UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

In re: Chapter 11

§ ATP OIL & GAS CORPORATION, Case No. 12-36187

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Debtor. Hon. Marvin Isgur

OBJECTION OF OFFICIAL COMMITTEE OF UNSECURED CREDITORS TO DEBTOR'S EMERGENCY MOTION PURSUANT TO 11 U.S.C. §§ 105(a), 363 AND 365 AND BANKRUPTCY RULES 2002, 6004 AND 6006 FOR ORDER (I) APPROVING THE SALE OR SALES OF SUBSTANTIALLY ALL OF THE DEBTOR'S SHELF AND DEEPWATER PROPERTY ASSETS FREE AND CLEAR OF CLAIMS AND LIENS AND (II) APPROVING THE ASSUMPTION AND ASSIGNMENT OF CONTRACTS AND LEASES

Related Docket Nos. 1252, 1419, 1591]

In light of the fact that the Debtor has filed a notice indicating that it intends to proceed with a sale hearing tomorrow, the committee respectfully submits this Objection to the Debtor's Sale Motion. However, upon information and belief, as of the time of this filing, the Debtor and DIP Lenders have not reached an agreement with respect to the terms of the Credit Bid or funding for the estate through the closing of such transaction much less confirmation of a plan of reorganization. Accordingly, the Debtor has not yet filed any of the following critical documents: (i) an agreed upon Asset Purchase Agreement, (ii) exhibits to the Asset Purchase Agreement, or (iii) a motion seeking authority to use cash collateral beyond June 21, 2013. As recently as this afternoon, the Debtor's representatives gave deposition testimony that in the absence of such agreements with the DIP Lenders, proceeding with the Credit Bid would not be in the best interests of the estate. Therefore, the Committee reserves all of its rights, remedies and arguments in connection with the sale hearing, including the right to supplement this Objection.

The Official Committee of Unsecured Creditors (the "Committee") appointed in the above-captioned chapter 11 case of ATP Oil & Gas Corporation (the "Debtor") hereby submits this objection (the "Objection") to the Debtor's emergency motion, pursuant to sections 105(a), 363 and 365 of title 11 of the United States Code, 11 U.S.C. §§ 101-1532 (the "Bankruptcy Code"), and Rules 2002, 6004 and 6006 of the Federal Rules of Bankruptcy Procedure, for an order (i) approving the sale or sales of substantially all of the Debtor's shelf



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and deepwater assets free and clear of claims and liens and (ii) approving the assumption and assignment of contracts and leases (Docket No. 1252, the "Sale Motion"). In support of its Objection, the Committee respectfully represents as follows:

PRELIMINARY STATEMENT

- 1. The DIP Lenders' credit bid (the "<u>Credit Bid</u>") cannot be approved by the Court because it contains the following deficiencies.
- A. Accepting the Credit Bid does not represent a valid exercise of the Debtor's business judgment because the Credit Bid neither reflects fair market value nor satisfies the Bidding Procedures Order.
- i. There is currently no evidence that the Credit Bid reflects fair market value. Indeed, the only evidence in the record of this case with respect to the value of the hydrocarbon Assets that are proposed to be purchased under the Credit Bid indicates that the purchase price offered by the DIP Lenders is hundreds of millions of dollars lower than the valuation performed by the DIP Lenders' own engineer. This value shortfall is exacerbated by the transfer of certain estate causes of action, intercompany claims and subsidiary equity interests, which could result in a windfall recovery to the DIP Lenders that far exceeds the total amount of their secured claims.
- ii. In addition, because of the operational problems, numerous unresolved contingencies, and the overhang of the constantly looming defaults under the DIP Facility, the sale process failed to establish the fair market value of the Assets. There was no competitive

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Capitalized terms used but not defined herein have the meanings ascribed to them in the Sale Motion or the Order (A) Approving (i) Bidding Procedures; (ii) Bid Protections; (iii) Auction Procedures; and (iv) Assumption and Assignment Procedures; (B) Approving Notice Procedures for (i) the Solicitation of Bids; and (ii) an Auction; (C) Scheduling Hearings on Approval of a Sale or Sales of Substantially all of Debtor's Deepwater Property Assets; and (D) Granting Related Relief (Docket. No. 1419, the "Bidding Procedures Order").

Order, making it impossible to rely on the results of the Auction as indicative of fair value.

These circumstances should not be permitted to give the DIP Lenders the opportunity acquire the Debtor's assets using only a portion of their total claim without offering any evidence that the value they are providing to the estate is fair or appropriate. While the DIP Lenders have a legal right to credit bid for the Assets on which they have a lien, that right does not allow them to acquire the Assets at an unfair price, leaving the estate administratively insolvent and likely to convert to a case under chapter 7 of the Bankruptcy Code.

- Procedures Order. The Bidding Procedures Order requires that any disgorged funds received in connection with the NPI and ORRI litigation must be returned to the Debtor's estate and not provided to a purchaser of the Debtor's assets. However, the Credit Bid enables DIP Lenders to receive all disgorged funds flowing from those claims.
- B. The proposed sale is nothing more than either an impermissible *sub rosa* plan for the Debtor's liquidation without the rigors of the confirmation process, or a foreclosure sale for the sole benefit of the DIP Lenders, which does not belong in a bankruptcy court. The consideration proposed by the DIP Lenders provides no value to the unsecured creditors and does not include a commitment to fund the wind-down of the estate. Instead, the DIP Lenders propose to retain a significant portion of their secured claim (which is growing larger after deducting over \$55 million in cash payments from the Credit Bid price and decreasing the Purchase Price by \$44 million on account of BOEM's financial assurances burden the estate and siphon away any additional value. This potentially provides the DIP Lenders with a windfall. Meanwhile, the Credit Bid dictates the terms of a plan by allocating \$55 million cash to pay all

senior statutory liens, without evidence or justification that such amount is appropriate. This outcome is impermissible and inequitable.

- 2. The DIP Lenders should not be allowed to reap the benefits of the chapter 11 process (e.g., from a roll-up of their prepetition debt) and then refuse to shoulder their burdens (e.g., funding a wind-down of the estate). The Credit Bid must, at a minimum, (i) reflect the fair market value of the assets, and (ii) include an additional cash component sufficient to fund the estate through the closing of any sale and the follow-on wind-down process.
- 3. Given these fundamental flaws of the Credit Bid, the Credit Bid should not be approved.

RELEVANT BACKGROUND

- 4. On March 5, 2013, the Debtor received a report from its petroleum engineer, Collarini Associates ("Collarini"), indicating that the value of its oil and gas assets as of January 1, 2013 was approximately \$[REDACTED].² On October 8, 2012, the DIP Lenders received a report from their own petroleum engineer, Netherland, Sewell & Associates, Inc. ("NSAI"), indicating that, as of July 1, 2012, the value of the Debtor's oil and gas assets was approximately \$[REDACTED]. These reports are the only evidence in the record of this case with respect to the value of the Debtor's hydrocarbon assets.
- 5. As this Court is aware, the marketing and sale process for the Assets has been negatively impacted by a combination of the Debtor's (a) numerous delays and cost increases in bringing the Clipper wells on line (thus delaying the ability of potential bidders to consider the positive impact of this significant revenue stream) and (b) having agreed to the DIP

The reserve report values listed in this Objection are based upon the present value of estimated future oil and gas revenues for the Debtor's proved reserves, net of estimated direct costs of production, discounted at an annual rate of 10%.

Financing with such tight operational covenants that the Debtor has almost continually been in default. In fact, according to the DIP Lenders, the Debtor is currently subject to numerous events of default under the DIP credit agreement. These circumstances have led to repeated, expensive amendments of the DIP Financing, as well as an overly aggressive sale process schedule.

- 6. Under these circumstances, it is not surprising that the Debtor failed to receive adequate competitive bids, first, for the Shelf Assets and, later, for the Deepwater Assets. Further, when first oil production was finally achieved from the Clipper well on March 15, 2013, it was too late in the process for potential buyers to submit bids that reflected the full value of the Assets.
- 7. The terms of the Credit Bid are highly problematic. The Purchase Price, which purports to be \$690.8 million in the version of the APA filed at 10:50 p.m. (Central) on June 17, 2013 (Docket No. 2029), is hundreds of millions of dollars less than the value of the purchased Assets (which exclude those related to Gomez) as determined by the reserve reports prepared by Collarini and NSAI. Even after netting out the NPI/ORRI liabilities of approximately \$[REDACTED] that are associated with the Assets, the Collarini and NSAI reserve reports value the purchased Assets at approximately \$[REDACTED] and \$[REDACTED], respectively. And the Debtor is proposing to give the DIP Lenders even more value not reflected in these reports in the form of rights to significant litigation claims that are not subject to the DIP Lenders' liens and intercompany Claims and equity interests in the Debtor's subsidiaries that are currently property of the estate. Moreover, neither the litigation rights nor the subsidiary equity interests were ever marketed to third parties, having been listed

as "Excluded Assets" under the form asset purchase agreement provided as an exhibit to the Sale Motion.

- 8. In addition, among others, the Credit Bid contains the following objectionable terms and conditions:
 - Purchase Price. The purchase price, despite its nominal \$690.8 million value, is subject to numerous downward revisions, including, among others, the financial assurance the DIP Lenders provide to BOEM, a to be agreed-upon value for Excluded Assets, the Debtor's estimation of the Production Taxes and Non-Income Taxes, and \$55 million for certain liens that are senior to the DIP financing claims. For example, the DIP Lenders have the unfettered right to nominate any additional assets to become Rejected Assets by providing written notice to the Debtor. The Credit Bid provides no indication of the methodology for determining the "Adjusted" Purchase Price based on expanding the scope of the Rejected Assets. See APA §§ 2.02 (authorizing rejection of assets until two business days prior to closing), 7.02(b)(i) (reducing Purchase Price in respect of Rejected Assets), 7.02(c) (reducing Purchase Price by over \$44 million in respect of amount of financial assurances provided to BOEM). There is also no allocation of the Purchase Price in the Credit Bid.
 - Wind-down Payments. Other than a \$55 million cash payment to satisfy valid liens senior to those of the DIP Lenders, the Credit Bid itself does not presently provide for any additional cash infusion necessary to pay the administrative expenses and other costs associated with winding down the Debtor's estate. See APA § 3.01 (including \$55 million lien payment, but no other cash amounts, in Purchase Price). While the Debtor and the DIP Lenders stated at the Court's May 9, 2013 status conference on the Sale Motion that a wind-down cash component to the Credit Bid would be forthcoming, it remains unclear whether the DIP Lenders intend to provide any cash to fund the estate (i) through the closing of a sale and (ii) the consummation of a chapter 11 plan and, if so, whether such amount will be adequate.³
 - Transfer of Litigation Claims. The Credit Bid provides for the sale of various of the Debtor's litigation Claims (i.e., rights to payment, whether or not fixed, liquidated or contingent) and ORRI/NPI Claims (i.e., all claims, counterclaims or rights of setoff relating to overriding royalty interests or net profits interests in the Assets). See APA §§ 2.02(o) (including Claims and ORRI/NPI Claims in purchased Assets), 8.02(b) (entitling DIP Lenders to proceeds of any disgorged ORRI/NPI payments). Moreover,

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See May 9, 2013 Hr'g Tr. at 32:18-19 MR. ZUMBRO: "[O]ne of the issues that we're still working with the Debtor on is an appropriate wind-down budget."); James Latimer June 17, 2013 Deposition Tr. (attached as Exhibit A) 51:23-52:4 ("Q: . . . if this concern [regarding the wind-down budget] is not resolved, would approval of the sale of the debtor's assets be in the best interest of the estate? . . . A: No.").

Based on the latest draft of the APA, the Committee understands that the DIP Lenders do not contemplate purchasing the Debtor's \$3 billion in claims against BP Exploration & Production, et al. resulting from the

while the DIP Lenders stated at the May 9, 2013 status conference that any litigation Claims would be purchased for cash, the APA contains no cash component in respect of these assets. Further, the DIP Lenders, as Purchaser under the APA, are not entitled to disgorged NPI and ORRI funds, because the Court-approved Bidding Procedures provide that "in no event shall any such [disgorged] funds be delivered to the Purchaser of the Purchased Assets."

- Transfer of Intercompany Claims and Equity Interests. The Credit Bid contemplates the purchase of "all intercompany notes and receivables and interests therein held by [the Debtor], including notes issued by ATP UK and ATP Israel." APA § 2.02(n). According to the Debtor, the notes owed to it by its Israeli subsidiary could be worth \$30 to 33 million to the estate, once ATP Israel's other creditors have been repaid. In addition, the Credit Bid also contemplates that the DIP Lenders may purchase the Debtor's equity in its subsidiary, ATP Oil & Gas (Netherlands) B.V. ("ATP Netherlands"), the parent of ATP Israel, if a sale of the ATP Netherlands equity is not purchased by a potential third-party acquiror. See APA §§ 2.02(m), 2.03(l), 5.15. The Debtor and DIP Lenders have not proven that any value provided for these assets reflects fair value to the estate.
- Uncertain BOEM/BSEE Closing Conditions. The filed Credit Bid does not provide for the assumption of obligations to (i) properly plug and abandon all wells and (ii) fulfill all BOEM and BSEE bonding requirements. See APA § 10.01 (failing to assume obligations to plug and abandon wells and BOEM/BSEE bonding requirements). However, BOEM approval remains a condition precedent to the consummation of the sale. See APA §§ 6.02(d) (conditioning closing on DIP Lenders' receipt of assurances acceptable to them that BOEM/BSEE approval will be obtained). No explanation is provided as to why the Debtor believes that this is an achievable resolution of its obligations to the federal regulators. Although a settlement of such issues was announced at the June 13, 2013 hearing, no details have been provided.
- Removal of Assets. The latest version of the APA permits the DIP Lenders to reject any of the Assets they claim to purchase, even if the Sale Hearing has already concluded, simply by providing a notice to the Debtor at least two business days prior to closing. See APA 2.02. The APA requires the parties thereto to negotiate "in good faith" to agree to a reduction in the Purchase Price from any such rejection, although the DIP Lenders may simply reject the assets that were reported as purchased to the Court and interested parties even if no agreement regarding a Purchase Price reduction is reached. See id. Such an open-ended "out" for the DIP Lenders should not be approved.

Deepwater Horizon incident in the Gulf of Mexico. However, the DIP Lenders will retain their right to access any proceeds as a result of their ever-growing deficiency claim.

⁵ Bidding Procedures Order, Exhibit 1 § 13.

See Sept. 27, 2012 Hr'g Tr. at 45:12-14 (MR. KELLEY: "[T]he amount of proceeds payable to the Company for its investment is approximately 30-33 million.").

- Broad Releases. The proposed Sale Order contains broad releases that purport to bar, estop and permanently enjoin "all persons and entities, including, but not limited to, all debt security holders, equity security holders, governmental, tax and regulatory authorities, lenders, trade creditors, litigation claimants, and other creditors, holding Claims and Interests or other interests of any kind or nature whatsoever against or in all or any portion of the Purchased Assets" from enforcing any rights related to such assets.
 See Sale Order ¶ 24. As explained herein, releases of this type should not be granted outside of a chapter 11 plan.
- <u>Lack of Buyer Indemnity</u>. The Credit Bid fails to provide an indemnification of the Debtor by the DIP Lenders for any obligations that the DIP Lenders assume pursuant to the Credit Bid after the closing, leaving the Debtor's estate responsible for such obligations despite the closing of the sale.
- <u>Transfer Taxes.</u> Further reducing the consideration available to the estate, the Credit Bid places the responsibility for all Transfer Taxes resulting from the sale on the Debtor. <u>See</u> APA § 12.01(c).
- <u>Financing Efforts.</u> The Credit Bid unnecessarily places a heavy burden of effort and expense on the Debtor to use "reasonable best efforts" to assist the DIP Lenders to obtain financing necessary to consummate the Credit Bid transactions. <u>See APA § 5.13</u>. Moreover, this obligation is forced upon the Debtor with no obligation of the DIP Lenders to reimburse the Debtor's estate for the expenses these efforts will entail. <u>See id.</u>
- Additional Acknowledgments. The Credit Bid does not provide for the express inclusion of plugging, abandonment and other decommissioning obligations as "Assumed Obligations" under Section 10.01 of the APA.

