
15 because there's a specific performance provision in this
16 agreement coupled with the language in the prior paragraph of
17 the agreement somehow makes that the official vote or makes
18 that --

19 THE COURT: Well --

20 MR. DeFRANCESCHI: -- makes that the acceptance of
21 the plan.

22 THE COURT: No, it doesn't. Does it constitute the
23 solicitation of a vote that's prohibited by 1125? The U.S.
24 Trustee is not saying this is the vote. It's saying this was a
25 solicitation for a vote on the plan.

1 MR. DeFRANCESCHI: It doesn't say a vote, with all
2 due respect, narrowly reading the express language --

3 THE COURT: Accepting or rejecting.

4 MR. DeFRANCESCHI: -- it says -- well, I --

5 THE COURT: How is that different?

6 MR. DeFRANCESCHI: Your Honor, I take exception to
7 that, because the Third Circuit has stated very clearly we
8 should read this section narrowly, and to say that the
9 acceptance or rejection of a plan is the same as a vote, I
10 think -- I think that misses the mark.

11 What I think it is saying here is this -- in this
12 case we did not solicit the acceptance of a plan. What we said
13 in this case is --

14 THE COURT: What did you solicit in the lock-up
15 agreement then?

16 MR. DeFRANCESCHI: It's very -- we should go through
17 -- to the terms of the lock-up agreement. I think it's
18 instructive if we do that rather than dance around the issue as
19 I know the United States Trustee would have us do. We've
20 attached copies of the lock-up agreements to the affidavit.

21 THE COURT: I have it.

22 MR. DeFRANCESCHI: And I think that there are
23 significant provisions in here that make very clear -- and I
24 should add, Your Honor -- I know I'm stepping away from the
25 podium, but I think it's picking it up.

1 I should add, Your Honor, and this is another
2 predicate piece of information I think is very important here,
3 these agreements were negotiated by parties who -- and I think
4 this is very important -- very sophisticated business people,
5 very sophisticated legal and financial advisers.

6 What that means, of necessity, Your Honor, is that
7 when they draft an agreement like this they mean what they're
8 saying. It's not a situation where we just put these wink and
9 a not provisions in this agreement. This is a situation where
10 the parties, sophisticated parties at arm's length with the
11 life of this company on the line, negotiated an agreement.

12 So, what does the agreement say? We provide
13 provisions of the agreement, we outline them in our -- in our
14 papers.

15 We outline them in our papers, and I think among the
16 provisions you need to consider -- and if the Court will
17 indulge me, I do -- this is very important and I do want to
18 rely on my outline for the hearing. I usually don't do that,
19 but it's very important. I want to make the points.

20 First, Your Honor, the agreement to vote all of the
21 claims in favor of the plan, which is in Paragraph 3, were
22 expressly conditions on, again, the terms of the plan and the
23 restructuring documents.

24 By the way, Your Honor, so the Court's aware, these
25 are the restructuring documents.

1 THE COURT: Um-hum.

2 MR. DeFRANCESCHI: These were not done. These are
3 the restructuring documents. Keep that in mind as I continue.

4 Expressly conditioned on the terms of the plan and
5 the restructuring documents being consistent with and no less
6 favorable to the lock-up party than the terms set forth in the
7 term sheet and the terms and conditions of the plan in all
8 respects not specifically addressed by the term sheet are
9 acceptable to each lock-up party in its sole and exclusive
10 discretion.

11 When the parties drafted that they meant what the
12 said, in their sole and exclusive discretion. There's no
13 evidence nor could there be, 'cause it's not the case, that the
14 term sheet comprised all the terms in this plan that we're
15 seeking confirmation of today. Out number one.

16 Number two, Your Honor. The lock-up agreements
17 expressly provided that nothing in the lock-up agreements, and
18 this is in Paragraph 5 or Section 5, shall require the debtors,
19 my client, to breach its fiduciary duties as a Chapter 11
20 debtor in possession and exercise -- and any exercise of such
21 fiduciary duties by the debtor shall not be deemed to
22 constitute a breach of the terms of this agreement.

23 By its own terms -- this is important, Your Honor --
24 and the agreement of these parties the debtors did not have to
25 prepare, finalize, propose, solicit, seek confirmation of or

1 even go effective on a plan if to do so would violate my
2 client's fiduciary duties.

3 Certainly this is consistent with our duties as a
4 Chapter 11 debtor in possession.

5 It bears mentioning on this point, Your Honor, that
6 the debtors considered numerous other financial restructuring
7 possibilities. We've outlined them before for the Court, and
8 they're in our affidavits, but suffice it to say we determined
9 in the exercise of those duties that this plan that we're
10 seeking confirmation of is the best plan for these estates.

11 Moreover, Your Honor, the creditors committee
12 represented by legal counsel and financial advisers spent
13 considerable time and effort trying to come up with another
14 plan. They couldn't do that, either, Your Honor.

15 This is the plan.

16 Next point, Your Honor. The agreement expressly
17 stated that the lock-up parties could, quote, "terminate the
18 obligations under the agreement and rescind any vote on the
19 plan which vote shall be null and void and have no further
20 force and effect upon the occurrence of certain events,
21 including --" and I'll get into those in a minute, Your Honor,
22 but the very fact that it said, "if the agreement isn't
23 followed they can rescind any vote on the plan, it'll be null
24 and void," suggests that there was no vote on this plan at the
25 time the agreement was entered into.

1 That's -- how can they get out of the agreement?

2 Okay.

3 If the restructuring documents, Your Honor -- that's
4 these documents right here, several hundred pages of
5 sophisticated contractual and legal documents. If they are
6 inconsistent with the term sheet, unless those documents are
7 consented to, something in the future that yet has to happen,
8 lock-up parties can terminate.

9 If the debtors breach the agreement, lock-up parties
10 can terminate.

11 If other parties to the lock-up -- other lock-up
12 agreements breach their agreements or have not entered into
13 lock-up agreements, can terminate.

14 Significantly -- and I don't think this issue has
15 come up before this Court to my knowledge, the provision also
16 allowed for termination -- this is 8H -- if there was any
17 material adverse change with respect to the debtor, its assets,
18 its liabilities or operations, the Chapter 11 proceedings or
19 the ability of the debtor to confirm the plan on a consensual
20 basis.

21 For the United States Trustee's Office to suggest
22 that that isn't a huge potential out for these parties -- if,
23 for example, the disclosure statement wasn't to their liking,
24 if the plan wasn't to their liking, if the debtor's business
25 changed to some significant degree such that the mac (phonetic)

1 clause came into effect, I don't know what is. But there's
2 more.

3 THE COURT: Well, it doesn't say if it's not to their
4 liking.

5 MR. DeFRANCESCHI: Well, Your Honor, with --

6 THE COURT: If it's consistent with the term sheet --

7 MR. DeFRANCESCHI: They're -- I've already given you
8 --

9 THE COURT: -- they're bound.

10 MR. DeFRANCESCHI: -- I've already given you the
11 provision. It says that they have sole and exclusive
12 discretion with respect to any provision of the plan that --
13 and that's in Paragraph --

14 THE COURT: I see. I see it.

15 MR. DeFRANCESCHI: Yeah, okay.

16 Each of these provisions demonstrate that the lock-u
17 parties had not definitively accepted a plan. Rather there was
18 an agreement to vote in favor of a plan in the future, subject
19 to these substantial conditions.

20 But there is more in the agreement that compels this
21 reading, Your Honor. The lock-ups provide, quote, "The
22 agreement is not and shall not be deemed to be a solicitation
23 for consents to a plan. The acceptances of the lock-up party
24 --" I paraphrased -- will not be solicited until such parties
25 have received a disclosure statement and related ballot as

1 approved by the Bankruptcy Court. It's Paragraph 7.

2 The United States Trustee, Your Honor, would ask the
3 Court to ignore the provision arguing that the U.S. Trustee
4 knows better what the parties actually agreed to, suggesting
5 that this is somehow a sort of wink and a nod provision.

6 THE COURT: Well, you can't call something --

7 MR. DeFRANCESCHI: Your Honor, this --

8 THE COURT: -- black if it's white.

9 MR. DeFRANCESCHI: We're not doing that, Your Honor.
10 There is a reason for this provision.

11 THE COURT: Okay.

12 MR. DeFRANCESCHI: There is a very significant reason
13 why the sophisticated parties to this agreement wanted that in
14 there.

15 THE COURT: Other than to avoid Section 1125.

16 MR. DeFRANCESCHI: Well, Your Honor, phrasing it that
17 way suggests that there was something untoward here, and I
18 suggest there's not.

19 But here's the reason. That provision is in there to
20 protect against the very thing, the very thing that the debtors
21 tried to do with the bondholders in the Pioneer case.
22 Remember, in the Pioneer case there was a pre-petition exchange
23 offer, and as part of the exchange offer there was a box where
24 they could check off that said if the exchange doesn't have
25 unanimous consent, then you're -- pre-petition, if there wasn't

1 unanimous consent, then you will consent to vote in favor of a
2 plan on substantially similar terms of the exchange offer, a
3 copy of which was provided.

4 The debtors tried to use that pre-petition consent --
5 THE COURT: Um-hum.

6 MR. DeFRANCESCHI: -- from some seventy-some odd
7 percent of the bondholders post petition as a vote on a plan to
8 satisfy the various confirmation requirements. The Court said
9 no. No.

10 What the parties in this case did was, is they
11 precluded the debtors from trying to do that. And in fact the
12 debtors have not done that. We have not -- we have not taken
13 the lock-up agreements and said to Your Honor, "This agreement
14 right here? This is the vote." And the parties contractually
15 protected themselves with that provision. It's not a wink and
16 a nod provision. It's an important provision. It's there for
17 a reason.

18 Your Honor, on this point we think that in light of
19 the facts of this case, which may or may not be the same. The
20 United States Trustee makes suggestions that in some of these
21 cases there may or may not have been a specific performance
22 provision. There may or may not have been these other
23 provisions, the mac clause, the clause -- the provision that
24 the parties bargained for that said if the plan is different
25 from the expressed terms of the term sheet they have their

1 absolute and exclusive discretion to get out of the deal.

2 Under the facts of this case --

3 THE COURT: Now, you're going too far in your
4 absolute discretion to get out of the deal. It's only if --

5 MR. DeFRANCESCHI: As I said, if the plan has
6 provisions beyond what's in the terms sheet, which it most
7 certainly does, then the language -- I'll read it for Your
8 Honor again.

9 It says they have absolute and exclusive discretion.

10 THE COURT: No, it says if they're inconsistent.

11 MR. DeFRANCESCHI: Exactly. Well --

12 THE COURT: Not beyond. I mea, the fact that there's
13 --

14 MR. DeFRANCESCHI: -- presumably --

15 THE COURT: The fact that the plan contains a
16 definitional section which is not contained in the term sheet,
17 I would submit, you would not concede means that the parties to
18 the lock-up agreement are not bound to vote in favor of the
19 plan.

20 MR. DeFRANCESCHI: Your Honor, we're not here to
21 decide that issue, because no one has suggested one way or the
22 other on that.

23 The provision says what it says.

24 THE COURT: Um-hum.

25 MR. DeFRANCESCHI: The argument here, remember, is

1 that we -- that there was an acceptance of plan that was
2 solicited by these documents.

3 THE COURT: Yes.

4 MR. DeFRANCESCHI: That's what the code requires in
5 order for that section to apply.

6 THE COURT: Um-hum.

7 MR. DeFRANCESCHI: There -- these provisions make
8 very clear, and Your Honor, we must look at the entire
9 agreement. These provisions make very clear that there was not
10 an acceptance of a plan that was solicited. There couldn't
11 have been.

12 There couldn't have been. There were too many outs
13 in this agreement, and these -- again, Your Honor, I have to
14 emphasize.

15 MR. KRELLER: Your Honor, Thomas Kreller of Millbank,
16 Tweed, Hadley and McCoy (phonetic) on behalf of the Ad Hoc
17 Bondholder group. I apologize for interrupting Mr.
18 DeFranceschi, and I'll cede the podium back to him.

19 Just on this point, Your Honor, I would like to
20 advise you that from the bondholder perspective, and we are the
21 counsel who represented the bondholder group in negotiating the
22 plan support agreement, in negotiating the term sheet that
23 underlied that plan support agreement and in negotiating
24 ultimately these restructuring documents and the plan itself,
25 the bondholder group believed in fact that by virtue of the

1 lock-up agreement and the various provisions that gave us
2 discretion, we believed and we asserted throughout that we had
3 very broad discretion to terminate our obligations under the
4 plan support agreement.

5 We believe that we agreed to proceed towards an
6 attempt to consummation of the -- to consummate the transaction
7 that was outlined in the term sheet, but it was always subject
8 to our discretion and our approval of all of the various
9 restructuring documents.

10 Your Honor, I can also tell you that on a number of
11 occasions over the course of the case, and in the context of
12 negotiating some of the restructuring documents, some of the
13 terms of the plan and some issues that came up during the
14 course of the approval of the disclosure statement and the
15 solicitation of votes, we advised the company that we believed
16 we had the right to terminate the plan support agreements
17 because of things that had happened or because of drafts of
18 documents that were circulated, and that if those issues
19 weren't cleared up in a way satisfactory to us that in fact we
20 would very seriously consider terminating the plan support
21 agreements.

22 Your Honor, I -- just one example. We insisted with
23 the company that there be additional disclosure when the
24 company filed its 10Q. We insisted that that go out to
25 creditors as part of the voting process, and the company

1 concurred with that, and we did so. But had that not happened,
2 I guarantee you that the bondholders would have seriously
3 considered terminating the support agreement.

4 And I can tell you, trust me, that if the bondholders
5 didn't want to vote for this -- yes for this plan, they
6 wouldn't have voted because they thought they could be
7 compelled to under the support agreement. And we would be here
8 having a very different discussion about whether this agreement
9 is enforceable or not.

10 That's not the discussion for today. We -- no one's
11 attempting to enforce the agreement. In fact, the agreement's
12 probably lapsed by its terms several weeks ago. And so, Your
13 Honor, just on that particular point, just so you know the
14 bondholders' perspective, and presumably the bondholders who
15 signed support agreements are the purported victims of this
16 improper solicitation. I think our opinion is relevant. We
17 did not believe that we were obligated to vote on any
18 particular plan until this plan came out, under the underlying
19 restructuring documents were done to our satisfaction.

20 And at the time our votes were cast, that's what our
21 votes were cast on, not based on a term sheet or not based on
22 the existence of the plan support agreement, Your Honor.

23 And I'll -- would like some time to address some of
24 our other issues later, but I did want to weigh in on that
25 particular point.

1 MR. DeFRANCESCHI: Your Honor, apologize for getting
2 a little too animated here, but this is a very important issue.

3 THE COURT: Um-hum.

4 MR. DeFRANCESCHI: Very important issue, and I think,
5 putting aside whether I personally, as a member of the Delaware
6 bar, agree with the policy decision made by the United States
7 Trustee, it's irrelevant.

8 What is relevant here though is the facts and
9 circumstances presented to Your Honor today. And based on
10 those facts and circumstances and the direction from the Third
11 Circuit to narrowly read this section, because we want to
12 encourage negotiations, and the fact that the only document
13 that was attached to the lock-up agreement was the term sheet
14 which admittedly was a pre-petition agreement. There's no
15 dispute on that. It was done May 21st. Compels a decision
16 that there was no acceptance -- or obviously rejection -- but
17 no acceptance of a plan that was solicited here.

18 Your Honor, I could -- I could continue with the rest
19 of my arguments, but I do think that on this point I don't know
20 if Mr. Kreller or the other parties want to weigh in on it. I
21 do think that this is the threshold issue. I think it's the
22 significant issue. I think it's -- I think here, under the
23 facts of this case, it is -- it is the critical issue, it is
24 the turning issue.

25 And I don't know how Your Honor wishes me to proceed.

1 THE COURT: All right, let me hear from any other
2 party.

3 MR. HARNER: Good afternoon, Your Honor, Paul Harner
4 of Jones, Day, Reavis and Pogue in Chicago on behalf of Nextel
5 Communications.

6 We field a joinder in the debtor's objection, and
7 obviously we join in the arguments that Mr. DeFranceschi's made
8 this afternoon, but it strikes me that there's a very important
9 distinction here that has not yet been drawn, and that is that
10 Section 1125(b) speaks to the improper post petition
11 solicitation of acceptances of a plan.

12 Your Honor, I believe, focused on that issue
13 immediately by asking a question during Mr. McMahon's argument;
14 and that was, do you now concede that my client, Nextel
15 Communications, Inc., in fact signed its lock-up agreement
16 prior to the petition date, and he agreed that we had signed
17 the agreement at that time, concededly only an hour before, but
18 during the pre-petition period.

19 I think what that also suggests is that we would not
20 even be having this discussion if these agreements had all been
21 signed, say an hour before the petition date, or a minute
22 before the petitions were filed in this court, much less a day
23 or a week or a month.

24 What that suggests is that the important distinction
25 here is whether or not the solicitation is this document

1 itself. If there was a solicitation here, and there may very
2 well have been, it was a solicitation to agree, as the parties
3 ultimately did in these documents, as a contractual matter to
4 support a plan under certain circumstances. And Mr.
5 DeFranceschi's reviewed for you at great length what the
6 exceptions to those circumstances were, what the parties outs
7 were, and as Mr. Kreller just pointed out, these agreements
8 have now expired by their terms, pursuant to a temporal
9 termination clause.

10 But what's relevant about all of this is that if
11 there was a solicitation, it was only for that contractual
12 agreement, and that solicitation by definition must have
13 occurred during the pre-petition period, whether these
14 agreements were signed or as is more technically correct, the
15 signatures were released from escrow a day, a business day or
16 two business days subsequent to the filing of the petition.

17 There was months of negotiations that occurred prior
18 to the petition date, active, good faith, arm's length,
19 extensive, sometimes vigorous and contentious negotiations
20 between highly sophisticated parties that led to this
21 agreement.

22 This agreement to support a certain plan under
23 certain contractual circumstances subject to certain outs had
24 been reached before the petition was filed here. And the fact
25 that the signatures were executed or released from escrow

1 subsequent to the petition date is irrelevant. What Section
2 1125(b) speaks to is the improper post petition solicitation of
3 acceptances of a plan.

4 This document, these documents, these lock-up
5 agreements, are not themselves the solicitation activity that's
6 at issue here. The solicitation activity were those
7 discussions that occurred beforehand. Now, that leads me --

8 THE COURT: Well, but you can't say the first time I
9 talked to you about the plan was the solicitation but the last
10 time I did, and you actually signed something that bound you to
11 the plan was not a solicitation.

12 MR. HARNER: I don't disagree, Your Honor, and it
13 requires a case by case determination, but that leads to a
14 suggestion Nextel would posit with respect to how in a
15 principled way the Court can resolve this, exercising its own
16 discretion to examine these cases on an individual case-
17 specific basis.

18 THE COURT: Um-hum.

19 MR. HARNER: We're on very dangerous ground here, and
20 I'm not going to presume to question the U.S. Trustee's policy
21 judgment with respect to these matters, either, but it's become
22 abundantly clear that the United States Trustee has generally
23 become hostile to lock-up agreements.

24 THE COURT: Post petition lock-up agreements.

25 MR. HARNER: Post petition lock-up agreements, that's

1 correct --

2 THE COURT: Uh-huh.

3 MR. HARNER: -- and that obviously was an issue in
4 this case early on, when we talked about the proper composition
5 of the unsecured creditors committee.

6 But the fact of the matter is that these agreements
7 are a very, very common practice, and they save people a lot of
8 time and a lot of money, and the bankruptcy process that we've
9 all gotten used to -- by the way, Mr. McMahon kept talking
10 about pre-package cases. This isn't a pre-packaged plan of
11 reorganization. It was never intended to be.

12 What the parties were always trying to achieve here
13 was a pre-negotiated plan of reorganization.

14 THE COURT: Um-hum.

15 MR. HARNER: What they tried to do is what prudent
16 business people try to do in exactly these circumstances, which
17 is stay out of bankruptcy court as long as possible so that
18 both the system and the parties' resources are not burdened
19 until they can reach an agreement, if that's possible. That's
20 exactly what happened here.

21 If we adopt the U.S. Trustee's approach we're going
22 to discourage that kind of approach in future cases. And it
23 seems to me the way to reconcile that or avoid that result --

24 THE COURT: How are we going to -- how are we going
25 to discourage that? We're going to say pre-petition you can do

1 what you want.

2 MR. HARNER: Well, that --

3 THE COURT: But post petition you do have to follow
4 the rules.

5 MR. HARNER: And it strikes me that it's not at all
6 inconsistent with the rules if a signature gets released
7 afterwards, but the agreement's made -- and more importantly,
8 and this is the point I was making earlier, Your Honor, the
9 solicitation, to the extent that you characterize any of these
10 activities as solicitation, is done pre-petition.

11 So, here's the principled way to reconcile the
12 problem. The Court, on a case by case basis, in this or any
13 other similar or dissimilar case, can make a determination
14 whether on the facts -- and you have those facts before you by
15 affidavit and otherwise -- there were, in fact, solicitation
16 activities occurring post petition or whether or not, as Mr.
17 Gilker's affidavit points out, what was going on here was post
18 petition ministerial activities.

19 THE COURT: Um-hum.

20 MR. HARNER: The solicitation activities here you
21 absolutely, in our view, have the discretion to find occurred,
22 to the extent that any did, in the pre petition period here.
23 If there's ever a case for the Court to exercise that
24 discretion and not designate votes based on this highly
25 technical reading of what occurred here, this is the one. We

1 urge you to exercise that discretion and to adopt a rule that
2 allows you to make that determination on a case by cases basis
3 of when solicitation activities occurred for selection --
4 Section 1125(b) purposes in this case.

5 Thank you, Your Honor.

6 THE COURT: Thank you.

7 MR. KRELLER: Your Honor, Thomas Kreller again on
8 behalf of the Ad Hoc Bondholder group. I'll be brief. I'll
9 reiterate Mr. Harner's statements regarding the timing of the
10 execution of the lock-up agreements, Your Honor.

11 The term sheet was in place well before the filing of
12 the bankruptcy case. The lock-up agreements were substantially
13 final, and in fact signed by NCI prior to the filing of the
14 case.

15 What occurred in the post petition period were minor
16 revisions to the plan support agreement to conform the forms of
17 agreement to reflect the fact that we had three parties with
18 very different interests who were attempting to move forward on
19 a consensual basis, I think a very productive effort on their
20 part.

21 There were no activities with respect to the
22 solicitation of the terms of the term sheet, which is the only
23 thing at this point that could be viewed as the plan, since the
24 plan didn't exist at the time of the lock-up agreements.

25 The term sheet simply did not move during the time

1 period that -- to the extent anyone's concerned about a time
2 period.

3 There are a couple of other basic points, basic
4 facts. I -- what the U.S. Trustee appears to be concerned
5 about is the ability of a debtor to compel a creditor to accept
6 a plan over that creditor's subsequent objection.

7 I missed --

8 THE COURT: No, not necessarily, and we're missing
9 the insidious effect of having signed a lock-up agreement,
10 whether the creditor felt compelled to vote in favor of the
11 plan to avoid litigation over whether or not, you know, this
12 out would be applicable or not.

13 I mean, I don't think I have to decide this issue.
14 Only in the event that your clients feel you were misled or
15 want to get out of the lock-up agreement.

16 MR. KRELLER: I'm not suggesting that you do, Your
17 Honor. Number one, I am missing any insidious effect of
18 anything here, quite frankly. But I -- what I -- what this
19 goes to, Your Honor, is the policy behind what's being asserted
20 here, and there -- you can't make the -- if a debtor was able
21 to enforce a lock-up agreement pursuant to a specific
22 performance clause, it would be you, Your Honor, who would have
23 to enforce that lock-up and order specific performance.

24 THE COURT: Um-hum.

25 MR. KRELLER: Under what circumstances would you

1 compel specific performance of a lock-up agreement if you found
2 that lock-up agreement, which you would have to in order to
3 find specific performance, if you found that lock-up agreement
4 was tantamount to an improper solicitation?

5 If the creditor was bound to vote for the plan under
6 the terms of the lock-up --

7 THE COURT: Um-hum.

8 MR. KRELLER: -- and you were put in a position of
9 being asked to enforce that lock-up -- if there was an improper
10 solicitation you simply wouldn't order specific performance on
11 that lock-up agreement, would you?

12 THE COURT: Course not. But I don't know, again,
13 what the effect of the lock-up agreement is where your clients
14 have not asked me to let them out of it.

15 The fact that it was signed had some effect.

16 MR. KRELLER: Your Honor, the fact that it --

17 THE COURT: Or it would not have been signed or the
18 debtor would not have asked you to sign it.

19 MR. KRELLER: The effect of signing the lock-up
20 agreement was that we knew, NCI knew, Motorola knew, and the
21 debtor knew that we were all proceeding forward --

22 THE COURT: Um-hum.

23 MR. KRELLER: -- in lockstep manner on a consensual
24 basis. That was the effect of the signing. We've been through
25 this, and I won't belabor it, we had plenty of discretion. Did

1 we have absolute discretion to terminate these agreements? I
2 don't say we had absolute discretion. We had plenty of
3 discretion. In a situation where we had plenty of discretion,
4 what does specific performance mean? How vulnerable are we to
5 a specific performance argument? I don't think very.

6 And again, Your Honor, to get back to it, if the fear
7 is the creditors are somehow disadvantaged here or taken
8 advantage of by a debtor, whether through threats of litigation
9 and a creditor believing it was going to somehow avoid
10 litigation and the associated costs, whatever the fear is, you
11 wouldn't find yourself in a situation where you were ordering
12 specific performance under a lock-up agreement like this,
13 unless you were prepared to order specific performance and then
14 turn around and designate the vote and have the whole thing be
15 moot.

16 THE COURT: Well, that may, in fact, be exactly what
17 the result is.

18 MR. KRELLER: Well, Your Honor --

19 THE COURT: The -- 1125 doesn't deal with whether or
20 not, you know, a contract between you and the debtor to vote in
21 favor of a plan is enforceable or not.

22 MR. KRELLER: I agree, Your Honor.

23 THE COURT: The may -- you may be subject to other
24 damages by the debtor for your failure to comply with the
25 agreement.

1 MR. KRELLER: That's -- that may well be, Your Honor.
2 And I agree, but if the fear behind this is somehow the
3 compulsion of creditors through a solicitation on less than
4 adequate information, which is certainly not the case here, and
5 I'm sure Mr. DeFranceschi will take you through that, and I'm
6 happy to as well. That simply is not the case and could almost
7 never be the case, quite frankly, under these circumstances,
8 Your Honor.

9 And I guess the last point, Your Honor, that I would
10 raise is the -- even if you conclude that there was an improper
11 solicitation, and even if you conclude that somehow my clients
12 were bound to this agreement and voted for the plan as a result
13 of signing this lock-up agreement, which I don't concede, and I
14 wouldn't believe would be the appropriate ruling, the question
15 then turns to what is the appropriate remedy?

16 There's been no wrongdoing here, Your Honor. There's
17 been the intervention of a holiday weekend at the very tail end
18 of what was a very difficult and hard-fought process. And a
19 decision by a debtor that it, as a business matter, wanted to
20 have a long holiday weekend in Latin America to approach people
21 and deal with vendor issues and other matters critical to the
22 business, and that the filing of the case, knowing that things
23 had progressed to term sheet stage, and in fact to lock-up
24 agreement stage, gave them the comfort that they could make
25 that filing, do what they needed to do on the business side and

1 collect signatures later.

2 There's no wrongdoing here, Your Honor. There's no
3 evidence of that, nor do I know that there's any suggestion,
4 quite frankly, and nothing in the record would support that.

5 And the question then turns to remedy. And
6 designation, Your Honor, is a rather dramatic remedy here. An
7 appropriate remedy in the face of such a ruling might be to
8 allow creditors who were locked up to the agreements the
9 opportunity to change their votes, if they so decided to do.

10 We -- had we thought that was appropriate, my clients
11 would have already done so. And I can tell you that my clients
12 do not wish to change their votes, and at no point in this
13 process had any intention of changing their votes once cast and
14 once these documents were done.

15 And so, Your Honor, I think -- even if we get to the
16 point where you've concluded on these other issues and you're
17 looking to the designation as a remedy, I would suggest that
18 that remedy is inappropriate here, particularly under these
19 facts and circumstances, and that, you know, to the extent
20 there is a remedy needed, it would be to reach out to the
21 creditors who were parties to these support agreements, and I
22 believe you probably have at least their counsel and perhaps
23 representatives of all of them here and available to you at
24 some level, or we could make that happen.

25 To the extent you would like to implement that

1 remedy, that would seem to me to be much more appropriate than
2 designation as a result of some of these other issues that
3 we've raised.

4 THE COURT: Well, the debtor has asserted that
5 designation makes no difference, confirmation.

6 MR. KRELLER: Your Honor, I believe the debtor has
7 submitted, and the ad hoc group would concur, that if you were
8 to designate the votes, the requisite acceptances by far would
9 still have come in under Class 6.

10 And if by meaning it has no effect on confirmation,
11 you mean the plan is still confirmable and should be confirmed,
12 I would agree with that. Whether it has no effect, Your Honor,
13 I -- as professionals who deal in these kinds of cases every
14 day, Your Honor, these lock-up agreements are very important to
15 the process and --

16 THE COURT: Yeah, but not post petition.

17 MR. KRELLER: Your Honor, the activities that -- Your
18 Honor, we -- I guess we -- I won't go down that path, because
19 we don't need to debate how one gets to a consensual plan
20 without talking to people about what it is they propose to do.

21 THE COURT: There's nothing wrong with the talking,
22 and Century Glove said that, but there's a big difference
23 between talking and signing a contract such a lock-up
24 agreement.