OBJECTION

- I. Credit Bid Must Not Be Approved Because Debtor's Acceptance Thereof Does Not Constitute Sound Business Judgment
- 9. Section 363(b) of the Bankruptcy Code permits the debtor in possession to sell the estate's assets outside of the ordinary course of business as long as such sale constitutes proper exercise of the debtor's sound business judgment. See In re Continental Air Lines, Inc., 780 F.2d 1223, 1226 (5th Cir. 1986) ("[F]or the debtor-in-possession . . . to satisfy its fiduciary duty to the debtor, creditors and equity holders, there must be some articulated business justification for using, selling, or leasing the property outside the ordinary course of business."). Section 363(k) of the Bankruptcy Code provides that, at a sale under section 363(b), a secured

creditor may "credit bid" for an estate asset "that is subject to a lien that secures an allowed claim" (i.e., set off its secured claim against the value of its collateral) "unless the court for cause orders otherwise." 11 U.S.C. § 363(k). Because a sale pursuant to a credit bid under section 363(k) must be first approved under section 363(b), the debtor must demonstrate that its acceptance of the credit bid comports with the exercise of sound business judgment.

- 10. It is the Debtor's burden to establish that a sound business reason exists for accepting the Credit Bid. See In re Gulf Coast Oil Corp., 404 B.R. 407, 422 (Bankr. S.D. Tex. 2009) ("The movant must establish a business justification for the transaction and the bankruptcy court must conclude, from the evidence, that the movant satisfied its fiduciary obligations and established a valid business justification."). Significantly, as the Court has emphasized, sales of substantially all of a debtor's assets, or the debtor's "crown jewel" assets, are subject to heightened scrutiny. Id.
- 11. To ascertain whether a sale proponent has established a sound business judgment, the Fifth Circuit has adopted the Second Circuit's standards in <u>Lionel</u>, which guides the bankruptcy court to:

consider all salient factors pertaining to the proceeding and, accordingly, act to further the diverse interests of the debtor, creditors and equity holders, alike. He might, for example, look to such relevant factors as [1] the proportionate value of the asset to the estate as a whole, [2] the amount of elapsed time since the filing, [3] the likelihood that a plan of reorganization will be proposed and confirmed in the near future, [4] the effect of the proposed disposition on future plans of reorganization, [5] the proceeds to be obtained from the disposition vis-à-vis any appraisals of the property, [6] which of the alternatives of use, sale or lease the proposal envisions and, most importantly perhaps, [7] whether the asset is increasing or decreasing in value. This list is not intended to be exclusive, but merely to provide guidance to the bankruptcy judge.

In re Continental Air Lines, Inc., 780 F.2d at 1226 (quoting In re Lionel Corp., 722 F.2d 1063, 1071 (2d Cir. 1983)). Where a transaction under section 363(b) is proposed that would "terminate Debtor's existence[,] . . . , the likelihood of reorganization would dissipate as there would remain no assets from which a plan could be proposed[, and] the proceeds from the proposed sale would, at most, benefit one creditor only," the Court should not approve the transaction as a product of the Debtor's business judgment. In re Fremont Battery Co., 73 B.R. 277, 279 (Bankr. N.D. Ohio 1987).

Credit Bid is a proper exercise of its sound business judgment under the relevant Continental and Lionel factors. In fact, the Debtor's own chief restructuring officer has provided testimony that the Credit Bid is not currently in the best interest of the estate. First and foremost, even the headline amount of the Credit Bid, which is as little as \$591.5 million when accounting for the known Purchase Price Reductions, is far below all known valuations of the Assets. Based on the Collarini valuation reports, the hydrocarbon Assets are worth at least \$[REDACTED], and the DIP Lenders' own engineer has valued them at least at \$[REDACTED] (after deducting NPI/ORRI liabilities and assets associated with Gomez). Collarini Report at 2; NSAI Report at 3. In fact, given that the Clipper wells are generating revenues greater than predicted, the value of the hydrocarbon Assets must exceed estimates.

Exhibit A at 51:23-52:4 ("Q: . . . if this concern [regarding the wind-down budget] is not resolved, would approval of the sale of the debtor's assets be in the best interest of the estate? . . . A: No.").

Moreover, the DIP Lenders have charged the estate over \$[REDACTED] in interest, fees and other costs in connection with the DIP financing. More than \$22 million of these charges arise from the original issue discount (i.e. principal amounts charged to the Debtor on account of funds that were never actually provided) associated with the DIP financing and its associated amendments.

See April 18, 2013 Hr'g Tr. at 21:9-12 ("The company's preliminary internal calculations appear to confirm that the reservoir is at least as prolific as estimated by Collarini in its reserve report and may be significantly greater.").

- 13. Further, the Credit Bid impermissibly proposes to transfer to the DIP Lenders assets of the Debtor, including litigation claims related to the Debtor's transfer of NPIs and ORRIs on which the DIP Lenders do not have liens. Section 363(k) of the Bankruptcy Code provides that a secured creditor may credit bid to receive "property that is subject to a lien that secures [the creditor's] allowed claim." 11 U.S.C. § 363(k) (emphasis added). This means that if the secured creditor does not have a lien on a particular asset, such creditor has no right to use its secured claim as consideration for the purchase of such asset. See Beal Bank, S.S.B. v. Waters Edge Ltd. P'ship, 248 B.R. 668, 679-680 (D. Mass. 2000) (holding that secured lender with lien on debtor's real property and rents had no right to credit bid on sale of debtor's equity, on which it did not have a lien). Because the final order approving the Debtor's entry into the DIP Credit Agreement expressly excluded avoidance actions (other than those under section 549 of the Bankruptcy Code), the DIP Lenders may not credit bid for these assets, including the prepetition avoidance actions that are part of the NPI/ORRI litigation. ¹⁰ Any potential transfer of avoidance actions as part of the Credit Bid is particularly problematic since the proceeds of these actions represent one of the few unencumbered assets of the estate that should be made available for the benefit of unsecured creditors.
- 14. Moreover, even if the NPI and ORRI-related litigation claims could be included in the Credit Bid, the consideration paid for such assets must represent fair value for the estate. The Collarini and NSAI reports do not indicate the value of the Debtor's litigation claims or recoverable ORRI and NPI payments transferred under the Credit Bid. These transferred

See Final Order Pursuant to 11 U.S.C. §§ 105, 107, 361, 362, 363, 364 and 507 (1) Approving Postpetition Financing, (2) Authorizing Use of Cash Collateral, (3) Granting Liens and Providing Superpriority Administrative Expense Status, (4) Granting Adequate Protection, (5) Modifying Automatic Stay and (6) Authorizing Debtor to File the Fee Letter Under Seal ¶ 6 (Docket No. 440) (the "Final DIP Order") (providing that only avoidance actions under section 549 of the Bankruptcy Code serve as collateral under DIP Credit Agreement).

claims, if prosecuted or otherwise resolved successfully, could provide the DIP Lenders with a windfall recovery far exceeding the amount of their claim, which in the case of NPI or ORRI disgorgement is expressly precluded by prior order of the Court. Similarly, the Credit Bid proposes to transfer to the DIP Lenders equity interests in the Debtor's subsidiaries and intercompany claims owed to the Debtor from such subsidiaries. Again, no evidence of value has been provided in connection with the transfer of these assets, other than certain statements of Debtor's counsel that the claims and interests in ATP Israel could have provided approximately \$30 million in proceeds to the estate. If the Debtor and the DIP Lenders wish to consummate a transaction that hands the Assets to the DIP Lenders for far less than all previous indications of their value, and still transfers additional assets whose value has not been indicated, then the Debtor must satisfy its burden of demonstrating that the consideration being provided to the estate in exchange for such Assets is appropriate.

15. In addition, the failure of the Debtor to obtain financing free from constant amendments and waivers, and the resulting harm to the Debtor's operations, including its key development projects, has negatively influenced potentially interested parties and led to a failed sale process that did not establish the true market value of the Assets. Among other things, the following factors cast a pall over the value of the Assets:

See Sept. 27, 2012 Hr'g Tr. at 45:12-14 ("[T]he amount of proceeds payable to the Company for its investment is approximately 30-33 million.")

See E-mail from R. Toland to A. Kyle and A. Gallo (May 7, 2013, 16:36 CST) (attached as <u>Exhibit B</u>) (attachment noting Debtor's evidentiary concerns regarding intangible assets that were not marketed).

See, e.g., In re Champion Enters., Inc., 2012 WL 3778872, at *35 (Bankr. D. Del. 2012) (approving sale following market test that was thorough, conducted at arm's length, and took place over many months preand postpetition); In re Prosser, 2010 WL 4412093, at *7 (Bankr. D.V.I. 2010) (approving sale following multi-bid sales process and auction); see also Bank of America Nat'l Trust and Sav. Ass'n v. 203 N. LaSalle St. P'ship, 526 U.S. 434, 457 (1999) ("[T]he best way to determine value is exposure to a market. . . . This is a point of some significance, since it was, after all, one of the Code's innovations to narrow the occasions for courts to make valuation judgments. . . .").

- the roll-up of the DIP Lenders' prepetition claims,
- the ever-increasing claims asserted by the United Stated Department of the Interior for plugging and abandonment liability,
- the litigation commenced by numerous holders of net profits interests and overriding royalty interests,
- the repeated failure to bring the Clipper well online and the associated skyrocketing construction and financing costs,
- the initiation of environmental liability proceedings against the Debtor by the United States, and
- the burdens on revenue and declining production from the Debtor's Gomez Properties, and their ultimate shut-in.

16. The outcome of the sale process and Auction must also be set aside because, by supporting the Credit Bid, the Debtor is disregarding the Court's Bidding Procedures, which require that any disgorged funds paid on account of an NPI or ORRI "shall be delivered to the Debtor and its estate and in no event shall any such funds be delivered to the Purchaser of the Purchased Assets." Bidding Procedures Order, Exhibit 1 § 13. Because the Credit Bid requires the DIP Lenders to receive any disgorged payments from holders of NPIs and ORRIs, the Credit Bid is in conflict with the Bidding Procedures. ¹⁴ In addition, the Debtor's rights to both ORRI and NPI-related litigation and the aforementioned equity interests in and intercompany receivables from the Debtor's foreign subsidiaries were never marketed in a meaningful fashion. In fact, the Debtor's litigation covered by insurance policies maintained by the Debtor (e.g., claims against its officers and directors), other claims related to the purchased Assets, and all ORRI/NPI Claims were expressly designated as "Excluded Assets" under the form asset purchase agreement provided as an exhibit to the Sale Motion. Although the Debtor

¹⁴ Indeed, it is not surprising that the DIP Lenders desire to purchase the Debtor's ORRI/NPI Claims given that certain of the DIP Lenders are parties to those litigations.

disclosed in a footnote that such Excluded Assets could be purchased by an interested party, their exclusion from the Sale Motion placed the burden on parties to guess as to whether these claims were available for sale. This is yet another example of the DIP Lenders' attempt to acquire assets whose value has never been established.

- 17. In summary, the constant barrage of negative news regarding the Debtor's operations, the Debtor's near-constant state of default under the DIP Facility and the need for repeated amendments, waivers and additional borrowing, have negatively impacted the market's perception of the Assets. On top of those facts, certain assets included in the proposed Credit Bid are either not permitted to be part of the sale or were never substantially marketed. Thus, the true value of such assets has not been ascertained and the Auction results cannot be accepted as true indication of value under the circumstances of this case. The Debtor must provide evidence supporting its conclusion that the DIP Lenders can purchase the Assets at the proposed Credit Bid purchase price.
- 18. In addition, there cannot be a business justification for the proposed sale of substantially all of the Debtor's assets when the sale does not, at a minimum, provide a sufficient amount of cash to administer the liquidation of the estate, thus eviscerating the "likelihood that a plan of reorganization will be proposed and confirmed in the near future," or, at the very least, impermissibly dictating the terms of any such future plan. <u>In re Continental Airlines</u>, 780 F.2d at 1226.

II. Credit Bid Does Not Serve Purposes of Chapter 11 and Should be Rejected

19. Under precedent in the Fifth Circuit, a court cannot approve a sale of a debtor's assets if "the transaction would effectively evade the 'carefully crafted scheme' of chapter 11 and avert the chapter 11 plan confirmation process, such as by denying §§ 1125, 1126, 1129(a)(7), and 1129(b)(2) rights." Gulf Coast Oil Corp., 404 B.R. at 422; see also In re

Braniff Airways, 700 F.2d 935, 940 (5th Cir. 1983) ("The debtor and the Bankruptcy Court should not be able to short circuit the requirements of Chapter 11 for confirmation of a reorganization plan by establishing the terms of the plan *sub rosa* in connection with a sale of assets.").

- 20. Sales of all or substantially all assets are subject to heightened scrutiny in light of *sub rosa* plan considerations. Gulf Coast Oil Corp., 404 B.R. at 422; In re CGE

 Shattuck, 254 B.R. 5, 12 (Bankr. D.N.H. 2000) ("The degree of Court scrutiny of proposed transactions under § 363 must be elastic—becoming more strict and searching the nearer the transaction gets to the heart of the reorganization plan process."). This heightened scrutiny in the context of credit bidding is justified by the substantial benefits chapter 11 confers on secured creditors, such as the ability to "roll up" prepetition claims into secured, superpriority postpetition financings. In light of these benefits, the protections against *sub rosa* plans in connection with sales under section 363(k) ensure that chapter 11 does not allow the party with the most bargaining leverage to undermine the bankruptcy process.
- 21. In <u>Gulf Coast Oil</u>, the Court refused to approve a sale of substantially all of the debtor's assets pursuant to a credit bid, concluding that the sale, among other things, amounted to "a foreclosure supplemented materially by a release, by assignment of executory contracts (but only the contracts chosen by the secured lender), by a federal court order eliminating any successor liability, and by preservation of the going concern." 404 B.R. at 428. The Court was particularly troubled that the sale did not provide for the payment of all administrative expenses in accordance with section 1129(a)(9) and emphasized that it would leave only two post-sale possibilities: "dismissal of the bankruptcy case or converting the case to chapter 7 as a no-asset case." <u>Id</u>. at 414. The Court in <u>Gulf Coast</u> also noted that, under

applicable Fifth Circuit precedent, transactions that propose to eliminate successor liability or grant broad releases are not permissible outside of a chapter 11 plan. <u>Id.</u> at 422 ("[t]ransactions that explicitly release all (or virtually all) claims against the estate . . . are not authorized under § 363(b)"), 428 (holding that transaction proposing a release, assignment of certain contracts and elimination of successor liability must be accomplished under section 1129). The Court stated that the proper procedure for carrying out such a transaction was through the full chapter 11 process, including the disclosure, voting and other requirements of section 1129. <u>Id.</u> at 414. Similarly, the Fifth Circuit reversed the Bankruptcy Court's approval of the proposed sale under section 363(b) of the Bankruptcy Code in <u>Braniff</u> because such sale, among other things, dictated the terms of any future plan for the debtor.

- 22. The bankruptcy court in <u>In re Fremont Battery Co.</u> rejected a proposed sale of the debtor's assets when the sale did not "benefit other creditors or that would provide funds from which a reorganization plan could be proposed." 73 B.R. at 279. After finding that the proposed sale "would terminate the Debtor's existence," the bankruptcy court refused to approve the proposed sale because it essentially dictated the terms of a plan of reorganization through the sale of a major asset. <u>Id.</u> at 279. The circumstances in <u>Fremont</u> resonate loudly with the facts of this case.
- 23. Here, the proposed sale is also, in effect, a *sub rosa* plan that should not be approved by this Court. As in <u>Gulf Coast</u>, <u>Braniff</u> and <u>Fremont</u>, the Credit Bid strips the estate of any optionality. The proposed transaction dictates the exact treatment of the DIP Lenders' claims, provides for the assumption of certain contracts and not others, and assures that no other creditors will receive any recovery. In addition, the Credit Bid provides just \$55 million to pay senior statutory liens without regard to the sufficiency of that amount. In that sense, the Credit

Bid impermissibly allocates funds to a creditor class, which is expressly forbidden under <u>Braniff</u>. See <u>Braniff</u>, 780 F.2d at 939-940 (denying proposed sale where sale agreement allocated consideration available in debtor's reorganization plan).

- 24. Importantly, the Credit Bid also fails to provide for the payment of administrative expenses and other chapter 11 costs, thus making an orderly wind-down of the Debtor's estate impossible. Indeed, the Debtor's own management has recognized that without adequate funding for such costs and the orderly wind-down of the estate, serious *sub rosa* issues remain outstanding, such that proceeding to sale. ¹⁵ Although Counsel to the DIP Agent promised a wind-down budget, such budget has not been proposed. Without the provision of adequate cash to fund estate obligations and administrative expenses, the DIP Lenders would be able to realize all of the benefits of the chapter 11 process without shouldering the burdens. Finally, the proposed Sale Order purports to grant broad releases by third parties and eliminate successor liability, which cannot be accomplished through a sale under section 363 of the Bankruptcy Code alone. Gulf Coast, 404 B.R. at 428.
- 25. Because of these facts, the sale of the Assets pursuant to the Credit Bid is in conflict with the goals and policies of chapter 11. See In re Encore Healthcare Assocs., 312 B.R. 52, 57-58 (Bankr. E.D. Pa. 2004) (denying motion to sell assets where "proposed sale . . . generates funds solely for the secured creditor, which could realize the value of its collateral by foreclosing and selling the assets . . . [and] more significantly advances no purpose of a Chapter 11 proceeding."). The Debtor and the DIP Lenders should not be allowed to circumvent the chapter 11 process for the DIP Lenders' sole benefit. In re Gulf Coast Oil Corp., 404 B.R. at 426

James Latimer June 17, 2013 Deposition Tr. 44:11-18 ("Q. (BY MR. WELLS) But if you can't resolve the budget and the funding issues, then the sub rosa plan argument would still be a concern of the debtors? . . . A. I think the two items I referred to are necessary to proceed. If we don't proceed, this argument -- whatever might be involved in this argument is -- we'd never get to that point.").

("If only one party (or a few parties selected by the 'loudest creditor') will benefit from the sale, the movant should be prepared to explain why the sale should take place in a bankruptcy case and why the bankruptcy court should provide the benefits for which Congress imposed substantial requirements.").

III. Credit Bid Should Be Rejected Because It May Impermissibly Result in DIP Lenders Collecting More Than Full Amount of Their Claims

- 26. The DIP Lenders should not be allowed to take the Debtor's most valuable assets acquired at a significant discount while (i) leaving behind large unfunded liabilities and (ii) asserting a large deficiency claim that eliminates any reasonable prospect for recovery for other stakeholders. At the very least, under these circumstances, the DIP Lenders must credit bid their whole claim, rather than only a portion thereof, plus provide appropriate additional consideration reflecting fair market value.
- 27. Furthermore, the DIP Lenders assert that the value of the Assets is inherently speculative and therefore justifies the discounted price at which they are being purchased. This reasoning, however, proves the opposite: the speculative nature of the Assets, including the estate's litigation claims against the DIP Lenders and other NPI and ORRI interest holders (in their capacities as holders of such interests) and other parties, may, in fact, result in the DIP Lenders receiving more than a full recovery on their claims (which the reserve reports, in fact, suggest is highly probable). This result is particularly untenable in light of the fact that junior stakeholders will receive no recovery and will be left to deal with substantial estate liabilities.
- 28. In addition, unsecured creditors should have an unqualified right to receive proceeds of any litigation. See McFarland v. Leyh (In re Tex. Gen. Petroleum Corp.), 52 F.3d 1330, 1335-36 (5th Cir. 1995) ("'[T]he proceeds recovered in an avoidance action satisfy

the claims of priority and general unsecured creditors before the debtor benefits.'... The proceeds recovered in avoidance actions should not benefit the reorganized debtor; rather, the proceeds should benefit the unsecured creditors.") (quoting In re Sweetwater, 55 B.R. 724, 731 (D. Utah 1985) ("The avoiding powers are not 'property' but a statutorily created power to recover property."), aff'd in part, rev'd in part on other grounds, 884 F.2d 1323, 1327 (10th Cir. 1989)); In re Cybergenics Corp., 226 F.3d 237, 244-45 (3d Cir. 2000) (avoidance actions are not property of the estate, but are essentially rights held by the estate for the benefit of creditors). Indeed, the Final DIP Order left most avoidance actions out of the DIP Lenders' collateral package for precisely this reason. If the DIP Lenders acquire avoidance action rights or retain a large deficiency claim, the DIP Lenders will once again claim one of the few assets available to provide recoveries to unsecured creditors.

IV. Lack of Due Process and Fairness Requires Denial of Credit Bid

- 29. After over a month of adjournments and related delays to the Sale Hearing while the Debtor and the DIP Lenders negotiated the APA, the Debtor's filing of a significantly revised APA two days prior to the Sale Hearing does not provide a reasonable amount of time to allow the Committee or other parties in interest to properly evaluate the final Credit Bid (which even now is not final). Moreover, as of one day prior to the Sale Hearing, the Debtor has not provided filed schedules or exhibits to the APA. This compressed schedule raises fundamental fairness and due process concerns for all parties in interest (for the vast majority of whom the Objection Deadline has long since expired).
- 30. The Court should refrain from approving the Credit Bid at this time and adjourn the Sale Hearing until all parties in interest have had an appropriate amount of time to properly evaluate all of the terms and conditions in a final Credit Bid and are provided with an adequate explanation regarding how the remaining estate will be wound down.

CONCLUSION

WHEREFORE, the Committee respectfully requests that the Court enter an order

(i) denying the Credit Bid unless the DIP Lenders fully address the concerns raised in this

Objection, and (ii) granting such other and further relief as the Court deems just and proper.

Dated: Houston, Texas June 19, 2013

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Counsel to the Official Committee of Unsecured Creditors of ATP Oil & Gas Corporation

Exhibit A

James Latimer June 17, 2013 Deposition Transcript

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Page 1
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              IN THE UNITED STATES DISTRICT COURT. FOR THE SOUTHERN DISTRICT OF TEXAS
                                                                  1 APPEARANCES: (CONTINUED)
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                      BANKRUPTCY DIVISION
                                                                     FOR CERTAIN DIP LENDERS:
 3
   IN RE:
                                                                  3
                                    CASE NO. 12-36187
                                                                       MR. SEAN B. DAVIS
                                                                       WINSTEAD, LLP
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                                                                       FAX: 713.223.3717
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                                                                      OR NGP CAPITAL RESOURCES CORPORATION:
       ORAL DEPOSITION OF JAMES R. LATIMER, III, produced
                                                                       MR. TYE C. HANCOCK
                                                                       THOMPSON & KNIGHT, LLP
15 as a witness at the instance of the Committee, and duly
                                                                 15
                                                                       333 CLAY STREET, SUITE 3300
16 sworn, was taken in the above-styled and numbered cause
                                                                       HOUSTON, TEXAS 77002
                                                                 16
                                                                       TEL: 713.653.8638
17 on JUNE 17, 2013, from 12:43 p.m. to 6:14 p.m., before
                                                                       FAX: 713.654.1871
                                                                 17
18 Kathy Miller, CSR in and for the State of Texas,
                                                                       E-MAIL: tye.hancock@tklaw.com
                                                                 18
19 reported by machine shorthand, at the offices of Mayer
                                                                    ALSO PRESENT:
                                                                 19
                                                                       MR. RYAN S. BOULEY
                                                                 20
20 Brown, LLP 700 Louisiana, Suite 3400, Houston, Texas
                                                                       DUFF & PHELPS
21 pursuant to the Federal Rules of Civil Procedure and
                                                                 21
                                                                       MS. BHOOMICA REDDY
22 the provisions stated on the record or attached hereto.
                                                                 22
                                                                       MR. ALEX ROHAN
                                                                       JEFFERIES
                                                                 23
                                                                       (TELECONFERENCED)
24
                                                                24
                                                                 25
25
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   APPEARANCES FOR THE DEBTOR:
                                                                                  INDEX
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     MR. CHARLES E. HARRIS, II
                                                                                                 PAGE
      MR. JOSHUA M. GRENARD
 4
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10
      MR. JEREMY WELLS
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                                                                     1 May 7, 2013 email to Amy Kyle and
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13
      E-MAIL: dcohen2@milbank.com
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                                                                       Attached Evidentiary Concerns for a
          jwells@milbank.com
                                                                       Sale Hearing.....
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                                                                       Flow, Week Beginning 6/10/2013......
17
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      HOUSTON, TEXAS 77002
                                                                     3 Email thread with attached Wind-Down
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18
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Page 7 Page 5 JAMES R. LATIMER, III, **Black Stone or Black Hill?** 2 having been first duly sworn, testified as follows: Q. Oh, Black Hill. I'm sorry. (Exhibits 1, 2 and 3 marked.) A. Yeah. Yes, I have an employment relationship 3 **EXAMINATION** with them. 4 BY MR. WELLS: Q. How long have you been working for Black Hill? 5 Q. Good morning, Mr. Latimer. My name is Jeremy 6 A. I believe about 12 years. Wells. I'm here from Milbank, Tweed, Hadley & McCloy. Q. And what position do you hold with them? 7 We represent the Official Committee of Unsecured A. Managing director. 8 Creditors of ATP Oil & Gas Corporation. Q. And how long have you held that position? I and my colleague, David Cohen, are here to A. Since inception. 10 10 Q. And you've been deposed many times before; is take your deposition today in connection with ATP's 11 12 motion to sell its assets. 12 that correct? 13 A. Okay. A. I have. Right. MR. WELLS: Before we start, could --Q. I'll just go through the rules briefly, then. 14 14 could we have counsel around the table introduce 15 themselves and state the party that they represent? 16 Q. So the court reporter is transcribing this 17 MR. HARRIS: Charles Harris, Mayer Brown, 17 deposition, so if you could make all of your answers for ATP. verbal so she can record them. Is that okay? 18 19 MR. GRENARD: Josh Grenard from Mayer A. Yes. I understand. 20 Brown, also ATP. Q. And if you could speak as loudly as possible. 20 MS. STEPHENSON: Kelli Stephenson from 21 21 I know you said you're ill. Haynes and Boone on behalf of Credit Suisse. A. I'm glad we're close. 22 MS. CHADEAYNE: Brooke Chadeayne from Q. But if you could speak as loudly as possible 23 23 24 Locke Lord on behalf of BP and Total. 24 so she can understand what you're saying and so that MR. HANCOCK: Tye Hancock, appearing on 25 she can get an accurate record. 25 Page 6 Page 8 behalf of NGP Capital Resources Company. Also, so she can get an accurate record, if MR. BECKHAM: Charles Beckham, Haynes and you could wait for me to finish my question before you 2 Boone, on behalf of Credit Suisse. respond. I know conversationally we often interrupt MR. PADDOCK: Robert Paddock, on behalf each other; but for the purposes of deposition so we of the indenture trustee, Bank of New York. can get a record, if you could just wait for me to MR. DAVIS: Sean Davis with Winstead, on finish my question. 6 behalf of certain of the DIP lenders. And do you understand that you've just taken 7 the same oath that you would if you were testifying in MR. BOULEY: Ryan Bouley with Duff & Phelps, here on behalf of the unsecured creditors. Q. (BY MR. WELLS) All right. Mr. Latimer, could 10 A. I do. 11 you please state and spell your name for the court Q. Now, if you don't understand a question, let 11 me know, and I'll try to rephrase it. reporter? And if you need a break, also let me know, and A. Sure. James Robert Latimer, III. James is 13 14 J-A-M-E-S, and Robert is R-O-B-E-R-T. Latimer is 14 I'll find a good stopping place. 15 L-A-T-I-M-E-R. 15 A. Okay. Q. So, your lawyer may object, but you still have 16 Q. And what is your business address? 16 A. 2602 McKinney Avenue, Suite 400, Dallas, to answer my question unless he instructs you otherwise. 18 Texas, 75204. 19 Q. And who is your current employer? 19 A. Okay. A. I am -- I've been retained through the court 20 Q. Also, make sure that all of your answers to my questions are verbal so that they can be reflected on 21 process as the chief restructuring officer for ATP Oil 21 the transcript. 22 & Gas Corporation. 22 Q. And are you employed by anybody else? Now, you can speak to your attorney, but if I 23 23 24 A. Not at the present time, no. 24 have asked you a question, I ask that you please answer

Q. Are you currently employed for Black Stone?

25

25 the question before you speak to your attorney unless

JAMES R. LATIMER, III - June 17, 2013 Page 11 Page 9 1 you need to speak to him about privilege -- a Q. Great. Now, let me take a step back before I 2 privilege issue. 2 ask you more about the document. If you remember something later in the As you sit here today, do you believe that the 3 4 deposition, just let me know. We can -- I'm sorry. If 4 sale of the -- of the debtor's assets is in the best 5 interest of the estate? 5 you remember something later in the deposition that 6 would more fully answer a question that I've already A. It could be. asked, let me know, and we can return to that at a --Q. What do you mean by it could be? at a convenient spot. A. Well, it has -- it -- to -- to go And if you need a document to jog your memory, 9 forward, it has a -- and to be in the best interest, it 10 let me know. We can -- we might have it here, or we 10 requires a budget that will get the transaction to 11 might be able to get it for you. 11 closing, and the funding of a liquidity -- there's a --A. Okay. 12 there's a -- there's a funding need that has to be 12 13 Q. Do you agree with all these rules that I have 13 satisfied to be able to get that closing. Q. So, as of right now, is the sale of the 14 just asked you? debtor's assets in the best interest of the estate? A. I do. 15 MR. HARRIS: Objection, form. Q. Great. And is there any reason you can't 16 17 provide accurate testimony today? 17 A. As I said, it could be. If those -- if those conditions can be satisfied, it would -- it would be a A. I do not believe so. -- it would be in the best interest of the debtor to Q. Great. All right. Mr. Latimer, I'm about to 20 hand you what we have premarked as exhibit -- I'm 20 conclude the transaction. Q. (BY MR. WELLS) But as of today, what -- what sorry -- as Exhibit 1. you've agreed to with the DIP lenders as of today is A. Okay. 22 23 not acceptable? 23 MR. HARRIS: Thank you. Q. (BY MR. WELLS) Now, Mr. Latimer, if you could 24 MR. HARRIS: Objection to form. 24 25 A. The matters that are -- we would think of as 25 take your time looking over it, and let me know when Page 10 1 you're ready, and I'll ask my question. 1 necessary to go forward and -- and conclude it's in the A. Thank you. Subject to a further break that I 2 best interest are ones that are being actively worked. 3 might need to look a little further at something, let's There's not a conclusion on them. 4 proceed. So, literally today, there's not closure, so Q. Great. Do you recognize the document I just there is not an ability to say this would be in the 6 gave you? best interest of the estate. It certainly can be. A. I do. Q. (BY MR. WELLS) But it isn't right now? 7 Q. Could you tell me what it is? A. As of --A. It's a group of points regarding the bid made 9 MR. HARRIS: Same objection. 10 by the lenders, requiring at least elaboration or 10 A. -- 1:00 p.m. on Monday, no, it is not. 11 further information that would allow us to -- to assess Q. Okay. I'm about to hand you what's been 11 12 it further. marked as Exhibit 2. And it's also a list of points as -- as 13 A. Okay. 13 14 labeled information required for board consideration 14 Q. Are you ready to proceed, Mr. Latimer? 15 for approval of the sale process. 15 A. Yes. Q. Great. And do you recognize the document? Q. Just a moment ago you mentioned that the sale 16 17 A. Yes, I have seen it. of the debtor's assets cannot be in the best interest Q. Do you remember receiving this e-mail and its of the debtor's estate if there wasn't a budget to get 19 attachment? 19 the transaction to closing. 20 A. I -- I don't -- I have seen this in the past, 20 Is that -- does that accurately capture your 21 whether -- I'm not sure whether it was before the 21 testimony? 22 e-mail or as part of the e-mail, but --

22

Q. And are you generally familiar with the

A. I am generally familiar with it.

24 document?