25 MR. KRELLER: Well, Your Honor, I would just -- I

1 would submit then that the signing of a lock-up with a specific
2 performance clause which seems to be creating some problems, a
3 specific performance clause of questionable enforceability, I
4 think, is well within the bounds. But nonetheless, Your Honor,
5 you have my points. And I'll rest.

6 THE COURT: I do.

7 MR. DeFRANCESCHI: Your Honor, I too might concede
8 that in certain situations, in lock-up agreements, unlike the
9 one before Your Honor, there may be something wrong with that.
10 I will -- I would not concede that there was anything improper
11 here with this lock-up agreement.

12 Your Honor had raised a couple questions about
13 whether designation matters here or not. And I believe we
14 would have the evidence to show that Class 6 would carry even
15 without these votes, and it would be an overwhelming support
16 for the plan.

17 But beyond that, Classes 2 and 3 had one party in
18 each class which was Motorola entities. And the anomaly here,
19 Your Honor, is that they full support the treatment that
20 they're getting under the plan and actually voted in favor of
21 the plan. If you were to designate and determine that their
22 votes don't count and then come to the conclusion that those
23 two classes have rejected, I would submit that we certainly
24 have the case for a consensual cram-down on those two classes.

25 THE COURT: Um-hum.

1 MR. DeFRANCESCHI: I mean, they're here and they
2 consent to the treatment, so, in some respect it doesn't
3 matter, but in another respect, Your Honor, it really matter,
4 because -- and I don't want to go on forever on this point, but
5 the parties that are here today, and word will certainly
6 spread, need to have guidance as to what they can do in
7 connection with agreements.

8 You want to -- if you want to -- this is a lock-up
9 agreement, but it's sort of -- to say that it's a lock-up
10 agreement does not -- does not mean there's anything wrong with
11 that. I mean, we could have called this the NII agreement.
12 And the fact of the matter is we need to be bound by what it
13 says, because the parties specifically negotiated protections
14 in it to allow them the ability to vote in the future in favor
15 of the plan or not vote in favor of the plan or get out of this
16 agreement if a whole series of complex actions didn't occur.

17 I'm sorry, Your Honor -- okay. I don't know if Your
18 Honor wants me to go forward with -- I really didn't get into
19 the 1125(b) issue, because it was my view that that
20 solicitation issue doesn't get raised until we make a
21 determination if this document was the acceptance -- was the
22 post petition acceptance of a plan, because the section
23 requires a finding that that is the case, and that's what my
24 arguments have gone to so far. Others have sort of argued
25 additional points.

1 But if we were to go to whether there was a post
2 petition solicitation of this agreement, assuming it is an
3 acceptance of plan, which as I said we disagree with, we would
4 echo the thoughts that Mr. Harner raised, that there was no
5 post petition solicitation of this document.

6 The solicitation, to the extent there was, which was
7 a solicitation seeking future acceptances of a plan, occurred
8 pre-petition. That's what the evidence actually says, save one
9 fact, the fact that some of these agreements were dated the
10 29th of May.

11 But other than that, there is no fact that supports a
12 finding that there was a post petition solicitation, putting
13 aside again whether there was an acceptance of a plan that was
14 solicited and --

15 THE COURT: Well --

16 MR. DeFRANCESCHI: -- we spent a long time on that
17 issue, Your Honor.

18 THE COURT: -- even Mr. Gilker acknowledges that
19 there were discussions post petition and there were changes,
20 and must I not conclude that somebody asked them to sign it?

21 MR. DeFRANCESCHI: Well, as we said, there --

22 THE COURT: It was already signed. Somebody asked
23 them to release the signatures.

24 MR. DeFRANCESCHI: Yeah, I think that the types of
25 changes, Your Honor, they were referred to as ministerial

1 changes, and the point was argued that they weren't changes
2 that said, you know, "You're going to vote for this plan."
3 They were -- for example, NCI did the first lock-up agreement,
4 and we needed to conform the lock-up agreements to rep -- to
5 reference that, for example, the Motorola entities had three
6 separate lock-up agreements. They needed to be conformed to
7 provide for those three separate entities.

8 They're all slightly different in who they refer to.
9 The noteholder lock-up agreement provides provisions in it for
10 the ad hoc committee and the backstopping noteholders. Those
11 types of changes certainly -- certainly don't give rise to the
12 level of a solicitation of an acceptance of a plan. What those
13 are, those are just basically what we would call conforming
14 changes so that the lock-up agreements -- and again, I just --
15 the agreements were consistent.

16 THE COURT: Well, the ministerial changes may have
17 been -- the changes may have been ministerial, but --

18 MR. DeFRANCESCHI: And since the changes were
19 ministerial, and all that counsel was waiting for was final
20 authority to release the signatures --

21 THE COURT: Can't you see --

22 MR. DeFRANCESCHI: I'm sorry.

23 THE COURT: Can't you see the danger in that? We all
24 work out a pre-petition deal. The petition's filed, and I
25 don't ask you to hand me the signature page until the minute

1 after bankruptcy. Then I've just avoided any scrutiny of the
2 lock-up agreement, because I didn't solicit it post petition.
3 So, therefore, it comes in, and you're bound by it, but I don't
4 have to go through really complying with the disclosure
5 statement or any of the 1125 issues.

6 MR. DeFRANCESCHI: Your Honor, a couple points on
7 that. I mean, I see where you're going, I think, but it sort
8 of has as a premise that if there was some need to scrutinize
9 these agreements under this section of the code, which I -- my
10 position, based on the language, the express language of the
11 document, it's not an acceptance of a plan.

12 THE COURT: Well, I disagree with you on that point.

13 MR. DeFRANCESCHI: Your Honor --

14 THE COURT: The solicitation of an acceptance.

15 MR. DeFRANCESCHI: Your Honor has ruled on it. That
16 -- but the point though in terms of whether there's any need to
17 scrutinize it, certainly Your Honor can always scrutinize this
18 if someone raises the issue, party in interest raises the
19 issue, but it's where should that scrutiny be focused? Should
20 it be focused on a narrow interpretation of the section that
21 says that there must be a solicita -- that the acceptance or
22 rejection of a plan was solicited post petition?

23 And obviously the answer to that is yes. And then
24 Your Honor -- what Your Honor has to do is look at these facts
25 and say, because there were ministerial edits made and because

1 the signature pages weren't released, it was a post petition
2 solicitation, despite the fact that there's no evidence that we
3 asked them to do anything other than make those ministerial
4 changes post petition.

5 THE COURT: And deliver the signatures.

6 MR. DeFRANCESCHI: I don't know that there was really
7 any evidence to that effect, either. I mean, the signatures
8 were forthcoming once the ministerial changes were made. But
9 the other -- so the next step, Your Honor is --

10 THE COURT: Well, if you didn't think --

11 MR. DeFRANCESCHI: -- even if --

12 THE COURT: -- if you didn't think you were going to
13 get the signatures, you wouldn't even have told them what the
14 changes were.

15 MR. DeFRANCESCHI: We knew the signatures were
16 coming. That was the point.

17 THE COURT: Right.

18 MR. DeFRANCESCHI: They had agreed to do that prior
19 to filing the case. We knew the signatures were coming. But
20 what's the next step? Is the next case when there are no
21 ministerial changes at all, and the agreement --

22 THE COURT: Right.

23 MR. DeFRANCESCHI: -- the agreement got caught up in
24 the mail? Now, all of a sudden that somehow is a solicitation?

25 THE COURT: Um-hum.

1 MR. DeFRANCESCHI: I know that case isn't before the
2 Court, but that is going down the very slippery slope that --

3 THE COURT: That's what I'm saying.

4 MR. DeFRANCESCHI: That's going down a very slippery
5 slope that the Third Circuit said we shouldn't go down, the way
6 I read Century Glove. And you know, there's another important
7 point that I think needs to be brought out here. Because in
8 this case -- this case takes on added significance, because in
9 this case at the end of the day if Your Honor decides to
10 exercise her discretion to designate these entities and not
11 count the votes, we'll still have a sufficient number and
12 amount and claim. There won't be an appeal here.

13 THE COURT: Um-hum.

14 MR. DeFRANCESCHI: And so the state of flux is
15 parties still don't really know what to do in this situation,
16 'cause --

17 THE COURT: Don't use lock-ups post petition.

18 MR. DeFRANCESCHI: Well, again --

19 THE COURT: It's as simple as that.

20 MR. DeFRANCESCHI: Again --

21 THE COURT: And if you want a lock-up agreement to be
22 effective, you make darn sure you get the signature before you
23 file the petition.

24 MR. DeFRANCESCHI: With all due respect, Your Honor,
25 I -- I don't know that that really answers the question,

1 because I think that what that is doing is sort of imposing
2 some sort of a -- perhaps it's a policy argument.

3 THE COURT: There is a policy in the bankruptcy code,
4 and that is contained in 1125.

5 MR. DeFRANCESCHI: Absolutely.

6 THE COURT: You don't vote until there's disclosure
7 in accordance with the code and the Court has approved that
8 disclosure.

9 MR. DeFRANCESCHI: Right.

10 THE COURT: The Court is not involved in pre-petition
11 negotiations towards a plan.

12 MR. DeFRANCESCHI: That's right.

13 THE COURT: So, I have no jurisdiction over pre-
14 petition lock-up agreements unless you're seeking to have them
15 designated a vote.

16 MR. DeFRANCESCHI: Which we're not.

17 THE COURT: So -- but I do have --

18 MR. DeFRANCESCHI: But --

19 THE COURT: -- jurisdiction over post petition
20 activities.

21 MR. DeFRANCESCHI: I think I understand where Your
22 Honor's coming out on this, and --

23 THE COURT: Well, let me make it clear then.

24 MR. DeFRANCESCHI: Yeah.

25 THE COURT: There is no room for a post petition

1 disclosure statement.

2 MR. DeFRANCESCHI: I'm sorry, Your Honor, a post
3 petition --

4 THE COURT: Excuse me, post petition lock-up
5 agreement, thank you. And I think I must designate the votes
6 of these entities who had executed a post -- executed a lock-up
7 agreement which became effective post petition on delivery to
8 the debtors.

9 I think the 1126 isn't even -- other than 1126(e) by
10 which I designate it, the whole concept -- the debtor's not
11 seeking to present these as pre-petition votes that I have to
12 determine whether they must be counted or not. This is purely
13 an 1126(e) issue where these votes were solicited contrary to
14 the provisions of the code, because these were obtained before
15 the approval of the disclosure statement under 1125.

16 I think solicitation, while respectfully Century
17 Glove says it cannot be read --

18 MR. DeFRANCESCHI: Broadly.

19 THE COURT: -- broadly, I think to find that
20 obtaining a lock-up agreement in this form is not a
21 solicitation of a vote, would mean eviscerating that from the
22 bankruptcy code completely. Because if this is not soliciting
23 a vote in favor of the debtor's plan, I don't know what is.

24 And although it has conditions to actually signing
25 the ballot, those conditions, in my opinion, are not -- are not

1 significant, and I think that rather than have creditors
2 uncertain about whether or not they are bound by such
3 agreements, given post petition action -- activities, I think
4 the better procedure is simply to state that post petition
5 lock-up agreements have no role in a bankruptcy case.

6 I do not -- I disagree with counsel that it will
7 inhibit negotiations for a consensual plan, but I think that
8 the code does contemplate that all parties can continue to
9 negotiate and receive full access to information under the
10 bankruptcy code about the debtor and get to exercise their free
11 will up until the moment they cast that ballot. And I think
12 this would inhibit that.

13 MR. DeFRANCESCHI: Your Honor, as a clarification,
14 did Your Honor also rule that with respect to the fact that the
15 debtors are not seeking to count the pre-petition vote of NCI,
16 that essentially following up on what Your Honor said, that
17 removes it from the Court's consideration?

18 THE COURT: Well, I am only designating the Motorola
19 and the signing noteholders or bondholders, which was, I think,
20 Exhibit C to the Gilker -- Exhibit D to the Gilker affidavit.

21 MR. DeFRANCESCHI: There were a total of four
22 agreements. I know which ones you mean, Your Honor.

23 THE COURT: Yeah, Nextel, which signed its lock-up
24 agreement and delivered it pre-petition. That lock-up
25 agreement in and of itself does not cause me to designate their

1 vote.

2 MR. DeFRANCESCHI: So, in terms of a bright line
3 ruling to take from this, if I could, Your Honor, post petition
4 lock-up agreements that are similar to this one are -- and who
5 knows what other types, are just prohibited under 1125(b).

6 THE COURT: Correct.

7 MR. DeFRANCESCHI: And with respect to this type of
8 agreement pre-petition, before you file the petition, as long
9 as you're not seeking to rely on that to vote as a vote --

10 THE COURT: As the vote. That's a different
11 standard, and you're not -- so I need not --

12 THE COURT: You're not ruling on that.

13 THE COURT: -- deal with that standard.

14 MR. DeFRANCESCHI: Right.

15 MR. DENNY: Your Honor, Robert Denny from Morris
16 Nichols on behalf of the ad hock bondholders, whose votes have
17 now, I guess, just been designated.

18 The question we have -- and Mr. Kreller raises on
19 remedy, your concern is that somehow we were coerced into
20 voting by designating. You're saying that we don't have any
21 voter voice on the vote at all?

22 We just want to understand the implication, 'cause
23 designating means that our vote --

24 THE COURT: Not for today.

25 MR. DeFRANCESCHI: Your Honor, to that point I did

1 not under -- I do not understand Your Honor to be passing on
2 any other contractual agreement contained in the lock-up
3 agreement or any obligations that any of the parties may have
4 to follow through with the term sheets or any of the other
5 provisions. It's just specifically as to the vote; is that
6 correct?

7 THE COURT: I'm only exercising 1126(e) and
8 designating the votes as not being counted.

9 MR. DeFRANCESCHI: So that with respect to meeting
10 the two-thirds and one -- more than one-half voting
11 requirements with the class, these do not count.

12 THE COURT: These do not count.

13 MR. DeFRANCESCHI: Yes.

14 MR. DENNY: And on the never you're talking about
15 this specific vote on this plan. In other words, if there was
16 something to happen three months from now --

17 THE COURT: I don't know what will happen, 'cause I'm
18 not making any ruling.

19 MR. DeFRANCESCHI: With that, Your Honor, I suppose
20 the only issue left is what I believe in all the time I've been
21 practicing -- I don't know that anyone has ever sought
22 sanctions against me for activities like this. This motion was
23 filed as a motion for sanctions by the United States Trustee.
24 I do not -- and he specifically mentions that money damages may
25 be appropriate here. I just do not see that they've made any

1 case for that here.

2 THE COURT: Well, let me hear from the U.S. Trustee
3 on that.

4 MR. DeFRANCESCHI: I think it's inappropriate.

5 MR. McMAHON: Your Honor, good afternoon, Joseph
6 McMahon for Donald Walton, the Acting United States Trustee.
7 Your Honor, while the case certainly provides a basis for the
8 assessment of sanctions, if the Court deems it appropriate in
9 its discretion, as the record stands at this point we can't
10 attribute any malicious intent to any of the entities with
11 respect to the solicitation process here, that there was some
12 untoward or wrong purpose that was trying to be achieved by
13 them.

14 With respect to that section of the motion, Your
15 Honor, we certainly leave it to the Court's discretion based
16 upon the factual record.

17 THE COURT: Well, I don't find any basis to award
18 sanctions, so I'll deny that relief.

19 MR. DeFRANCESCHI: Your Honor, I assume Mr. McMahon
20 will submit a form of offer which we would like to see before
21 it's submitted to Your Honor.

22 THE COURT: All right.

23 MR. DeFRANCESCHI: The next matter on the agenda is
24 the motion to essentially equitably subordinate NCI, and that
25 is filed by Cordillera, I believe, and we have counsel for

1 Cordillera and for NCI here to present that.

2 I know Your Honor as a 2 o'clock.

3 THE COURT: Um-hum.

4 MR. DeFRANCESCHI: I don't -- we have what I'll call,
5 perhaps, the main even yet to come. I understand the 2 o'clock
6 hearing may not be a lengthy hearing. I don't know if Your
7 Honor -- how you want to proceed.

8 THE COURT: Well, maybe this might be a good time to
9 break and have you come back immediately after 2:20, 2:30.

10 MR. DeFRANCESCHI: 2:30?

11 THE COURT: 2:30? All right, we'll recess until
12 2:30.

13 MR. DeFRANCESCHI: Thank you, Your Honor.

14 THE COURT: Thank you.

15 (Recess)

16 THE COURT: Back again.

17 MR. DeFRANCESCHI: Your Honor, Dan DeFranceschi. One
18 clarifying point, not so much on the ruling, but on something
19 that was brought up at the prior piece of this hearing, and
20 it'll help us in preparing for confirmation. Due to the
21 designation, if the Court were -- the Court's designating the
22 Motorola votes which are in Classes 2 and 3, they're secured
23 claims, they were the only parties in -- that was the only
24 party in those classes, and I had suggested that they would
25 consensual -- they would agree consensually to be crammed down.

1 And they are here, and they would sit -- they would stand up
2 and say we want this treatment, we want to be crammed down, but
3 Your Honor has not counted our vote for purposes of voting on
4 the plan.

5 So, we're in a conundrum whether Your Honor would be
6 in a position to rule on whether you would, you know, approve a
7 consensual cramdown such as this, or whether we'll need to put
8 on an indubitable equivalent case under 11 -- under 1129(b)(a)
9 -- I don't know the subsection. There's too many letters and
10 numbers in there for the secured claim.

11 THE COURT: Well, I'm sure you can put on that
12 indubitable equivalent --

13 MR. DeFRANCESCHI: Since --

14 THE COURT: Since there's no objection from that
15 class.

16 MR. DeFRANCESCHI: Very well, Your Honor, I
17 appreciate that.

18 THE COURT: Cordillera.

19 MR. KRELLER: Good afternoon, Your Honor, my name is
20 Glen Kreller. I represent Cordillera Communications who's
21 filed a motion before the Court seeking to subordinate the
22 claim of Nextel Communications or NCI as it's sometimes
23 referred to here.

24 As a preliminary, Your Honor, I have the originals of
25 four depositions, which I would tender to the Court since they

1 have been -- pieces of them have been designated and we will
2 refer to other pieces at cross designation. I got the
3 designation as I arrived today, so I haven't filed a cross
4 designation.

5 THE COURT: All right, you may -- thank you.

6 MR. KRELLER: Your Honor, the subject comes up under
7 510(c) of the code.

8 THE COURT: Um-hum.

9 MR. KRELLER: The issues of equitable subordination
10 generally I think require the finding of inequitable conduct or
11 unfair advantage, injury to the creditor or -- and, I should
12 say, that the subordination would not be inconsistent with the
13 bankruptcy code.

14 That's the Paper Kraft (phonetic) case, and that's
15 pretty much the guiding light on this matter, I think.

16 I believe we have to look factually at what exists
17 here today. We know that Nextel is the language I choose to
18 us, if I may, because I distinguish between Nextel and NII in
19 my mind. I can't quite bring myself to say NCI and NII. I
20 stumble.

21 THE COURT: Um-hum.

22 MR. KRELLER: We know that they're an insider.
23 They're a 99 percent shareholder of the debtor, and that most
24 times, until shortly before the term sheet was agreed to in the
25 spring, they had at least four of the seven directors of the

1 debtor company as their designees.

2 The -- if you add to the fact that Motorola is also
3 an insider in this case and they control or at least influence
4 significantly Nextel, because they have a 14 percent
5 shareholding position and designate the ability to designate up
6 to two directors. That becomes important when considering what
7 the plan is a little later, and I put that out as a piece of
8 the entire puzzle here.

9 In reference to the 10K that was filed by NII, 12/31
10 of 1901 -- or 1921 -- strike that 2001. I'll get the century
11 right in a moment. NII had never cash flowed a sufficient
12 amount to pay its operating expenses. In its entirely history
13 it did not do that.

14 In fact, Mr. Lindal (phonetic) in his deposition said
15 to this date neither has the parent company, Nextel, cash
16 flowed to that degree.

17 The significance of that is that it required NII to
18 always seek the capital market for funds with which to operate,
19 and in doing so they got to be a very over leveraged company.
20 That's I guess why they're here today. They have something
21 like \$2.7 billion in debt --

22 THE COURT: Um-hum.

23 MR. KRELLER: -- and I regret to say that my client
24 is a small part of that. We've been referred to in the papers
25 as a disgruntled creditor.

1 THE COURT: Um-hum.

2 MR. KRELLER: We only have a \$28 million debt, Your
3 Honor. And I suppose that's small in comparison.

4 The interesting structure that developed in this case
5 was the fact that in August, July and August, of 2001 Nextel
6 determined two things. Nextel determined that they had just
7 finished putting in \$500 million of capital infusion into NII.
8 They did so in March and in July of 2001. And they determined
9 that NII did not have any recourse to capital markets other
10 than through Nextel. That was their only source of capital.

11 They had a commitment which they publicly announced
12 to make an additional \$250,000 infusion by means of a secured
13 loan, but there was some difficulty apparently with the
14 security for that loan, and they did not make that third
15 tranche of \$250 million to NII.

16 Instead, at the beginning of August, they commenced
17 discussions internally at Nextel for the restructuring --

18 THE COURT: Well, excuse me. Am I going to hear
19 testimony, or are these facts all conceded?

20 MR. KRELLER: I believe the facts are not disputed
21 about which I'm addressing the Court, and I would be pleased to
22 put on testimony.

23 THE COURT: Because I have -- because I haven't read
24 the depositions. Are these facts disputed?

25 MR. EDWARDS: Many of the facts that I've heard so

1 far, Your Honor, are disputed.

2 MR. KRELLER: In that event, Your Honor --

3 THE COURT: All right.

4 MR. KRELLER: -- I'll refer the Court to deposition
5 testimony. The witnesses that I would normally present are not
6 present. We've deposed several. I don't know -- what when
7 this is -- I didn't do all the depositions myself, but I can
8 refer the Court to the deposition testimony, and I will do so.

9 The reference to non-profitability is found at
10 Lindal's deposition at Page 29. Also the reference to the
11 parent company's failure to be profitable during that same
12 period of time.

13 THE COURT: What was that page reference?

14 MR. KRELLER: Page 29, Your Honor.

15 The next subject where I begin to talk about the
16 determinations by Nextel of the need to restructure the debt is
17 found in Exhibit 10 to the Lindal deposition, and the
18 references are throughout the deposition, but Exhibit 10 is
19 identified as a memorandum to Mr. Lindal from Mr. Britton
20 (phonetic), who as then the Treasurer of Nextel, inviting the
21 parties, who consisted of Mr. Donahue, the president of Nextel,
22 two other directors of Nextel and Mr. Lindal to a meeting to
23 discuss the restructuring of NII debt.

24 That exhibit is attached as Exhibit 10 to the
25 deposition.

1 In the reference to the \$500,000 of infusion and the
2 \$250,000 secured loan is found in the Shindler deposition at
3 Page 47 to 52.

4 The Britton memo to which I've referred, that is
5 Exhibit 10 to the Lindal deposition, is significant because it
6 begins the discussion of restructure at that time. This is not
7 involving the debtor. This is involving the parent company,
8 and there is an appendage to that memorandum which emphasizes
9 the need for extreme confidentiality of that discussion.

10 Mr. Shindler and Mr. Lindal both testified -- Mr.
11 Lindal at Pages 18 to 20 of his deposition -- that the loan was
12 finally not made, and during the fall of 2001 discussions began
13 between Nextel and NII about restructure.

14 Prior to that time, however, Mr. Shindler reported at
15 Pages 53 to 55 and Mr. Lindal at Pages 12 to 16, that Nextel
16 acquired two positions of bonds or notes in the -- in swap
17 transactions, swapping for those notes Nextel common stock,
18 which they issued and subsequently registered.

19 That became publicly announced in August -- on August
20 27th in a 10K which was filed -- or an 8K which was filed with
21 the Securities and Exchange Commission.

22 The stock value was about 30 percent of the face of
23 the bonds, \$857 million worth of bonds and the stock at about
24 30 percent of that, necessitating the taking by Nextel of a
25 \$469 million extraordinary gain as reference in their 10Q filed

1 for the period ended September 30, 2001.

2 At this point I think it's important to compare the
3 emphasis in Mr. Britton's memo of August 3, which is Exhibit
4 10, and what occurred in the acquisition of those bonds. Mr.
5 Britton emphasized that they could take the bonds and they
6 could improve the cash flow position of the subsidiary because
7 the debt service would not be required.

8 What happened was that Nextel did not do that. They
9 chose to keep the bonds as an active position requiring NII to
10 continue to be liable for those bonds. It's perfectly
11 legitimate transaction, and I don't have any question that
12 ordinary accounting did improve the balance sheet of the
13 consolidated companies by reducing that amount of debt, but it
14 did not improve the position of NII.

15 Nextel did take the gain, and they reported it in
16 their 10Q. And Mr. Lindal referred to that in his deposition
17 at Pages 118 to 119 to that effect.

18 During the fall Mr. Lindal was then placed upon a
19 committee of people from Nextel to negotiate the restructure of
20 NII, and that resulted in the tendering to NII of a term sheet
21 in December, December 17th of 2001, and that is an exhibit to
22 the -- it's Exhibit -- I'm going to have to give the Court a
23 reference in a moment. I've lost my note as to that exhibit
24 number, but it's an exhibit in the Lindal deposition, and it is
25 a term sheet which proposed the parent company to engage in a

1 restructure of the debt by issuing 100 percent of the common
2 stock of NII to all of the unsecured creditors and with Nextel
3 putting in \$250 million of new capital for preferred shares
4 which would be convertible into 50 percent of the stock if it
5 were converted.

6 So, to place it in a little bit different picture, we
7 had a \$250 million, 50 percent interest in the creditors, and a
8 \$250 million interest in the new stockholder position. That
9 was the proposal that Nextel made.

10 It is that proposal that started the discussions
11 which ultimately led to the term sheet, which forms the basis
12 of the plan in this case, in which 140 million equals 80
13 percent of the company, and 20 percent is reserved for the
14 unsecured creditor class. But that's not quite right, because
15 the unsecured creditor class doesn't exist as a class in this
16 case.

17 There are four classes of unsecured debt in this
18 case. There are two Motorola classes, there is a bondholder
19 class, and there is the also-rans of which Cordillera is one of
20 two. The other one is NCI. Those are the breakdowns of the
21 classes.

22 Now, I'm not going to get into the classification
23 argument at this point in time.

24 THE COURT: All right.

25 MR. KRELLER: This is the subordination argument.

1 But the point of the whole argument is simply this. That the
2 harm to the creditors is that we have lost 50 percent of the
3 company, if that was the value, and certainly Nextel had reason
4 to know that that was the value. They were the insiders. WE
5 have lost that value. We now have 20 percent of a company, of
6 which 80 percent is valued at \$140 million, according to the
7 plan.

8 That's the damage that's done to these creditors.
9 They have not been included in the discussions, the
10 negotiations or any other part nor have they been able to post
11 plan to negotiate, because there was a lock-up agreement that
12 prohibited anybody from changing the plan. And that was the
13 discussion with which we faced when we tried to negotiate.

14 If you're looking for harm, that's the harm. The
15 conduct is what happened was that Nextel bought themselves with
16 their stock at no cash outlay and no benefit to the debtor, no
17 infusion of cash to the debtor, they bought themselves an \$857
18 million place at the table. That's 30 percent of the bonds --
19 37 percent of the bonds, and they became a dominant negotiating
20 party in that class.

21 We think that violates the fiduciary duty that Nextel
22 had to NII, because as Mr. Shindler states in his deposition in
23 that pages that I've cited, he had no notice and no knowledge
24 the company, NII, did not know Nextel was acquiring those bonds
25 until they were acquired. And if I read the cases correctly,

1 Your Honor, that alone in this circuit is sufficient to
2 subordinate a claim.

3 That's what the case says, and I think, Your Honor,
4 when there's no notice by the fiduciary that that is
5 sufficient, they've got to follow their fiduciary trail, and
6 they've got to deal with the debtor as a fiduciary. They're
7 parents. The Nextel designated directors are the ones
8 mentioned in Mr. Britton's memo that are confidential
9 negotiators and planners for the restructure.

10 They started that process two months before NII was
11 brought into the process. They bought the bonds, they formed
12 their committee, they started doing their negotiation. That's
13 the way the scenario reads when you -- pardon me, when you
14 reexamine the depositions that are before the Court that I've
15 referred to.

16 I would add one more factor. In Mr. Juliss's
17 (phonetic) deposition, which is before the Court, he refers at
18 Pages 33 to 47 to Exhibit 4, which is a letter that he wrote,
19 which precipitated the discussions with the noteholders and got
20 the noteholders into the case. He was a noteholder, but he
21 laid out the damage, he laid out the whole history, and it's
22 frankly without that road map that Cordillera probably would
23 not be here today, because we would not have had notice or
24 knowledge of any of these events. They just happened. They
25 happened so slick, they happened so carefully, but they

Exhibit B

In re Stations Holding Co., No. 02-10882 (MFW), Hr'g Tr. at 44-14; 46-7, (Bankr. D. Del. Sept. 25, 2002) (Dkt. No. 190, 196)

United States Trustee filed a motion seeking to, *inter alia*, designate the votes of signatories to a lock-up agreement who entered into that lock-up agreement post-petition (Dkt. No. 149). Objections were filed by the debtor (Dkt. No. 158), creditors committee (Dkt. No. 167) and Gray Television, a plan sponsor whose subsidiary would merge into the debtor as part of the plan, objected (Dkt. No. 165). The Court held a hearing on September 25, 2002 and designated the votes. An order was entered on September 30, 2002 (Dkt. No. 177).

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UNITED STATES BANKRUPTCY COURT
DISTRICT OF DELAWARE

CLERK
US BANKRUPTCY COURT
DISTRICT OF DELAWARE

IN RE: . Case No. 02-10882 (NEW)
. Motion No. (if provided)
. .
STATIONS HOLDING COMPANY, .
INC., . 824 Market Street
Debtor. . Wilmington, Delaware 19801
. . September 25, 2002
. . 1:13 p.m.