A. That was one of the points.

Q. Now, isn't it true that it is not in the best

25 the debtor's assets unless there's enough to get the --

24 interest of the estate to go forward with the sale of

1 enough liquidity to get the company to plan 2 confirmation?

MR. HARRIS: Objection, form.

A. Our focus has been primarily in getting to the 5 closing. Certainly getting to a plan confirmation is 6 a -- desirable and something we expect to -- would expect to pursue, but the -- certainly, adequate funding at any point is important to success.

Q. (BY MR. WELLS) But is it in the best interest 10 of the estate to get to a plan confirmation?

MR. HARRIS: Objection to form.

12 A. If it can be done, certainly getting to a plan confirmation is the desirable end -- end result.

Q. (BY MR. WELLS) Do you think it can be done?

A. Well, as I have noted, the -- there are some 16 issues that are unresolved at this point, and whether 17 it can be or not depends on their successful 18 resolution.

19 Q. But do you believe it can be done? MR. HARRIS: Objection to form. 20

A. I don't -- I don't have a -- the -- it 21 22 certainly can be done. I don't know if it will be done.

Q. (BY MR. WELLS) And what if it isn't? If --24 25 if the DIP lenders and the debtor do not agree to a

Page 13 Page 15

> 1 closing and go until a -- a -- we have a plan 2 confirmation or other equivalent termination.

Q. You just listed three parts --

A. Uh-huh.

Q. -- of the negotiations, getting the company --

6 or getting the sale approved through closing -- do you

have something else?

A. Well, I think the points were -- those were the components of a -- of a -- of our budget

discussions.

Q. And if any one of those components failed,

12 would -- would the sale still be in the best interest

13 of the estate?

A. Well, I -- I would say that we are working 15 hard to get them to resolution. And we think that if 16 they're resolved, it's in the best interest of the

22

Q. How long have you been negotiating these three 18 19 components of the deal?

A. More than a month.

21 Q. But less than two months?

A. I don't have a fix on the specific start date,

so I would stay with more than a month, and it -- it

may have been as long as you suggest. 25

Q. Have you been negotiating these three

Page 14

Page 16

1 budget that would allow ATP to get to a confirmed plan,

2 would that be in the best interest -- would that still

3 be in the best interest of the debtors -- of the

4 debtor's estate, to have the sale of the debtor's

5 assets approved?

22

11

A. Our -- our view is that we -- we believe the 7 sale of the debtor's assets is advantageous, subject to the conditions mentioned.

Q. What is the current status of negotiations 10 regarding funding -- funding the company through plan

A. I should say it's a very active dialog and has 13 been for a number of days. Each of the -- in -- in 14 good faith. There's not a -- no issue, at least as far 15 as the debtor is concerned, with regard to good faith 16 and good intentions.

17 We've had a -- an active period of 18 negotiation. We have pretty much divided the 19 discussion and -- into perhaps three parts: One having 20 to do with the operation of the company through the point of anticipated closing on August 30th or 31st.

A second part has to do with the professional 23 fees and related issues.

And a third part has to do with the -- if I --25 a wind-down period that would essentially commence at 1 components since the date of the auction?

A. I would -- again, the components of them

3 are -- are -- have been discussed over some period of

4 time. I -- and I don't have a specific day I'd say we

dropped the flag and started, but certainly these have

been active discussion points for quite some time.

Q. Did the discussions begin before the auction

8 on any of the three components?

A. I think our focus was on getting to the

10 auction, and my belief is that whatever may have --

that the substance of these began once the auction was

concluded and we were -- we had the expectation of

13 closing with a -- with a lender group.

Q. Great. Now, let's break down these three

15 component parts. First, you mentioned that you're

negotiating a budget through a closing of the sale; is

17 that correct?

18

19

23

A. Yes.

Q. What is the status of those negotiations?

20 A. They -- substantial progress has been made on

21 those. We, I think, would characterize it as being on

22 the same page.

There are some elements that are, we think,

24 smaller ones, you know. But in -- but in general,

25 while we haven't absolutely declared victory, we think

10

Page 17

- 1 we are substantively very far along in -- in that 2 process.
- Q. What are the elements that are still up in the 4 air?
- A. Largely, I believe they are things having to
- 6 do with the inclusion in the operating budget of
- 7 matters that in prior drafts of those budgets were not
- 8 included because the anticipated closing date moved
- from the end of June to the end of August.
- And as a result, things that would not have 11 been included in a budget that might have been ended on 12 June 28th would be included in one that would have run
- 13 through August.
- So, there's -- it's an alignment of these
- 15 things, to make sure we've got the right number in the
- 16 right place. I don't believe -- I wouldn't
- 17 characterize them as substantive differences.
- Q. What are the additional costs that have been
- 19 added since -- since -- or I'm sorry.
- What are the additional elements that are 20
- 21 included now in the operating budget that wouldn't have
- 22 if it had closed as scheduled?
- A. One example is the -- just the -- the ongoing
- 24 operating costs for the -- for the company and the --
- 25 and the -- that we would incur as -- as an operator of

- group, but that -- those -- there's not a lot of detail 2 around those discussions.
- Q. So the DIP lenders have not agreed to pay for
- 4 the additional -- for -- for the operation -- operating
- budget through the closing of the sale?
- A. I think the -- I think the -- a better
- characterization would be to say that they -- they are
- aware of the elements, and we're -- we're working to --
- working to get to resolution on them as of today.
- I think, as I have characterized earlier, we
- 11 are in substantive agreement on these points, and --
- 12 but we don't have a budget ready to file with the court
- or distribute generally.
- Q. So, as we sit here today, there's no
- 15 commitment for the DIP lenders to pay further operating
- expenses through closing of the sale?
- 17 A. No.
- 18 Q. Now, you mentioned the second component of
- issues that are still being negotiating -- still
- subject to negotiation with the DIP lenders are
- professional fees.
- Could you describe the status of negotiations 22
- regarding professional fees?
- A. There's been active and ongoing dialog. 24
- 25 The debtor and its associated professionals have put

Page 18

Page 20

Page 19

- 1 oil and gas properties. There are also the -- the
- 2 normal G and A costs and other things like that that
- 3 would continue into a period which previously had not
- 4 been budgeted for, so that would be a -- a form of 5 adjustment.
- Those -- those, in terms of an operating
- 7 budget, would be the -- would be, you know, significant
- 8 items.
- Q. In addition to the items that have been added
- 10 to the operating budget as a result of the delay in the
- 11 closing, have there been any other issued that are left
- 12 unresolved between the debtor and the DIP lenders
- 13 regarding operation -- an operation budget through
- 14 closing of the sale?
- A. I think we have substantial agreement on
- 16 those. I don't think we -- to the extent we've got to
- 17 make adjustments, they would be small matters.
- Q. Do any come to mind or --
- 19 A. None of consequence.
- 20 Q. None of consequence. And have you agreed on
- 21 who is going to pay for the operations through closing?
- A. Well, as I noted earlier, we -- we have
- 23 identified that there's a -- there is a need for
- 24 additional funding that we would anticipate would be
- 25 provided in some form, as yet unresolved, by the lender

- 1 forward a proposal that we think is a reasonable and 2 solid way to proceed.
- That was provided to the lenders yesterday,
- 4 and I think response is pending.
- Q. Have -- so you have not heard a response from
- 6 your latest proposal?
- A. We have not.
- Q. And could you describe the proposal that you 8
- sent to the debtor?
- A. It represented a -- it was a -- a compilation
- 11 of the professional fees that had been incurred through
- 12 the date of the termination notice and the -- and
- 13 that -- which was June 7th.
- 14 That information was compiled. A modest --
- 15 moderate discount to the accrued and unpaid fees was
- 16 identified. A proposal was made to the lenders to --
- 17 that the combination of that amount it paid and the
- 18 carve-out amount that was laid out in the termination
- notice would be funding, we believe, adequate to get to
- 20 closing.
- 21 Q. If there isn't an agreement between the debtor
- 22 and the DIP lenders on professional fees, is the debtor
- willing to go forward with approval of the sale?
- A. Well, the -- as I said, the things we need are
- 25 the resolution of the -- some of the funding issues and

15

Page 21

1 the resolution of the budget and the budget and all of 2 its components, and this is one of the components.

Q. You didn't answer my question.

If there is no resolution to the outstanding issues surrounding professional fees, is the debtor willing to move forward with approval of the sale?

MR. HARRIS: Objection, form.

8 A. No.

9 Q. (BY MR. WELLS) Now, your own fees are at 10 issue with regard to this component of the

1 negotiations; is that correct?

12 A. All of the retained debtor professionals are 13 involved, yes.

Q. So you have a personal interest in reaching a resolution of the professional fees issue with regard to the ongoing negotiations for approval of the sale?

17 A. My firm does, as do others represented here.

Q. If there is no agreement or resolution of issues surrounding professional fees in this case, would approval of the sale be in the best interest of the estate?

MR. HARRIS: Objection, form.

A. The issue would be the resolution of the entire budget, and there are parts of that budget all of which need to be in sync to proceed. 1 agreed wind-down budget after the closing but before

Page 23

Page 24

2 plan confirmation; is that correct?

A. Yes.

Q. And what's the status of negotiations with the

5 DIP lenders regarding that issue?

A. Very active and as yet not concluded. They -that dialog has been undertaken very actively in the
recent days. I think there is -- we have -- everybody

9 is working intensely to get to something that can be

10 satisfactory in that way, and I -- I would attribute to 11 it a positive tone.

Q. Could you please describe the outstanding

13 issues that the debtor and the DIP lenders have not

14 come to an agreement on?

MR. HARRIS: Objection, form.

16 Q. (BY MR. WELLS) With regard to this third 17 component.

A. Primarily these are, I think, there -- there's
 some -- the -- the issues are clarification of amounts

20 that, realizing that we had a budget form and have by

21 the moving -- movement of the closing date, have had to

22 re -- re-examine a number of factors, I think -- but to

23 make sure we've got the right amount in the right

24 pocket, but I don't think the -- our belief is that we

25 can come to an agreement on it.

Page 22

Q. (BY MR. WELLS) When you say "budget," do you

2 mean budget for -- budget through a closing of the

3 sale?

4 A. I -- I -- I describe the three components

which would carry past the -- through the -- through a
closing and into the post closing period.

Q. All right. So, the answer is no, without

s fees, resolution of the sale would not be in the best

9 interest of the estate; is that correct?

10 MR. HARRIS: Objection, form.

11 Q. (BY MR. WELLS) Actually, let me rephrase

12 that. Sorry.

All right. So, let me rephrase that. So, the answer is no, that without -- without a resolution of

the issues surrounding professional fees, it would notbe in the best interest of the estate to go forward

17 with the sale?

18

MR. HARRIS: Same objection.

A. It would not be in the best interest of the
 estate to go forward without resolution of the entire
 budget.

22 Q. (BY MR. WELLS) All right. Well, let's move 23 on to that third component that we discussed.

24 A. Okay.

Q. You said that third component was coming to an

ou 1 There are -- I don't -- I don't at this point

2 have anything I would characterize as a greater

3 divisive issue, but the realignment of things in light

4 of the -- what goes into the operating budget or

5 becomes part of the wind-down budget is -- is a set

6 of -- it's a -- a tremendous amount of work has gone

7 into getting it right, and that's the -- that's the

8 kinds of things that -- of which the message traffic

9 and other discussions have gone on.

10 I don't believe that at this point we -- I
11 think we have a good chance of reaching a substantive
12 agreement.

Q. Just to be clear, reading your answer, you say that you believe there is a good chance that there will

15 be a substantive agreement; is that correct?

16 **A. Yes.**

17 Q. Okay. All right. Now, you said that one of

18 the outstanding issues regarding this wind-down budget

19 was a clarification of amounts.

Could you be more specific, please?MR. HARRIS: Objection, form.

MR. HARRIS: Objection, form.
 A. Well, previously, we had anticipated that the

period from closing to a -- an anticipated conclusion
 of the case would be approximately three months.

I think with the movement of the closing date,

25

Page 27 Page 25 1 we're looking at a period that is more like one month, 1 A. That's not my expectation. 2 so -- at least for our projections estimating and Q. (BY MR. WELLS) So, you mentioned -- so, you 3 other -- other type of budgeting. 3 mentioned that you aren't sure whether you would stop the whole sale process if an operating budget through So, the -- the change from that longer period plan confirmation is reached; is that correct? 5 to a shorter period has meant that we have ended up 6 with a -- trying to make sure we have the right amounts MR. HARRIS: Objection, form. A. Perhaps restate your question. I got a 7 to be paid in the right time frame. And there are, you know -- I think these are 8 different reaction than --9 not large dollar issues, so, we're anticipating that we Q. (BY MR. WELLS) Sure. So, if a budget 10 will be able to resolve them. 10 agreement is not reached, do you believe that the Q. (BY MR. WELLS) If an agreement is not reached debtor -- it is in the best interest of the debtor's 12 on a wind-down budget, would it be in the best interest 12 estate to proceed with the approval of the sale? of the estate to proceed with the approval of the sale 13 MR. HARRIS: Same objection. 14 anvway? 14 A. No, I don't. 15 MR. HARRIS: Objection, form. Q. (BY MR. WELLS) If you don't reach an 15 A. I think this one may have more flexibility 16 agreement for an operating budget that will get the 17 than the other two because we're trying to anticipate 17 debtor through plan confirmation, would approval of the 18 things 190 days away, so that to the extent that there 18 sale still be in the best interest of the estate? 19 were matters that arose, we might have a -- an 19 MR. HARRIS: Objection, asked and 20 opportunity to review them or discuss them in some 20 answered. 21 fashion with the -- with the lenders, who would 21 A. I don't believe it would be in the best presumably be the provider of the funding for this. 22 interest of the estate if we don't have a comprehensive So, I would think and expect it's in the best 23 budget resolution. 23 24 interest to have a completed budget. Whether the -- we Q. (BY MR. WELLS) All right. Mr. Latimer, if 25 would, frankly, have a -- a -- have a question that I'm 25 you could turn to the last page of what has been marked Page 26 Page 28 1 as Exhibit 2. 1 not sure I have the answer for as to whether we would 2 halt everything for this much -- much smaller component A. Uh-huh. 3 of the total picture. Q. Could you please generally describe what's on Q. Is --A. But I would -- I would fully expect we would A. This takes the Clipper project costs, both 6 get there, and -- and it's certainly possible that we 6 incurred and -- they're incurred but not paid, and would not proceed if we didn't have this. as -- and isolates them by vendor and details them out Q. You said that there is more flexibility on by potential week of perhaps anticipated disbursements. 9 this point; is that correct? Q. Is there a budget for -- is there a similar A. Well, only in that the -- we're attempting to 10 budget for assets other than Clipper? 11 come up with numbers for a time period that's more A. Well, Clipper has been looked at as a -- on a 12 extended and is different than the past. 12 project-specific basis. So, we are working very hard to come up with 13 13 The other range of operations of the company 14 an accurate representation of the costs that might be 14 would be those that would be folded into the -- the 15 incurred in that time period. 15 budgets that have been worked -- that are -- I would 16 But I -- you know, if there's a -- if there's 16 think of as the -- both the operating budget on a 17 some significant variation or deviation, I think we go-forward basis and the other, you know, financial 18 would perhaps look to reopen; but I -- I would want 18 records of the company, be they accounts payable or 19 right now to lock it down, have it be part of the full 19 receivable or other types of things like that. 20 budget. 20 MR. WELLS: We will request that the Q. Is it your expectation that if new costs do 21 debtor --22 arise after closing that the DIP lenders would be Q. (BY MR. WELLS) Is there -- Mr. Latimer, is

25 the debtor?