TRANSCRIPT OF OMNIBUS HEARING
BEFORE HONORABLE MARY F. WALRATH
UNITED STATES BANKRUPTCY COURT JUDGE

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1 THE COURT: Good afternoon.

2 MR. SPRAYREGEN: Good afternoon, Judge Walrath.
3 James Sprayregan of Kirkland & Ellis and Geoff Richards also of
4 Kirkland & Ellis on behalf of the debtors.

5 MR. RICHARDS: Good afternoon, Your Honor.

6 THE COURT: Good afternoon.

7 MR. SPRAYREGEN: Your Honor, we're here for several
8 matters this afternoon. Obviously chief amongst them is the
9 hearing on the confirmation of the debtor's plan which is
10 listed as item one on the agenda. It's obviously difficult to
11 consider item one without considering the potential impact of
12 item two which is the U.S. Trustee's motion to designate votes
13 of those parties who are bound by lockup agreements.

14 THE COURT: Right.

15 MR. SPRAYREGEN: If the Court recalls, when we were
16 here for the disclosure statement hearing there was an
17 objection to the approval of the disclosure statement on the
18 same basis in essence that's articulated in the designation
19 motion that the disclosure statement should not be approved.
20 That objection was resolved by reserving all of the U.S.
21 Trustee's rights to object in essence as now articulated in the
22 designation motion and describing in the disclosure statement
23 the U.S. Trustee's objection on the basis therefore and the
24 fact that the debtor and others disputed that characterization.
25 We at the time, Your Honor, said we thought it would

1 be best to proceed to confirmation, get the votes in and see
2 where all the facts are and put them before the Court and at
3 that point in time to consider the issues in that context.

4 Your Honor, we think that was a highly relevant
5 decision because we still are before you today with respect to
6 this confirmation hearing in an interesting factual posture
7 based upon the votes that came in and the votes that were
8 submitted in the ballot report that was submitted to the Court
9 attached to the declaration of Paula Galbraith, the tabulation
10 agent.

11 What happened, Your Honor, as a factual matter, is
12 there were three classes voting; the bondholder class, the
13 senior preferred and the junior preferred. The common was
14 deemed to reject because they were receiving nothing under the
15 plan.

16 As articulated in the ballot report, Your Honor,
17 there were parties not subject to lockup agreements in both the
18 bondholder class and the senior preferred class that voted yes
19 on the plan. Your Honor, what is set forth in the ballot
20 report as a result of that is if you take the issue of the
21 lockup agreements and you assume the lockups are valid, those
22 three voting classes voted to accept the plan. If you assume
23 that the U.S. Trustee's motion is granted, the designation
24 motion, and the locked-up parties' votes on the plan of
25 reorganization are designated and thus not counted for purposes

1 of confirmation, the factual situation we would have is the
2 bondholder class has accepted, the senior preferred class has
3 accepted and the junior preferred class has rejected. There
4 was one rejecting vote at the junior preferred class. We would
5 then obviously be in a cram-down mode with respect to the
6 junior preferred class.

7 I go through all of that at the threshold of this
8 hearing, Your Honor, because our suggestion, subject to how the
9 Court desires to proceed and obviously subject to Mr. Perch's
10 position on behalf of the U.S. Trustee's Office, is that due to
11 this factual situation the issue of the validity of the lockups
12 with respect to this particular case is not ripe and doesn't
13 need to be determined in order to address confirmation of the
14 plan because --

15 THE COURT: So you're not asking me to consider those
16 who voted pursuant to the lockup?

17 MR. SPRAYREGEN: What we're saying is you don't need
18 to consider those for purposes of confirmation. That is
19 assuming arguendo you were to grant the designation motion,
20 then if you just count the votes in that guise, we have
21 sufficient votes to confirm the plan. We don't think that you
22 need to determine that motion or need to determine the lockup
23 issue --

24 THE COURT: Well, I need to determine who voted to
25 determine whether or not the plan should be confirmed. So I

1 don't think it's not ripe or moot --

2 MR. SPRAYREGEN: With --

3 THE COURT: -- and I think you have to decide whether
4 you want to proceed with the second motion.

5 MR. SPRAYREGEN: Your Honor, what we're raising, and
6 we'll proceed any way the Court desires, is if we proceed on
7 the designation motion and the Court grants the designation
8 motion, we would then ask to continue to proceed with the
9 confirmation hearing --

10 THE COURT: Well, I understand.

11 MR. SPRAYREGEN: -- and all I'm suggesting is in
12 terms of efficiency and resources and in terms of not reaching
13 issues that actually candidly are important issues in many
14 other cases that don't need to be determined in this particular
15 case to address confirmation, that there is a method by which
16 to not address the issue and address the confirmation. We're
17 happy to proceed however the Court desires, but we're also not
18 asking to burden the Court with decisions that aren't actually
19 relevant to the issue of whether the plan ought to be
20 confirmed.

21 So that was where we were coming from on that. But
22 as we said at the disclosure statement hearing and as I went
23 through in part at that point in time --

24 THE COURT: Well, let me cut to the chase. I think I
25 have to decide the motion and I'm prepared to decide the

1 motion. So let me hear from the United States Trustee.

2 MR. PERCH: Thank you, Your Honor. May it please the
3 Court, Frank Perch for the United States Trustee.

4 Your Honor, before I begin my argument on this
5 matter, I would like to introduce to the Court the person
6 sitting to my left at counsel table who is Margaret Harrison,
7 who is a new staff attorney who has joined our office as of
8 this week.

9 THE COURT: All right, thank you. Welcome.

10 MR. PERCH: Thank you very much, Your Honor.

11 Your Honor, this is the U.S. Trustee's motion to
12 designate the parties who executed certain post-petition lockup
13 agreements and therefore to direct that those votes not be
14 counted with respect to confirmation of the plan of
15 reorganization. And, of course, as Mr. Sprayregen indicated,
16 the issue would then have to be determined whether the plan
17 could be confirmed notwithstanding not counting those parties'
18 votes.

19 Your Honor, in this case I think it is now factually
20 beyond dispute what occurred. I don't think the facts are in
21 dispute here. I think that there is no dispute. That what
22 occurred is that the debtor in part at the behest of the
23 proposed purchaser, Gray Communications, obtained the signature
24 of very large percentages of the bondholder and senior
25 preferred shareholder and junior preferred shareholder

1 constituencies, classes four, five and six, all three of the
2 voting classes under the plan. Obtained signatures of a large
3 percentage of these parties after the filing of the petition
4 but prior to the dissemination of any disclosure statement to
5 certain lockup agreements. And the plan supplement that was
6 filed on approximately August 6th by the debtors contains what
7 I believe are all of the lockup agreements. There are four
8 agreements, if I recall correctly, and some of them were signed
9 by multiple parties. In relevant part they are all the same.
10 And the key features of the lockup agreements for purposes of
11 this issue, Your Honor, were outlined in the United States
12 Trustee's motion and the most important feature and the one I'm
13 going to spend the most time on is the injunctive relief and
14 specific performance features, and that is the provision of the
15 lockup agreement that states that the various covenants that
16 the signatories have entered into with respect to this
17 agreement are enforceable by specific performance. And, in
18 fact, the signatories are stipulating to that. They're
19 stipulating that money damages would not be a sufficient remedy
20 for any breach of this agreement and each non-breaching party
21 shall be entitled to the sole and exclusive remedy of specific
22 performance and injunctive or other equitable relief.

23 So one of the things that the parties have stipulated
24 that the debtor may obtain injunctive relief on, they may
25 obtain injunctive relief on the covenant of each signatory that

1 it shall timely vote its claim to accept the plan and shall not
2 elect on its ballot to preserve any claims that may be affected
3 by the releases provided for under the plan. Each of the
4 signatories has agreed -- first of all, they've agreed to vote.
5 They're not permitted to abstain. They've agreed -- they have
6 committed to vote in favor of the plan. They have committed
7 not to preserve any rights against third parties where there
8 may be a ballot election as there was here whether or not to
9 enter into certain releases. And all of those provisions may
10 be specifically enforced.

11 The language of the agreement would suggest that the
12 signatories have waived any objection to the specific
13 enforcement, the injunctive enforcement of those provisions.

14 As a result, Your Honor, we believe that the lockup
15 agreement is a vote. The opponents, the debtor and the
16 Official Committee of Unsecured Creditors, the opponents have
17 cited to the governing 3rd Circuit case on solicitation which
18 is Century Glove and they've also cited to the case that's
19 referred to in Century Glove which is the older case of Snyder.
20 And the language in the Snyder case I think that's used that
21 the debtor clearly relies on is the statement that solicitation
22 should be viewed narrowly in order to foster negotiation among
23 creditors and should be deemed to refer only to requests for an
24 official vote.

25 And as a result, Your Honor, the question presented

1 by this motion and the question that's before Your Honor is
2 whether the disclaimer in these documents that says this is not
3 an official vote is enough to make it not an official vote when
4 you look at what the real effect of the agreement is. And the
5 Court certainly has power to do that and I just want to spend a
6 moment to make that clear because the debtor in its opposition
7 papers spends a lot of time on saying this agreement was
8 heavily negotiated and it was carefully written to be
9 contingent on compliance with the Bankruptcy Code and
10 contingent on compliance with 1125(b) and so on.

11 I've been in this courtroom many times when the issue
12 has been placed before the Court in various contexts. Their
13 document is not necessarily what it says it is, that saying it
14 does not make it so. You may say the document is a lease,
15 nonetheless the Court may find that it's a financing agreement.
16 So they may say this document is not a vote, nonetheless the
17 Court may find that it's a vote.

18 As a result of having obtained the stipulation to the
19 injunctive specific performance agreement, what the debtor has
20 done is the debtor has rendered the rest of the process a sham
21 and a mere formality. Because what the debtor is saying is
22 that I present to you a ballot. I present to you a disclosure
23 statement. And that ballot says -- it has two boxes, it says
24 accept, it says reject. What happens if one of these creditors
25 who signs this agreement took that ballot and checked reject

1 and sent that ballot back to the voting agent? The debtor's
2 position is that they have the power under the agreement to
3 come here, to come to the Court and say, Your Honor, take that
4 ballot, rip it up, shred it, throw it in the trash. That is
5 not their vote. What is their vote? Their vote is an
6 acceptance. Why is their vote an acceptance? Because of this
7 thing that they signed back here before the disclosure
8 statement was even drafted and so therefore the debtor's
9 position is that the vote has already occurred and that, in
10 fact, if the creditor takes any action that is inconsistent
11 with the vote, the acceptance having already occurred back
12 then, the debtor can come to court and render that subsequent
13 act of the creditor a nullity. So that, in fact, when the
14 optical process of voting is occurring, there is not voting.
15 There is no choice. This isn't a real vote. This isn't a real
16 choice. Voting involves choice. At least maybe outside of the
17 Soviet Union, which is gone.

18 THE COURT: You'll need to find another analogy.

19 (Laughter)

20 MR. PERCH: I suppose so.

21 The purpose of a disclosure statement -- let me state
22 it this way, Your Honor. The purpose of a disclosure statement
23 is to provide creditors with information to utilize in making a
24 choice. But what's occurred here is that a disclosure
25 statement has been disseminated but the choice has already been

1 foreclosed. And it's our position, Your Honor, that the
2 injunctive provision of the agreement makes it a vote.

3 There actually is, Your Honor, a fairly small body of
4 case law about this it turns out, and I think you may have
5 noticed that both the U.S. Trustee's motion and the debtor's
6 and the Committee's responses really argue about the impact of
7 the same three or four cases. I think the case that the
8 respondents rely on most heavily is the case out of the
9 District of Minnesota, the Bankruptcy Court of the District of
10 Minnesota called Kellogg Square in which the debtor entered
11 into a rather complicated settlement with the Utility that
12 involved the rejection of the Utility's contract thereby
13 creating an unsecured claim that the Utility would vote, a
14 rather large unsecured claim, that the Utility would be
15 entitled to vote and an element of the settlement with the
16 Utility was therefore that the Utility would agree to vote that
17 unsecured claim in favor of the plan. And the debtor and the
18 Committee -- and I think also argue, that Kellogg Square should
19 be read by Your Honor as standing for the proposition that
20 basically the Court there has endorsed the concept of a lockup
21 agreement and has endorsed the concept that the vote can be
22 fixed prior to the dissemination of the disclosure statement.

23 If the Kellogg Square case bears some careful
24 examination, there's nothing in the Kellogg Square opinion that
25 in any way indicates that the agreement entered into with

1 respect to the Utility's claim in that case contained an
2 injunctive relief specific performance stipulation on behalf of
3 that creditor.

4 The terms of the agreement are described in several
5 paragraphs on Page 338 of the Court's opinion and with respect
6 to the plan all the agreement as recited in the opinion says
7 that District Energy, which was the name of the creditor, will
8 cast a ballot in favor of debtor's plan.

9 The Court then states after reciting the five
10 elements of the agreement that all the parties to that, the
11 relevant parties to that case agreed that those provisions
12 accurately set forth the understanding and agreement that the
13 debtor negotiated with District Energy, that was apparently
14 subsequently reduced to writing.

15 So in the absence of anything further, I think we
16 have to take the Court's description as being a description of
17 what the agreement is and it doesn't contain this injunctive
18 specifically enforced provision. In fact, it seems like the
19 Court really didn't view the agreement as containing a
20 provision under which the debtor could force a vote if the
21 creditor didn't take some action.

22 Turning forward to Pages 339 and 340 of the opinion,
23 the Court says that District Energy's agreement to accept the
24 debtor's plan made post-petition but before approval of a
25 disclosure statement remained executory until District Energy

1 actually filed its accepting ballot with the clerk of this
2 court.

3 In other words, for whatever reason, clearly what the
4 Court in the Kellogg case understood was happening was a
5 circumstance where the creditor had entered into a contractual
6 commitment but that further action by the creditor was required
7 in order to make the creditor's vote count. That's just simply
8 not true here and I don't think the Court can make that finding
9 here. The Court has to look at this agreement and see that
10 here the debtor has the ability to make the vote count in the
11 absence of action by the creditor or even notwithstanding
12 contrary action by the creditor.

13 The responses, I should say, also refer to the Texaco
14 case and the Texaco case is a situation that I think is
15 factually distinguishable on additional grounds, including
16 grounds that were specifically set forth by the Court in its
17 opinion. The Court noted in its opinion, notwithstanding the
18 fact that the respondent's attempt to downplay this I think the
19 Court found it to be significant in its opinion that the Court
20 felt the agreement there could not be determined to be a
21 solicitation because it did not, in fact, obligate the party to
22 vote. They could abstain. Once again, a situation where
23 further action by the creditor was found by the Court to be
24 required in order to have a vote occur, which is simply not
25 true here.

1 Also, in the Texaco case, ultimately what happened
2 was the creditor and the debtor were joint proponents of the
3 plan and I think the Court just has to factually distinguish
4 that situation from this one because the concept of a co-
5 proponent of a plan objecting to their own plan or voting to
6 reject their own plan is a little bit Alice in Wonderland. I
7 suppose one could ultimately say I changed my mind and I don't
8 like the plan that I've proposed, but this is not a
9 circumstance where we're talking about whether a co-proponent
10 would, absent some other actions, support its own plan.

11 So those two cases really which are the principal
12 cases that are relied on here are both legally and factually
13 distinguishable. They involve complicated settlements. Really
14 both of them are factually distinguishable because they involve
15 complicated settlements, including settlements of claims that
16 were unliquidated as to liability. But the most important
17 feature is that in both of those cases the Court found that
18 further action by the creditor was required in order for there
19 to be a vote. Here what we have is a situation where the
20 debtor drafted an agreement very carefully, using its own
21 words, that was intended to foreclose the possibility that any
22 further action by the creditor was either necessary or would be
23 sufficient in order to provide for a vote to be counted that
24 would be different from the vote that the debtor sought to lock
25 in at the time that the agreement was signed.

1 I really think, Your Honor, the only other argument,
2 if one can call it that, that the debtor places before Your
3 Honor in support of the agreements is they are something that
4 customarily happens and there are some exhibits attached to the
5 debtor's response to the motion that are somewhat similar
6 looking agreements from the Goss Graphic case, the United
7 Artists case and I believe one other case, Global Ocean.

8 Your Honor, if one looks at all those agreements, you
9 can see those were all pre-petitioned lockup agreements.
10 They're agreements that specifically recite. They are things
11 that were signed pre-petition with respect to a case to be
12 commenced in the future.

13 The issue of a pre-petition lockup agreement is a
14 different issue that's not before the Court today. A pre-
15 petition -- a pre-petition vote, if there is such a thing,
16 implements Section 1126(b), not 1125(b), Section 1126(b)
17 dealing with how you present a pre-packaged plan or present
18 pre-packaged votes at least from certain creditors or certain
19 classes.

20 THE COURT: And isn't it fundamentally different?
21 1125 does not apply to solicitation of votes before a
22 bankruptcy case is filed.

23 MR. PERCH: Absolutely. Absolutely. But --

24 THE COURT: It can't.

25 MR. PERCH: -- but the issue -- the issue may exist

1 in such a case. The issue could theoretically come up in such
2 a case that if any attempt were made to enforce the lockup
3 agreements without seeking approval of the lockup, voting
4 process under 1126(b), but we don't need to talk about that
5 today because that's not this case. This is an 1125 case.
6 This is a post-petition act of the debtor and of the creditors
7 in question.

8 Your Honor, certainly regardless of whether Your
9 Honor ultimately determines that the plan could be confirmed if
10 -- even if the votes are designated. Certainly it's important
11 for a number of purposes on the record of this confirmation
12 hearing to be clear as to what the votes are and I think Mr.
13 Sprayregen's argument to the Court seem to want to straddle the
14 fence of saying that -- asking the Court to confirm the plan
15 but not really wanting to take the position as to whether the
16 votes are counted or not. There are a number of reasons why we
17 need to know for the future whether the votes are counted or
18 not. I'll just pick one which is that in the event that there
19 were to be any further need to seek a modification of the plan
20 under Section 1127, Section 1127(d) provides that votes that
21 were counted for the previous plan are votes that count for the
22 modification unless those creditors change them. So there's
23 just one example, we only need one, of why we need to know
24 exactly which votes are counted for this plan. Why this record
25 has to be very clear and for that reason, Your Honor, I think

1 the motion does need to be considered and for the reasons that
2 I have set forth, I think that the Court needs to find that
3 what occurred here was determination of these creditors'
4 official votes. No way around it, determination of these
5 creditors' official votes. I think you might hear from the
6 debtor or from the Committee that well, it was contingent upon
7 filing a plan that was consistent with the term sheet. Once
8 again, Your Honor doesn't need to engage in hypothetical
9 inquiries. Your Honor doesn't need to decide whether the
10 creditor may have been bound under the agreement or should have
11 been bound under the agreement if some different plan had been
12 filed. We only need to decide whether the votes count with
13 respect to the plan that is before Your Honor today.

14 It is somewhat interesting in that there is one
15 objection filed that suggests that the plan at least in one
16 measure does not comply with the term sheet. That being the
17 objection of the Bank of New York. I'm not rising in support
18 of the Bank of New York's position because the Bank of New York
19 has a position about sort of automatic payment of indenture
20 trustee fees that disagrees with objections that we've made in
21 other cases. But without belaboring the Court any further,
22 Your Honor, what may happen -- what may happen if some other
23 plan had been filed, if the debtor had done something else, is
24 totally irrelevant. Let's just assume for purposes of this
25 argument that outside of whatever Your Honor may ultimately

1 decide with respect to Bony's objection, that the plan is at
2 least within the number of the term sheet. It's hard to say in
3 compliance because the whole point is the term sheet is the
4 three-page outline, does not comply with any of the disclosure
5 requirements as was explained in our motion. But let's assume
6 it does, the point is that with respect to that plan, to the
7 plan -- with respect to the plan that the parties are seeking
8 confirmation of today, certainly it's my understanding that the
9 debtor's position is that that plan conforms to the term sheet.
10 It's my understanding that the debtor's position is that as a
11 result the creditors are bound to vote and therefore I think
12 the Court has to just work with that and not get distracted by
13 any hypothetical issues about what other plan might exist. The
14 point is that the debtor believes that it has precluded -- the
15 debtor believes that these agreements can be used to preclude
16 anything other than acceptance by these creditors and for the
17 reasons set forth in our motion and in this argument, Your
18 Honor, we believe that that violates 1125 as a result of which
19 these parties need to be designated and their votes not
20 counted. And that I think really sets forth the U.S. Trustee's
21 position, unless the Court has any questions.

22 THE COURT: No, thank you.

23 MR. PERCH: Thank you.

24 MR. SPRAYREGEN: Your Honor, we, on behalf of the
25 debtor, actually endorse the U.S. Trustee's suggestion that we

1 focus on the precise facts of this case in this situation. And
2 it seems to us that what that means it's focusing on a piece of
3 paper that was signed up between and among the debtors and
4 various creditors who became locked-up parties.

5 The U.S. Trustee focuses extensively on this
6 injunctive relief point. Your Honor, we would submit that that
7 is a red herring. And, in fact, the point is used as a method
8 by which to distinguish the situation of the creditor in the
9 Kellogg case that I'll go through in a minute. But the
10 injunctive relief section is just a -- is a remedy, it has
11 nothing to do with whether there is a contractual obligation at
12 the front end. And in the Kellogg case whether there was or
13 wasn't an agreed-upon provision for specific performance, there
14 was a contractual obligation subject to whatever it was subject
15 to in that case. And had that obligation been breached by the
16 creditor, the debtor would have had whatever rights it would
17 have had and in this case was the rights if the lockup was
18 enforceable would be injunctive relief in that case because
19 it's not specified, at least in the written opinion, would have
20 been a creature of state contract law. May have been specific
21 performance. May have been injunctive relief. May have been
22 monetary damages. Who knows what it could have been?

23 But I start with that because I'm attempting to
24 illustrate that that's not the issue. The issue --

25 THE COURT: Well, let's talk about the issue which is

1 1125 --

2 MR. SPRAYREGEN: Yes.

3 THE COURT: -- (b).

4 MR. SPRAYREGEN: I was just turning to that.

5 Your Honor, 1125(b) --

6 THE COURT: By asking the creditors to sign the
7 lockup, is there any definition of solicit that that does not
8 fall within?

9 MR. SPRAYREGEN: Yes, Your Honor.

10 THE COURT: What?

11 MR. SPRAYREGEN: Your Honor, in the lockup agreements
12 themselves, we have enshrined several provisions that go to
13 exactly that point. This is not something that the debtor and
14 the creditors didn't think about at the time these lockup
15 agreements were entered into. The debtor, the creditors the
16 Creditors Committee, had every desire and continues to have
17 every desire and belief actually, to comply with all of the
18 provisions of the Bankruptcy Code, including the solicitation
19 provisions. So what does the lockup agreement say? It says
20 the lockup agreement isn't going to be enforceable if it
21 provides for any different treatment, and if in the plan of
22 reorganization there's any different treatment than is set
23 forth in the term sheet. That's one point.

24 The second point. The enforceability of the lockups,
25 that is the obligation under the lockup agreements to do

1 anything.

2 THE COURT: Isn't the lockup -- the request to sign
3 the lockup is a request for the commitment to vote for the
4 plan? You will vote in favor of the plan.

5 MR. SPRAYREGEN: Only if certain things happen.

6 THE COURT: Well, if certain things -- let's ignore
7 that because the question is whether this is a solicitation of
8 a vote on the plan.

9 MR. SPRAYREGEN: Exactly, Your Honor. And our point
10 is that can't be ignored when you say let's ignore that.
11 There's an incredibly important and relevant and applicable
12 condition subsequent to any obligation. What is that? The
13 enforceability of a lockup is subject to the provisions of
14 Section 1125 and 1126 of the Bankruptcy Code. It is also
15 specifically stated that these are not a solicitation under the
16 Code.

17 THE COURT: Well, either it is or isn't, you know, is
18 for me to determine, not for you to say whether it is or it
19 isn't.

20 MR. SPRAYREGEN: Your Honor, we understand that, but
21 it is important, Your Honor, and the previous sentence is
22 critically important, that's the operative language of the
23 lockup agreement. And what it says is there's zero obligation.
24 No obligation whatsoever to vote on this plan or to vote yes on
25 this plan unless and until this Court approves a disclosure

1 statement.

2 THE COURT: Yes.

3 MR. SPRAYREGEN: And once a disclosure statement is
4 approved, Your Honor, from that moment in time on under
5 1125(b), we're permitted to solicit the vote.

6 So you have in essence --

7 THE COURT: You solicited the vote before. You got
8 their commitment to vote for a plan, not inconsistent with the
9 plan summary, a three-page document, conditioned only on a
10 disclosure statement being approved. You didn't say hey, if
11 the disclosure statement reveals information that causes you to
12 want to change your vote, you can change your vote. It doesn't
13 say that.

14 MR. SPRAYREGEN: Your Honor, that's actually a
15 critical and important point.

16 THE COURT: Yes.

17 MR. SPRAYREGEN: The point is if there was
18 information in the disclosure statement that the creditors were
19 uncomfortable with, there was no prohibition on objecting to
20 the disclosure statement. And unless and until the disclosure
21 statement is approved, there's not obligation to vote.

22 THE COURT: Objecting to a fact is different from
23 objecting to a plan that requires my vote or nothing in here
24 says that if the disclosure statement reveals that I'm not
25 aware of because you only gave me a three-page summary, I can

1 change my vote.

2 MR. SPRAYREGEN: Yes --

3 THE COURT: It allows you to object to the disclosure
4 statement.

5 MR. SPRAYREGEN: With respect, Your Honor, I --

6 THE COURT: And objections to the disclosure
7 statement are non-substantive.

8 MR. SPRAYREGEN: With respect, Your Honor, I very
9 much disagree.

10 THE COURT: Where?

11 MR. SPRAYREGEN: This is a --

12 THE COURT: Where does it say that?

13 MR. SPRAYREGEN: Let me get to that. This is
14 actually -- this factual situation is highly relevant. The
15 reason this is a three-page term sheet is because this is a
16 very simple point. We are paying the creditors, the
17 bondholders, in full.

18 THE COURT: But you're talking about preferred
19 shareholders and you're not paying them in full.

20 MR. SPRAYREGEN: We're not paying them in full,
21 that's correct. But it says right in the term sheet what they
22 get under the plan.

23 THE COURT: Yes.

24 MR. SPRAYREGEN: And --

25 THE COURT: And let's posit the disclosure statement

1 revealed that the company is worth ten times what Gray is
2 paying for the debtor.

3 MR. SPRAYREGEN: Yes.

4 THE COURT: Do you think the preferred shareholders
5 could change their votes?

6 MR. SPRAYREGEN: Do I think -- I don't think the
7 disclosure statement could get approved. That would be
8 inconsistent --

9 THE COURT: Wait a minute. The disclosure statement,
10 the only possible objection to a disclosure statement is it
11 lacks adequate information or the information is factually
12 inaccurate. You can't object to it on substantive grounds that
13 it differs from what I was told previously.

14 MR. SPRAYREGEN: No, that's not my point. My point
15 is then they wouldn't be getting that which they bargained for
16 under the term sheet --

17 THE COURT: Oh, yes, would. I could see that your
18 plan would say, hey, you know, we bargained to give them \$60
19 million. That's all they're getting but gosh, the true
20 valuation of the company reveals it's worth 300 million.

21 MR. SPRAYREGEN: Okay. If that's --

22 THE COURT: They could object to the disclosure
23 statement. I'd overrule that objection.

24 MR. SPRAYREGEN: Hold on, Your Honor. Because we're
25 now into the equity level.

1 THE COURT: Yes.

2 MR. SPRAYREGEN: We're paying the banks in full under
3 this plan.

4 THE COURT: Yes.

5 MR. SPRAYREGEN: We're paying the bonds in full.
6 Under your factual scenario, the senior preferred creditors
7 just would have received more. That's exactly the point.
8 That's why it's so simple. If --

9 THE COURT: No. The senior preferred shareholders
10 would not if they're getting what Gray is paying for the
11 debtor, not what the valuation of the debtor is.

12 MR. SPRAYREGEN: Your Honor, again, we would submit
13 that is the fair market valuation.

14 THE COURT: Well, I know you're submitting that. I'm
15 positing an objection to a disclosure statement which reveals
16 facts different from what they were told at the time they
17 agreed to vote in favor of the plan. It would not relieve them
18 of their obligation to vote for this plan.

19 MR. SPRAYREGEN: Your Honor, the terms of the plan
20 provide that the senior preferred receive everything that
21 doesn't go to the people above them until they're paid in full
22 under their preferred stock certificate.

23 THE COURT: No. It says they get the consideration
24 paid by Gray. It doesn't say that they get the fair market
25 value of the company.

1 MR. SPRAYREGEN: I have to admit, Your Honor, I'm not
2 quite following that in the sense of unless we posit that the
3 market did not operate here what -- and again, we're prepared
4 to at the right time present our evidence and confirmation.
5 But the evidence will be that through a process this was and
6 produced the fair market value. So --

7 THE COURT: I'm talking about the terms of the lockup
8 and at the time that they signed the lockup.

9 MR. SPRAYREGEN: Um-um-hum.

10 THE COURT: And what rights they had. The fact that
11 it was conditioned on the debtor filing a disclosure statement
12 is irrelevant because it does not say that they have the right
13 to change their vote if the disclosure statement I approve
14 causes them to want to change their vote.

15 MR. SPRAYREGEN: But, Your Honor, obviously --

16 THE COURT: Isn't that the point of the disclosure
17 statement?

18 MR. SPRAYREGEN: That's exactly the point of the
19 disclosure statement, Your Honor, and what we're submitting and
20 it may be that we disagree, obviously your view is more
21 important than mine, but what we're saying is they were not
22 obligated unless and until their rights -- excuse me, their
23 obligations in essence spun into existence after the time that
24 this Court approved the disclosure statement.

25 THE COURT: An approval of a disclosure statement is

1 nothing more than approving a document that contains adequate
2 information. Your lockup agreement did not say that after
3 reviewing that they had the right to change their mind. So how
4 does it comply with 1125 which says nobody has to vote on a
5 plan until they get adequate information.

6 MR. SPRAYREGEN: We agree with that. Your Honor,
7 what you're positing is that they were obligated to vote prior
8 to the time that the Court approved the disclosure statement.

9 THE COURT: No. Prior to them getting, considering
10 and having the right then to decide how to vote after they get
11 the adequate disclosure.

12 MR. SPRAYREGEN: And, Your Honor, what we are saying,
13 and again, it appears the Court disagrees, but what we're
14 saying is their obligation to vote did not exist, did not come
15 into being.

16 THE COURT: Until I approved the disclosure
17 statement, but not that contained information substantially
18 similar to the information they had already gotten.

19 MR. SPRAYREGEN: But, Your Honor, this is where --

20 THE COURT: And isn't that -- even a pre-bankruptcy
21 lockup agreement has that protection.

22 MR. SHIFF: Adam Shiff. Your Honor, if I may
23 interrupt. I think there's a point though that there's a step
24 in here that's still missing. The point is the Court did
25 approve a disclosure statement. Ballots then went out to

1 everyone who's entitled to vote and each one of those people
2 had an independent decision to make at that point. They could
3 vote or not vote. They may have believed this agreement was
4 binding on them. They may have agreed it was not binding on
5 them. But they all made a decision to vote. If we had a
6 situation here, which we don't have, where someone got that
7 document and said, you know what, I don't like this plan
8 anymore. I want to vote against. And then someone came in and
9 said oh, no, you can't, you're bound -- you're bound to vote on
10 this and then you'd have this issue to decide --

11 THE COURT: No, I have the issue to decide whether
12 these votes should be counted, i.e., whether I think they're
13 bound by it whether or not they think they are or not. Whether
14 they, because of the language in here saying they only have --

15 MR. SHIFF: But the only real relevant facts here are
16 people all received a disclosure statement. That's a fact.
17 There was a disclosure statement approved by you. Those
18 people then all voted in favor. So the only thing you really
19 have before you is the fact that every single creditor and all
20 shareholders, with the exception of one, received documents and
21 not only that, those documents specifically said there are
22 people out there who believe these things are unenforceable.
23 The U.S. Trustee's statements were included in there. People
24 had a road map where they could turn and said we don't have to
25 vote --

1 THE COURT: And it also said 98 percent have, already
2 voted in favor of a plan under lockup agreements.

3 MR. SHIFF: It's really -- but everyone was free to
4 do that. Your Honor, someone referred to Global Ocean before,
5 it's a similar situation. We had lockups with 98 percent of
6 the people.

7 THE COURT: And they were all signed pre-petition.
8 That is a completely --

9 MR. SHIFF: They were but --

10 THE COURT: -- different situation.

11 MR. SHIFF: -- that didn't stop -- that didn't stop
12 this person who thought it was inappropriate from coming in
13 here and complaining about it and getting that plan thrown out.

14 THE COURT: Because 1126(b) has a different standard.
15 You're not even complying with that standard.

16 MR. SHIFF: I'm not discussing the ultimate standard
17 as to what they should have given us or not given us when we
18 signed the agreement. I'm focusing on the action that happened
19 here. The action that happened was people file -- submitted
20 ballots in accordance with the balloting procedure following
21 receipt of the disclosure statement. People had the --
22 people had independent counsel they could have consulted
23 whether it's binding on me or not. Now, it may have been
24 people were saying oh, we received 100 cents on the dollar,
25 we're so happy we're not going to think about it. But the fact

1 is all those people received ballots following the disclosure
2 statement. They openly submitted the ballot and there's no
3 evidence, there's no evidence that's been offered, that, you
4 know, votes certainly weren't coerced in any way. Simply, like
5 in any case, people got ballots, they voted yes or no. And if
6 someone came in here and said -- voted no and they tried to
7 challenge it, we'd have an interesting issue.

8 At the disclosure statement hearing I posited that
9 these agreements may not be enforceable -- who signed them
10 because there are certain, you know, subjects and caveats
11 there. But the point is I don't think that's germane to what
12 we're here before. That would be interesting if we were on
13 issue with enforcing this lockup agreement. If one of the
14 parties --

15 THE COURT: You are enforcing the lockup agreement.
16 You want the votes to count and they were votes --

17 MR. SHIFF: No, I am not --

18 THE COURT: -- obtained pursuant to a lockup
19 agreement submitted and signed before any disclosure statement
20 approved by this Court was given to them.

21 MR. SHIFF: Respectfully, Your Honor, I don't think
22 anyone is seeking to enforce the lockup agreement. I think the
23 only thing people are seeking to enforce is to have the votes
24 that were timely submitted count. That's what --

25 THE COURT: I can't ignore that those parties signed

1 a document before they got the disclosure statement that bound
2 them to vote in favor of the plan.

3 MR. SHIFF: Well, I'm not sure if -- we don't know if
4 they're necessarily bound because we're not here in an issue of
5 contract interpretation about that. It may or may not have
6 because it may be that these agreements are on their face
7 they're just invalid, they're just no good.

8 THE COURT: Yes.

9 MR. SHIFF: In which case nobody is bound. But the
10 point is everyone got ballots. Everyone had a disclosure
11 statement. Everyone voted yes. And nobody has objected to the
12 plan.

13 THE COURT: Well, the U.S. Trustee has objected to
14 counting these votes and I have to consider whether these votes
15 were solicited in accordance with Section 1125.

16 MR. SHIFF: I understand that, Your Honor. And I
17 think we need to focus on in making that determination it's not
18 necessarily a long line of history that led up to this that may
19 or may not have triggered some contingent obligations, but the
20 fact that -- because the only thing people did is they agreed
21 that if we get all this stuff we'll vote. They weren't --

22 THE COURT: No, they agreed if we --

23 MR. SHIFF: -- there weren't -- attached, hold them
24 in escrow --

25 THE COURT: No. They stated if we get all the stuff

1 we'll vote yes and we'll agree to the releases.

2 MR. SHIFF: And that may or may not have been a
3 binding agreement.

4 THE COURT: Well, if it's not binding, why did you
5 send it out?

6 MR. SHIFF: Why did people send it out?

7 THE COURT: Yes. Why did Gray insist on it if it's
8 not binding?

9 MR. SHIFF: We can ask -- we certainly -- we can
10 certainly ask Gray, they're here.

11 THE COURT: Yes.

12 MR. SHIFF: Because there was -- there was -- Gray
13 had issues with respect -- and I'm speaking secondhand, with
14 respect to their financing which made them comfortable knowing
15 that, you know, they could start their road shows knowing hey,
16 there are people out there who generally support this plan.
17 But whatever people's intentions were, whatever they were
18 thinking I don't think is relevant to the real inquiry here
19 which is simply that ballots were timely voted in favor of a
20 plan. There were not ballots that were voted early. There's
21 no evidence there were any votes that were coerced. There's no
22 evidence there are any --

23 THE COURT: Well, there's evidence --

24 MR. SHIFF: -- votes filed because of the lockup
25 agreement.

1 THE COURT: Well, do you want me to ignore that the
2 lockup agreements even went out before the disclosure
3 statement? Is that what you're asking me to do? Nobody is
4 saying that it's valid or invalid. Nobody is seeking to
5 enforce it or to get out of it so therefore ignore it?

6 MR. SHIFF: Respectfully, Your Honor, I don't think
7 it's relevant for counting these ballots --

8 THE COURT: Yes, it is.

9 MR. SHIFF: -- that have been cast.

10 THE COURT: I disagree. Of course it's relevant.

11 MR. SPRAYREGEN: Your Honor, if I might address a
12 couple of other points. And I understand the Court's
13 position, but again if we look at the terms of the lockup
14 agreement, the hypothetical that the Court posited which
15 obviously is not necessarily the only possible hypothetical,
16 but what if the fair market value was a lot more than the --
17 what the terms of the plan provided? Well, Your Honor, the
18 lockup agreements actually specifically contemplated that and
19 provided the locked-up parties with the exact out that the
20 Court is raising here. And I don't know if the Court has the
21 lockup agreement --

22 THE COURT: I have it.

23 MR. SPRAYREGEN: If you look at Section 2, Sub 3,
24 there's a provision -- because this isn't a 363 --

25 THE COURT: Where's Sub 3 of Section 2?

1 MR. SPRAYREGEN: Oh, you may not be in the preferred
2 stockholder. There's two different forms of lockup.

3 MR. RICHARDS: Your Honor, that's attached as an
4 exhibit to the plan supplement which has been filed which is
5 identified as item 1A on the agenda.

6 THE COURT: Well, which lockup agreement did you
7 attach to your response?

8 MR. RICHARDS: We attached the lockup agreement for
9 the senior notes as an example of the form of the lockup
10 agreement.

11 THE COURT: Where is the preferred shareholders?

12 MR. RICHARDS: It's behind 1A. I believe it's
13 Exhibit C. Tab B, actually, Your Honor. My apology.

14 THE COURT: I'm looking at Exhibit C as junior
15 preferred stock. Again, there's no Section 2, 3.

16 MR. SPRAYREGEN: I have the senior preferred stock.
17 Hold on. We will find an extra copy for the Court

18 THE COURT: Exhibit B.

19 MR. SPRAYREGEN: I'm sorry?

20 MR. RICHARDS: Your Honor, if I may approach?

21 THE COURT: No, I have it. Exhibit B. If another
22 proposal is received?

23 MR. SPRAYREGEN: Yes, Your Honor. This was --

24 THE COURT: And approved by the Court? Okay.

25 MR. SPRAYREGEN: Yeah. It says -- yes.

1 Notwithstanding this Subsection 2, all of these things happen,
2 it does provide for Gray to get a break-up fee, again subject
3 to the approval of the Court. But it specifically contemplates
4 the possibility that notwithstanding the Gray transaction that
5 something better could come along. And if it did, this lockup
6 agreement covered and protected the senior preferred holders
7 for exactly the type of harm and risk that the Court is
8 positing. So for example --

9 THE COURT: No. What I'm positing is you don't get
10 somebody else in and Gray gets the company for the price it's
11 paying the company is worth six times what it's paying for it.

12 MR. SPRAYREGEN: And, Your Honor, what I'm saying is
13 this Section 3 --

14 THE COURT: How does that help?

15 MR. SPRAYREGEN: It specifically addresses it.
16 There's a transaction --

17 THE COURT: There has to be another proposal.

18 MR. SPRAYREGEN: Exactly. There's a transaction in
19 the market, Your Honor, publicly announced for Gray to buy
20 these assets for this amount of money. Spread of record this
21 company had sophisticated advisors and as a company, again, we
22 can present the evidence at the appropriate time, that this was
23 what the market produced and not only that, after all of that,
24 that notwithstanding taking the Gray proposal in order to
25 protect against the fact that it's possible something better

1 comes along, the lockup agreement specifically contemplated
2 that in that scenario the senior preferred holders, and if
3 there was an up value, it could flow all the way down the
4 junior preferred holders and if lightening should strike, it
5 could go down to the common, that value and the order of
6 absolute priority would flow down to that. This in no way
7 prevented a better deal than --

8 THE COURT: Well, I'm not sure that that says it.
9 What 3 says is if another deal comes along that the debtor
10 accepts that's better --

11 MR. SPRAYREGEN: Um-um-hum.

12 THE COURT: -- the senior preferred shareholders
13 agree to pay Gray a break-up fee of \$15 million.

14 MR. SPRAYREGEN: Yes.

15 THE COURT: He doesn't say you're no longer bound to
16 vote in favor of the original plan.

17 MR. SPRAYREGEN: Yes, Your Honor, but that's the
18 point.

19 THE COURT: Where does it say that? That they don't
20 have to vote in favor of the debtor's original plan to sell to
21 Gray.

22 MR. SPRAYREGEN: Your Honor, that's the point, is the
23 original plan is not only to sell to Gray, it's to sell to Gray
24 or a better offer that comes along pursuant to this Subsection
25 3. It's the functional equivalent of a 363 auction process

1 contained within a plan process. And the senior preferred
2 holders are highly sophisticated people. They have no reason
3 to give away their value. They protected exactly the points
4 you're raising and they didn't want to be --

5 THE COURT: They protected by paying a break-up fee.
6 Okay.

7 MR. SPRAYREGEN: Exactly. They -- what Gray said is
8 I want to know that people are onboard with this deal. Well,
9 the senior preferred holders say okay, I'll be on board with
10 the deal unless a better one comes along. Gray says okay, I
11 can live with that as long as if that happens I get some
12 compensation. Your typical O'Brien factors.

13 THE COURT: Where in the plan does it talk about
14 another potential deal?

15 MR. SPRAYREGEN: But, Your Honor, again, the facts
16 are important. And again, we can put on the evidence --

17 THE COURT: Where in the plan does it specifically
18 say that can happen?

19 MR. SPRAYREGEN: I don't believe it does say that
20 anymore because, this is important, Your Honor, the facts are
21 important. We can put on the evidence, by the time we got to
22 that point in time, nothing better did come along. We're not
23 required to wait even until this hearing. I don't think if
24 somebody stepped up today and said I possibly could offer more
25 money whether you have lockups or not or whether all the votes

1 were in, there comes a point in time where the process needs to
2 end. And so the senior preferred holders protected themselves
3 and were protected by the debtor or protected by the terms of
4 the lockup agreement that something better could come along.

5 So, Your Honor, the idea that the plan could only be
6 the Gray deal per the lockup agreement is not correct. It
7 could be whatever was the best deal that came along. That's
8 exactly what was supposed to both as an economic matter and as
9 a legal matter be protected against.

10 And, Your Honor, I would -- again, I think it's
11 important to look at the case law, sparse as it may be, in this
12 area. Mr. Perch, I'll give him credit, struggled mightily to
13 distinguish the Kellogg case. I would submit that is not a
14 distinguishable case. In that case the only difference that's
15 cited is the injunction provision, but in that case the Court
16 held that that was not a solicitation even though that was even
17 a stronger contractual agreement because it didn't have the
18 outs that our document had, a stronger contractual agreement to
19 vote for a plan because it didn't purport to exempt the debtor
20 from the statutory obligations, 1125, which is explicitly
21 provided for in our lockup agreement, and the Court there
22 states that what 1125(b) protects creditors, hypothetical
23 reasonable investors, is by mandating a minimum quantum of
24 disclosure, not a maximum, and that's what this disclosure
25 statement is protecting and that's exactly what was protected

1 for in this lockup agreement.

2 THE COURT: It was not protected in this lockup
3 agreement because getting the information was not what allowed
4 the creditors to vote. The purpose of a disclosure statement
5 to give adequate information sufficient to permit a creditor or
6 shareholder to vote on a plan. And you're providing that you
7 agree to vote yes subject to the Court approving a disclosure
8 statement, period, does not satisfy that purpose.

9 MR. SPRAYREGEN: But, Your Honor, I don't want to
10 take up the Court's time --

11 THE COURT: Well again, the disclosure statement
12 could have said anything.

13 MR. SPRAYREGEN: Well --

14 THE COURT: Could have completely been different
15 completely from the three-page plan summary they had.
16 Completely different from other information provided to these
17 creditors at the time they committed to vote in favor of this
18 plan.

19 MR. SPRAYREGEN: Well, Your Honor, then with respect
20 we disagree with that characterization and I would suggest very
21 strongly that this Section 2, Sub 3 provision addresses exactly
22 your point. If there was different information and this thing
23 was more valuable, that's what Sub 3 of Section 2 is exactly
24 intended to flush out and is their contractual protection that
25 the debtor needs to continue to act in good faith with input

1 from its advisors in dealing with anything that may be in
2 essence a higher and better offer. That's exactly what it
3 covered for. And --

4 THE COURT: Well, would the merger agreement allow
5 the debtor to file a plan in support of any other proposal?

6 MR. SPRAYREGEN: Your Honor, the merger agreement is
7 ineffective until this Court confirms the plan and yes, it did
8 permit us because of this Section 2.

9 THE COURT: Where?

10 MR. SPRAYREGEN: Well, we can get the document out
11 but Gray's counsel is standing here, maybe he can address it
12 better than me.

13 MR. FOREMAN: Your Honor, I don't have the agreement
14 with me to point to the provision. But if I could be heard on
15 other points.

16 Michael Foreman; Proskauer Rose for Gray Television.

17 Two points I wanted to make that I don't think have
18 been made, Judge, and perhaps they may start -- they may shed
19 some different light on this.

20 I think it's important to note that in these
21 agreements there's a real benefit that every signatory to the
22 agreement is getting. They're getting the commitment of the
23 debtor to expeditiously file and proceed to confirmation with a
24 plan that gives them a certain value. And what this plan did
25 in a very real sense was get the major constituencies in this



1 case to agree on what their economic recovery was going to be.
2 Very similar to a settlement as if they were going to be
3 settling out recoveries that they're going to be getting on
4 claims. The exact remedy they have in this agreement if the
5 either the disclosure statement contains information that was
6 contrary to the information upon which they entered into this
7 agreement and as a due diligence provision --

8 THE COURT: Where is that?

9 MR. FOREMAN: I'm looking at the preferred -- Section
10 16, there's a section independent -- some decision-making which
11 where the signatory notes that they have done their own due
12 diligence --

13 THE COURT: That's different from a disclosure
14 statement.

15 MR. FOREMAN: I understand that, Your Honor, but
16 there is a remedy if, in fact, they want to get to get out of
17 this --

18 THE COURT: Where?

19 MR. FOREMAN: And the remedy is that this agreement
20 in Section 10-6, subject to the provisions of Sections 1125 and
21 1126 of the Bankruptcy Code, this agreement is a legally valid
22 and binding obligation enforceable in accordance with its
23 terms. If a party to this signatory who got the benefit of the
24 debtor with Gray moving very quickly to get a plan done which
25 gives the note-holders par plus interest which gives

1 significant value to the senior preferred and it gives value to
2 the junior preferred, and the debtor abided by its obligation
3 under this agreement by moving forward expeditiously to achieve
4 confirmation of this plan. But if they believed that there was
5 a basis -- that there was a faulty basis upon which they
6 entered this agreement, they would have come into court here
7 and said, Judge, this agreement isn't binding on me, they
8 violated 1125 and 1126. They didn't provide adequate
9 information. They improperly got out vote. And they would
10 have come in and as Mr. Shiff said you would have had a very
11 interesting issue and I think it's very clear how Your Honor
12 would have decided. But there is a remedy here to get out of
13 this lockup. But perhaps Mr. --

14 THE COURT: It's conceded that the debtor has
15 violated 1125 because no disclosure statement was given to them
16 before they signed the lockup agreement.

17 MR. FOREMAN: Your Honor, I would submit and Mr.
18 Sprayregan has also, I would submit, Your Honor, that what
19 happened with this merger agreement was a negotiation of the
20 consideration Gray was to pay for this debtor for the stock of
21 the operating companies. That was a negotiated process. What
22 happened with respect to these agreements is that then the
23 note-holders were brought into the fold as were the senior
24 preferred and the junior preferred to say this is the price we
25 got, are you onboard with this price? Because if you're not

1 onboard with this price, Gray is not going to start getting its
2 financing on the efforts and the debtor isn't going to go
3 forward with the confirmation process. So before we start down
4 that path, are you onboard? And what you have in these
5 agreements are the note-holders saying yes, we're onboard. And
6 the senior preferred is saying yes, we're not getting our full
7 liquidation preference, but we're onboard. And you have the --
8 and you have the, by a large majority of the junior preferred
9 shareholders saying I recognize I'm not getting anywhere near
10 my liquidation preference, but I also recognize this is a great
11 deal. I'm signing onto it also and I want you to move forward
12 as quickly as you can to get this done. That's what these
13 lockups are.

14 THE COURT: They're a little bit more, respectfully.
15 This is a little bit more than negotiating on a plan. I think
16 it's clear. I think Century Glove, respectfully, I don't know
17 how I can ever interpret solicit narrowly enough to not include
18 this. A lockup agreement, certainly the ones signed in this
19 case, constitute the solicitation of a vote on a plan and must
20 be designated, I think, while I have discretion, I think it's
21 clear that this process does not pass muster under 1125. I
22 question whether it even passes muster under 1126, but I don't
23 have to go there. And I do note that all of the precedents
24 cited by the debtor again convinces me why I don't refer to
25 precedent other than a written opinion by another Court because

1 it was clear to me that every single lockup agreement noted or
2 cash by the debtor to their response is a lockup agreement that
3 was obtained pre-petition. That's a completely different
4 situation. The Bankruptcy Code protects those by requiring
5 that a disclosure statement be sent and that they have the
6 right to change their votes essentially if the disclosure
7 statement is different, contains information different from
8 what the information they got was.

9 MR. FOREMAN: Well --

10 THE COURT: In this case the lockup agreements do not
11 so provide.

12 MR. SPRAYREGEN: Your Honor, I understand your
13 position although you did skip over the -- and I don't want to
14 reargue, but you did skip over the last point I was going to
15 make which you noted that in 1126(e) it's a discretionary
16 section, it's not a mandatory section, and you noted that while
17 it's not mandatory you think it's necessary to designate in
18 this particular case.

19 THE COURT: I think it is. I think for this reason.
20 I never want to see another lockup agreement like this cited to
21 me as being appropriate and it would be easy to listen to the
22 debtor saying well, in this case it doesn't make any difference
23 because they're getting 100 percent and, of course, they'd vote
24 in favor of the plan. The next time I see it they'll be
25 getting ten percent and the disclosure statement will contain

1 material disclosures that were not made at the time the vote
2 was solicited. I think the plain language of 11251, the term
3 "solicitation" means asking for a vote. Requesting a vote. I
4 don't think it even includes getting a vote. Solicit a vote
5 means ask for a vote. You ask for a vote. You got them to
6 agree to vote and I don't think it's appropriate without a
7 disclosure statement.

8 MR. SPRAYREGEN: Your Honor, we obviously understand
9 your position. The only point I was going to make with respect
10 to the discretionary nature of it, and I don't want to belabor
11 it because the Court appears to have a position already, but
12 this is a situation where the parties completely believed that
13 notwithstanding the Court's ruling, that they were complying
14 with all of the provisions of the Bankruptcy Code, including
15 Section 1125, and at least they thought carefully drafted the
16 document, apparently not carefully enough to address the
17 Court's concerns, but carefully drafted the documents and not
18 just the document, not form over substance, but the deal that
19 they thought they reached, we're not talking subjective as
20 opposed to the Court's interpretation of that, but thought that
21 what they had entered into was completely in compliance with
22 the Bankruptcy Code.

23 THE COURT: Well, and it turned out not to be.

24 MR. SPRAYREGEN: Exactly. And what my point on that,
25 Your Honor, is in that type of a situation that doesn't mandate

1 designation.

2 THE COURT: No. But the discretion is mine and I
3 don't think it's appropriate to approve votes cast by somebody
4 bound by the lockup agreements at issue here.

5 MR. SPRAYREGEN: Your Honor, with that I think we've
6 done --

7 THE COURT: Go back to confirmation.

8 MR. SPRAYREGEN: -- as we started out, I would go
9 back to a confirmation then and as I noted without those votes,
10 there are non -- parties that were never bound by any lockup
11 agreement who voted yes in favor of the plan and we are
12 prepared to proceed with confirmation with respect to
13 demonstrating that the debtor, again notwithstanding the ruling
14 on the motion, satisfies all confirmation standards. And I
15 would note that Mr. Perch's motion was a motion that certainly
16 the designation of votes the U.S. Trustee has not objected to
17 the confirmation of a plan of reorganization.

18 So with that, Your Honor, if it pleases the Court,
19 I'd ask Mr. Richards to proceed forward with the confirmation
20 standards.

21 THE COURT: Okay. Thank you.

22 Do we want to take a short break? I have a two
23 o'clock that will be very short.

24 MR. SPRAYREGEN: If it pleases the Court.

25 THE COURT: All right. Let's take a short break and

1 come back to confirmation.

2 (RECESS)

3 THE COURT: Confirmation.

4 MR. RICHARDS: Your Honor, good afternoon again.

5 THE COURT: Good afternoon.

6 MR. SPRAYREGEN: Excuse me. Your Honor, James
7 Sprayregen for the debtor.

8 We -- during the break we actually used the time
9 profitably. The one objection that we do have to confirmation
10 we did resolve. I'm not sure how the Court wants to proceed. I
11 can articulate that resolution and then Mr. Richards could get
12 into the standards.

13 THE COURT: All right, that's fine.

14 MR. SPRAYREGEN: Okay. The indenture trustee for the
15 bonds had objected. I'm not sure if the Court had seen the
16 objection. There was a timeliness issue with respect to it,
17 but we think we've resolved it by the final -- by the following
18 construct.

19 The indenture trustee has some amount of fees right
20 now, but we've agreed to put as part of the closing \$150,000 in
21 escrow to cover potential indenture trustee fees and they'll be
22 subject to any objection being filed on the earlier of 30 days
23 from a confirmation date, assuming if the Court was to confirm
24 today, or the effective date. That is if the effective date is
25 less 30 days from the confirmation date. The objection to the

1 indenture trustee fees would have to come in before that.

2 THE COURT: The earlier of the effective date or 30
3 days from the confirmation order?

4 MR. SPRAYREGEN: Yes. So the indenture trustee was
5 asking for some certainty as to the position of the indenture
6 trustee fees and most of what their billing has already been
7 done, obviously there's some cleanup work which is part of the
8 reason for the escrow in a greater than the estimated amount of
9 their fees.

10 One other piece of it, Your Honor, the plan does have
11 a current provision that says there will be an estimate for
12 administrative expenses, in essence mostly professional fees,
13 indenture trustee fees, to be put in a different escrow account
14 at 125 percent of the estimated amount. To the extent there
15 was a shortfall on the 150,000, the 25 percent excess or
16 whatever that turns out to be based on whatever this Court's
17 final allowances are and final numbers, would also be available
18 to cover the indenture trustee fees to the extent the Court
19 allowed them and they were permitted under the indenture and
20 they were more than \$150,000.

21 Other than that, the parties would all reserve their
22 rights as to what the standard is and the potential allowance
23 of these fees.

24 THE COURT: All right.

25 MR. SPRAYREGEN: I wanted to make sure that I

1 articulated that correctly.

2 MR. SIEGEL: Okay. Just a couple of points just so
3 Your Honor understands.

4 The Trustee's fees and expenses now are significantly
5 less than \$150,000. In fact, they are -- and don't hold me to
6 this, they're somewhere between 70 and \$80,000. The major
7 concern the Trustee has right now going forward is protection
8 on the cost of defending itself in any litigation involving
9 objections to its claims. It's the Trustee's view that under
10 the indenture it would be entitled to the reasonable costs and
11 expenses of defending itself from any objection to claim.

12 I would note that obviously the Trustee reserves the
13 right to the extent that it views the fees and expenses
14 incurred in the estate as unreasonable in the prosecution of an
15 objection to claim, it reserves the right to object to those as
16 well. I don't think that's here or there. But the Trustee's
17 only concern is to have certainty on this issue. To have a
18 number agreed upon and to be protected in the event that there
19 is a litigation brought with respect to its own fees and
20 expenses and costs.

21 That's really what this settlement ultimately is
22 about. Hopefully we can resolve this prior to the effective
23 date or prior to any objection date. But in the event we
24 can't, the Trustee wants to make sure that it's protected with
25 respect to its costs.

1 THE COURT: All right.

2 MR. SPRAYREGEN: That was an important point, Your
3 Honor. We obviously hope that we're not objecting and we can
4 ultimately resolve --

5 MR. PERCH: Your Honor, Frank Perch for the U.S.
6 Trustee.

7 The only observation I'll make about this, in trying
8 to follow all of what's being provided for here is that is that
9 the U.S. Trustee would reserve his rights with respect to
10 whether indenture trustee fees can be paid other than pursuant
11 to the standards established under Section 503(b)(3), (b)(4) or
12 (b)(5). It sounded like all rights to object are being
13 preserved in the time frame that Mr. Sprayregen described, so I
14 think that that's not a problem if I understood that correctly.

15 THE COURT: All right.

16 MR. SIEGEL: Your Honor, I would only note that to
17 the extent to which the U.S. Trustee has concerns, and I know
18 another argument started this way today that didn't necessarily
19 go how people would hope, but I think it's somewhat of a moot
20 issue. When you're dealing with a solvent estate, whether the
21 Trustee's entitlement to fees comes from some administrative
22 theory or just from its general unsecured claim is somewhat
23 beside the point because I don't think anybody is suggesting
24 that there's a claim.

25 THE COURT: Well, I'm not here to hear any claim

1 objection or --

2 MR. SIEGEL: I understand that and just consider this
3 then another gratuitous comment on the record.

4 THE COURT: Thank you.

5 (Laughter)

6 THE COURT: Responding to prior --

7 MR. SIEGEL: Yes, exactly.

8 MR. RICHARDS: Again, Your Honor, Geoffrey Richards
9 for the debtors -- for the debtor.

10 We'd like to proceed now on confirmation and briefly,
11 Your Honor, I point out some background. First is that on
12 August 16th the debtor sent out or filed rather its Affidavit
13 of Mailing. In the Affidavit of Mailing we identified that all
14 parties identified in the disclosure statement order entitled
15 to receive solicitation packages did so. That included the
16 disclosure statement order of ballots to the extent the parties
17 were voting on the plan and also the plan and the disclosure
18 statement and the exhibits to the disclosure statement as well
19 as the plan. And this is also disclosed in the balloting
20 affidavit in Paragraph A.