23 there a document that reflects all of the -- the costs

24 of the remaining debtor's assets in the possession of

23 amenable to helping the debtors pay those operating

MR. HARRIS: Objection to form.

24 costs?

25

Page 31 Page 29 MR. HARRIS: Objection, form. 1 a break. Q. (BY MR. WELLS) The operating costs and MR. HARRIS: I don't -- I don't expenses. Let me restate. 3 exactly -- I don't know what budgets we're talking Is there a document that reflects all of the about, but I mean to the extent that there is one, I 5 operating costs and expenses of the remaining debtor's mean, we'll consider it. 6 assets other than Clipper in the possession of the But I know we produced documents vesterday 6 7 debtor? which I think included the latest budget, so, I mean --7 8 MR. HARRIS: Same objection. 8 MR. WELLS: All right. A. There are analyses done for a variety of Q. (BY MR. WELLS) If you could -- Mr. Latimer, if 10 reasons. I'm not familiar with a specific one that you could turn to what's been marked as Exhibit 1. 10 would be an analogue to the one I'm looking at. 11 A. Okay. 12 Q. (BY MR. WELLS) But is there a document that Q. If you could turn to the second page. 12 13 reflects your agreed costs with the DIP lenders on the 13 A. Is this a page titled Evidentiary Concerns or 14 remaining assets? 15 MR. HARRIS: Objection, form. Q. To be clear, it's the first page of the 15 A. Well, pursuant to the lending documents, we 16 16 attachment to the e-mail which is the cover page. 17 have an approval process for disbursements for all --A. Okay. 17 all of our outlays. 18 18 Q. The Bates number is ATP SALE 0007882. 19 So, when things come up, they are submitted 19 A. Okay. 20 for approval and the lenders approve them. This is Q. Are you there? 20 generally a weekly process. 21 A. Yes. Q. (BY MR. WELLS) You testified that you reached Q. Great. The first bullet point there, could 22 23 substantial -- substantial agreement with the DIP 23 you read that for me? 24 lenders on the amounts of remaining costs and operating A. "How do we address satisfaction of ATP's 24 25 expenses of the debtor's assets. 25 anticipated liquidity need in excess of the remaining Page 30 Page 32 MR. HARRIS: Objection. 1 availability into the DIP facility in order to get to a 2 Q. (BY MR. WELLS) Is that correct? 2 closing?" MR. HARRIS: Objection, form. Q. As we stand today, have the DIP lenders and 3 4 A. We have -- I think we have substantial 4 the debtor agreed to a resolution of this issue? 5 agreement on a budget going forward on the outlays we A. I think there's concurrence on the size of the would anticipate and, obviously, the purposes for which 6 liquidity need or the components of that need, subject, 7 they're made. obviously, to some resolution of some budget issues; Q. (BY MR. WELLS) To closing? but there's no agreement at this point with regard to 8 9 MR. HARRIS: Same objection. how that liquidity need will be satisfied. Q. So, that first bullet point remains as a A. That would be -- that would be -- that would 11 be part of the operating budget, to close it, yes. 11 concern that could remain as an impediment to the Q. (BY MR. WELLS) Is it memorialized in a single approval of the sale of the debtor's assets? 12 13 document? 13 A. We do not have clarity on it, so, yes. A. It's part of a -- well, it -- there are a 14 Yes, it is an unresolved impediment to the 15 sale? 15 number of draft budgets, and it would be in those draft 16 budgets. I don't know -- since it's not a final 16 A. It is --MR. HARRIS: Objection to form. 17 17 document at this point, I think there's a number of 18 A. It is an unresolved impediment to closing. 18 things that have gone back and forth, but I don't -- I Q. (BY MR. WELLS) Is it an -- is it an 19 don't have a -- I don't have a -- a -- I mean, the 19 20 unresolved impediment to the debtor's motion to approve 20 budgeted items have been provided for in the -- for the 21 the sale of the debtor's assets? 21 period of time from an anticipated court approval to 22 MR. HARRIS: Same objection. 22 the closing. 23 A. Well, we believe the closing is the prize. MR. WELLS: All right. We're going to 24 Approval is a necessary component of that. So, we 24 ask the debtor's counsel to produce the latest draft of

25 are -- we would anticipate having a much clearer

25 that budget. You could see if you can track it down at

Page 33 Page 35 A. Well, as we noted, the provision of adequate 1 picture as part of a -- a going-forward. Q. We --2 budgets is -- a provision of agreed budgets is part of MR. HARRIS: Let's take a quick break, if the process of moving forward. So, if there was a sale 3 and an agreed budget on how to proceed from there, reaching -- reaching a -- reaching the plan would be an Q. (BY MR. WELLS) Just one more follow-up question on that. integral component of it. A. Sure. Q. (BY MR. WELLS) So, closing the case through a Q. Without -- without resolution of that issue, 8 confirmation plan is ultimately the prize? is approval of the sale of the debtor's assets in the MR. HARRIS: Objection, form. 9 best interest of the estate? 10 A. As I said, my point earlier was a comparison MR. HARRIS: Objection, form. 11 of two things. The plan was not one of those two. 12 A. No. 12 Certainly, concluding a plan is a -- a desirable and --MR. HARRIS: All right. 13 13 target -- desirable target for all of us. 14 (A break was taken from 1:32 to 1:44.) Q. (BY MR. WELLS) But if approving the sale --Q. (BY MR. WELLS) All right. Mr. Latimer, you 15 approving a sale that would effectively render a testified before we went on break that you believe the 16 conceptual plan of bankruptcy impossible -closing of the sale is the prize; is that correct? 17 Let me start over. But if approving a sale --A. Yes. 18 18 approving a sale that would effectively render a Q. If the sale is approved and the estate is -consensual plan of bankruptcy impossible, would -- I'm 19 immediately becomes administratively insolvent, is that 20 sorry. 21 21 Let me try this one more time. But if MR. HARRIS: Objection to form. 22 22 approving a sale that would immediately leave the A. I'm -- I wouldn't comment on the issue of the debtor's estate administratively insolvent, wouldn't 24 administrative insolvency, but certainly the sale is 24 that render a consensual plan of bankruptcy impossible? 25 the focus of what we're doing and a successful MR. HARRIS: Objection. Calls for a 25 Page 34 Page 36 1 conclusion of the case thereafter. 1 legal conclusion. Is this a hypothetical you're Q. (BY MR. WELLS) But is reaching a closing of 2 asking? 3 the sale necessarily in the best interest of the estate MR. WELLS: Yes. 3 4 if the estate is left administratively insolvent A. Well, our -- I don't see that as a -- a -- our 5 immediately thereafter? process has been to take steps to have that MR. HARRIS: Same objection. hypothetical be something that's not a risk. A. I don't have a -- the issue of administrative So I wouldn't really react to the idea that 8 insolvency is something I'm not in a position to offer 8 just because we close a sale, we -- we would have the 9 a response to. A lot of things go into it. But exposure to being administratively insolvent. 10 certainly the conclusion of the sale and the Q. (BY MR. WELLS) Without the possibility of a 11 confirmation of a plan would be the path forward, as we plan, can a sale that is in the best interest of the estate -- estate proceed? Q. (BY MR. WELLS) But you testified that closing MR. HARRIS: Same objection. 13 14 is the prize and not necessarily the confirmation of A. I don't know how to answer because I don't 15 the plan; is that correct? 15 know what could have been done to make a plan 16 MR. HARRIS: Object --16 impossible. 17 A. I believe I -- I'm sorry. Q. (BY MR. WELLS) If there was a risk that by 18 MR. HARRIS: Objection, form. 18 closing the sale, a plan of bankruptcy would not be A. I believe I was differentiating between the 19 possible, would that sale be in the best interest of 20 approval of the sale and the closing of the sale 20 the estate? without reference to the point regarding a plan. 21 MR. HARRIS: Objection, form. Q. (BY MR. WELLS) If the debtor's crown jewel A. Steps we are taking are ones to render the 23 assets are sold and the estate is left with no money to 23 question moot. A lot of things can happen in the Gulf go forward, how is that a prize? 24 of Mexico, and I don't -- a set of circumstances that MR. HARRIS: Same objection. 25 would prevail on August 29th may be very different than

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what we see today.

So our objective is to follow through from a

sale to plan, and we are developing plans, budgets and

tother things to do that.

Q. (BY MR. WELLS) But as we sit here today and

saw e will sit in the courtroom on Thursday, if there's

a significant risk that approval of the sale would

9 would approval of the sale be in the best interest of10 the estate?

8 render a consensual plan of bankruptcy impossible,

11 MR. HARRIS: Objection, form.

12 A. It's a decision we would make at the time.

13 Q. (BY MR. WELLS) What if you can't render this 14 question moot because there's no agreement with the DIP 15 lenders? Would that be in the best interest of the 16 estate?

17 MR. HARRIS: Same objection.

A. The -- our pathway forward is to reach an
agreement with the DIP lenders. So I would anticipate
we would have some major challenges if we are unable to
do that.

- Q. (BY MR. WELLS) And by major challenges, do
 you mean that you would not proceed with the approval
 of the sale?
- 25 A. I believe I answered that question earlier

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- 1 if the waivers and other things required are not
- 2 obtained, we will continue to proceed.
- 3 Q. So, it's your response that if this concern is
- 4 not addressed, the sale still might be in the best
- 5 interest of the estate?
 - A. Yes.
- 7 Q. All right. If you could read the -- the third
- 8 bullet for me.
- 9 A. "How does ATP demonstrate buyer sufficiency of
- 10 financing, given M&M and wind-down commitments exceed
- 11 amount of commitment letter received by debtor from
- 12 agent."
- 13 Q. Could you please explain this concern for me?
- 14 A. I think, simply put, the amount of a
- 15 commitment letter provided to the debtor by the agent
- 16 was less than the aggregate commitments that at this
- 17 time were anticipated to exist.
- 18 Q. As we sit here today, has this concern --
- 19 excuse me. As we sit here today, has this concern been
- 20 addressed between the debtor and the DIP lenders?
- 21 A. As I noted earlier, the -- this set of issues
- 22 would be ones that are a component of closing, and
- 23 the -- the structure and funding of the commitments
- 24 that would arise both before closing and -- and at the
- 25 time of the closing are not -- are not resolved at this

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- 1 when you asked about proceeding without a budget and2 without agreement, and I answered, No.
- 3 Q. All right. If you could turn back to
- 4 Exhibit 1. I'm sorry. The same -- the same place, the
- 5 next bullet down, the second bullet. Could you read
- 6 that please?
- 7 A. "How can ATP address feasibility of the sale
- $\, 8 \,$ when it needs certainty on the mechanics for accessing
- $9 \;\;$ the remaining portion of the DIP facility,
- 10 approximately 8.4 million, prior to month end?"
- 11 Q. Well --
- 12 A. Sub-bullets, "Waiver of existing defaults that
- 13 permit funding of the final amount, additional
- 14 commitments or assumptions of Clipper payables or other
- 15 expenditures related to acquiring assets preclosing."
- 16 Q. As we sit here today, has this concern been
- 17 resolved between the debtor and the DIP lenders?
- 18 **A. No**
- 19 Q. Until that concern is resolved, would a sale
- 20 of the debtor's assets be in the best interest of the
- 21 estate?
- 22 A. This has been, I think, significantly
- 23 overtaken by events, such that it's -- we are
- 24 proceeding and -- proceeding on a basis where if we
- 25 receive it, we receive it, and if we don't, we would --

- 1 point.
 - Q. So the answer is, no, this -- this concern has
- 3 not been addressed?
- 4 A. I would not agree that it has not been
- addressed. It has not been resolved.
- 6 Q. If this issue does not get resolved, would
- 7 approval of the sale of the debtor's assets be in the
- 8 best interest of the debtor's estate?
- 9 **A. No.**
- 10 Q. If you could read the next bullet, please.
- 11 A. "Debtor must be able to testify if the
- 12 substance and amount of the wind-down budget are
- 13 acceptable to the estate. This would also enable the
 - debtor to defeat a sub rosa plan argument."
- 15 Q. What is your understanding of the sub rosa
- plan argument?A. In very general terms, the argument is that
- 18 the removal of the assets of value from the estate
- 19 would -- without recognition of the obligations of the
- estate would have the -- have the effect of -- of being
- 21 essentially a sub rosa plan.
- 22 Q. Why would this be a concern to the debtor?
- 23 MR. HARRIS: Objection, since that calls
- 24 for legal advice.
 - MR. WELLS: To be clear, that's not a

Page 41 Page 43 1 privilege objection, correct? 1 before. MR. HARRIS: Well, I don't -- I don't A. An answer I might provide was -- was based on 3 know if his answer is based on a discussion with legal 3 conservations with counsel; and, therefore, I would not counsel. It could be. proceed further in answering. Q. (BY MR. WELLS) Mr. Latimer, I'm going to --Q. (BY MR. WELLS) Great. All right. Has MR. WELLS: If you could -- if the that -- has that concern --6 7 reporter could reread that question. MR. WELLS: It is our position that --(The requested material was read.) 8 that that claim of privilege has been waived due to sharing the information both with the DIP lenders and MR. HARRIS: And my objection is if your 10 understanding of why it would be a concern to the 10 with the committee, so we're -- we reserve the right to bring that issue before the court. debtor is based on your discussions with legal counsel, that would be privileged, and I'll instruct you not to 12 MR. HARRIS: We accept that. 13 answer that. Q. (BY MR. WELLS) Now, Mr. Latimer, could you 14 tell me, has the debtor's concern regarding the defeat MR. WELLS: Of course, if you have shared 15 any of this information with the DIP lenders and you 15 of a sub rosa plan argument been resolved with the DIP 16 have given it to us, you have waived your right to 16 lenders? claim privilege with regard to that information. 17 A. Can -- the -- presuming the -- the matters 18 that are pending with regard to budgets and financing 18 MR. HARRIS: But -- but just to be clear, are resolved. I think the debtor's concerns on that 19 I mean, that's what he's saying. But listen to my 20 objection. 20 point are also resolved. A. I have had no discussions with the DIP lenders 21 Q. Why is that? A. The debtor would -- presuming, again, that the 22 regarding this point, and my knowledge of it has been 22 23 derived from counsel. So I do not believe that 23 funding and the budgets are resolved satisfactorily, 24 privilege has been violated or compromised. 24 the pathway to a -- a successful resolution and -- and 25 confirmed plan would be greatly aided, if not, Q. (BY MR. WELLS) So to be clear, have you Page 42 Page 44 1 withheld any testimony as a result of your counsel's 1 completely resolved. 2 objection to privilege, as per privilege? Q. And if these issues are not resolved, will the 3 debtor still have a concern regarding the sub rosa plan A. With regard to which of the points here? Q. With regard to my question as to why the sub 4 argument? 5 rosa plan argument was a concern of the debtor. MR. HARRIS: Objection, form. A. I -- perhaps you -- could you restate your A. Well, those two matters are ones that are 6 7 question? I have an answer, but I want to be sure I'm 7 things we would expect to be resolved to be able to proceed. So if we cannot resolve the budget and the 8 answering straightforward here. Q. Sure. Have you withheld any testimony with --9 funding, then a lot of this other stuff doesn't make 10 in response to my question regarding the sub -- sub 10 much difference. 11 rosa plan argument as a result of your counsel's Q. (BY MR. WELLS) But if you can't resolve the 12 objection for privilege? 12 budget and the funding issues, then the sub rosa plan A. Yes. 13 argument would still be a concern of the debtors? 13 14 MR. WELLS: We're going to reserve our 14 MR. HARRIS: Objection to form. 15 right to -- to bring this issue before the court. A. I think the two items I referred to are Q. (BY MR. WELLS) So let me -- let's just make 16 necessary to proceed. If we don't proceed, this 17 the record clear. What is your -- could you explain to 17 argument -- whatever might be involved in this argument 18 me again why the sub rosa plan argument was a concern is -- we'd never get to that point. 19 to the debtor? 19 Q. (BY MR. WELLS) What do you mean by "we'd MR. HARRIS: Objection, asked and 20 never get to that point"?