21 Your Honor, we filed a brief in support of plan
22 confirmation. We filed that on the 20th. The brief in support
23 sets forth the 1129 standards and, Your Honor, we explained in
24 that brief that even if the parties to the lockup agreements
25 have their votes designated by this Court, that we can still

1 confirm the plan under Section 1129.

2 Briefly, Your Honor, as we set forth in the brief,
3 there are four impaired classes; Class 4, 5, 6 and 7.
4 Excluding the votes covered by the lockup agreements we still
5 have consenting -- rather parties that have voted to accept the
6 plan in Classes 4 and Classes 5. Class 7 is the common equity
7 interest and Class 7 is not receiving or retaining anything on
8 account of it's interest in the debtor and is deemed to reject,
9 therefore they did not vote. The only other class is Class 6,
10 that is the junior preferred stockholders. There was one
11 ballot that was received that is not covered by a lockup
12 agreement and that vote-holder voted -- or stockholder, rather,
13 voted to reject the plan. So Class 6 is a not accepting class,
14 but again we believe under 1129 we can very simply satisfy the
15 standard. Because again, junior to Class 6 no one is receiving
16 or retaining anything on account of their interest and we have
17 two impaired non-insider classes senior to Class 6 who have
18 accepted a plan, specifically Class 4 and Class 5. And in
19 neither Class 4 or Class 5 are those creditors or stockholders
20 receiving more than 100 percent of their allowed claim or their
21 allowed interest.

22 Furthermore, Your Honor, we submitted a balloting
23 affidavit. That was also submitted on the 20th. And the
24 balloting affidavit also explains the votes that were received
25 even excluding the votes covered by the lockup agreements that

1 we have. The only other people who voted in Class 4 and Class
2 5 voted to accept the plan.

3 In addition, Your Honor, we submitted on the 20th of
4 the month affidavits from James Yager. He is the president and
5 chief operating officer of the debtor and we also submitted an
6 affidavit from Mary Flodin. Mary Flodin is the chief financial
7 officer of the debtor and both of those affidavits go to
8 support the satisfaction of the 1129 standards. Both of those
9 individuals, Your Honor, are in court today and available to
10 testify if the Court deems that necessary or appropriate.

11 Briefly, Your Honor, we believe the pleadings that we
12 filed in the case and the affidavits that we have submitted
13 satisfy the 1129 standards. We're willing to proceed however
14 the Court would like us to if the Court feels that a proffer or
15 testimony is necessary. But again, we believe on the facts in
16 this case and the pleadings we've submitted that we satisfy the
17 1129 standards.

18 THE COURT: All right. Does anybody else wish to be
19 heard on the confirmation?

20 MR. PERCH: Your Honor, Frank Perch for the U.S.
21 Trustee.

22 The U.S. Trustee did not file a separate objection to
23 confirmation. The Court does certainly have the ability to
24 determine under Section 1129 that confirmation would be
25 appropriate with respect to the plan as submitted with the

1 votes that were not designated as a result of the Court's prior
2 ruling. Obviously Your Honor has an independent duty to
3 determine that the plan has been proposed in good faith and in
4 compliance with the law and otherwise that all of the
5 requirements of Section 1129 have been met, notwithstanding the
6 irregularities of the voting process.

7 THE COURT: You're not going to give me a hint as to
8 which way you think I should decide on that point?

9 MR. PERCH: Well, Your Honor, the difficulty -- let
10 me -- let me state the difficulty the U.S. Trustee has in this
11 situation which is that this is -- this is a deal that renders
12 obviously very significant compensation to these various
13 classes of creditors and equity holders. The difficulty that
14 we have is that the Court is being put in the situation of
15 being asked to determine effectively that the voting process of
16 the, I guess, three or four ballots that were submitted that
17 were not governed by the lockup agreements were not somehow
18 tainted by the fact that they were submitted in the process
19 where everybody else, where they were told that everybody else
20 was already locked in. I am not -- I am not going to be
21 standing here and saying -- I don't have a witness in the back
22 of the courtroom. I don't have any of these -- any of these
23 voters here to explain why they voted. I don't know that the
24 debtor does either. So I'm not -- what I want to be very clear
25 about, Your Honor, is I'm not going to go out on a limb and

1 then suggest that I have a factual basis to make and -- I'm not
2 here prepared to make a factually-based objection to what it
3 was that motivated any of the accepting voters to vote to
4 accept the plan. I don't have -- I don't have them. I don't
5 have their affidavits. I don't have a witness to present any
6 factual evidence on.

7 Basically what I'm saying, Your Honor, is is it is
8 what it is. It's a somewhat -- what it is is a somewhat
9 unusual situation where the Court would be confirming a plan
10 based on a very small number of votes that were cast under the
11 circumstances that they were cast with the debtor asserting
12 that all the other votes were locked up. There was evidently
13 at least one party who decided that notwithstanding whatever --

14 THE COURT: Everyone else thought.

15 MR. PERCH: Whatever everybody else thought that he
16 would vote to reject. But as I said, Your Honor, it is what it
17 is and I rise only to note that that is what the Court is
18 confronted with and that's what we're all confronted with here.
19 I don't think either of us have the evidence here as to the
20 other parties that voted.

21 THE COURT: All right, thank you. Anybody else?

22 MR. RICHARDS: Your Honor, I would simply say in
23 response to the U.S. Trustee's position, I think what's
24 important here is what's absent which is, you know, that
25 everything -- let me say that differently, Your Honor. And

1 that is that there is -- the votes that have been received that
2 are not covered by the lockups, there's no question as to the
3 validity or the effectiveness of those votes. That Your Honor
4 has decided on the 1126(e) issue that certain votes should be
5 designated and, Your Honor, we respectfully accept the Court's
6 decision on that point. But even casting aside those votes,
7 Your Honor, the other parties who voted have voted to accept
8 the plan and under the standards set forth in 1129 and 1126, we
9 still satisfy those standards. We're happy to go through the
10 different components of 1129, Your Honor, and demonstrate good
11 faith, and the other components as we've said we've submitted
12 affidavits from Mr. Yager and Ms. Flodin and those individuals
13 are in the courtroom available and ready to testify if
14 necessary. But I think what's important, Your Honor, is what's
15 absent and that is that there is no challenges to good faith or
16 any of the issues or compliance as the Code says complies with
17 applicable law. Well, we believe the plan does currently
18 comply with applicable law and the provisions of the Code. And
19 so we believe that under 1129 we still continue to satisfy
20 those standards even if the votes that have been covered by the
21 lockups agreements are designated by this Court.

22 THE COURT: All right. Well, let me say this. I
23 think that it's clear that there is no evidence here that the
24 plan itself is not proposed in good faith. The fact that I
25 have concluded that the locked-up votes were solicited in

1 violation of Section 1125 does not mean that the plan itself
2 cannot be confirmed. I agree that the remedy provided by 1125
3 and 1126 is sufficient under the facts of this case that is
4 simply designating those votes as not being counted. Rather
5 than go any further and find that the entire process has been
6 tainted or that the plan solicitation and efforts towards
7 confirmation of a plan were not done in good faith or in
8 compliance with the -- otherwise in compliance with the
9 Bankruptcy Code.

10 I think that counsel just tried to be a little too
11 clever in this case. I don't know why. I don't think it was
12 necessary. But I'm satisfied with the designation of the votes
13 that the plan can be confirmed and that there won't be any
14 improper use of this case as a precedent in other cases where,
15 in fact, the improper solicitation might have tainted other
16 voters or otherwise tainted the entire process. But I don't
17 find it in this case. And I do believe the plan otherwise
18 complies with Section 1129 and can be confirmed.

19 MR. RICHARDS: Thank you, Your Honor.

20 One minor matter that I would ask is that the
21 affidavits be accepted into evidence as well as all documents
22 of record.

23 THE COURT: Yes. I didn't say that. Since there was
24 no objection to the declarations, I don't think it's necessary
25 that there be any proffer. I'll accept the declarations in

1 support of confirmation.

2 MR. RICHARDS: Thank you, Your Honor.

3 As a result of some of the events of today, we don't
4 have a form of order that we have circulated to the parties.
5 What we'd like to do, Your Honor, is prepare a confirmation
6 order that's obviously different from the one that we had
7 submitted to Your Honor on Monday, circulate it to the U.S.
8 Trustee and Gray and the Committee and to the other parties who
9 are in the courtroom here today to get an agreed order that we
10 will submit to chambers under cover letter from counsel.

11 THE COURT: All right.

12 MR. PERCH: Your Honor, just as a housekeeping point.
13 Would Your Honor also like a form of order on the designation
14 issue?

15 THE COURT: Yes.

16 MR. PERCH: I will likewise circulate the order
17 amongst the parties.

18 THE COURT: All right.

19 MR. RICHARDS: One other thing, Your Honor, and I
20 apologize. I know it's getting a little late this afternoon.
21 Wondering if -- how late Your Honor is going to be here today.
22 Maybe we can ask the parties to convene back with us at our co-
23 counsel's office so that we might be able to formulate that
24 order this afternoon and still submit it to Your Honor.

25 THE COURT: I have a 3:00 and a 4:00 so I'm here till

1 they're done.

2 MR. RICHARDS: We will work as expeditiously as we
3 can with the parties to prepare that form of order.

4 THE COURT: All right. The 4:00 might be extended --
5 excuse me, the 4:00 won't be extended, but the 3:00 may be. So
6 I'm here at least till 5:00 I think.

7 MR. RICHARDS: Very well.

8 THE COURT: All right. We'll stand adjourned then.

9 COUNSEL: Thank you, Your Honor.

10 * * * * *

11 CERTIFICATION

12 I, Patricia A. Kontura, certify that the foregoing is
13 a correct transcript to the best of my ability from the
14 electronic sound recording of the proceedings in the above-
15 entitled matter.

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18 J&J COURT TRANSCRIBERS, INC.

Date: October 2, 2002

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Exhibit C

In re Greate Bay Hotel and Casino Inc., No. 98-10001 (JW), at 2 (Bankr. D.N.J. Mar. 10, 2000) (Dkt. No. 1271)

Entity seeking to propose a competing plan filed a motion to, *inter alia*, set aside a lock-up agreement (Dkt. Nos. 1205 and 1206) between creditors committee and a third party plan proponent. Responses were filed by the creditors committee (Dkt. No. 1215) and the debtors (Dkt. No. 1250). The Court held a hearing on February 16, 2000 and entered an order holding that the lock-up agreement was unenforceable (Dkt. No. 1271). Only the motion and memorandum of law filed at docket entries 1205 and 1206 and the order filed at docket entry 1271 are available electronically.

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PD-9779

FILED
JAMES J. WALDRON

MAR 10 2000

U.S. BANKRUPTCY COURT
CAMDEN, NJ
BY JJ DEPUTY

UNITED STATES BANKRUPTCY COURT
FOR THE DISTRICT OF NEW JERSEY

In re:

GREATE BAY HOTEL AND CASINO, INC.,
a New Jersey Corporation, GB HOLDINGS,
INC., a Delaware Corporation, and GB
PROPERTY FUNDING CORP., a Delaware
Corporation,

Debtors.

Case No. 98-10001 (JW)
(Jointly Administered)

Chapter 11

Hearing Date: February 16, 2000, at 10:00 a.m.

**ORDER RESOLVING MOTION BY PARK PLACE AND
MERRILL LYNCH ASSET MANAGEMENT TO SET
ASIDE LOCK-UP AGREEMENT, DISQUALIFYING
COUNSEL FOR CREDITORS' COMMITTEE AND FOR
OTHER RELIEF**

Upon the joint motion (the "Motion") of Park Place Entertainment Corporation and Merrill Lynch Asset Management, in the chapter 11 cases of Greate Bay Hotel and Casino, Inc., GB Holdings, Inc. and GB Property Funding Corp., as debtors and debtors-in-possession (the "Debtors"), to set aside the agreement by and among Cyprus LLC and Larch LLC, each together a direct or indirect wholly owned limited liability company owned by Carl C. Icahn (collectively referred to as "High River"), and the Official Committee of Unsecured Creditors of the Debtors

(the "Committee"); (ii) to disqualify Cooper Perskie April Neidelman Wagenheim & Levenson ("Cooper Perskie") as counsel for the Committee; and (iii) prohibiting the Committee from acting as a co-proponent of a High River plan of reorganization (the "High River Plan"), making any recommendation as to a plan of reorganization and/or taking any other action in support of a plan; and upon the record of the proceedings before the Court on February 16, 2000; and for good cause shown,

IT IS on this 10 day of March, 2000,

ORDERED that:

1. Any agreement between High River and the Committee to the extent that it purports to irrevocably bind the Committee to support a High River Plan, is unenforceable against the Committee as a matter of law and is therefore void. The Committee is free to support any plan of reorganization that it deems, in its business judgment, to be in the best interests of its constituency, and is free to continue as a co-proponent of the High River Plan.
2. The Court denies the Motion to the extent that it sought to disqualify Cooper Perskie as counsel to the Committee for the reasons set forth by the Court at the hearing.
3. The Court denies the Motion to the extent it concludes that there was improper solicitation of votes for the reasons set forth by the Court at the hearing.
4. Cooper Perskie shall not render any advice or legal assistance to the Committee or the Official Committee of Unsecured Creditors for Claridge at Park Place, Inc. ("CPPI") in this case or in the CPPI case, which is pending before this Court as Case No. 99-17399 (JW) (the "CPPI Case"), with respect to any motion, legal issue or other matter that relates to the Brighton Park Improvements Agreement dated November 5, 1987, between GBHC and CPPI. The

Committee in this case and the Official Committee of Unsecured Creditors in the CPPI Case shall retain special counsel for any such matter.

5. The Clerk of the Bankruptcy Court is hereby instructed to file a copy of this Order in the CPPI Case.



JUDITH H. WIZMUR
UNITED STATES BANKRUPTCY JUDGE

Exhibit D

In re Lyondell Chem. Co., No. 09-10023 (REG), Hr'g Tr. at 11, 37-38, Slip op. (Bankr. S.D.N.Y. Feb. 11, 2010)

Debtor filed a motion to approve a settlement with Bank of New York Mellon (Dkt. No. 3719), and Bank of New York Mellon filed a statement (Dkt. No. 3720). The creditors committee objected to the motion (Dkt. No. 3769). The Court held a hearing on February 11, 2010. The motion was granted, as modified, and an order was entered on February 17, 2010 (Dkt. No. 3820).

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UNITED STATES BANKRUPTCY COURT
SOUTHERN DISTRICT OF NEW YORK

.
. Chapter 11
IN RE: .
. Case No. 09-10023 (REG)
LYONDELL CHEMICAL COMPANY, .
et al, . New York, New York
Debtors. . Thursday, February 11, 2010
. 1:59 p.m.

TRANSCRIPT OF HEARING
BEFORE THE HONORABLE ROBERT E. GERBER
UNITED STATES BANKRUPTCY JUDGE

APPEARANCES:

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MOTION FOR APPROVAL OF SETTLEMENT
WITH BANK OF NEW YORK
ARGUMENT
COURT DECISION

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36

1 (Proceedings commence at 1:59 p.m.)

2 THE COURT: Have seats, everybody.

3 I know you all, so I don't need appearances.

4 Mr. Troop, if you're here to announce a consensual
5 resolution with the creditors' committee on this motion, I'll
6 hear it. If you don't, I have preliminary remarks.

7 MR. TROOP: Your Honor, we do not have a consensual
8 resolution with the committee on the one limited objection that
9 they've raised with respect to the resolution.

10 THE COURT: A huge limited objection. Then sit down.

11 Folks, you can make your presentations as you see fit,
12 but I have very major difficulties as to why the creditors'
13 committee's objections on this motion weren't accommodated or
14 why this motion wasn't otherwise consensually resolved. The
15 merits of the economic terms of the settlement were obvious.
16 The needs and concerns of the Bank of New York are very great.

17 But while the Bank of New York has serious and
18 seemingly very legitimate concerns, its being paid in cash to
19 address them would be detrimental to all concerned. So the
20 economics of this settlement are as close to a no-brainer as
21 I've ever seen.

22 But, Mr. Troop, or whoever else is going to justify an
23 inability to address the creditors' committee's concerns, I
24 have very considerable difficulty seeing how the debtors can
25 forfeit their rights to a fiduciary out, and to provide for the

1 absence of an out if I disapprove the 9019 that's coming down
2 the road. And the provision of 5.9 that calls for specific
3 performance and even damages just strikes me as extraordinary.

4 Is the estate going to be setting itself up for an
5 arguably post-petition claim if I disapprove the settlement?
6 Is somebody trying to put a thumb on the scales?

7 So, Mr. Troop, when it's your turn, help me understand
8 why the debtors or maybe the banks were unwilling to just work
9 out something to address these concerns. Come on up now,
10 please.

11 MR. TROOP: Your Honor, may I have one minute?

12 THE COURT: Yes.

13 (Pause in proceedings.)

14 MR. TROOP: Thank you, Your Honor.

15 Your Honor, let me get right to the heart of it, and
16 the heart of it is as follows:

17 The issues that you have identified are not issues
18 which were not the subject of substantial and meaningful
19 negotiations in connection with putting this settlement
20 together. The debtors exercising their judgment in connection
21 with the settlement had to balance the following factors in
22 determining whether or not committing to try to continue to put
23 together a plan that preserves the relative relationship
24 between BNY, the noteholders here, and the senior secured
25 lenders through May 20th was worth the, to use your words, Your

1 Honor, the no-brainer of the economics that go along with the
2 settlement.

3 The debtors became comfortable that the economics
4 supported and support approval and provide -- in going forward
5 with this settlement for the following combination of reasons:

6 The first, Your Honor, is that there are modifications
7 to the plan that can be made, notwithstanding the commitment
8 with regard to the relative rights that are not insignificant.
9 There's a ninety-million-dollar move that can be made which
10 keeps this deal together, one.

11 Two; significantly, while May 20th may seem a long way
12 away, if Your Honor were to not approve the 9019, or not
13 approve the ECA, the parties may not be back at square zero,
14 but the negotiations and the efforts to put together a
15 reorganization plan for these debtors would take some time.
16 The debtors concluded that, on balance, being committed to try
17 to maintain the economics of this deal, the no-brainer
18 economics of this deal for this estate, which would have to
19 benefit any other plan that the debtors might have to consider
20 if the lender litigation 9019 settlement isn't approved, and I
21 want to talk about it that way, Your Honor, because I'm not
22 going to talk about -- sorry, Your Honor -- new stuff, new
23 boundaries. I'm not going to talk about it other than to say
24 the "if" of it, because that's what we're considering, seemed
25 to the debtors the way to achieve the compromise and preserve

1 its economics to be applied during the course of any subsequent
2 negotiations or efforts to put together a plan.

3 It means, Your Honor, that in connection with these
4 creditors, and I'm pointing to these creditors, Mr. Siegel's
5 creditors and Mr. Mayer represents one of the larger holders,
6 to keep that together, to have our option, not theirs,
7 effectively, to compel this to move forward seemed the balance
8 to make, given the economics of the settlement.

9 THE COURT: Is the Bank of New York and the major
10 creditor in its constituency the problem, or is this a problem
11 of the banks putting terms on the debtor and on me to put one's
12 fingers on the scale of the motions that are coming up coming
13 down the road?

14 MR. TROOP: I can say that from the debtors'
15 perspective, Your Honor, that is not what we felt at all in the
16 context of the process, that this was not intended to be, and
17 was not intended to tip -- to use your words, to put a thumb on
18 the scale with regard to the matters that are coming up.

19 Now, yes, Your Honor, it is true that as a result of
20 this settlement the debtors will eliminate objections,
21 potential objections to the 9019 from other constituents. But,
22 Your Honor, we see that as part of our responsibility in trying
23 to build a consensus to get out of Chapter 11. It's to manage
24 that process, it's this deal that is to manage that consensus
25 building.

1 And as I said, Your Honor, from the debtors'
2 perspective, yes, we clearly acknowledge and recognize the
3 point that you're making, that -- and that the committee made,
4 that we've committed to do this through May 20th. But on
5 balance with the parties around the table, with the
6 consideration being given up by the senior creditors, not only
7 with respect to, Your Honor, value that resides in the debtors,
8 but worldwide, in relationship to claimants that have claims
9 here against certain debtors in order to build consensus, it
10 was very hard for the debtors to say, no deal. And --

11 THE COURT: Forgive me, Mr. Troop. What debtor in a
12 case on my watch or on the watch of any other bankruptcy judge
13 in the country could ever responsibly abandon its fiduciary
14 duties and not retain a fiduciary out?

15 MR. TROOP: But, Your Honor, I always have my
16 fiduciary out, don't I?

17 THE COURT: Well, if that's so, then why didn't you
18 and Mr. Elstad or Mr. Elstad's colleagues agree that of course
19 the order can provide that the debtor has a fiduciary out?

20 MR. TROOP: Is there any reason that we can't provide
21 that? Perhaps I missed -- maybe I missed the import, Your
22 Honor, and I apologize.

23 (Pause in proceedings.)

24 MS. SIEGEL: If -- Your Honor, if you want, I can go
25 to the podium or I can do it from here.

1 THE COURT: I'm certainly going to give you a chance
2 to be heard whenever you wanted, Mr. Siegel. I didn't
3 understand that you were the problem. But if you want to be
4 heard, whenever you want to be heard, if Mr. Troop wants to
5 yield to you now, that's all right with me.

6 MS. SIEGEL: I just want to make one point of
7 clarification, and perhaps it's not a clarification that needs
8 to be made. But I want to talk about what, at least in our
9 view, this settlement provides for the debtor to commit to do
10 and what it doesn't provide the debtor to commit to do. And I
11 focus on Section 1.2 of the settlement agreement, which is the
12 definition of a modified plan.

13 What this says is that a modified plan is a plan that
14 provides for the treatment that is provided for under the
15 settlement, which is defined in relationship to the senior
16 secured holders with the adjustments that are in the
17 settlement, and that as long as we fit within the definition of
18 a modified plan, this agreement is not breached.

19 The way that we read this is that the debtor could
20 develop a plan with an entirely different presumption, whatever
21 its fiduciary duties drive it to, around this relationship
22 between the treatment of the Arco and the Equistar holders and
23 the senior holders without violating this agreement. We do not
24 think that this has any effect on the debtors' overall
25 fiduciary duty to the estate or its constituents simply because

1 what this settlement essentially does is it determines an
2 intercreditor issue with respect to collateral and how that
3 collateral will be shared.

4 That's really the only point that I wanted to make,
5 Your Honor. We don't think that we are impeding on the
6 debtors' ability to come up with a plan that would be a better
7 plan, whatever that means, so long as the relationship between
8 the recoveries of the senior secured holders and the Arco and
9 the Equistar holders struck. That's our view.

10 THE COURT: Mr. Siegel, that isn't what's bothering
11 me. The deal between you and the senior secured, so long as it
12 meets your constituency's needs and concerns, isn't bothering
13 me.

14 What's bothering me is that if Joe Smith comes off the
15 street, don't put it in terms of Reliance, if Joe Smith comes
16 off the street and bids \$25 billion for this debtor in cash,
17 the debtor must retain a fiduciary out to say that it's going
18 to throw the plan into the trash and that it's going to take
19 the better offer. And by the same token, while I would
20 understand and agree in a heartbeat that you and Mr. Mayer
21 could walk from the deal, if I disapprove the settlement with
22 the senior lenders that the creditors' committee is so
23 concerned about, the notion that the estate could then be
24 subjected to a suit for specific performance and especially
25 damages is one that's very troublesome to me. And that seems

1 to be what 5.9 of the agreement says.

2 Now, I don't mind giving you a full reservation of
3 rights to raise all of your concerns, which, as I previously
4 indicated, I think are very material concerns, if they can't
5 deliver to you what's been promised. But the notion that the
6 estate is either going to be subjected to economic risk if I
7 disapprove the 9019 between the estate and the senior secured,
8 or that once more, people are going to be putting a gun to my
9 head to tilt the scale on my evaluation of the 9019 that's
10 coming up on trial next week is what really bothers me.

11 Mr. Mayer, I'll hear from you, just as I'll hear from
12 Mr. Siegel.

13 MR. MAYER: Thank you, Your Honor.

14 A couple of points. First, with respect to the
15 hypothetical that you put on the table, we would not be able to
16 walk -- we actually talked about that very prospect. And the
17 debtors would be free to take that better plan, and so long as
18 the relative treatment of the banks and the bonds was
19 preserved, we're still in support. There's nothing here that
20 stops the debtor from taking a better plan.

21 And with respect to putting a thumb on the scale, Your
22 Honor, if you take a look at Page 5 of the settlement agreement
23 that is attached to the debtors' motion --

24 THE COURT: Which paragraph?

25 MR. MAYER: It's Paragraph 1.4(3). It's right in the

1 middle of Page 5 of the settlement agreement. It's a very
2 short paragraph.

3 THE COURT: The dilution paragraph?

4 MR. MAYER: That's correct. The concept here, Your
5 Honor, is that if Your Honor disapproves the settlement, no,
6 this deal doesn't blow up until May 20th because there might be
7 another settlement, and it adjusts. And there's nothing to
8 stop that negotiation from happening, and there's nothing that
9 curbs the Court's ability to take whatever action it sees fit
10 to take. We're not trying to push the Court one way or the
11 other. We tried to design the settlement so that to the extent
12 possible, it could survive a decision by this Court that is
13 adverse to the settlement.

14 I'm not here to advocate in favor of that settlement
15 or against it. It's not my point. My point is we tried to
16 build in some flexibility. And the purpose of the agreement is
17 to say, yeah, you've got a hearing on the bigger 9019, on the
18 fraudulent transfer 9019, and the judge is going to make a
19 decision or he won't, or he'll take some time, or there will be
20 further negotiations, but this deal stays in place until May
21 20. And if, in fact, everybody else wants to push it another
22 three months, it stays in place beyond that. But the deal is
23 with respect to only this one building block of the plan of
24 reorganization. Anything else the debtors can change. As
25 long as it doesn't change our building block, we don't care.

1 And it's in place until May 20 to give the Court flexibility,
2 to give the debtors flexibility to deal with the fact that
3 there is this other big litigation, and that the world is not
4 wholly predictable.

5 Judge, the last time we were here, you were very
6 concerned that this settlement was contingent on the other
7 settlement. So we took that out. This settlement is no longer
8 contingent on the other settlement. If the other settlement
9 blows up, there will be three months when -- probably less than
10 that because, presumably, the trial will take some time, and
11 Your Honor will take some time. It may be May 20th before
12 there's a decision. But there's no attempt to put any pressure
13 on the Court. There's an attempt to create flexibility such
14 that this deal can move with whatever happens with respect to
15 that settlement.

16 The creditors' committee's attempt to paint this as
17 creating a fragile structure where if their motion -- their
18 objection to the larger 9019 prevails and it blows up,
19 suddenly, the debtor is somehow bound in iron; I don't think
20 that's correct. All that this says is that there's this four-
21 month period where the debtor is going to try to deliver a plan
22 that has this one building block, and at the end of that four
23 months if the debtor wants to try to go back to litigating this
24 from ground zero it can.

25 And the reason that we care, Your Honor, and the

1 reason why we didn't view this as a fiduciary out situation is
2 that sitting here today, we have a motion before Your Honor
3 with respect to Section 507(b) relief, with respect to
4 classification. And it's briefed and it's ready for a
5 decision. And without meaning to presume, if we prevailed, we
6 would know where we are and we'd be wherever we were, whereas
7 if the debtor has the ability simply to wake up tomorrow and
8 say, I have a fiduciary out and I'm gone, Mr. Siegel's
9 withdrawn his objections, I've withdrawn my objections, and now
10 we have to start over from square one.

11 So the thought was create a little stability in the
12 case just through May 20th. The debtor is going to try to
13 deliver a plan that has this one little block in it, and this
14 plan, it can adjust it. They have all sorts of freedom to
15 change, lots of other stuff; they can even change stuff
16 relating to the larger 9019 settlement and this settlement
17 adjusts. There's no effort to hogtie the debtor with respect
18 to the settlement.

19 If you have any questions; otherwise, I'll sit down.

20 THE COURT: I'm going to keep listening.

21 Mr. Troop, you may continue.

22 MR. TROOP: Well, I think that Mr. Mayer and Mr.
23 Siegel may have hit it all, Your Honor. Just one other thing -

24 -

25 (Counsel confer.)

1 MR. TROOP: Your Honor, I'm going to say what I was
2 going to say before to present to you a proposal that was just
3 made to me, which is acceptable to the debtors as perhaps a way
4 to resolve this issue.

5 It seems that Your Honor is -- and people are focused
6 on the question of, among other things, predominantly the
7 impact of Section 5.9 on the settlement agreement -- in the
8 settlement agreement. I believe that the debtors and BNY would
9 be prepared to excise 5.5 from the settlement --

10 UNIDENTIFIED: 5.9.

11 MR. TROOP: -- 5.9 from the settlement, Your Honor, in
12 order to maintain the benefit of its economics to alleviate any
13 concerns that the Court has about people trying to drive the
14 outcome of next week through this week, this settlement.

15 But there is -- I do have to check with the ad hoc
16 group, with that --

17 THE COURT: I think you better, since they, presumably
18 not inadvertently, wanted themselves made as third parties --
19 or parties for the purpose of 5.9, and it looked to me, and
20 this was the major concern that I had when I read these papers,
21 that they were looking for a means to use this agreement as
22 giving them rights.

23 Now, as I indicated at the outset, I think it's a very
24 good thing that you resolved the Bank of New York's concerns
25 because I read the underlying papers on that, and I saw them

1 having a very strong motion, but at the same time fragging
2 themselves with their own grenade because the estate can't
3 afford the 360 million bucks or whatever that it would cost to
4 pay them.

5 So the idea that you guys reached a settlement with
6 them to address their legitimate needs and concerns without
7 writing out a check was the portion that caused me to regard
8 the settlement as a no-brainer. But at the same token, the
9 debtor runs this case, not its secured lenders, and to the
10 extent the debtor doesn't run this case, I do. The secured
11 lenders don't.

12 So you can talk to the secured lenders, but that is my
13 concern.

14 MR. TROOP: Understood, Your Honor.

15 Your Honor, may I ask for ten minutes?

16 THE COURT: I'm sorry?

17 MR. TROOP: Well, Mr. Golden would like to address
18 Your Honor.

19 THE COURT: All right.

20 MR. GOLDEN: Good afternoon, Your Honor.

21 THE COURT: Mr. Golden.

22 MR. GOLDEN: Daniel Golden from Akin, Gump, Strauss,
23 Hauer & Feld, counsel for Leverage Source.

24 Your Honor, let me just say right up front that the
25 senior secured holders have no problem with the elimination of

1 Paragraph 5.9. We didn't insist that it be there, and we have
2 no problem with its elimination.

3 We have obviously, the debtors, BNY, the senior
4 secured noteholders who had played a major role in negotiating
5 the economics of the BNY settlement, have obviously done a very
6 poor job in communicating to the Court what we were intending
7 to do.

8 The economics I don't think we need to talk about.
9 Your Honor has already commented on the fact that you think
10 it's a good economic arrangement. The creditors' committee has
11 indicated in the very first sentence of its objection that they
12 have no problem with the economics. I wouldn't have thought
13 that they would have had any problems with the economics. As
14 the steward of unsecured creditors, they should have been
15 doing, in my view, handstands that we eliminated a potential
16 super priority administrative claim of \$561 million.

17 THE COURT: Did I understate the amount that was at
18 risk?

19 MR. TROOP: (Not identified) No, Your Honor, it's
20 three hundred and --

21 MR. GOLDEN: I'm sorry. I overstated the amount that
22 was at risk.

23 THE COURT: Okay.

24 MR. GOLDEN: Your Honor, we -- but what I want to make
25 crystal clear, and I want to make sure the Court fully

1 appreciates this before we leave the court, and we have not
2 obviously done a good job in doing that, there was no -- no,
3 not one attempt by the negotiation of this economic arrangement
4 or the drafting of the settlement to incorporate the terms of
5 the economic arrangement to in any way influence, put the thumb
6 on the scale, tilt, whatever expression the Court would like to
7 use, the outcome of the big 9019 settlement hearing that is
8 scheduled to start next week. It's actually quite the
9 opposite.

10 As Mr. Mayer said, we understood from Your Honor's
11 prior comments that you would not approve a BNY settlement that
12 was conditioned upon approval of the 9019. That has been
13 removed.

14 The simple fact is you had economic parties
15 negotiating. Every -- as Your Honor probably understands
16 better than everybody else in this court, everybody perceives
17 that they have a certain amount of leverage in their economic
18 negotiations. BNY had filed an objection to the 9019
19 settlement motion. The debtors were attempting to resolve that
20 objection. The senior secured noteholders were attempting to
21 resolve that objection. And, in fact, this settlement resolves
22 that objection based upon these economics that everybody in the
23 court has already acknowledged are good economics.

24 What BNY was concerned about was that they reach this
25 agreement, they withdraw their objection from the 9019

1 settlement that -- the hearing of which is supposed to begin
2 next week, or is scheduled to begin next week, and then the
3 debtor changes their mind. Well, that's an unfair position to
4 put BNY in. And we certainly understood the concern that they
5 raised.

6 In addition, simple disapproval of the 9019 settlement
7 that's scheduled to begin next week is not the end of the
8 premise of the plan that's on the table. I know that the plan
9 as filed is conditioned upon a 9019 settlement. But, Your
10 Honor, there are, as Mr. Mayer pointed out, a variety of
11 alternatives that could result from the disapproval of the 9019
12 motion. We could start --

13 THE COURT: You're talking about next week's 9019?

14 MR. GOLDEN: Next week's, yes, Your Honor. And I'll
15 call it the committee 9019 motion so there is no confusion.

16 We could start the trial at some appropriate point in
17 time, and the debtors and the secured creditors could actually
18 win that trial. And then we could take the economic guts of
19 the plan that's on the table and go back with that plan having
20 won the trial with respect to the fraudulent conveyance
21 litigation. And all BNY was trying to protect themselves was
22 in that scenario, that they would be able to keep the economic
23 arrangement that they reach with the senior secured noteholders
24 as to the sharing of the collateral. There is nothing
25 inappropriate about that. And, frankly, I would have expected

1 nothing less from BNY when they gave up their rights with
2 respect to their 507(b) and their disclosure statement
3 classification motion. But, Your Honor, let me make it crystal
4 clear: There was nothing in this document that was intended to
5 in any way prejudice the outcome of next week's hearing. And I
6 don't, frankly, think that a fair reading of the words of the
7 settlement agreement can come to that result.

8 Now, I know that the committee has suggested that
9 result, but I think they've done that for a different purpose.
10 Their objection is not to the economics. It's tactical. As I
11 said, frankly, I don't understand the committee not wanting the
12 BNY settlement to be approved right now so that even if the --
13 next week's 9019 motion is disapproved, they will still have
14 the benefit of the economics of this settlement. But they want
15 to simply wash their hands of it, not because they don't like
16 the economics of the settlement, but because they don't want
17 progress being made towards confirmation of a plan.

18 Now, here's no surprise. In order to confirm the plan
19 that's currently filed before this Court, the 9019 motion has
20 to be approved. But that's not the only way that that plan can
21 ultimately be approved. As they suggested, one way is to go to
22 the litigation and the secured creditors prevail in the
23 litigation, an outcome that the secured creditors certainly
24 suggest would be the result in that eventuality. But there's
25 other possibilities: Reliance; Joe Shmoe; anybody can come in

1 and make a cash offer, an all-cash offer. As long as the
2 relative economics as between the senior secured noteholders
3 and the BNY/Arco/Equistar noteholders are preserved in that
4 all-cash settlement, keeping this settlement in place is a good
5 thing, and giving the debtor a relatively brief breathing spell
6 between the time Your Honor rules on next week's 9019 motion
7 and May 20th didn't seem to much to ask for. And certainly, I
8 don't understand how the committee can take that set of facts,
9 which has been fully explained to them, and then suggest that
10 it's a breach of the debtors' fiduciary duties to have agreed
11 to that.

12 So, you know, if you have any questions about that,
13 Your Honor, I'd like to respond to them right now before we go
14 out and take a recess, although I'm not sure we really need to
15 take a recess because I think all the parties on this side of
16 the room have agreed to eliminate Section 5.9. Now, if that
17 resolves the committee's objection, that's great. It seems
18 like we'll have a consensual order. I'll suggest, or I'll pre-
19 suggest that I don't think that that's ultimately going to
20 resolve the committee's objections, but we should hear from
21 committee counsel on that point.

22 But I know I said it twice, I just want to say it one
23 more time: There was nothing about this settlement, not the
24 negotiations, not the economics involved, not the words on the
25 page that were intended to put any pressure on this Court with

1 respect to next week's hearing.

2 Thank you, Your Honor.

3 THE COURT: I don't think a recess is necessary. I
4 want to hear from Mr. Elstad, and then I'm going to give
5 everybody on the left side of the courtroom as you're facing me
6 a chance to reply after he's had a chance to be heard.

7 MR. ELSTAD: Good afternoon, Your Honor. For the
8 record, John Elstad from Brown Rudnick for the creditors'
9 committee.

10 Your Honor, we would be content if the parties here
11 would state on the record that the debtors could walk from this
12 settlement -- they don't have to, but they could walk from this
13 settlement if the lender litigation settlement -- that's what
14 it tends to be called in the pleadings -- is denied by this
15 Court. It seems a simple thing to do.

16 The economics of the deal between the Bank of New York
17 and the debtors have been trumpeted here. We've said from the
18 start we don't object to them. They're completely
19 understandable. In fact, they're so understandable it's hard
20 to -- it's hard to comprehend how they would be lost. One
21 thing in particular, the motion itself says that BONY will only
22 withdraw its various motions as to its plan treatment without
23 prejudice. The prejudice only takes effect on the effective
24 date of a plan.

25 Your Honor has said that their objections are

1 powerful. I can't see why the debtors would ever withdraw from
2 the deal. I can't see how they would be prejudiced going
3 forward by just an agreement on the record that if the lender
4 litigation settlement is not approved that the debtors have a
5 fiduciary out.

6 I have to comment on some of the things that Mr. Mayer
7 said. He pointed to the dilution provisions in the settlement
8 agreement. Now, those protect the Bank of New York in case
9 there's an alternative settlement that would have the effect of
10 diluting them. It doesn't in any way prevent the stalemate
11 that would come into effect on these proceedings if the lender
12 litigation settlement is not approved, but this Bank of New
13 York settlement has been approved in its present form because
14 the debtors, as Mr. Troop has admitted, are bound to this plan
15 until May 20th. It cannot be sufficiently modified in the
16 event that the lender litigation settlement is not approved.

17 There is a provision in there that only up to a
18 ninety-million-dollar change in the effect on the rights
19 offering shares is allowed. The lender litigation settlement
20 could have a much larger -- a denial of the lender litigation
21 settlement would seem to have a much greater effect on the plan
22 than that.

23 Mr. Golden, the last time this came before you on
24 January 19th, he said something that I think is more correct
25 than what he said today. He said:

1 "As Your Honor knows, the existing plan rises or falls
2 in connection with the 9019 settlement with respect to the
3 committee litigation. And to be totally fair, the
4 beneficiaries of this settlement don't want to be hanging
5 around forever waiting to find out whether they have a
6 settlement or not that's going to be affected."

7 I agree with Mr. Golden on January 19th. If the
8 lender litigation settlement is not approved, this plan is dead
9 in the water. It can't be resurrected by a series of modest
10 changes that Mr. Siegel spoke about or that Mr. Mayer spoke
11 about. The --

12 THE COURT: Pause please, Mr. Elstad.

13 Suppose you're right, and although I don't want a
14 thumb on the scales of the work I'm doing next week, and
15 possibly thereafter, I do obviously understand the importance
16 of the proposed settlement of the committee's litigation to the
17 plan as it's now drafted.

18 But if, as I understand, all concerned to be willing
19 to drop 5.9 so that the estate isn't at financial risk of my
20 having disapproved the settlement if I ultimately agree with
21 your guys, what's the harm to the estate?

22 MR. ELSTAD: For one thing, Your Honor, there's still
23 Section 5.5 that provides for damages.

24 THE COURT: I thought 5.9 implements 5.5.

25 MR. ELSTAD: 5.5 provides that a cause of action

1 accrues immediately upon --

2 "The provisions of this settlement agreement shall be
3 breached and a cause of action accrued thereon immediately on
4 any party's commencement of any action inconsistent with this
5 settlement agreement and in any such action, this settlement
6 agreement may be asserted both as a defense and as a
7 counterclaim, or a cross-claim."

8 Your Honor, as well, although the Bank of New York
9 might be content with any plan, even a better plan, as long as
10 its relative rights with respect to the senior secured lenders
11 are kept the same, this settlement agreement still binds the
12 estate to pursue the modified plan, and would stalemate these
13 proceedings, at least until May 20th. That can't be in the
14 best interests of the estates. And if -- I don't understand
15 Mr. Golden to be saying that he would be waiving, but maybe he
16 would say that he would be willing to waive specific
17 performance as to pursue the plan. I'm distinguishing there
18 between economic damages and an insistence on pursuit of the
19 plan.

20 THE COURT: Well, 5.9 had provided for both specific
21 performance and damages, right?

22 MR. ELSTAD: Right.

23 UNIDENTIFIED: Yes, Your Honor.

24 THE COURT: Other thoughts, Mr. Elstad?

25 MR. ELSTAD: No, Your Honor.

1 THE COURT: All right. I'll permit -- well, actually,
2 anybody else want to be heard before I give reply?

3 (No verbal response.)

4 THE COURT: No? Okay.

5 Further comments on the settlement proponent's side?
6 Mr. Siegel, come on up, please.

7 MS. SIEGEL: Your Honor, I think after listening to
8 Mr. Elstad, I'm a little confused over who's holding what
9 hostage to whom at this point. I don't know based on the
10 committee construct how Bank of New York could have possibly
11 negotiated an enforceable settlement agreement with the debtor.
12 Basically, what the committee is saying is the debtor cannot
13 enter into an agreement to resolve our objections without being
14 able to walk away from them under any circumstances. And I
15 don't think, first of all, that that's correct, and I don't
16 think that's what this deal does.

17 I think that there is nothing in this agreement that
18 affects anybody's rights other than the debtors' rights, vis-a-
19 vis the Arco and the Equistar holders as agreed to between the
20 Arco and Equistar holders and the senior secured lenders. As
21 Mr. Golden said, you construct a plan within the available time
22 period that looks like anything so long as the relative
23 relationship between those parties remain in place.

24 The reason why this plan is filled -- not --

25 THE COURT: Well, what you said is very important, Mr.

1 Siegel, because if that were so, it would go a long way toward
2 addressing the concerns that I articulated at the outset of the
3 argument.

4 But does the agreement need a little massaging to say
5 that as clearly as you do?

6 MS. SIEGEL: Well, assuming that everyone agrees with
7 the construct that I've just provided, we can put it on the
8 record, we can all agree to it, we can provide an additional
9 paragraph, whatever Your Honor would like. But I think that's
10 the way we all understood what we were negotiating. If we
11 failed, as lawyers sometimes do, to not make that clear, then
12 we can make it clear. But that's all we've been talking about
13 here.

14 And the reason why there are all of these provisions
15 in here that reserve BNY's rights vis-a-vis their objections,
16 vis-a-vis their participation in the 9019 -- the committee 9019
17 litigation, vis-a-vis their participation in the lawsuit if it
18 should go forward, is because we don't know even with this
19 agreement whether or not we will ever achieve this treatment.
20 Many things can happen, including the debtor can decide for
21 some reason down the road past the May 20th date, or as
22 extended, which Your Honor may remember is really tied to the
23 exit financing under the plan because there is no plan if you
24 can't finance a plan on the way out, we needed to be in a
25 position where we haven't given up rights permanently for a

1 settlement that's not absolutely done.

2 There is a long path between now and confirmation of a
3 plan. And in the event there are some unknown circumstances
4 that put the debtor in a position where it doesn't believe it
5 can maintain this agreement between the parties, we need to be
6 free to go back to the litigation, to go back to doing what we
7 were doing before because, obviously, the debtor -- not the
8 debtor, excuse me, the Arco and the Equistar holders have no
9 interest in the 9019 settlement, not this one but the committee
10 9019 settlement because they've now agreed to treatment that
11 does not impact on how the lawsuit turns out. We've waived our
12 deficiency claim and we are protected on any cost of the
13 settlement.

14 Having done those two things, the Arco and the
15 Equistar holders are indifferent as to the result of the
16 lawsuit and, therefore, have no reason to participate. If that
17 settlement were to go away, if this settlement were to go away,
18 we are no longer indifferent to that and we need to protect our
19 rights. That's why there's so much language in here about
20 protecting us in case this settlement is not approved and not
21 implemented.

22 That's why it's in here. This fiduciary out issue is
23 frankly a red herring. The debtor can do whatever they want
24 except for this settlement. The debtor has to have the ability
25 to come before this Court, explain itself, and say, I wish to

1 settle a real substantial objection to my proposed plan;
2 otherwise, all -- otherwise, parties would not settle if they
3 said, I am willing at this point in time to agree to this
4 settlement, but I reserve the right to change my mind based
5 upon changed circumstances. Nobody could --

6 THE COURT: Oh, I quite agree with that. And is there
7 a way to address either by amendment to the agreement or the
8 approval order in a way that provides in substance the debtor
9 can't change its mind, the senior secured can't change their
10 mind, but nothing in this approval order will impair the
11 debtors' ability to act in accordance with its fiduciary duties
12 if it convinces me that some different plan might be required
13 by its fiduciary duties so long as the relative rights of BNY
14 vis-a-vis other parties in this case are preserved?

15 MR. SIEGEL: Your Honor, I'm sure we could draft
16 language that would say that. I assume everybody --

17 MR. TROOP: I've got complete confidence in my
18 associate Mr. Goldstein to do that.

19 THE COURT: Keep going, please, Mr. Siegel.

20 MS. SIEGEL: Okay. The -- and, again, I don't
21 understand this concept of a stalemate with respect to our
22 settlement if the lender litigation settlement, as they
23 describe it, is not approved. If the lender litigation
24 settlement is not approved, there is still an agreement in
25 place between the Bank of New York and the debtor which says,

1 we will stand down from our objections provided you give us
2 this treatment, whatever happens with the 9019 litigation taken
3 to its extreme, what this means, if the committee were
4 successful and they won a judgment against the senior secured
5 lenders, the entirety of that judgment we would be insulated
6 from. That's taken to its extreme.

7 It just doesn't -- we have created a treatment for the
8 Arco and the Equistar holders where we are indifferent to the
9 result. As long as we're locked in to that treatment where
10 we're indifferent to the result, the lender litigation is
11 irrelevant to us. It's just simply irrelevant to us. And I
12 don't know how that puts pressure on anybody to do anything
13 with respect to the settlement by virtue of our settlement
14 because we just don't have a dog in that fight. We're done.
15 That's what this does. That's my only other point.

16 THE COURT: All right. Mr. Mayer?

17 MR. MAYER: I want to talk a little bit about the
18 calendar and about the reality of the case because Mr. Golden
19 tried to talk about what could happen. And I think if you look
20 at every possible outcome, you'll see that there is no
21 meaningful impingement on the debtors' freedom of action.

22 You have a hearing next week on the big 9019
23 settlement. Now, let's assume that you deny that settlement.
24 There are three things that could happen. One Mr. Golden's
25 talked about, which is the banks could win. The other

1 alternative, which the committee would presumably talk about,
2 is that the committee could win --

3 THE COURT: Wait. You mean the banks could ultimately
4 win on the merits --

5 MR. MAYER: On the merits.

6 THE COURT: -- that are now being settled, or proposed
7 to be settled?

8 MR. MAYER: On the big 9019 settlement, that's
9 correct. On the committee's -- the fraudulent transfer action.

10 THE COURT: No, I lost you. Are you talking about the
11 banks winning in the sense of me approving next week's
12 settlement motion? Or if I disapprove the settlement, then the
13 banks are continuing to do battle with the unsecureds and the
14 banks could ultimately win anyway?

15 MR. MAYER: That's what I mean, Your Honor, yes.

16 THE COURT: All right.

17 MR. MAYER: And you've got roughly three months
18 between February 19th and May 20th. I think I counted my
19 months right. March, April, May -- three months, okay. During
20 that three months, let's assume, which I'm not in any way
21 assuming that you would do this that fast, but let's say you
22 had all three months. Let's assume on February 19th you say,
23 nope, settlement don't work. You got three months. Three
24 things can happen in those three months:

25 One, the banks could defeat the suit on the merits;

1 Two, the committee could win on the merits;

2 Three, there could be another settlement.

3 Well, Judge, I submit that the probability of there
4 being an ultimate victory for either side during those three
5 months is very small, just because it takes time to try a case,
6 and I am not for a moment assuming that you would rule on the
7 19th and we would be done.

8 The only likely outcome during the three months that
9 are at issue is that there's another settlement, in which case
10 the settlement agreement adjusts. So, in fact, there is no
11 meaningful impediment to the debtors' ability to do anything
12 because if the settlement goes away, if you say, that big
13 settlement, it doesn't work, well, you have a live litigation.
14 The only way to get rid of that live litigation is either
15 another settlement through a plan or otherwise, which works
16 under the terms of this deal, or through an ultimate victory
17 which is going to take beyond May 20th, in any event.

18 And so, for that reason, Your Honor, I think with the
19 elimination of Section 5.9, and sort of a side point, perhaps,
20 against my interests to point out, 5.9 works both ways, right?
21 I mean, specific performance and damages was available against
22 Bank of New York, too. That's the reason why people draft
23 provisions like 5.9. It wasn't that anybody was trying to tie
24 up the debtor. People were trying to tie up everybody and say
25 everybody was bound. 5.5 probably suffices. I think it does.

1 I think we strike 5.9 to take care of Your Honor's concerns. I
2 think we are fine. And I don't think that what this settlement
3 does is either put a thumb on the scale for next week or tie
4 the debtors' hands in any way that is material.

5 THE COURT: All right. Anybody else? Mr. Troop?

6 MR. TROOP: One of the things about going last, Your
7 Honor, and trying not to be repetitive is that you have to go
8 through your notes. So if I could just have a second?

9 (Pause in proceedings.)

10 MR. TROOP: Your Honor, I'd like to make two
11 observations, maybe three. The first is, Your Honor, and if I
12 weren't -- was not sufficiently clear, I apologize. From the
13 debtors' perspective, the ability to continue this, to use Mr.
14 Mayer's building block analogy, or to use Mr. Golden's
15 relationship analogy, in place, given the uncertainties of what
16 might happen if the settlement, now meaning the lender
17 litigation settlement, is not approved, was of substantial
18 value to the debtors. It means that this huge potential
19 intercreditor dispute as well as claims against the estate are
20 done. And I think that it is fair to say that, what everyone
21 has said, is if that if we're buying that piece so to speak, we
22 should be obliged to the extent that we can continue to act and
23 perform.

24 The second thing I would say, Your Honor, to echo Mr.
25 Siegel is that the fiduciary out is a red herring. And it's a

1 red herring for two reasons, Your Honor. The first is, is that
2 if the debtors come to you and say that we have to exercise our
3 fiduciary out because there is a better alternative, phrasing
4 the issue answers the question because the better alternative
5 that preserves the relative rights between these parties will
6 be accretive to them necessarily, and it's inconceivable that
7 you wouldn't let us do it, and frankly it's hard to believe
8 they wouldn't either, but that would be for another day.

9 THE COURT: Well, pause, because that's why I thought
10 we needed clarification in any approval order or in the
11 underlying agreement.

12 You posited the hypothetical which I had also posited,
13 which was Joe Smith coming off the street and bidding 25
14 billion bucks, in which case you would have to scrap the three
15 As and the -- some of the aspects of this plan, but you'd have
16 a very nice pot of cash that you could give to your
17 stakeholders. And I think that all would agree that a debtor
18 would have to have the ability to bring that to my attention,
19 but it couldn't walk from the deal that Bank of New York struck
20 with the senior secured to divvy up proceeds in accordance with
21 the agreement.

22 Now, if we're all on the same page, I'm not sure if
23 you're saying something the same or different than what I just
24 said.

25 MR. TROOP: I'm trying to say the same thing, Your

1 Honor.

2 THE COURT: All right. So then you still would need
3 your fiduciary out so you could do your job as a debtor-in-
4 possession, but you wouldn't be able to use the fiduciary out
5 as a means of finking on the deal with Bank of New York.

6 MR. TROOP: That's correct, Your Honor.

7 THE COURT: Well, that's where I'm trying to get.

8 MR. TROOP: I think that's fine with us, Your Honor.

9 THE COURT: All right. Keep going.

10 MR. TROOP: I'm looking at Mr. Elstad to see if it's
11 fine with him, too, which I think it is.

12 MR. ELSTAD: A suitable fiduciary out is fine with the
13 committee, of course.

14 THE COURT: All right. Well, what I regard as a
15 suitable fiduciary out might or might not be the same thing
16 that Mr. Elstad had in mind, but I think we're making progress
17 here.

18 Continue, please.

19 MR. TROOP: And then, finally, Your Honor, I just want
20 to underscore the following, which I think is where I started.
21 And that is that this settlement was not intended, and we
22 apologize to the extent that you were left with the impression
23 that it did, to impact next week's thinking at all. As
24 everyone has said, the intent here was to resolve an
25 intercreditor dispute to keep the benefits of it for the estate

1 and all creditors in a variety of we'll just say unknown
2 resolutions at the moment of what might happen next week.

3 And as I think we've said, and adopting your words
4 again, Your Honor, it was to create a construct where the
5 debtors just couldn't decide they didn't like it anymore in
6 light of what we are getting people to give up in order to
7 resolve what everyone agrees are important issues to be
8 resolved consensually in a context where the economics have not
9 been challenged in the least.

10 Your Honor, I'll answer questions because I'm not sure
11 if I continue talking I'd add anything at this point.

12 THE COURT: No, I think I don't have any further ones.

13 Mr. Golden, do you want another opportunity to
14 comment?

15 MR. GOLDEN: No, Your Honor.

16 THE COURT: Okay.

17 MR. GOLDEN: Thank you.

18 THE COURT: Has everybody now had a chance to speak
19 their piece?

20 (No verbal response.)

21 THE COURT: All right. I don't need to take a recess,
22 but I want everybody to sit in place for a minute. Have a
23 seat, please, Mr. Troop.

24 (Pause in proceedings.)

25 THE COURT: All right. Ladies and gentlemen, with the

1 modifications seemingly agreed to in today's proceeding with
2 the deletion of Paragraph 5.9, I'm approving the settlement
3 subject to some clarifying language being put in the approval
4 order consistent with what I heard from Mr. Mayer, Mr. Siegel,
5 and to a lesser extent Mr. Troop. And the following are the
6 bases for the exercise of my discretion in this regard:

7 As I noted in colloquy with counsel, this settlement
8 in its economic terms is to say the least very sensible. In
9 fact, it's what back in the days when I used to be an engineer,
10 engineers would call an elegant solution. It addresses very
11 reasonable concerns articulated by the Bank of New York, and
12 satisfies them by means of a currency that is potentially
13 destructive to everybody in the room. It also displays a
14 sensitivity to Bank of New York's legitimate needs and concerns
15 without, at the same time, prejudicing critical liquidity that
16 is important, if not essential, to the debtors' continued
17 health going forward.

18 The issue, as I articulated it at the beginning of
19 oral argument, was never whether the underlying deal was a good
20 one, but whether there were provisions in it that could, (a)
21 impair the debtors' ability to maximize value if a Joe Smith
22 were to come down the road to make a cash offer for the estate
23 that was sufficiently attractive and which might require
24 abandonment of the existing plan, or, (b) that would unfairly
25 prejudice the creditors' committee in a matter of great

1 importance to both sides that we are beginning -- we are going
2 to hear next week.

3 If either of those were to transpire, either in an
4 inability of the debtors to maximize value or something that
5 would no longer permit the parties to have a fair fight next
6 week, that would, of course, be a matter of material concern to
7 me.

8 With the deletion of 5.9, the adverse consequences to
9 the debtor which, of course, is a proxy for its stakeholders,
10 technically we have multiple debtors, it applies to all of
11 them, can be eliminated, and with that, I am satisfied that
12 there is no longer a thumb on the scale, as I used that
13 expression in my opening remarks, that would make the
14 litigation starting next week unfair.

15 Conversely, various people in questioning and
16 answering as part of oral argument have given me comfort that
17 nobody quarrels with the notion that these debtors, like any
18 debtors, will have the continuing ability to take such steps as
19 are appropriate to maximize value, what I refer to in slang as
20 the fiduciary out.

21 When I say "fiduciary out," I want to emphasize, and
22 frankly I'd be more comfortable if any approval order says it
23 in very nearly baby talk, the debtor can't change its mind, I'm
24 walking from this deal, because it decides it doesn't like the
25 deal anymore. Likewise, I understand and respect the fact that

1 the allocation of value as between Bank of New York and other
2 secured lenders is a matter of great importance to Bank of New
3 York, as, if I were Bank of New York's lawyer, I would
4 similarly consider it to be, and that can't be modified in any
5 way materially adverse to Bank of New York.

6 But now we have come to a place where everybody's
7 legitimate needs and concerns can be addressed if we just put
8 some clarifying language in the approval order and/or in the
9 underlying agreement.

10 In addition to the deletion of 5.9, I would like to
11 confirm, and my notes frankly aren't detailed enough to list
12 them all, but basically that which was said by Mr. Siegel and
13 Mr. Mayer. What we're trying to do here is to preserve the
14 intercreditor agreement that was made between the different
15 groups of secured lenders, which is a legitimate need and
16 concern on the part of both sides, and which, as long as the
17 debtors can maximize value and we're not adversely affecting
18 the litigation with the creditors' committee, is now not only
19 agreeable to me, but I fully understand, respect, and agree
20 with.

21 Bank of New York's relative rights must be preserved.
22 I think that's the intent now. And it should continue. If, as
23 I sense, that was what people were trying to accomplish, that
24 concept is wholly agreeable to me.

25 If, either by reason of my lack of full comprehension

1 when I read the motion papers or if my lack of understanding
2 resulted from people's failure to express it more clearly than
3 they did, or anything in between is not important to the
4 decision. What is important is that with this modification,
5 Bank of New York gets its legitimate needs and concerns
6 addressed, the estates needs and concerns are appropriately
7 addressed, and the estate is protected from liability, and the
8 debtor has the continuing ability to maximize value.

9 Not by way of re-argument, is there anything that I
10 need to address that I should address, but I haven't, or that I
11 failed to deal with sufficiently clearly?

12 MR. TROOP: I believe that everything's covered, Your
13 Honor. I think that probably the thing that we should do is
14 spend a little time and work on the order, and we'll re-submit
15 an order that people had an opportunity to review.

16 THE COURT: Very good.

17 MR. TROOP: Your Honor, if I could have one minute,
18 maybe two, to talk about some housekeeping matters?

19 THE COURT: Sure.

20 MR. TROOP: Thank you, Your Honor.

21 Your Honor, I believe that -- I hope that you know --
22 are aware that as a placeholder, we have scheduled the hearing
23 on the disclosure statement and on approval of the equity
24 commitment agreement to start on February 22nd, so a week from
25 Monday. That date was picked in the hopes -- not the hopes,

1 but -- not the expectation, but the hopes that the 9019 -- the
2 lender litigation 9019 will be concluded next week and would be
3 ruled upon by Your Honor in a way that would permit us to go
4 forward.