21

25

24 reached.

A. Well, if we don't go forward with the sale

22 motion, the elements that might give rise to issues or

23 concerns surrounding a sub rosa plan would not be

Q. Okay. And if there is no resolution, just to

21 answered. And -- and, again, I mean, if your

that question.

25

22 understanding of that concern is based on discussions

And that was the same question you asked

with legal counsel, I will instruct you not to answer

Page 45 Page 47 1 be clear, then approval of the sale of the debtor's And I think the -- I believe at the time of 2 assets would not be in the best interest of the estate. 2 the hearing, Mr. Zumbro, counsel for the agent, said correct? 3 that if -- if the amount was not sufficient, that the MR. HARRIS: Objection, form. 4 liens would be carried forward onto the new co-assets. 4 So I -- I would think, to a substantial degree A. I believe I have answered that "yes" in the 5 6 past. 6 here, this issue has been addressed through Q. (BY MR. WELLS) And to be clear, the issues 7 negotiation. 8 that we're -- that we're talking about here are the Q. What has the amount been raised to? A. 55 million. 9 budget to closing, as well as the budget to plan Q. And was the resolution of this issue suggested 10 confirmation, correct? 10 11 by Mr. Zumbro acceptable to the debtor? 11 A. I believe --12 MR. HARRIS: Object to form. A. Well, the -- the suggestion was made in A. His listing of the two items were ones with 13 court prior to further discussion of this and the 14 which I agree. 14 change in the amount, and if it -- I believe that Q. (BY MR. WELLS) Let me ask that again, to --15 resolution would be satisfactory to the debtor. 16 to make the record clean. Q. And do you believe that the resolution 17 A. Yes. 17 suggested by Mr. Zumbro would be in the best interest MR. WELLS: If you could -- actually, if 18 of the estate? 18 19 you could just read the question again, that would be A. Yes. great. 20 Q. Could you read the next bullet, please? 20 A. I can answer it. A. "How does the debtor address the disputed M & 21 21 (The requested material was read.) 22 22 M liens post-closing?" 23 MR. HARRIS: Objection, asked and 23 Q. As we sit here today, has this issue been

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- Q. (BY MR. WELLS) And unless those issues are 2 resolved, the debtor is not going forward with the sale 3 motion because it's not in the best interest of the 4 estate, correct?
- A. Yes.

24 answered.

A. Yes.

25

- Q. And that would -- that's why the sub rosa plan argument would be moot?
- MR. HARRIS: Object to form. 8
- A. Yes.
- Q. (BY MR. WELLS) Thanks. If you could read the 11 next bullet, please. It's under the heading "M&M 12 Liens."
- A. "How does the debtor satisfy its evidentiary 14 burden of establishing that DIP lenders' assessment 15 that 45 million is sufficient reserve to address senior M&M lien claims on acquired assets?

(How do we address from an evidentiary 17 18 standpoint that we are not pre-deciding lien amount and 19 priority issues at the sale hearing)."

20 Q. As we stand here today, has that concern been 21 resolved between the debtor and the DIP lenders?

A. In substance, the amount has been increased by 23 the DIP lenders. And that discussion, as between the 24 DIP lenders and those M&M lienholders, has lead, I 25 believe, to that increase.

- A. I'm not aware that it has been resolved.
- Q. If it has not been resolved, would approval of

24 resolved by the debtor, between the debtor and the DIP

- the debtor's motion to sell its assets be in the best
- 4 interest of the estate?

25 lenders?

- A. So long as these liens were fully addressed in
- 6 the -- in the process that I understand to have been
- laid out by Mr. Zumbro in court. I think that would be
- satisfactory to the debtor.
- Q. Do you know whether Mr. Zumbro's solution
- would fully address this issue?
- A. No. Oh, excuse me. I anticipated something 12 different.
- I believe the -- I believe it should address 13
- 14 it.

15

- Q. What do you mean by "should"?
- A. I mean if it's as I understand it, liens that
- 17 are in excess of what has been provided would be
- 18 carried forward onto the -- onto the acquired assets;
- 19 and, thereby, the lienholder would have a means of
- 20 achieving resolution of his -- of his lien and the
- 21 status of that lien.
- Q. All right. Thank you. If you could take a
- 23 moment to just read to yourself the bullets under the
- 24 heading "BOEM/BSEE Matters," and let me know when
- 25 you're done.

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- A. Okay. I've read them.
- Q. As we sit here today, have these concerns been
- 3 addressed between the debtor and the DIP lenders?
- A. Partially.

25

- Q. Could you tell me which concerns still remain?
- A. I can tell you that we have statements --7 verbal statements from the lenders as to their intent with regard to a number of these points.

The implementation of some -- of them is 10 something that is anticipated to take place as -- as the sale process -- you know, as we work -- work our 12 way through the sale process and the necessity for a particular answer comes forward.

So the -- we have had descriptions of what we 15 think they intend to do, and it's up to them to do the 16 implementation.

- 17 Q. Could you clarify what verbal statements from 18 the lenders you are referring to?
- A. That they intend to establish a newco, and 19 20 they intend to staff it in such a manner as to become 21 a -- make it a qualified operator and that the -- the insurance issue has been addressed through the 23 operating budget, the -- or the proposed operating
 - And the resolution between BOEM and the

3 abandonment/decommissioning claims that could be lodged 4 against ATP, or ones that we believe, in -- in light of

6 importance to us with regard to decommissioning would

Q. So if the verbal statements by the DIP lenders

9 are true, what would the remaining unresolved issues

1 lenders, as -- as noted on the record in court last

5 the BOEM lender agreement, that the points of

7 be resolved satisfactorily with BOEM.

10 regarding BOEM and BSEE be?

22 satisfactorily.

2 week, is one that would permit the resolution of some

1 abandonment issues insofar as ATP is concerned.

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- Q. If those issues aren't resolved, would
- 3 approval of the sale motion be in the best interest --
- excuse me -- the best interest of the estate?
 - A. Yes.
- Q. Why?
- A. Because each of them is at a sufficiently
- 8 advanced stage that the documentation of terms of a
- deal, that kind of thing, is -- would be a -- would not
- be -- it would not reasonably be something done in as
- short a period of time as we're talking about.
- 12 But we would do it on the confidence that
- 13 those issues would get resolved satisfactorily.
- 14 Q. Thank you. Could you read the first bullet 15 under the heading "Adequate Funding for Administrative
- Claims" for me, please?
- A. "Is there an agreement on wind-down budget 17
- 18 covering items debtor believes, in its reasonable
- 19 business judgment, are necessary to conclude the
- 20 estate's affairs post-closing, including reasonable
- 21 administrative expenses?"
- Q. Now, we have already addressed this 22
- 23 extensively, but let me ask specifically, if this
- 24 concern is not resolved, would approval of the sale of
- 25 the debtor's assets be in the best interest of the

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- 1 estate?
 - MR. HARRIS: Objection. Calls for a
 - 3 legal conclusion.
 - A. No.
 - Q. (BY MR. WELLS) Could you read the next bullet
 - 6 for me, please?
 - A. "How does ATP satisfy the evidentiary
 - requirement that the mechanics are in place and support

 - lenders?"
- A. We have two properties that are not covered 11
- 12 under the umbrella here of BOEM resolution with ATP.
- 13 One of them is a property in which ATP owns half
- 14 interest and Chevron owns a half interest.
- 15 And Chevron is to take over that property and 16 take with it the abandonment/decommissioning 17 obligations that go with it.
- A second one is a deep -- deepwater pipeline 19 system that -- where there are two other parties, both 20 of them financially substantial. And the ATP is likely 21 to act in negotiations that we expect to come out
- The -- the takeover of the ATP interest and 24 with it the abandonment obligation by one or the other
- 25 of those other two parties would close off the

- for funding wind-down budget exists with the DIP
- This I would expect to be satisfied by the
- 12 agreed budget. Q. And until the budget is agreed upon, going 13
- 14 forward with the sale would not be in the best interest
- 15 of the estate, correct?
- A. Yes. 16
- Q. If you could turn to the next page and read
- 18 the first bullet under the heading "Intangibles."
 - A. "How does the debtor address the local rules
- 20 for 363 sale which require adequate and reasonable
- 21 notice of certain intangibles that are subject" --
- 22 "that are the subject of the credit bid but were not
- 23 marketed, such as the BP claim, the NPI/ORRI
- 24 litigation, and the decommissioning trusts?"
 - Q. Let's break this down into component parts.

Page 53 Page 55 Could you tell me what the BP claim is? 1 ascribed to the claims in the complaint? A. The company has a -- I think it's a -- I guess A. I recall -- I don't recall specifically the --3 I would describe it as a lawsuit against BP for damages 3 the number. It was several million dollars. And I 4 that are the result of the moratorium following the have not attempted to apply valuation principles to it. 5 Macondo spill in 2010, and that is pending at the -- at Q. You said you have not attempted to apply 6 the present time. valuation principles to it. Q. Could you -- could you tell me what the Has anybody at the debtor attempted to apply 8 NPI/ORRI -- generally, what the NPI/ORRI litigation is? 8 valuation principles to the claim? A. Let me emphasize generally in this discussion, A. This claim has been actively investigated and 10 because there are, I believe, 17 different documents 10 pursued by a law firm. And so, our window on its 11 referring to either a net profits interest or an progress has been primarily through interaction with 12 them, and so, our reliance in this case is -- has been 12 overriding royalty interest. 13 And the -- the litigation here has to do with 13 primarily on the work that's been done by that law 14 events very early in the case in which the -- there was Q. So, your sworn testimony is that ATP -- let me 15 a -- I believe a request for clarification that these 15 were proper obligations of the estate. 16 start over. How much of -- you said that the work on the 17 17 The court opined that they were not intending 18 immediately to resolve those but that the payments that 18 BP claim has been done by a law firm. What law firm is that? 19 19 were -- had been made in the past, pursuant to the existing documents, were to be made subject to 20 A. I believe it is Motley Rice. 21 Q. And what has Motley Rice told the debtor disgorgement. 22 regarding the value of the BP claim? 22 The continuation of those -- the -- the MR. HARRIS: Really, come on. I mean --23 various adversary proceedings involving these have been 24 I'm going to instruct you not to answer that question. 24 ongoing with -- through the case and are pending at the 25 present time. 25 Attorney/client privilege. Page 54 Page 56 Q. What is the value to ATP of the NPI/ORRI 1 Q. (BY MR. WELLS) What portion -- well, let me 2 claims? 2 restate. 3 Has Motley Rice told you a value of that A. I would not comment on value. I believe the 4 amount that has -- that has been disbursed by ATP since 4 claim? 5 5 the Judge's order is approximately \$225 million. MR. HARRIS: Same -- same objection. 6 MR. WELLS: Are you instructing him not Q. What have you done to quantify the value of 7 this claim, or these claims? to answer that question? MR. HARRIS: Yes. Yes. Absolutely. 8 A. Let me ask for a clarification. Are you Q. (BY MR. WELLS) How much of the credit bid 9 speaking to the -- the middle one of these three? 10 that was submitted by the DIP lenders represents Q. Excuse me. Yes, the NPI/ORRI litigation. 11 What has been done to value these claims? 11 consideration for the BP claim? A. Well, they're subject of adversary proceedings A. I don't -- I do not know. Q. Then how do you know that ATP is receiving 13 13 currently and have only uncertainties associated with 14 them. We have not undertaken a -- we understand the 14 fair value for the claim? 15 numbers that go with them, but those are not A. It's my understanding that the lenders have necessarily a representation of value. 16 a -- a -- not sure whether they have a lien. I think 17 they may have a lien on that particular claim. Q. Let me circle back. I forgot to ask the same 18 And, frankly, the other people in my 18 question regarding the BP claim. 19 What is the value to ATP of the claim against 19 management team have worked this issue much more than I 20 BP? 20 have. I don't have a lot of familiarity with it per 21 se, as a specific item. 21 A. I don't know. Q. Have you read the complaint that was filed in 22 Q. So, it's your understanding that -- well, you

24 claim?

25

23 that case?

Q. And you don't recall the value that was

25

23 believe that the DIP lenders have a lien on the BP

A. I believe they may have one. I can't -- I

Page 57 Page 59 Q. You -- do you realize that the stated -- the 1 don't have a means of confirming it right here. 2 stated claim in the BP litigation is for \$3 billion? Q. Does the adequacy of the consideration offered 3 by the credit bid change depending on whether or not A. I have seen that number, yes. the DIP lenders have a lien on the BP claim? Q. And you're testifying today that purchasing MR. HARRIS: Objection, form. 5 this \$3 billion claim would represent an immaterial A. No. 6 portion of the credit bid? 7 Q. (BY MR. WELLS) Now, you -- why is that? A. These are by their nature intangible items, A. The -- the fact that these are not separately 8 and the assessments of them are things that are 9 priced or tabbed within the aggregate credit bid would certainly subject to judgment, and whatever may come of 10 permit the attribution of value to be moved in such a 10 that is -- is something that's -- we don't see as 11 way that generally our overall view is that there is 11 determinable today. 12 adequate value, and it's not specifically tied to a 12 There are -- so, I don't -- I don't want to 13 single item. 13 judge the claim; but at the same time, I don't believe 14 Q. What is the basis of the view that there is 14 the face amount of the claim is something that would 15 adequate value? 15 factor significantly into its value. A. The processes that we have gone through in 16 Q. Are you saying that you ascribe no value to 16 17 terms of both offering it to the marketplace and 17 it? 18 resolving a variety of kind of open issues with the 18 A. No. lenders have given us the sense that -- that we are --19 MR. HARRIS: Objection to form. we are in a position to receive value that's -- we 20 Q. (BY MR. WELLS) Your firm -- your firm values 21 anticipate is satisfactory for the assets to obtain. 21 intangible items all the time, correct? Q. You -- if you haven't valued each item that A. My firm? You mean Blackhill? 22 23 you're selling through the sale motion, how can you Q. Blackhill, correct. 23 24 concede -- or conclude that the aggregate price of the 24 A. I'm not familiar with anything we have done 25 credit bid is fair? 25 recently in that area, but I do know that from time to

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me we have attempted to be helpful

Page 60

2 A. The -- there are components of -- there are --3 as noted, these are not separately marketed, and they

MR. HARRIS: Objection to form.

as noted, these are not separately marketed, and they
 are elements that, while they have some value in the - in the aggregate, they are not things that necessarily

have -- have a degree of value that I would believe
 that would be material, at least certainly the first

7 that would be material, at least certainly the first8 and the last.

9 The -- with regard to the handicapping of 10 litigation which involves two of these items, 11 there's -- there's -- valuation can be in the eye of 12 the beholder.

I don't believe that we are -- I believe we
are able to assess the overall credit bid in the
situation we have with the understanding we have of
these three items.

17 Q. (BY MR. WELLS) You just testified that the BP 18 claim -- the value of the BP claim and the

19 decommissioning trusts are immaterial.

decommissioning trusts are immaterial.A. I didn't say that. I said that, within the

21 context of the aggregate amount of the bid, these items
22 are -- the prospective value of them has been

23 considered and is -- I'm -- prospective value has been

considered, and in the aggregate, I think we believethe credit bid is satisfactory.

1 time we have attempted to be helpful.

Q. You've attempted to value intangible items?

3 A. I'm not familiar with that history, if it

4 exists.

9

5 Q. All right. If your -- if three -- if this \$3

6 billion claim -- if purchasing this \$3 billion claim

7 represents an immaterial portion of the credit bid, why

8 is the company aggressively pursuing the claim?

MR. HARRIS: Objection to form.

A. Company is able to pursue the claim on a -- on

11 a no-cost basis to the company and, you know, it was -12 and therefore, the -- pursuit of it is something that

and therefore, the -- pursuit of it is something that

13 potentially has merit; but it is something that, in the 14 company's current condition, it's not -- it -- it may

14 company s current containing it s not it it may

15 have potential, but its current intangible form is not

16 something we are -- well, we see that on -- on a -- on

17 the basis in which we are pursuing it, having it

18 pursued makes sense; and therefore, that's what's

19 happening.

20 Q. (BY MR. WELLS) But you agree that the claim

21 has value, correct?

22 A. Positive value, yes.

23 Q. And who in the debtor's management is

24 working -- or sorry -- worked on getting -- on whether

25 ATP was getting adequate consideration in exchange for

Page 61 Page 63 1 the BP claim? MR. HARRIS: Objection, form. A. Primarily Leland Tate. A. To do that would require handicapping the 3 Q. Anybody else? outcome of the litigation, and that has not been done. 3 A. Not recently. Prior years, I believe a Q. (BY MR. WELLS) Why has it not been done? gentleman named John Tschirhart may have had some A. The -- perhaps due to the uniqueness of the things to do with it. 6 litigation. It -- it's a -- this is something that Q. Anybody else? the -- can have significant value; it can have no value A. No, not that I recall. at all. And I -- our discussion has not been around handicapping the value. Q. And who is John Tschirhart? So, it is contingent value, and how much that 10 A. Formerly the general counsel. 10 11 Q. And when did he leave the firm? 11 contingency is, is not something we have a tight fix 12 A. December 2012. 12 on. 13 Q. All right. You would agree that the NPI/ORRI 13 Q. So you're selling it as part of the sale 14 motion and you don't know whether the value of these 14 litigation has positive value as well, right? claims is material? 15 A. Yes. MR. HARRIS: Objection, form. Q. And who in management worked on whether ATP 16 17 was getting adequate consideration for the NPI/ORRI 17 A. I don't think anyone knows whether it's 18 litigations? 18 material. 19 Q. (BY MR. WELLS) And is -- are you suggesting 19 A. That has largely fallen, I think, to Al Reese. 20 that it is impossible to value the BP claim? 20 Q. Anybody else? A. I'm suggesting that the -- the contingent 21 21 22 aspect of these -- at least the litigation component of Q. What al -- the same question with regard to 22 23 them makes a valuation of them a highly speculative 23 the BP claim? What -- or what portion of the credit 24 bid is allocated to the NPI/ORRI litigation? 25 And for purposes of this sale and the -- the 25 A. I don't have a good answer to that. Page 62 Page 64 Q. Do you have any answer? 1 inclusion of them and the position that the company A. No. 2 has and is in allows the -- has meant that the 2 Q. Do you believe that the NPI/ORRI litigation 3 inclusion of them is something we were asked to do, 4 represents a material portion of the credit bid? 4 have done, and it's -- we have -- we have not attempted MR. HARRIS: Objection, form. 5 to, that I'm aware of, independently place -- place A. Well, as I understand it, the NPI/ORRI independent dollar value on the components. 7 litigation referred to here does not include the Gomez Q. Then how do you conclude that you're selling 8 these claims for fair value? 8 claims or the Gomez-related interests, and it -- it may or may not. I -- I don't -- I don't think it's a A. Because we don't -- we look at the aggregate 10 primary driver of value, but I think it does have 10 value and realize that there is a range on any of the 11 values we could include, and whether these -- the Q. (BY MR. WELLS) To your knowledge, has anyone 12 ranges that one might apply to one of these as opposed 13 at ATP determined how much value it has given away by 13 to one of the gas properties as opposed to any of the 14 selling the NPI/ORRI litigation? 14 other things that are included is such that, in the 15 MR. HARRIS: Objection, form. 15 aggregate, we see the valuation as -- as a reasonable A. I don't believe there's a view that value has outcome. 17 been given away in any form. Q. But the NPI/ORRI litigation and the BP claim Q. (BY MR. WELLS) Sold? 18 are being sold as part of the ATP sale motion; is that A. I -- and I don't have a -- a number I would 19 19 correct? 20 speculate on. 20 A. They are. 21 Q. Well, I wasn't asking for a number. 21 Q. And you have not made any attempt to value What I was saying -- or what I was asking is: 22 either the BP claim or the NPI/ORRI litigation; is that 22 23 To your knowledge, has anyone at ATP determined how 23 correct? 24 much value it is selling by including these claims in

25 the sale motion?

24

25

A. I didn't --

MR. HARRIS: Objection, mischaracterizes

Page 65 Page 67 1 his testimony. 1 that are the subject of the credit bid, but were not A. I did not say we made no effort to do that. I 2 marketed? 3 said we don't have a conclusive result. MR. HARRIS: Again, to the extent that Q. (BY MR. WELLS) What efforts have been made? 4 your understanding is based on discussions with legal A. They're mostly conversational, and I don't 5 counsel, I'll instruct you not to answer that question. 6 have a -- I'm -- I am comfortable at this point we A. I don't know. 7 don't have a applicable range of value. Q. (BY MR. WELLS) You don't know why --Q. So, if you have no sense, no -- well, let me A. I don't know why it was included in this list. Q. You don't know why your -- why the e-mail was use your words. So, if you don't have an applicable range of sent to you? 10 A. No. I -- perhaps you could restate your 11 value for these claims, how do you know that you're 11 selling them for fair value? question because I think I may have understood it 13 MR. HARRIS: Objection, asked and differently than you asked it. 14 MR. WELLS: Could you read the question 14 answered. 15 back to him. A. As I have said, there's many components of (The requested material was read.) 16 16 items that are in this sale, each of them probably has MR. HARRIS: I repeat my instruction. Do 17 17 some kind of range. you remember that? 18 The view that we would have in -- in our THE WITNESS: Based on privilege? 19 19 judgment as to the value of these is such that, when we MR. HARRIS: Uh-huh. 20 20 include them in the overall picture, we are comfortable 21 A. Based on the issue of privilege, I will -- I 21 with the value that's been applied. do not have an answer. 22 Q. (BY MR. WELLS) And you said that your 23 MR. WELLS: We will again reserve our 23 attempts to value these claims were mostly right to bring that issue before the Court --24 24 conversational; is that correct? THE WITNESS: Sure. 25 A. I perhaps should withdraw that, and inasmuch Page 66 Page 68 1 as the -- I have not specifically been involved in MR. WELLS: -- on the grounds that it was 2 attempts to valuation -- to value them. I've had 2 waived when this document was shared with both the DIP 3 some -- some discussions. But that's -- that's kind of lenders and with the committee. 4 the extent of my individual involvement in that -- in MR. HARRIS: Okay. Do you see any substance of any legal advice in what's written here? 5 this situation. Q. Well, who would be involved? 6 I don't -- I don't know if I really understand what A. Probably in each case, the counsel. vou're reserving. Q. But you don't know? MR. WELLS: You're addressing --A. You mean who is the counsel on -- I told you 9 MR. HARRIS: What's your basis, I guess 10 who the counsel was on the BP claim. Are you -is what I'm asking? MR. WELLS: You're asking -- or you're Q. You don't know whether or not they were 12 communicating with the DIP lenders regarding how you 12 13 involved in -- in valuing these claims? can meet the evidentiary burden for a 363 sale, which 14 A. I don't believe either one was asked for a require adequate and reasonable notice of certain 15 number. intangibles. 16 Q. Why not? MR. HARRIS: My question was: Can you A. Lots of things get done, and I don't have an point to the substance of any legal advice that's included in these bullet points under intangibles? 18 answer. 19 Q. Turning back to the first bullet point under 19 MR. WELLS: Yes, the local rules for a 20 intangibles, to your knowledge, why was that a concern 20 363 sale. 21 of the debtor? 21 MR. HARRIS: Okay. I got it. Let's 22 A. Perhaps you could rephrase it and define that? Q. Okay. Why was the debtor concerned about Q. (BY MR. WELLS) Mr. Latimer, to your 23 24 addressing the local rules for a 363 sale which require 24 knowledge, were all the assets that are part of the ATP 25 adequate and reasonable notice of certain intangibles 25 sale motion marketed?

Page 69 Page 71 1 bullet, please? A. I'm aware of the ones that were marketed. I'm 2 not -- not sure about the ones that were not. If they A. "How does the debtor address the argument from 3 were -- it -- if there were any that were not 3 an evidentiary standpoint that recoveries under 4 marketed. 4 NPI/ORRI litigation could fall under Chapter 5 actions 5 for which the DIP lenders do not have a lien, and that Q. If the assets -- if any of the assets that are 6 subject to the sale were not marketed, would proceeding proceeds would otherwise go to the UCC or certain M&M 7 with the sale motion be in the best interest of the 7 lien claimants." estate? Q. Could you explain to me what that concern -or could you describe that concern to me? A. Yes. A. These claim -- I think in the interval since 10 MR. HARRIS: Object to the form. 11 Q. (BY MR. WELLS) Why? 11 this has been written, there have been some 12 modifications here in that the -- the lenders have 12 A. Because the items that would -- I would 13 consider to be on a -- from a global view the -- the 13 expressed an intention to acquire certain of the NPI 14 override litigation pieces and that -- that those have 14 matters that were not such that they would draw 15 imprints on some of the adjustments as to what's been 15 attention in the -- in the sale process, would be ones 16 I would think would be ones not worth forgoing a sale 16 considered in that part of the package. 17 merely because they were not marketed. 17 But I'm not particularly well versed in this Q. Okay. If you could read -- to your knowledge, 18 topic, and so, I don't have a -- an extensive knowledge 19 Mr. Latimore -- Latimer, rather, were -- or was the BP 19 base on which to comment. claim marketed in the sale process? 20 Q. Who would be well versed on this issue? MR. HARRIS: Objection, form. 21 21 A. I believe Mr. Reese. A. I don't know specifically. 22 Q. One more bullet point on this document, and 22 Q. (BY MR. WELLS) Why not? Did you review the 23 then we will move on. 23 24 Could you read the bullet point under 24 marketing materials? 25 MR. HARRIS: Objection, form. 25 Conditions to Closing?

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Q. (BY MR. WELLS) And you don't remember if the BP claim was marketed?

MR. HARRIS: Same -- same objection.

A. The -- those materials covered the matters of -- that were the -- primarily the oil and gas assets and properties. And this was not a -- obviously, was an intangible asset, and the focus of the selling effort, I think, was primarily on the -- on the things
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MR. HARRIS: Objection.

And these are -- this particular item was not something that I recall being -- recall seeing in those -- those materials.

12 for which value -- value was attributed or could be

17 Q. (BY MR. WELLS) So, to your knowledge, the BP 18 claim was never marketed?

19 MR. HARRIS: Objection, form.

20 A. That's correct.

13 determined.

A. Yes. Sorry.

2

Q. (BY MR. WELLS) Same question: Were theNPI/ORRI litigations marketed?

MR. HARRIS: Same objection.

24 A. I don't recall.

23

Q. (BY MR. WELLS) Could you read the next

A. "Clarification of what recourse is available

to ATP in the event of a failure to fund commitments bycertain lenders under the APA."

Q. Could you explain what is meant by this

5 concern?

6 A. Well, I think it's probably a -- an issue in
7 most purchase and sale transactions, which is the
8 consequences of -- for the -- the consequences of
9 nonperformance by one party to the -- to the other
10 party.

And this would -- I think the question is what -- what can ATP do if the buyers don't perform

13 under the APA.

14 Q. Are the DIP lenders buying the D&O claims in

15 their credit bid?16 MR. HAI

MR. HARRIS: Objection, form.

A. As you -- could I ask you to elaborate on -tage are there specific D&O claims about which you're

9 asking? Are there --

20 Q. (BY MR. WELLS) Any.

21 A. I don't know. I'd have to review the

22 document. I haven't seen that.

Q. Has that -- going back to that last bullet on

24 the document, has that concern been resolved, to your

25 knowledge, between the DIP lenders and the debtor?

Page 73 Page 75 A. I don't know. I don't have a basis to Q. (BY MR. WELLS) The lenders have proposed to 2 comment. 2 give back the BP claim from the credit bid in exchange Q. Do you know who would? for a deduct on their credit bid; is that correct? 3 A. No. A. I understood they had excluded -- it was 4 MR. WELLS: All right. Let's take a --5 included in excluded assets of an APA draft from last 5 6 take a break. 6 night. If -- I wasn't -- I wasn't alerted that there MR. COHEN: Actually, before we go off was a -- something else that they wanted back, but I 8 the record, I want to make sure we put on the record don't have a basis to comment one way or the other. 9 what Shawn Scott representing debtors and I talked I was aware of the -- of its return to 10 inclusion in the excluded assets. We understand that certain aspects of this, in 11 Q. If the BP claim is removed from the credit 12 bid, do you think a deduct of their -- of their -- I'm 12 light of the sworn testimony thus far, are still being 13 negotiated, and Mr. Scott, on behalf of ATP, has agreed 13 sorry. If the BP claim was included in the excluded 14 to make you available for deposition on Wednesday, to 14 assets of their APA, would a deduct of their credit bid the extent deal terms are finalized or changed. 15 be appropriate? MR. HARRIS: All right. Mr. Scott -- I 16 16 MR. HARRIS: Objection, form. 17 just want to put on the record, Mr. Scott isn't here, A. I haven't discussed it with counsel or others, 17 18 so, as far as what he agreed to, you know, I can't so I'd have to --19 speak to that. Q. (BY MR. WELLS) In your opinion. 19 20 MR. COHEN: And I'll also put on the MR. HARRIS: Same objection. 20 21 record that while I was speaking, Mr. Latimer was 21 A. It's not something I have an opinion on. nodding in the affirmative. Q. (BY MR. WELLS) What would you like to know 22 MR. HARRIS: Well --23 before forming an opinion? 24 MR. COHEN: Thank you. A. What -- what other modification was expected MR. HARRIS: Well, were you -- what were 25 25 in the -- in the APA. Page 74 Page 76 1 you nodding for? Q. If the only modification was a deduction of THE WITNESS: I was sleeping. the credit bid, in your opinion, would that be MR. COHEN: To most people, that's appropriate? MR. HARRIS: Objection to form. agreement. 4 (A break was taken from 3:08 p.m. to 3:37 A. I'd have to look into it further. I don't 5 6 know. I wouldn't -- I wouldn't comment before I knew 6 p.m.) Q. (BY MR. WELLS) All right. Mr. Latimer -more than I do. I -- that was an event that happened MR. HARRIS: Before we do start, let me last night, and a lot of us were moving around a lot of iust put on the record. I had a discussion with directions last night, so... Mr. Cohen and Shawn Scott off the record. Q. (BY MR. WELLS) How much of a deduction of the And just to clarify, Mr. Scott did not agree 11 credit bid would be acceptable to the debtor in 11 12 to present Mr. Latimer again for deposition on exchange for including the BP claim on the list of 13 excluded assets? Wednesday. What he said is he would consider it. And 13 do you agree with that. 14 A. I don't have an answer. 15 MR. COHEN: I agree that's what he said. 15 Q. Who would? 16 And we can keep my response to that off the record. A. I don't know, but I am not going to answer it 16 Q. (BY MR. WELLS) All right. Mr. Latimer, who 17 here. 18 is leading negotiations with the DIP lenders on behalf Q. Why not? 18 19 of ATP? 19 MR. HARRIS: Objection, asked and 20 A. Generally, I have. 20 Q. So you're aware of all -- all major aspects of A. It requires further evaluation and assessment 21 22 the negotiations? 22 that hasn't been carried out. MR. HARRIS: Objection, form. Q. (BY MR. WELLS) What type of assessment and 23 23 A. I am generally aware of the aspects of the 24 evaluation? 25 negotiations. 25 A. There are -- there are a number of things that

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- 1 go into those. I don't -- I'll look into it
- 2 thoughtfully and perhaps come to a conclusion. I'm
- 3 not -- there are many, many parts in the APA and
- 4 components of the APA. How this small one relates to
- 5 them, I have to understand better.
- Q. But my question was, all things being equal,
- 7 nothing else in the APA has changed, the BP claim is
- 8 included on the list of excluded assets, what size
- 9 deduction of the credit bid would be acceptable to the 10 debtor?
- 11 A. I told you.
 - MR. HARRIS: Objection, form.
- 13 A. I do not know at this point.
- Q. (BY MR. WELLS) All right. Mr. Latimer, could
- 15 you describe the role that you played in the sale
- 16 process?