5 I don't think, though, Your Honor, since we're now
6 going to start the 9019 next Tuesday that we are necessarily in
7 a position to know for sure whether the 22nd will hold or it
8 will be some later date.

9 Under your case management order, and in discussions
10 with your chambers from time-to-time, if the disclosure
11 statement hearing were to proceed on the 22nd, our replies to
12 the existing objections would need to be filed with you
13 probably next Tuesday, Your Honor. I don't mean to be
14 presumptuous, but I also don't want to try to make extra work
15 for people. And I was wondering whether we might be able to
16 say that we would revisit the timing question at the start of
17 the disclosure statement hearing, perhaps next Tuesday or
18 Wednesday while we're before you, and be able to get our
19 disclosure statement objections in to you based upon what we
20 conclude at that time.

21 We are trying to use the time in the interim, Your
22 Honor, to eliminate as many of those objections as we can so
23 that if we get to a disclosure statement hearing, there's as
24 much consensus as we can deliver to you, and there are as
25 narrow -- the issues to be -- that you might need to -- excuse

1 me, the issues that you might need to decide are as narrowly
2 tailored as we've been able to make them.

3 THE COURT: Sure, although I don't think that we're
4 likely to be in a position to give you a better answer on
5 Tuesday of next week than we are at this point. And if you
6 think the disclosure statement is going to have to deal with
7 how I've ruled on the 9019, I think you can fairly assume that
8 the chances of you having a ruling on the 22nd on that issue
9 when the hearing may or may not even be completed on the 19th
10 are not very great.

11 I'll share with you, as I've shared with everybody in
12 all of the cases on my watch, that my preferred approach on
13 disclosure statements is when somebody says he wants something
14 in a disclosure statement, you just give him the sentences or
15 paragraph or whatever he wants, and you move on, and you
16 articulate it like, Joe Smith contends that, and then just give
17 him what he wants. And that, in my experience, makes about
18 ninety percent of disclosure statements go away.

19 In more extreme cases and more confrontational cases,
20 and God knows we've had them in this court over the last five
21 years, the alternative, of course, is to let everybody have a
22 position paper of a few pages that they have the right to stick
23 into the disclosure statement. And once again, that makes
24 disclosure statements proceed much more smoothly.

25 Lastly, I'll tell everybody in the world that

1 disclosure statement time is not the time for the Court to rule
2 on confirmation objections, and at most, what we're talking
3 about is somebody contends -- Joe Smith contends that the plan
4 is non-confirmable for the next two sentences worth of reasons.
5 Somehow, I suspect that you don't need me to have said that,
6 and that was your mind set anyway on revising the disclosure
7 statement, but, hopefully, that will mean that your reply to
8 any disclosure statement objections needn't be a very time-
9 consuming one.

10 MR. TROOP: That's what we are striving for, Your
11 Honor.

12 THE COURT: Okay. Anything else, Mr. Troop?

13 MR. TROOP: That's it, I think, Your Honor, from me.

14 THE COURT: Okay. Very well. Then we're adjourned.

15 (Proceedings concluded at 3:08 p.m.)

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CERTIFICATION

I certify that the foregoing is a correct transcript
from the electronic sound recording of the proceedings in the
above-entitled matter.



February 11, 2010

Cathryn Lynch, NJ Cert. No. 565

Certified Court Transcriptionist

For Rand Reporting & Transcription, LLC

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Exhibit E

In re Owens Corning, No. 00-03837 (JFK), Hr'g Tr. at 9-10 (Bankr. D. Del. June 23, 2006)
(Dkt. No. 18233)

Debtor filed a motion seeking to enter into a plan support agreement (Dkt. No. 17835). The United States Trustee filed an objection (Dkt. No. 18022). Supplemental responses in support were filed by bondholders (Dkt. No. 18124), the debtors (Dkt. No. 18125), and agent for the bank group (Dkt. No. 18127), and the United States Trustee filed a supplemental statement in opposition (Dkt. No. 18121). The Court held a hearing on June 19, 2006 and granted the motion in a bench ruling on June 23, 2006. An order was entered on June 29, 2006 (Dkt. No. 18208).

UNITED STATES BANKRUPTCY COURT
DISTRICT OF DELAWARE

IN RE: . Case No. 00-3837
OWENS CORNING, et al., . 5414 USX Tower
. 600 Grant Street
Debtors. . Pittsburgh, PA 15219
. June 23, 2006
. 9:32 a.m.

TRANSCRIPT OF HEARING
BEFORE HONORABLE JUDITH K. FITZGERALD
UNITED STATES BANKRUPTCY COURT JUDGE

APPEARANCES:

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1 THE COURT: You're all here for Owens, right?

2 (Pause)

3 THE COURT: Good morning. Please be seated. This is
4 the matter of Owens Corning, Bankruptcy Number 00-3837, pending
5 in the District of Delaware. The participants I have listed by
6 phone, Marti Murray, Howard Ressler, William Sudell, Andy
7 Chang, Stephen Vogel, Christine Jagde, Francis Monaco, John
8 Elstad, Christine Daley, Edward Leen, Teresa Currier, Eric Kay,
9 Denise Wildes, John Christy, James Gibb, Kate Stickles, Dallas
10 Albaugh, Sharon Zieg, Judy Liu, Rebecca Butcher, Mark Hurford,
11 Peter Lockwood, Eric Suttly, Mitchell Sussman, Hadley Van
12 Vactor, Nathan Chaney, Oliver Butt, Jay Lifton, Bruce White,
13 Marc Casarino, Joseph Gibbons, Gordon Harris, James McClammy,
14 and John Shaffer. I'll take entries in Court, please.

15 MR. PERNICK: Good morning, Your Honor. Norman
16 Pernick from Saul Ewing, for the debtors.

17 MR. NEAL: Good morning, Your Honor. Guy Neal,
18 Sidley Austin, for the debtors.

19 MR. STEEN: Good morning, Your Honor. Jeffrey Steen,
20 S-t-e-e-n, also of Sidley Austin, on behalf of the debtors.

21 MR. RAICHT: Good morning, Your Honor. Geoffrey
22 Raicht, Sidley Austin.

23 MR. KRESS: Good morning, Your Honor. Andrew Kress,
24 Kaye Scholer, on behalf of the futures rep.

25 MR. KRUGER: R. Lewis Kruger, Stroock & Stroock &

1 Lavan, on behalf of various bond holders.

2 MR. LAWRENCE: Good morning, Your Honor. Brett
3 Lawrence, Stroock & Stroock & Lavan, on behalf of various bond
4 holders.

5 MR. PASQUALE: Ken Pasquale from Stroock & Stroock &
6 Lavan for certain bond holders.

7 MR. KLAUDER: Good morning, Your Honor. David
8 Klauder for the United States Trustee.

9 MR. THOMPSON: Good morning, Your Honor. Mark
10 Thompson, Simpson Thacher, for JP Morgan Securities. With me
11 is Alice Eaton, also of Simpson Thacher.

12 THE COURT: Mr. Pernick?

13 MR. PERNICK: Your Honor, we actually have two items.
14 We didn't officially put the first one on the agenda because we
15 didn't think the Court was asking for further argument.

16 THE COURT: No.

17 MR. PERNICK: I think you saw all the submissions.

18 THE COURT: I did.

19 MR. PERNICK: But I would suggest -- I don't know how
20 the Court wants to handle that one.

21 THE COURT: I'm ready to give you a ruling on --

22 MR. PERNICK: Okay.

23 THE COURT: -- on the Plan Support Agreement. All
24 right. The Plan Support Agreement I have concluded, after very
25 careful review and discussion with my law clerk, both as to the

1 terms of the agreement and the cases that we were able to find
2 and look at from the submissions of the parties, I have
3 determined that the Plan Support Agreement is not a
4 solicitation, and therefore the issues that I was concerned
5 with with respect to a disclosure statement and its review are
6 not applicable at all, but let me go through the rationale that
7 I have arrived -- that let me to this conclusion.

8 First of all, cases define the act of solicitation
9 very narrowly. One case goes so far as to say that the
10 solicitation has to be in the context of a specific request for
11 an official vote. That's the Zentex GBV Fund case at 19 Fed.
12 App. 238 at 247-48. It's a 6th Circuit 2001 case. Of course,
13 in this instance this Plan Support Agreement is clearly to a
14 request for an official vote. There is no ballot, no plan.

15 Cases also point out the difference between the
16 solicitation and negotiation processes, and recognize that
17 communication between creditors and between the debtors and
18 creditors is crucial to effectuate the goal of the Bankruptcy
19 Code, and that goal, in this instance, the one I'm speaking
20 about, is to achieve consensual resolution of disputes. The
21 Dow Corning case, the Gulph Woods case, and others identify
22 that process and make that distinction.

23 Here, the Plan Support Agreement is an effort to
24 settle what I think can fairly be called extraordinarily
25 complex litigation, the equitable subordination actions, the

1 estimation of asbestos personal injury claims, and the
2 fraudulent transfer adversary that's pending in the District
3 Court. Debtors have now been in bankruptcy for over six years,
4 and in that time there has been shifting sands in terms of who
5 holds the blocking position for plan treatment in several
6 classes. The parties have engaged in years of discovery, weeks
7 of trial, and months of appeals, and all the while trying to
8 preserve -- the debtors have been trying to preserve their core
9 businesses and resolve the legacy liability to the satisfaction
10 of the asbestos personal injury claimants.

11 I think the plan proponents are in a very difficult
12 situation here. They want to propose a plan that meets the
13 consent of all constituents, but determining who the
14 constituents are is a daily changing task. In addition, unless
15 the various litigation is settled, the appeals could stymie
16 confirmation for more years to come. With the automatic stay
17 in place, in that entire time no resolution will occur of the
18 merits of any pre-petition claim, especially those of the
19 asbestos PI claimants who cannot pursue the debtors' assets,
20 but also those of the holders of the bank and bond debt.
21 Meanwhile, interest continues to accrue on the secured portion
22 of the debt, all of which means that there will be less
23 available to the unsecured creditors and tort claimants
24 ultimately. It's time for these debtors to leave bankruptcy
25 behind them, emerge from Chapter 11, and go on with the

1 successful business lines that they have achieved for decades,
2 so the question is how can the debtors accomplish the goal of
3 emerging without first ascertaining the positions of the
4 creditor constituents regarding the plan? Because successful
5 as the debtors' businesses are, they do not generate sufficient
6 cash -- or, pardon me, let me restate that. They do not have
7 sufficient cash on hand today to be able to pay the \$7 billion
8 in tort claims, the \$1.8 billion in bond debt, and I have
9 forgotten the exact number of the bank debt. I think it's
10 upwards of \$2 billion at this point. Is that correct, Mr.
11 Pernick?

12 MR. PERNICK: With interest and fees it's a little
13 above 2.3.

14 THE COURT: All right. \$2.3 billion of bank debt.
15 To successfully do that the debtors need the inflow of cash,
16 and that is what the debtors hope to attain through the equity
17 commitment motion that's also set for hearing today. With an
18 enterprise value of \$5.858 billion, the debtors obviously need
19 additional capital to pay the claims more than those claims
20 would achieve in a Chapter 7 liquidation. And, of course, JP
21 Morgan has a substantial interest in making sure that when it
22 commits its \$2.187 billion for the purpose of providing that
23 equity backstop, that the creditors are actually going to
24 support the debtors' efforts to reorganize in this fashion.

25 To achieve the consensual resolution of all of these

1 complex issues, find the funding for a plan, and emerge from
2 Chapter 11 with a confirmed plan, the parties have crafted a
3 settlement agreement in the form of the Plan Support Agreement
4 and presented to the debtors their view of what a plan must
5 contain in order to gather their support. The debtors have
6 expressed the intent since the beginning of this case to
7 achieve a consensual plan. Now the debtors have that
8 opportunity. That is the essence of negotiation, not of
9 solicitation.

10 The agreement is contingent on the debtors filing a
11 disclosure statement and plan that meets with the consent of
12 the participants to the Plan Support Agreement. If those
13 documents do not meet with the constituents' satisfaction, they
14 are not committed to vote for the plan. Credit Suisse, as
15 agent for the banks, is not a party to the plan support
16 agreement, but has nonetheless also submitted a response
17 supporting it.

18 This, in the Court's view, is a major accomplishment
19 toward confirmation because one of the stumbling blocks
20 throughout this case has been the absence of agreement between
21 the banks and the bonds as to their respective treatments under
22 the plan. The parties have attempted to resolve those
23 differences in a variety of ways, through mediation, through
24 settlement discussions with the Court, through litigation and
25 appeals. Now an agreement has the chance of coming to light

1 and of remaining in place due to the trading conditions that
2 the parties agreed to if the Plan Support Agreement is
3 approved. The participants to the Plan Support Agreement and
4 Credit Suisse are highly sophisticated, well represented
5 parties in interest. They all have counsel, financial
6 advisors, investment advisors, and those with financial trading
7 arms actively participate in the market for Owens bond and bank
8 debt. After six years of bankruptcy with years of discovery on
9 virtually every aspect of the debtors' businesses, these
10 parties probably don't even need a disclosure statement to
11 inform their ability to vote. But, of course, the negotiations
12 have taken place in light of the fact that the Court did
13 approve a disclosure statement two years ago, and although plan
14 classifications and treatment of some creditor groups has
15 changed due to the reversal of the substantive consolidation
16 ruling, the parties, through their counsel, know all there is
17 to know about the debtors and how the debtors' operations have
18 changed in the two years since the disclosure statement was
19 approved. This is a publicly traded company. There are
20 publicly filed documents. Bargaining after approval of a
21 disclosure statement is clearly appropriate.

22 There is, of course, need to approve a disclosure
23 statement that comports with the plan that the debtors will
24 advocate for confirmation, and other parties who are not
25 parties to the Plan Support Agreement will need that

1 information. Further, no vote will be permitted until a
2 disclosure statement that comports with the plan offered for
3 confirmation has been approved. If the disclosure statement
4 and plan proffered for confirmation contain materially
5 different treatment for the classes, then the Plan Support
6 Agreement sets out the parties are not bound to vote for the
7 plan. There is nothing in the Plan Support Agreement that
8 demands or solicits a vote unless the plan proposed meets with
9 the satisfaction of the Plan Support Agreement parties. And
10 those parties have put together in the Plan Support Agreement
11 the information that tells the plan proponents what the
12 parameters of the plan must be to achieve the favorable vote of
13 the creditors who are parties.

14 The Plan Support Agreement is the written
15 memorialization of the negotiations towards settlement of the
16 legal disputes that have prevented confirmation to date, and of
17 the negotiations toward confirmation of a plan, and that is not
18 the solicitation of a vote. There are no cases that the Court
19 or any party has found that address whether the disclosure
20 statement that the Court approves before solicitation has to be
21 that accompanying the plan that is out for vote; however, I do
22 not need to decide that question today. Here there was no
23 solicitation of any plan. I do note, however, that the sixth
24 amended plan, which is coming up for disclosure statement and
25 confirmation -- let me state that again. I note that the sixth

1 amended plan and the disclosure statement accompanying that
2 plan had not been filed when the Plan Support Agreement was
3 negotiated. The parties were, in fact, negotiating to arrive
4 at the consensual terms of that plan. The cases approve of
5 negotiation and they are clear that negotiation and settlement
6 do not constitute solicitation in violation of the Bankruptcy
7 Code.

8 To the extent that there is a fine line between
9 negotiation and solicitation, that line is not crossed here.
10 An order will be entered approving the debtors' request to
11 enter into the Plan Support Agreement.

12 MR. PERNICK: And, Your Honor, we'll submit a form of
13 order. We still have to finish working out Century's language
14 just for the reservation of rights, which we got, but
15 unfortunately a lot of us were traveling here yesterday, so
16 we'll do that after the hearing.

17 THE COURT: All right. I'll take it when I get it on
18 a C.O.C. Thank you.

19 MR. PERNICK: Thank you. Your Honor, the next item
20 is actually Item Number 1 on the agenda that went to the Court,
21 which is the motion to enter into the Equity Commitment
22 Agreement and Guy Neal from Sidley is going to present that.

23 MR. NEAL: Good morning, Your Honor. Guy Neal,
24 Sidley Austin, co-counsel for the debtors. Your Honor, we're
25 here today on the debtors' motion for an order pursuant to

1 Section 105(a), 363(b), and 1125(e), for authority to enter
2 into the Equity Commitment Agreement dated May 10th, 2006
3 between Owens Corning and JP Morgan Securities, Inc. in the
4 form attached to the motion as Exhibit A, pay the related fees
5 and expenses, and furnish certain related -- and what we submit
6 are standard indemnities.

7 Also seeking approval as part of this order, Your
8 Honor, is approval of the syndication agreement dated May 10th,
9 2006, in the form attached as Exhibit B to the motion that was
10 executed by and between the investor, D.E. Shaw Laminar
11 Portfolios, Plainfield Special Situations Master Fund Limited,
12 and certain other investor parties. They are referred to as
13 ultimate purchasers and we seek the Court's approval of that
14 agreement as well as a related document to the Equity
15 Commitment Agreement.

16 Your Honor, only one objection has been filed and we
17 take that objection very seriously, by the Office of the United
18 States Trustee, and with the additional time associated with
19 the movement of this hearing from January 13th to today --
20 excuse me -- from June 19th to today, we have met with Mr.
21 Klauder of the U.S. Trustee's Office. We have tried to
22 address, in our best efforts, all of his concerns, and Mr.
23 Klauder will speak today, of course, as to his objection.

24 Yesterday, Your Honor, as you know, we filed a motion
25 for leave to file a reply brief, which I believe Your Honor

1 kindly granted, and we limited our reply as rules require, to
2 five pages, which was a feat in and of itself, Your Honor.

3 THE COURT: But said everything it needed to say.

4 (Laughter)

5 MR. NEAL: Very good. We appreciate that. This was
6 not to be an evidentiary hearing back on the 19th, but in any
7 event we submitted the declaration -- two declarations, in
8 fact, and JP Morgan submitted one declaration, to pinpoint,
9 target, and address the very specific concerns raised by Mr.
10 Klauder in his objection. So, what we have is, we have the
11 declaration of Mr. Stephen K. Kroll, Senior Vice President,
12 General Counsel, and Secretary of Owens Corning. We also have
13 a declaration, a little bit longer than Mr. Kroll's
14 declaration, but important nonetheless, of Robert Kost of
15 Lazard, the debtors' financial advisors, both of which address
16 the negotiations, often contested, often heated, and certainly
17 burning midnight oil associated with the negotiation of the
18 Equity Commitment Agreement, as well as the debtors' business
19 judgment that this is the best deal the debtors were able to
20 negotiate under the very specific facts and circumstances of
21 this case.

22 Now, Your Honor, I believe we have the agreement of
23 the U.S Trustee on this point, and we'd like to proceed as
24 follows, if it makes sense to Your Honor. We would like to
25 have those declarations submitted as the proffer of the direct

1 testimony of these two witnesses. And I believe Mr. Klauder
2 has no objection to that. And Mr. Klauder certainly has the
3 right to cross examine should he feel that that is necessary.

4 THE COURT: Mr. Klauder, is there any objection to my
5 accepting the declarations as the direct case of the --

6 MR. KLAUDER: No, there is not.

7 THE COURT: All right. I will accept the
8 declarations of Mr. Kost from Lazard and Mr. Kroll from Owens
9 Corning as proffered. And do you want to finish your
10 recitation first before I see if there's --

11 MR. NEAL: Sure, Your Honor -- I'm sorry. I cut you
12 off. Before?

13 THE COURT: There is cross examination?

14 MR. NEAL: Yes, Your Honor. If you would?

15 THE COURT: All right.

16 MR. NEAL: I appreciate that. And let me stress --
17 of course, Your Honor, that we have both Mr. Kroll and Mr. Kost
18 in the courtroom today to effectuate the cross examination.
19 They're not by phone. They're here in person, and are willing
20 to address any questions Mr. Klauder or the Court may have.
21 Let me briefly, Your Honor, turn to the evidence that's set
22 forth in these declarations, and then address the United States
23 Trustee's concerns. First, as set forth in fair detail in the
24 declaration of Stephen Kroll, it's the debtors' business
25 judgment reached after consultation with Lazard, their

1 financial and restructuring advisor, as well as, and this is
2 important, Your Honor, as well as the debtors' co-plan
3 proponents and every other key creditor constituency in these
4 cases that the Equity Commitment Agreement is a critical and
5 integral component of the debtors' Chapter 11 cases, which has
6 been documented in the settlement term sheet and which is
7 reflective in some part in the Plan Support Agreement that Your
8 Honor is now very familiar with, and as well as the sixth
9 amended plan that was on file earlier this month. As set forth
10 in Mr. Kroll's declaration, the Equity Commitment Agreement
11 largely removes the potential risks and uncertainties of the
12 capital markets, mitigates against the financial impact of the
13 cyclicity of these businesses, and provides the claimants
14 that have reached the settlement as set forth in the Plan
15 Support Agreement and the plan. It provides them adequate
16 assurance that the sixth amended plan is or will be feasible.
17 For this reason, Your Honor, the motion has the support of the
18 \$7 billion in asbestos claimants subject to a response that was
19 filed by Mr. Kress, as well as approximately 1.5 million of the
20 bond holder claims, and every other major stakeholder in these
21 Chapter 11 cases. Indeed, no claim holder or equity holder,
22 Your Honor, has objected to the merits of the relief that the
23 debtors seek today.

24 Second, Your Honor, as set forth at fair length in
25 the declaration of Mr. Kost of Lazard, that this Equity

1 Commitment Agreement and the terms and conditions of it fall
2 well within the four corners of backstop commitments that this
3 Court has approved and that other Courts have approved. And
4 real brief, Your Honor, I won't read, you know, verbatim, and
5 take the Court's time, but real brief, in the declaration of
6 Mr. Kost, it sets forth, specifically in Paragraphs 11, 12, and
7 13, that the terms and the condition of the Equity Commitment
8 Agreement were heavily negotiated at arm's length between the
9 debtors and the investor and the key variables that Lazard and
10 the debtors and the other parties negotiated with the investor
11 were the period of the time commitment, the conditionality of
12 the time commitment, including what else would apply to it,
13 strike price for the rights offering, and the amount and the
14 nature of the commitment fee and the related fees and expenses.

15 In paragraph 14 of Mr. Kost's declaration it is
16 Lazard's opinion, certainly shared by the debtors, that the
17 combination of a lengthy commitment period, a firm backstop
18 price, and a firm underwritten backstop commitment makes the
19 terms of the Equity Commitment Agreement no less favorable than
20 the backstop commitment provided in the USG Corporation Chapter
21 11 case, and largely unprecedented and underwritten rights
22 offering of the size and the complexity of the one contemplated
23 here. The Equity Commitment Agreement as negotiated provides
24 the debtors with extraordinarily high level of assurance that
25 they will ultimately raise and receive the equity capital

1 necessary to make the payments under the sixth amended plan.

2 And lastly, Your Honor, in terms of what the
3 declarations say and what I'm trying to underscore, Your Honor,
4 in part, is that in Lazard's opinion the amount and the nature
5 of the backstop and related fees and expense reimbursement
6 undertakings and the other terms are fair and reasonable given
7 the significant benefits to the debtors, the strength and time
8 period of the commitment by an entity such as JP Morgan, and a
9 comparison to other underwritten rights offerings, including
10 USG, as well as the volatility, risks and uncertainty
11 associated with the capital markets, as well as the cyclicity
12 of the debtors' business.

13 I will now turn my presentation and try to be brief
14 with respect to responding to the anticipated objection or some
15 points raised by the Office of the U.S. Trustee. Now, we've
16 had the opportunity, given an extra few days to put this
17 hearing together, to have a conference call, about an hour,
18 with the Office of the U.S. Trustee to walk the Trustee through
19 some of these economic points and why this deal, we would
20 submit, although USG does not have to be the template that this
21 deal, in many respects, is superior to USG in terms of what we
22 were able to negotiate with JP Morgan in this environment.

23 Now, even if you accept that USG is an apples to
24 apples comparison --

25 THE COURT: Well --

1 MR. NEAL: Yes.

2 THE COURT: -- let me start this. I am very familiar
3 with the USG equity commitment backstop offering, since it took
4 place in my Court. I do not see that the two cases are in a
5 parity for a number of reasons. First of all, USG was
6 advocating 100 percent plan for all creditor constituents
7 except the asbestos PI creditors with interest, and that plan
8 was already on the table and set for confirmation in a very
9 short period of time at the time that the backstop offering was
10 going forward by the parties. I don't think the plan itself
11 had been set for confirmation. I think the timing -- that what
12 I'm trying to get to is that the short timing involved in that
13 equity rights commitment letter led to an immediate
14 confirmation hearing, and in fact, the case is already
15 confirmed. So, I think the timing issues were significantly
16 different. In addition, Berkshire Hathaway was a major
17 shareholder of the debtor and had some additional incentives,
18 perhaps, to come up with the agreement in the fashion that it
19 did. I am also aware, from that case, as well as the
20 declarations submitted in this one, that there is a significant
21 difference between the regulatory forces facing Berkshire
22 Hathaway and JP Morgan as the offeror of this particular
23 agreement. So, I don't think that they are on a parity for
24 those reasons. There are some issues, however, that I think
25 should be addressed, and I'm not totally comfortable that they

1 are addressed, as well, in Owens. In that case, not having the
2 fees and expenses reviewed by the Court seemed somewhat less of
3 a concern to me because of the fact that everybody was being
4 paid 100 percent on the dollar with interest and the effective
5 date of the plan was expected to be in a very short time
6 thereafter. I don't know yet because this plan hasn't come up
7 in that kind of a context, whether Owens is in the same
8 position. And I don't know how I'm going to get to
9 confirmation without getting some assurance in this case that
10 the fees and expenses are reasonable, and I don't know how I'm
11 going to get that assurance unless I see them. So, I am a
12 little bit concerned about the fees and expenses in this
13 context. I don't even know what they are. I don't know how
14 I'm going to judge that they're reasonable.

15 MR. NEAL: Very good, Your Honor. Let me address
16 that specific point. I mean, it certainly is a requirement
17 here under the ECA that the fees and expenses both be non-
18 refundable and the professional fees, which is what Your
19 Honor's point is that they be -- they be paid as part of the
20 deal. Your Honor, this is all a matter of negotiation, and on
21 the one hand you could say --

22 THE COURT: Regardless, there is a confirmation issue
23 that says I need to make a finding and I don't know how you're
24 going to have me make that finding without telling me what they
25 have and submitting those fees and expenses to the Court under

1 the conditions of this case.

2 MR. THOMPSON: May I speak?

3 MR. NEAL: Certainly.

4 MR. THOMPSON: For the record, it's Mark Thompson of
5 Simpson and Thacher. I suspect it's mostly my fees that we're
6 talking about, so I thought I should step up, Your Honor. Your
7 Honor, I've already spoken to the U.S. Trustee just before Your
8 Honor took the bench, and we have no objection in submitting
9 our invoices and the backup detail to whatever protocol there
10 is in this case for paying fees, you know, just like a DIP
11 lender would do in any other case, you know, with -- this is
12 just an equity version of a, you know, exit financing. We're
13 happy to do something like that. I note -- and I think the
14 U.S. Trustee has no objection, I haven't, in anticipation of
15 that, prepared our time records and, you know, fee application
16 guideline conformance, but I am happy to provide whatever
17 detail we would ever provide to a client, you know, to Your
18 Honor or to whatever system Your Honor wants to set up.

19 THE COURT: All right. Thank you. That will help.

20 MR. NEAL: And perhaps Mr. Pernick can address -- we
21 already have a mechanism in place that Mr. Pernick is very well
22 familiar with respect to the banks' fees, and that process --

23 MR. PERNICK: Your Honor, and we just had this
24 thought while we were talking before the hearing. You may
25 recall that under the bank standstill agreement the banks

1 actually submit their attorneys and financial advisor fees to
2 the debtors and they are reviewed. I can't recall whether
3 anybody else gets a copy, but I don't think that would be an
4 issue.

5 THE COURT: No, but before we get to confirmation
6 somebody is going to have to tell me what those fees are --

7 MR. PERNICK: Right.

8 THE COURT: -- because I'm going to have to determine
9 that they are reasonable, too, so --

10 MR. PERNICK: Absolutely. Well, there will be --

11 THE COURT: -- it's the same issue.

12 MR. PERNICK: That issue has already been anticipated
13 in that there has to be agreement on what the final number for
14 the banks is. Of course, the Court has to approve that, so --
15 but we would be happy to do the same mechanism, and I think the
16 Court may recall that Owens Corning's legal department actually
17 has a review process that meaningfully goes through these
18 bills, questions its every advisor, every lawyer, every
19 financial advisor, so there is a process that's already in
20 place, and if I recall correctly, I think that's what got Your
21 Honor comfortable with the bank standstill procedure.

22 THE COURT: That was it. But for confirmation
23 purposes we still need to go the next step.

24 MR. PERNICK: Not a problem.

25 THE COURT: All right. Well, it appears -- I'll hear

1 from Mr. Klauder if there is a concern about that process when
2 he speaks later, but at least from -- for my concern right now
3 I think at least this is a workable issue.

4 MR. NEAL: Okay. Very good, Your Honor. Unless Your
5 Honor has any other specific concerns that you'd like me to
6 address first, let me just go through some of the issues raised
7 by the U.S. Trustee in our response, and which we tried to put
8 forth in our five-page reply. Next we just talked about the
9 magnitude of the \$100 million backstop fee. As set forth in
10 the declaration of Mr. Kost, you know, that amount of fee, that
11 fee, 100 million backstop fee, is not unreasonable under the
12 circumstances of this case. Again, Your Honor has pointed out
13 the differences between this case and USG, and that the USG
14 percentage shouldn't be necessarily used as the ceiling for
15 this deal. Indeed, there are other backstop commitments that
16 have been approved by other Courts in which the fee was higher
17 than the fee being sought here. And again, with USG, just
18 sticking with that for now, we don't have a Warren Buffett
19 willing to backstop 2.187 billion in this instance. You know,
20 no other single investor or group of investors has come forward
21 willing to provide an alternative or superior backstop
22 arrangement. This has been out. My math I don't have in front
23 of me, but this motion has been on file since May 10th, and we
24 have over a 40 day period in which this has been out in the
25 marketplace and public. We have in the declarations of Mr.

1 Kost as well as Mr. Kroll, you know, a detailed explanation of
2 how the debtors and Lazard have made themselves available to
3 any parties wishing to discuss this arrangement, wishing to
4 submit a competing proposal. No party has put forward a formal
5 expression of interest, and certainly no party has come forward
6 through today, as of now in this hearing, willing to do it
7 under any different terms for any less amount of money. So, in
8 this regard, you know, based on information provided to Owens
9 Corning by Lazard, the fees contemplated are well within the
10 range of similar fees and are certainly market, Your Honor,
11 which is an important consideration.

12 The Trustee makes an issue concerning the escrow, and
13 really what arguably could be semantical in many respects of
14 what is an escrow? Does this escrow that we propose that
15 exists on an economic and regulatory basis, whether that
16 compares or is equal or is on par with the USG escrow
17 arrangement. Your Honor, we submitted, unfortunately after the
18 12 noon deadline yesterday, but nonetheless, Your Honor, we did
19 our best efforts to submit a declaration or have JP Morgan, I
20 should say more accurately, submit a declaration on point with
21 the escrow consideration. And as, Your Honor, as we set forth
22 in our papers, there is tantamount under the rules and
23 regulations of the SEC and the Federal Reserve, a requirement
24 that JP Morgan, once this order is approved, allocate 100
25 percent of that money towards this deal such that they have

1 opportunity cost concerns of having this money tied up that was
2 the same concerns that this Court really focused on in the
3 hearing in February in USG and for that reason, we submit, what
4 flows from that is the irrevocable nature of the fee. They are
5 agreeing, JP Morgan, the investor, to tie up a significant
6 amount of money on a regulatory basis on their books and
7 records for a comparatively longer period of time, and not only
8 with the risks associated with this deal which we address, and
9 I can touch upon briefly, but the length of that time, we
10 submit, that the irrevocable nature of that fee is also
11 reasonable in this context.

12 Turning to the release and exculpation provisions,
13 I'll be brief on this, Your Honor, I believe we have been
14 successful in addressing the U.S. Trustee's concerns with
15 respect to the release and exculpation provisions in this
16 order. As Your Honor is well aware, given several of the
17 voting procedure motions that have been on file, and
18 statements, and representations made in the plan and disclosure
19 statement, we're proposing a rights offering effective pre-
20 confirmation, Your Honor. And whereas if you, again, use USG
21 as a comparison, those release and exculpation provisions came
22 in the confirmation order with the rights offering to follow.
23 Here we're proposing similar release and exculpation
24 provisions, again with the rights offering to follow. We
25 submit that that's standard in the other backstop agreements

1 that we have reviewed, either JL French, Intermet, or certainly
2 in USG. And I believe, again, we have addressed the U.S.
3 Trustee's concerns in that issue.

4 A couple more points, Your Honor, and then I'll sit
5 down and turn this over to Mr. Klauder or the other plan
6 proponents who might want to say something in support. There
7 is the issue of the syndicate structure. Again, I believe
8 we've addressed the U.S. Trustee's concerns in that regard. We
9 have carefully walked the U.S. Trustee's Office through the
10 nature of the agreement and underscored how this is an
11 agreement -- and we do this in the reply as well, as Your Honor
12 is familiar, between the debtor and JP Morgan only. JP Morgan
13 takes the entire risk in the first instance and is liable to
14 the company for the full backstop amount, and we believe and we
15 have confidence, and this is set forward in Mr. Kost's
16 declaration, that, you know, relying on the good faith and
17 creditworthiness of JP Morgan is certainly a very reasonable
18 thing for the debtors to do in this instance.

19 This morning, Your Honor, unless Mr. Klauder says
20 otherwise, we might have been able to, you know, convince Mr.
21 Klauder with respect to the commitment, the outs, or in some
22 nomenclature they're called, you know, hell or high water
23 commitments associated with this deal. Your Honor, this is a
24 very similar deal to USG, even accepting that as an apples to
25 apples comparison, but it's very similar in terms of the

1 limited ability of the investor in this instance to back out of
2 this deal. Importantly, there is no material adverse change
3 clause either from a business or operational perspective of
4 Owens Corning should, God forbid, something happen in the near
5 term, or in terms of the market generally. That is, there are
6 no triggers that would allow, or floor that would allow JP
7 Morgan to back out should the market continue what we have
8 submitted in certain -- in our declaration and exhibits,
9 continue a downward trend in the building product sector. So,
10 we have -- I would not go so far as to use the nomenclature
11 hell or high water, because that's been defined differently in
12 different contexts, but we have a similar arrangement, a very
13 firm backstop commitment of JP Morgan that we believe is
14 reasonable in this marketplace.

15 Lastly, Your Honor, and we put this at the end of Mr.
16 Kost's declaration. We addressed this in our reply. The
17 parties and the other -- the parties in this case, the debtors
18 and the other key constituents can't ignore the fundamental
19 economics of the marketplace these days. We have submitted a
20 series of exhibits attached to the back of Mr. Kost's
21 declaration which show the performance of the stock prices in
22 the housing sector companies and the declines, fairly steep
23 declines, Your Honor, I mean, to the extent you were a patient
24 in a hospital you would not want this to be your chart hanging
25 on your door reflecting the percentage decline in building

1 sector companies comparable to Owens Corning. And, Your Honor,
2 you can slice this many different ways. I mean, you can look
3 at it in a six month window. You can look at it in a three
4 month window. But really all you need to do is look at it
5 since May 10th, and the declines associated from May 10th to
6 today in the market with these building sector stocks, the
7 percentage decline is about 20 percent, Your Honor. For that
8 reason, Your Honor, the deal we struck, we submit, has been
9 affirmed, not only from a business judgment standard, but by
10 any standard a being a great deal, and a timely deal for these
11 cases such that, Your Honor, the market has changed
12 dramatically. We do not want to be in a position, Your Honor,
13 to have to renegotiate that deal, which is set to expire unless
14 an order is entered on June 30. So, the market has spoken,
15 Your Honor, to sum up, that this is a reasonable deal. This is
16 a good deal for the estates, and it will put us on a path, on
17 the expedited time track consistent with the sixth amended plan
18 to emerge from bankruptcy, hopefully in the third quarter of
19 this year.

20 THE COURT: Any of the other plan proponents wish to
21 address this?

22 MR. KRESS: I do, Your Honor.

23 THE COURT: Mr. Kress?

24 MR. KRESS: Perhaps I think I'd like to wait until
25 the U.S. Trustee speaks.

1 THE COURT: All right. Mr. Klauder?

2 MR. KLAUDER: Thank you, Your Honor. David Klauder
3 for the United States Trustee. It's nice to make my first trip
4 to Pittsburgh and to this courtroom, no matter how long it took
5 me to get here last night. Your Honor, I want to make a few --

6 THE COURT: People had trouble getting home, too, Mr.
7 Klauder, if that's any consolation.

8 MR. KLAUDER: I guess I'd better cancel my dinner
9 plans. I wanted to make a few comments about our objection and
10 then the presentation and the evidence put forth by the debtors
11 to sort of put some context around the pleading that we filed.
12 I want to make it abundantly clear that the U.S. Trustee was
13 not looking to, quote, unquote, blow up this deal. We
14 understand the impact of the deal and the importance of forging
15 the consensus to get to confirmation.

16 We felt we would not be complying with our statutory
17 duty if we did not closely review the transaction, especially
18 when you're dealing with the payment of \$100 million commitment
19 fee on an unconditional non-refundable basis. The payment of
20 such a large amount has to be scrutinized not only by the
21 economic parties which it appears it has, but also by our
22 office, and of course the Court. We felt that the recent
23 transaction in the USG case provided guidance to the Court, and
24 we can look toward those terms and the Court's decision not
25 necessarily as a barometer, but as guidance. Contrary to what

1 the debtor stated in their reply, we are not looking at the USG
2 deal as a one-size-fits-all transaction, but as we so often do
3 as lawyers, we look towards other cases to see if similar
4 transactions occurred and compare those to the particular
5 transaction that is happening in the case. We also feel it's
6 important to look at different cases and similar transactions
7 because the debtor does have a burden to meet here, and to do
8 so would help in determining whether the debtor has met its
9 burden.

10 We felt USG especially instructive because it was a
11 very recent case in front of Your Honor here in the District of
12 Delaware, not necessarily here, but in the District of
13 Delaware, and a similar type of bankruptcy case in the sense of
14 a mass tort asbestos bankruptcy case. In our objection we
15 highlighted three major differences with the USG deal that we
16 felt were particularly important in that case and to the
17 Court's decision to approve the USG deal. In the time frame
18 from which the equity commitment motion and agreement was filed
19 and from when our objection was filed we were able to discuss
20 these issues with the debtors in a meaningful way, both in a
21 lengthy conference call and in other phone calls and in a
22 meeting prior to Court today that certainly provides comfort to
23 our office as to the deal that is going forward.

24 Those particular provisions or those particular
25 differences were as follows. Number one, the no escrowing of

1 the backstop money. Of course, the Court found that as a major
2 factor in approving the USG deal and the commitment fee. We
3 now understand the differences between the deal, between JP
4 Morgan and Berkshire Hathaway and certainly the arrangement
5 that -- or the -- how they put forth how JP Morgan is subject
6 to regulatory -- subject to regulations, provides us some
7 comfort on that issue. Secondly, here we are dealing with a
8 group of investors instead of the one investor in USG. I think
9 that issue is tempered by the fact that the debtors have put
10 forth today that JP Morgan is solely liable and that debtors
11 can look solely to JP Morgan if something happens with this
12 deal. Finally, we indicated the no hell of high water
13 provisions. We were concerned with the investor, JP Morgan,
14 possibly getting out of this deal. The debtors have assured us
15 from a market type perspective that they have negotiated as
16 many outs as possible out of this deal, and that JP Morgan is
17 assuming a huge risk again provides us comfort on this issue.

18 Your Honor, we did have to distinct other objections.
19 We've already addressed the first one, and that being the fees
20 and expenses of the attorneys. We certainly were going to
21 request that Your Honor set up some type of process for Court
22 approval of those fees and expenses, and it appears we have
23 done so. It may need some tinkering, I think, with the order,
24 because we're -- it's different -- a different type of process
25 than what is set out in the initial agreement, but as the Court

1 has proposed and as the parties it appears have agreed, I think
2 we can agree with that process.

3 Finally, we indicated the release and exculpation
4 provisions. Your Honor, we were concerned that there wouldn't
5 be -- we were concerned with far-reaching on those particular
6 provisions. We don't want to see, quote, unquote, confirmation
7 type releases happening here. It's my understanding that the
8 releases are solely related to this particular transaction,
9 that being the rights offering and the Equity Commitment
10 Agreement, and provided that that is the case, we have no
11 objection to the release provisions -- to release provisions
12 like that. Therefore, Your Honor, that's the end of my
13 presentation. While I'm not withdrawing the objection, per se,
14 I think these comments can be instructive and help the Court in
15 making its decision.

16 THE COURT: All right. Thank you.

17 MR. KLAUDER: Thank you.

18 MR. NEAL: Your Honor, Guy Neal for the debtors.
19 Just to quickly confirm the final two points raised by Mr.
20 Klauder, that we, I think, are in full agreement on. First,
21 the fees and expenses mechanism, as described by Mr. Thompson
22 as well, we're prepared to work out an arrangement in the
23 proposed form of order that will reflect an arrangement that's
24 been consistent, perhaps, relating to the banks but also this
25 Court's review of the reasonableness of those fees. Second,

1 the release and exculpation provisions I just want to point
2 out, we believe, and the debtors maintain that the existing
3 form of the order is clear that the release and exculpation is
4 related solely to such parties' participation and the
5 transactions contemplated by the Equity Commitment Agreement
6 and the syndication agreement, and any activities arising
7 therefrom. So, they are limited in the respect that Mr.
8 Klauder states. We just wanted to confirm that.

9 THE COURT: Okay. I think that can be clarified in
10 an order too, so that the U.S. Trustee's Office is comfortable
11 that the order does, in fact, say that they are limited to the
12 specifics of this transaction. I think the agreement --

13 MR. NEAL: Very well. We'll run the order back by
14 Mr. Klauder again --

15 THE COURT: Okay.

16 MR. NEAL: -- before it's submitted.

17 THE COURT: I think you need to do that with respect
18 to the fees and expense issue anyway.

19 MR. NEAL: Very good.

20 THE COURT: All right. Mr. Kress?

21 MR. KRESS: We agree, Your Honor, that obviously the
22 Equity Commitment Agreement is a key part of the negotiated
23 settlement, but that has been reached. But likewise, Your
24 Honor, there are other key aspects of that settlement agreement
25 which have to be approved by the investor, JP Morgan, the

1 futures representative, the ACC, as well as the backstop
2 providers, and those include what is called the collar
3 agreements and the registration rights agreement.
4 Unfortunately, Your Honor, during the six-and-a-half week
5 period we had from the time the settlement agreement was
6 reached, until just last week we have not seen any of those
7 documents and we got them for the first time last week. Within
8 72 hours the futures representative and the ACC submitted a
9 detailed comment. We had our first negotiating session
10 Tuesday, which I would say is productive, Your Honor. Progress
11 was made. However, we're not there yet. We do not have final
12 agreements on the collars. We do not have final agreement on
13 the registration rights agreement. We did get revised
14 documents last night, obviously not -- did not have an
15 opportunity to see if they have raised new issues. And the
16 concern we have, Your Honor, is very simple, that unless those
17 agreements are negotiated satisfactory to the parties, which
18 would be the investor, the future rep, the company, the ACC, as
19 well as the backstop providers, there really isn't a deal. And
20 to allow the company to pay \$100 million non-refundable
21 deposit, unless the parties can actually say to this Court,
22 yes, the deal is done, we're ready to go, it seems is not in
23 the best interest of all creditors and the estate, and
24 therefore while this is not -- should not be deemed an
25 objection, per se, to the terms of the equity commitment

1 agreement because obviously it is a key part of the deal, we do
2 believe, Your Honor, that any payment of the \$100 million fees,
3 and preferably the entry of the order should be conditioned
4 upon there being final agreement reached on the two key sets of
5 documents that have to be agreed to for there to be a deal in
6 this case.

7 THE COURT: All right. Mr. Neal?

8 MR. NEAL: If you can give me just 20 seconds, Your
9 Honor?

10 (Pause)

11 MR. NEAL: Your Honor, for the record, Guy Neal
12 again. Your Honor, we have tried to resolve, right outside the
13 courtroom immediately before Your Honor took the bench, Mr.
14 Kress's concerns and it relates to the interplay of a couple
15 things, Your Honor. First and foremost certainly is the
16 terminable event of this equity commitment agreement if an
17 order is not entered by June 30th. We've already moved this
18 hearing from the 19th to today to allow for more time, and we
19 were hopeful, we thought we would get there.

20 THE COURT: Well, you've got a week.

21 MR. NEAL: We've got a week, Your Honor. It might
22 make sense for two things, Your Honor. First, if we could
23 explore your potential availability perhaps by phone next week,
24 number one, and then take a brief adjournment and try to see
25 how we could work out Mr. Kress's concerns. One avenue to

1 proceed, and I'm not sure we're all in agreement on it just
2 yet, Your Honor, is perhaps to have a hearing date, a
3 telephonic hearing date slotted for Friday, which I believe is
4 the 30th --

5 THE COURT: I can't do it Friday. I'm going to be
6 traveling to Denver. I can do it Thursday at some point, but
7 I'm going to be on a plane, and, you know, given the weather,
8 I'm not sure when and how --

9 MR. NEAL: Well, Your Honor, before we commit to
10 that, we could have -- Thursday is a realistic possibility is
11 what Your Honor is saying?

12 THE COURT: Thursday is realistic, but I need to tell
13 you when, so just a second.

14 MR. NEAL: Okay. Very good.

15 THE COURT: It might be midnight, but -- we'll see
16 here.

17 MR. PERNICK: Be careful what you promise, Your
18 Honor.

19 THE COURT: Midnight on Wednesday, Mr. Pernick.

20 MR. PERNICK: Much better.

21 MR. NEAL: To the extent it matters, Your Honor, we
22 believe that the conference would be very brief.

23 THE COURT: Well, it looks as though my first motion
24 on motions day doesn't start until 9:15, so maybe we could
25 start at 9:00 Thursday morning. I have a really, as you may

1 imagine, jammed schedule that day since I'm going to be out of
2 town the following day, and the afternoon is tied up with
3 Pittsburgh Corning and NARCO and GIT.

4 MR. NEAL: And before we adjourn, that would be
5 telephonic, right, Your Honor?

6 THE COURT: Telephonic is fine.

7 MR. NEAL: All right. Very good. Your Honor, if we
8 could just have maybe 15 minutes, with the Court's indulgence?

9 THE COURT: All right.

10 MR. NEAL: Thank you so much.

11 THE COURT: We're in recess.

12 (Recess)

13 THE CLERK: All rise.

14 THE COURT: Please be seated. Mr. Neal?

15 MR. NEAL: Yes, Your Honor. I believe when you left
16 the bench, Your Honor -- Guy Neal for the record. When you
17 left the bench, I think Mr. Lockwood had a comment to make
18 regarding scheduling of next Thursday.

19 THE COURT: Okay.

20 MR. NEAL: He's here by phone.

21 THE COURT: Mr. Lockwood?

22 MR. LOCKWOOD: Your Honor, it had to do with your
23 statement that Thursday afternoon matters were Pittsburgh
24 Corning and NARCO/GIT?

25 THE COURT: Yes.

1 MR. LOCKWOOD: As you know, I'm involved with both of
2 those. I have the agendas for those two hearings, the second
3 one being the amended agenda for the GIT hearing, which is the
4 later of the two beginning at two. The Pittsburgh Corning
5 hearing, you know, as Your Honor knows, is basically nothing
6 but status conferences on some motions, and that's scheduled
7 for an hour, and based on past experience and the matters on
8 the agenda, it doesn't sound like that's going to take up a
9 heck of a lot more time than an hour, if that. The GIT/NARCO
10 is likewise status conferences, and albeit one of them has to
11 do with the adjourned confirmation hearing, based on my own
12 personal knowledge there's not going to be an extended
13 discussion of where that's going for the moment. And so, I
14 just wanted to observe, it seemed to me it would be pretty
15 likely that Your Honor would be likely, depending on how early
16 Your Honor has to leave the bench that day, and assuming that
17 there's nothing else on that Your Honor might be able -- would
18 highly likely have some time, you know, 4:30, five o'clock, or
19 something like that, for a short call, if that's all this is
20 going to take.

21 THE COURT: I have an appointment that's in another
22 -- one of the suburbs in the city at six o'clock, Mr. Lockwood,
23 so I'm going to have to leave probably by five at the very
24 latest, and maybe a few minutes earlier depending on what the
25 weather is like and how traffic is going to be that day, so,

1 you know, if you're telling me that we can be done by -- done
2 with PCC, NARCO and GIT by three, we could do this at three.
3 Otherwise I think we're probably safer at nine.

4 MR. LOCKWOOD: Three I think is -- I couldn't make
5 that sort of a representation, particularly not without counsel
6 for those debtors around, but my impression from hearing the
7 parties talk is that they're not looking for, you know, a two
8 hour hearing Thursday. They're looking more for a much shorter
9 period of time, but I'll let Mr. Neal and his compatriots
10 address that.

11 THE COURT: Mr. Lockwood, I'm going to ask my clerk.
12 Maybe she can go give Mr. Ziegler a call while we're on the
13 phone, because he's usually pretty good at estimating the time
14 frames, too, so she'll go make a phone call and come back and
15 see whether he confirms your understanding, and maybe we can --

16 MR. LOCKWOOD: Yes. Well, my understanding, as I
17 say, it would be likely to be over by four, or something like
18 that. If you really think we're going to need -- if the
19 parties think we're going to need a two hour hearing, then I
20 think we've got a lot bigger problems than that, since you were
21 talking about only giving us from nine until 9:30.

22 THE COURT: Nine to 9:15.

23 MR. LOCKWOOD: Even worse.

24 MR. NEAL: Your Honor, if I may speak to that
25 briefly, Your Honor? We would think that four o'clock, for

1 instance, would be appropriate, subject to confirming with
2 other debtors' counsel. But, Your Honor, as a point of
3 clarification, Your Honor, subject to the resolution of Mr.
4 Kress's concerns and the two points with respect to the order,
5 with respect to the U.S. Trustee, that being the fees and
6 expenses of the professionals and perhaps a clarification on
7 the release and exculpation provisions, it's our understanding,
8 Your Honor, maybe I should ask in a more affirmative way, is
9 that the Court's proposal to enter the order, Your Honor, such
10 that the hearing on Thursday can simply be whether or not we
11 have resolved the U.S. Trustee's points on the order and Mr.
12 Kress's concerns.

13 THE COURT: Yes. I think from Mr. Klauder's
14 recitation that concerning the exculpation and release
15 provisions, if he's satisfied with what the agreement says
16 without clarification in the order, then I don't know that it
17 has to go into the order. If you'd prefer that the order
18 simply clarify that those provisions relate only to the terms
19 of this transaction and nothing further, that's an easy half of
20 a sentence to put into the order. And with respect to the fees
21 and expenses I think you'll be able to work out a process. I
22 don't think that's going to cause a problem. Mr. Klauder?

23 MR. KLAUDER: Your Honor, David Klauder for the
24 United States Trustee. Let me put the one issue to bed. I've
25 looked at the order with the release language, and it's fine.

1 It's appropriate.

2 THE COURT: All right.

3 MR. KLAUDER: We have no issues with it.

4 THE COURT: Okay. That's fine. So then, you're down
5 to the fees and expense issue, and I can't imagine, based on JP
6 Morgan's agreement to have that submitted, that that's going to
7 tie up this process. So, I think you're down to Mr. Kress's
8 issue, and as soon as you folks tell me that they are resolved
9 and show me what the final documents are, then I think I'm
10 prepared to enter an order. If you can't resolve it and I have
11 to have a hearing, then that -- you know, that's going to be a
12 different issue. But I am sympathetic to Mr. Kress's concern
13 that \$100 million is a lot of money in absolute dollar terms,
14 and until all of the documents are in place I'm not going to be
15 entering an order that approves this transaction, so get it
16 done.

17 MR. NEAL: Very well, Your Honor. We appreciate that
18 -- event, and we think four o'clock would be, to the extent it
19 works for Your Honor, an appropriate time.

20 THE COURT: Well, at four you get, you know, until
21 let's say 4:50. Is that going to be enough, because -- if
22 you've got it resolved you'll submit it on a --

23 UNIDENTIFIED ATTORNEY: We're either going to tell
24 you, Your Honor, that we've reached agreement on the documents
25 and we're ready to go, or we're going to tell you we're not

1 there.

2 THE COURT: Okay.

3 UNIDENTIFIED ATTORNEY: And presumably if we're not
4 there we're going to have to talk among ourselves to decide how
5 we're going to get there. Because obviously everyone is moving
6 to try to get this done as quickly as we can, believe me, Your
7 Honor. Unfortunately we've got these type of complicated,
8 complex corporate transactions and documentation. It takes
9 time, issues can come up.

10 THE COURT: Okay.

11 MR. NEAL: In the interim, Your Honor, it might make
12 sense to turn to other housekeeping matters that Mr. Pernick
13 has on the scheduling issues.

14 THE COURT: All right.

15 MR. PERNICK: Your Honor, I just have one
16 housekeeping matter. In the spirit of sort of continuing what
17 I think we all believe, at least on the debtors' side is an
18 exciting march towards confirmation, we are planning on filing
19 a motion to approve for exit financing purposes a commitment
20 letter. It's in the final stages -- that deal is in the final
21 stages of being negotiated, and we'd like to offer the Court
22 two possible ways of doing this. One is if we could put it on
23 for the July 24th hearing, and that would mean that the Court
24 is shortening time somewhat to hear it. The other one is if
25 the Court is uncomfortable with that, that we have some kind of

1 hearing date between the July and August hearing dates. And
2 the reason for that is we don't believe the lenders will be
3 able to start the syndication process until the commitment --
4 until the debtor is authorized to enter into it. And waiting
5 until the end of August really makes it very tight and very
6 difficult.

7 THE COURT: When are you going to file the documents?
8 Shortened time means shortened by how much time?

9 MR. PERNICK: I think we could probably file them no
10 later than Wednesday, which is the 28th, and I believe the July
11 hearing is July 24th.

12 THE COURT: That's fine.

13 MR. PERNICK: Okay.

14 THE COURT: Okay. Mr. Ziegler apparently thinks that
15 those three cases should be finished by three o'clock or
16 shortly thereafter, Mr. Lockwood.

17 MR. LOCKWOOD: That certainly doesn't -- I would have
18 no reason to disagree with that. I was convinced they would be
19 done before four, so if he thinks it's even earlier than that,
20 he's likely to have a little better information than I would.

21 THE COURT: So, I could schedule this -- if it's
22 going to be by phone, I would suggest 3:30, maybe, because it
23 probably won't -- well, I don't know -- I don't know whether
24 I'll be finished exactly at three, so perhaps 3:30 would give
25 you an hour and a half, roughly. That should surely be enough

1 time.

2 MR. NEAL: Very well, Your Honor. Thank you so much.

3 THE COURT: All right. So, Item 1 is continued to
4 June the 29th at 3:30 by phone. I've forgotten, are you using
5 Court Call?

6 MR. PERNICK: Yes.

7 THE COURT: Okay. So, we'll have the dial in number
8 for that process. Are you -- if this is finished before then
9 are you going to submit a final document on a C.O.C.?

10 MR. PERNICK: I think we would do that.

11 THE COURT: But are these portions going to be under
12 seal? The --

13 UNIDENTIFIED ATTORNEY: The documents I was referring
14 to?

15 THE COURT: Yes, sir.

16 UNIDENTIFIED ATTORNEY: Oh. They have to -- they
17 will be attached to the plan, obviously have to be fully set
18 forth in the disclosure statement.

19 THE COURT: Okay. So, they won't be under seal even
20 for purposes of this motion?

21 UNIDENTIFIED ATTORNEY: No, no. There has to be full
22 disclosure. These are key documents in terms of the
23 registration of rights, for example, between the parties, and
24 the collars, which have -- yes, all that is going to have to be
25 disclosed.

1 THE COURT: Okay. Well, if you get them done before
2 June 29th, so that you don't need this call, then I guess you
3 could submit them on a certification and attach the new
4 documents to them.

5 UNIDENTIFIED ATTORNEY: I think the only thing we
6 would be submitting is the order approving the equity
7 commitment agreement because those documents form part of the
8 plan which would ultimately get approved as part of the
9 confirmation order, Your Honor.

10 THE COURT: Okay. I still want to see them.

11 UNIDENTIFIED ATTORNEY: I understand. I'm just
12 saying, Your Honor.

13 THE COURT: Okay.

14 MR. NEAL: I'm sorry, Your Honor. Guy Neal again.
15 For clarification, I mean, to the extent we make Mr. Kress
16 happy on these issues, are you expecting those documents to be
17 attached in advance of the 3:30 hearing on Thursday?

18 THE COURT: Yes. If you can -- if you get them
19 finished and can file them on a certification of counsel with
20 an order that approves the agreement with these portions
21 attached and that meets Mr. Klauder's concern with respect to
22 the fees and expenses, I would expect just to approve that
23 order at that time, because then there won't be any objections
24 to the entry of the order and you won't need a hearing. If you
25 --

1 MR. NEAL: Very good. To the extent, Your Honor, we
2 have agreement in principle reached at 3:29 on Thursday on the
3 documents but not the documents, we'll still go forward.

4 THE COURT: If the documents are not filed on a
5 C.O.C., we're having a hearing.

6 MR. NEAL: Very good.

7 THE COURT: Okay. Because I'm going to want to know
8 what the outcome is, so there will be a hearing unless, you
9 know, by like, say, noon, because if you don't file them by
10 noon, I won't know about them anyway. So, if you get them
11 filed by noon, then I guess, Mr. Pernick, have someone call my
12 chambers and let me know that they are there, because they
13 obviously won't come across my desk that fast.

14 UNIDENTIFIED ATTORNEY: That's fine, Your Honor.

15 THE COURT: And we'll cancel the hearing. If they're
16 not filed, then -- even if you've got an agreement in principle
17 you can tell me that, because even if you have an agreement in
18 principle, if you don't get an order entered the next day, and
19 frankly that's not going to happen. So, it's either the 29th
20 or it's not going to be until the following week some time.

21 MR. PERNICK: Okay. Your Honor, from the debtors'
22 perspective we have nothing further. Again, we appreciate the
23 Court continuing to help us move this towards confirmation.

24 THE COURT: Okay. Anyone else have any issues?
25 Okay. This item is adjourned, then, until June 29th at 3:30 by

1 phone, and I will accept the order on the carryover matter from
2 the hearing earlier this week on the Plan Support Agreement
3 when I get it from you, Mr. Pernick, on a certification of
4 counsel.

5 MR. PERNICK: Okay, Your Honor.

6 THE COURT: Okay. Thanks. We're adjourned.

7 MR. NEAL: Thank you.

8 MR. LOCKWOOD: Thank you, Your Honor.

9 * * * * *

C E R T I F I C A T I O N

I, TAMMY DeRISI, court approved transcriber, certify that the foregoing is a correct transcript from the official electronic sound recording of the proceedings in the above-entitled matter and to the best of my ability.

/s/ Tammy DeRisi

Date: June 27, 2006

TAMMY DeRISI

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