12

- 17 A. I have been significant, if not the
- 18 principal -- probably the ultimate decisionmaker in the
- matters relating to the sale process.
- 20 Jefferies has conducted this process and
- 21 has -- has had capable people involved in it, and we've
- had a good working relationship.
- 23 Q. Other than -- other than you, who else at the
- 24 debtor has worked on the sale process?
- 25 A. Every member of the senior management team.

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- purchasers that expressed interest in the debtor's
- 2 assets?
- 3 MR. HARRIS: Objection, form.
 - A. He would know the names; and to some extent,
- 5 because he's been around in the business for a while.
- 6 he would perhaps know additional information.
- Q. (BY MR. WELLS) What role did Leland Tate play
- 8 in the sale process?
- A. Let me think. Leland is familiar with the
- 10 assets generally, as the president of the company and a
- 11 long-serving executive. And many of the aspects of
- 12 historical performance, other particulars of an
- 13 operational or asset-related nature, he was familiar
- 14 with
- 15 And he would be -- he would contribute
- 16 comment, respond, as -- as appropriate or as needed,
- 17 when bidders had particular questions that -- that were
- 18 of an operational, technical type of nature.
- Q. And he would be the person that ATP would 19
- refer potential purchasers to if they had operational
- 21 questions?

22

24

- MR. HARRIS: Objection, form.
- 23 A. Generally, yes.
 - Q. (BY MR. WELLS) And what role did Keith
- 25 Godwin play in the sale process?

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- Q. Which would include?
- A. Al Reese, Leland Tate, George Morris and Keith 3 Godwin.
- Q. What role has Al Reese played in the sale 5 process?
- A. He's worked a lot with the confidentiality
- 7 agreements; and he has, through time, been able to
- obtain information from multiple sources about
- prospective bidders.
- Q. Could you clarify what confidentiality
- 11 agreements you're referring to?
- A. The -- any -- the initial contact with the
- 13 sale process by most parties was a -- what's called a
- 14 teaser.

- Those who were interested enough in -- in the 16 opportunity to follow up and want more information were
- 17 offered a confidentiality agreement that essentially
- 18 binds them to keep confidential the information that
- 19 they got from ATP with regard to their properties,
- 20 assets, and other matters.
- The terms of those are negotiated, and AI was
- 22 -- Al took a primary role in those negotiations of
- 23 terms and just handled that aspect of the sale process.
- Q. So, would it be fair to say that Al Reese
- 25 would have good knowledge about the various potential

- A. He had a major role in assembling the
- 2 schedules, the financial information, the -- things
- 3 like the lease operating statements, other financially
- 4 important things with regard to the assets offered for
- Q. Do you mean he would gather these documents or
- 7 he was in charge of gathering these documents?
- A. Well, he would be the -- he was the -- he's
- 9 the chief accounting officer, and he -- the people who
- 10 have the knowledge of that kind of thing generally work
- 11 for him. So, he would be integrally involved in
- 12 assembling information that was for inclusion in the
- 13 data room or otherwise made available to prospective
- 14 bidders.
- Q. And what role did George Morris play in the
- 16 sale process?
- A. George is our COO, and he was particularly
- 18 involved in evaluation, estimation of reserves and how
- 19 those were done, and others -- similar things relating
- 20 to the -- you know, shall we say, the reserves in
- place, the reserves that would be considered at various
- 22 levels of -- whether they were proved, whether they
- 23 were probable or possible, those kind of
- 24 categorizations. He also was a major contributor on
- 25 operational issues.

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- Q. So is it fair to say that, if potential
- 2 purchasers had questions about the reserve reports,
- 3 both from Collarini or NSAI, they would contact George
- 4 Morris?
- 5 A. Certainly with Collarini. With regard to
- 6 NSAI, the -- those questions were generally referred to
- 7 NSAI because they were the people who did the work.
- Q. You mentioned them briefly, but more
- 9 specifically what role did Jefferies play in the sale
- 10 process?
- 11 A. They handled the process as -- as a capable
- 12 mergers and acquisitions investment banking firm would.
- 13 They -- they assembled the information. They -- they
- 14 reached out to the various prospective parties. They
- 5 were integral in the working out of confidentiality
- 16 agreements. They advised the company on what matter --
- 7 what information would be useful in the -- to have in
- 18 the virtual data room and the organization of that data
- 19 **room.**
- 20 They also worked directly with prospective
- 21 bidders once they identified themselves, had questions.
- 22 They would refer the questions to the right people in
- 23 ATP who could handle them or answer them. And as we --
- 24 as we drew to a -- to a closing date for offers or
- 25 other, you know, indications of -- both indications of

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- A. Well, Tero and his team, he's got two or three
- 2 people, but -- and the two fellows I named were -- were
- 3 the ones on the M&A side. I -- to some degree the head
- 4 of energy M&A, a fellow named Steve Straty is a very
- senior guy at Jefferies, and he was -- he was involved
- 6 somewhat behind the scenes, and then also, obviously,
- 7 at key points in the process, he would be involved and
- 8 contribute.
- 9 Q. How would he be involved?
- 10 A. Well, he's the big boss. So, to the extent
- 11 that there were issues of direction or strategy or
- 12 anything else, he would be particularly involved. A
- 13 lot of day-to-day things were handled by the other two
- 14 fellows.
- 15 Q. You mentioned Tero Janne had a couple of
- 16 people on his team. Do you recall the names of those
- 17 individuals?
- 18 A. Alex Rohan, R-O-H-A-N, and Bhoomica Reddy,
- 19 B-H-O-M-I-C-A, two O's, B-H-O-O-M-I-C-A, R-E-D-D-Y,
- 20 were -- have also been actively involved through the
- 21 process
- 22 Q. Was anybody at the debtor responsible for
- 23 overseeing the work done by Jefferies?
- 24 A. You mean apart from the -- myself and the
- 25 senior management team?

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- 1 interest as well as firm -- firm bids, they handled the
- 2 interaction with the -- each of those parties who were
- 3 interested in -- in making a bid or considering a bid
- 4 or otherwise being involved. And they -- they -- as
- $\,\,^{5}\,\,$ they needed to or as there was an issue, they would
- 6 reach out to -- to me or to the others in the senior
- 7 management team to respond or make a decision. And so,
- 8 their -- their role was a comprehensive one in both --
- 9 from assembling the information to working with the
- 10 ultimate users of it.
- 11 Q. And who at Jefferies was leading their
- 12 involvement in the sale process?
- 13 A. Well, the two people who were primarily -- who
- 14 were involved in the sale process only were -- were
- 15 John Ernst and Dave Roussel. The second name is
- 16 **R-O-U-S-S--E-L**.
- 17 The -- they work with the restructuring
- 18 component of Jefferies, which was in this case headed
- 19 by Tero Janne and -- and his team, in a -- you know, as
- 20 needed and appropriate since -- and the -- the M&A
- 21 people were not devoted, or not exclusively working the
- 22 restructuring area, whereas Tero's team is primarily
- 23 restructuring exclusively.
- Q. Did anyone else at Jefferies work the sale
- 25 process?

- Q. Who was the primary person responsible for
- 2 overseeing the work done by Jefferies?
- 3 A. Myself. I would add also a gentleman named
- 4 Tim McGinty, who is the V.P. business development for
- 5 ATP, and he is -- he was -- he was a geoscientist, and
- 6 he worked a lot with the technical teams that came to
- 7 investigate and review the information we had.
- 8 Q. What role -- you mentioned them again, or you
- 9 mentioned them also; but more specifically what role
- 10 did Opportune in the sale process?
- 11 A. They hosted the data room, which was a -- I
- 12 think a -- I have heard estimates of like 60,000
- 13 documents in that data room.
 - Q. I believe 72,000 now.
- 15 A. Is it 72,000. Okay. I didn't mean -- I
- 16 didn't mean to underestimate their skill.
- 17 They were integral in making that work, and
- 18 also, would from time to time develop, assemble,
- 19 financial information that was useful or requested by a
- 20 particular party, who was perhaps doing some looking
- back in a way that would -- that would not necessarily
 be supported by the conventional accounting system.
- 23 Q. What types of financial information would that
- 24 be?

25

A. Most typically cost information.

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- Q. Could you be more specific?
- A. Operating costs, capital costs, run costs,
- 3 estimating relationships, things like that.
- Q. Why would those costs not necessarily be
- 5 supported by conventional accounting systems?
- A. Well, to the extent you want to -- a
- 7 distinctive cut that is not provided through the
- 8 conventional system, they would be a means of obtaining
- Q. Who at Opportune was responsible for working 10
- 11 on the sale process?
- 12 A. Such as they had a role I think it would be
- 13 Sean Clements primarily. There were others involved to
- 14 a lesser degree, but he would be the -- I think, the
- primary person for Opportune to the extent they had a 16 role.
- 17 Q. Do you recall the names of the other people?
- 18 A. James Fisher, John Echols, Ella Reckers,
- 19 spelled R-E-C-K-E-R-S.
- Q. Who at the debtor was primarily responsible
- 21 for overseeing the work done by Opportune regarding the
- 22 sale process?
- 23 A. George Morris or Keith Godwin.
- 24 Q. Do you think that the timelines along which
- 25 the sale process proceeded in this case were

- 1 involved, as well as retained professionals. Q. Who negotiated on behalf of the DIP lenders?
- A. I think the primary negotiation there was with
- 4 the senior representatives of Houlihan Lokey.
 - Q. Was anyone else involved in the negotiations
- 6 regarding the timeline of the sale process?
- A. Infrequently, were they EBIT'd to us because
- the dialog was primarily through the financial adviser.
- So, the -- the various roles played on the lender's
- side were not transparent.
 - Q. How long did you negotiate the timelines for
- 12 the sale process?
- A. Seems like it was more than a month.
- Q. Prior to the second DIP amendment, do you 14
- 15 mean?

11

- 16 A. Yeah. It was a part or the second DIP
- 17 amendment, those deadlines, those timelines, were in
- there, and they were -- the dialog on that amendment,
- as I recall, took quite an extended period of time.
- Q. What considerations went into agreeing to the
- 21 scheduling of the sale process?
- 22 A. Well, the sale process was in the -- the
- 23 urgency to conclude it was of importance to the DIP
- 24 lenders, and we started from a -- essentially an ask on
- 25 their part of us, and through negotiations, that the --

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- 1 appropriate?
- 2 MR. HARRIS: Objection, form.
- A. Inclusive of the extensions and adjustments to
- 4 those timelines, I believe they were satisfactory in
- 5 exposing the assets to the marketplace and getting a --
- a reading of the value the market attributes to them.
- Q. (BY MR. WELLS) What do you mean by
- "satisfactory"?
- A. Is that confusing?
- 10 Q. Were the timelines ideal?
- A. Oh, let's see. They were certainly within the
- 12 range of reasonable time periods for this kind of sale.
- 13 The assets were exposed to the market for 120 days or
- 14 more.
- Q. Did the timelines, in your opinion, maximize
- 16 the value received for the assets included in the sale
- 17 motion?
- MR. HARRIS: Objection, form. 18
- 19 A. Yes.
- Q. (BY MR. WELLS) Who is involved in determining 20
- 21 the schedule for the sale process on behalf of the
- 22 debtor?
- A. Initially, it was negotiated as part of the
- 24 second amendment. So, it was part of the amendment
- 25 negotiations, and I was involved, Al Reese was

- 1 a number of the -- the initial periods were extended
- 2 for -- both for the compilation of information, for the
- 3 start of it, for the various deadlines of it, and so
- 4 those -- the -- you know, there was -- there was a --
- 5 an active negotiation as to what cube done, and how
- 6 quickly it could be done. Our view was that a longer
- period was probably more useful than what had been
- proposed. We ended up with a longer period, and -- in
- the initial agreement, the amendment, and events
- extended that period significantly.
- Q. You said the DIP lenders were interested in a 11
- 12 faster scheduling process; is that correct?
- A. I think that's fair to say. 13
- 14 Q. Why is that?
- 15 A. Well --

- MR. HARRIS: Objection to form.
- A. It -- it -- I can't speculate on what they
- 17
- 18 thought. Clearly a faster sale process in their mind
- 19 may have been faster resolution of the -- of the -- of
- 20 the case.
- 21 Q. Why did the debtor want a more drawn out
- 22 time -- timeline?
- A. The debtor wanted more time to be sure that 23
- 24 the assets had had adequate and -- or full dis --
- 25 exposure to the marketplace, and the that the -- we had

1

5

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1 reached out in every direction that we thought could be

2 helpful to assure the best price.

Q. Did you originally get the timeline that you

4 had requested?

A. We got a longer timeline than they requested.

6 Our -- the ultimate outcome was -- was with extensions

7 and other elements like that provided the -- what I

would think of as adequate exposure to the marketplace.

Q. In agreeing to the scheduling of the sale 10 process, did the debtor and the DIP lenders discuss 11 issues related to the -- the operational issues related

12 to the Clipper well?

A. Well, there was a -- continuing dialog with 14 regard to operational issues on the Clipper well, and 15 others -- other wells that were relevant to -- to

16 value.

13

17 So. I don't -- I don't know that it could be 18 distilled to something which was a specific day or 19 date, but we -- we had a continuing expectation of getting the Clipper well on sooner than we did, and the sooner -- you know, and obviously, being able to 22 demonstrate that value to a bidder was -- was an 23 important element, and they were -- to some degree, I 24 think we made adjustments in the ultimately realized

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Q. That's fine. But that wasn't my question.

2 My question was: Was it less important for 3 the debtor that the gas well be put online prior to the

4 sale --

MR. HARRIS: Objection.

Q. (BY MR. WELLS) -- than the oil well?

MR. HARRIS: Objection, form.

8 A. Both are important, but the revenue stream

from the oil well is significantly greater than from

10 the gas well. So, it would be the -- to go -- to put

on production the oil well was the most economically

12 attractive option.

Q. (BY MR. WELLS) So the debtor wasn't concerned

14 about the gas well not being online prior to the sale?

A. We would have liked to have had it online, but 16 construction and operational difficulties have

precluded it.

Q. Did you discuss delaying the sale process 18

19 until after the gas well came online?

A. No. 20

22

21 Q. Why not?

A. The -- we had good test information on the gas

23 well. We had production information on the oil well.

24 The -- the ability to estimate the performance, we had

25 one known and one that we believed we could estimate

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1 reasonably well and that bidders could make an informed

2 determination as to their expectations and valuation of

3 that were -- were in hand. And to delay the sale

process indefinitely while we were awaiting a start

5 time for the gas well, we didn't -- didn't believe was

6 the best thing to do. So, we -- we had continued

7 through the -- through the -- through the process that,

8 again, with some extensions included in it, that we had

9 undertaken to we begin with. We obviously anticipated

10 initially, at the start of the sale process, that we

11 would have access to both, both wells would be on

12 production. But it was not something we could have

13 accomplished, but -- but had to -- you know, concluded

14 that we were not going to be penalized as to value

15 because the gas well -- you know, kind of all things

16 considered, it was not worth waiting.

Q. Not worth it to who?

A. Not worth it to us as the seller. 18

Q. Why is that?

20 A. Because we don't believe we are taking a

21 valuation hit because of the gas wells not being on

22 production. It was worth taking in light of the other

23 factors in the case and the progress that we were -- we

24 were making toward a sale.

Q. What factors would that be?

1 results available more quickly -- I mean have Clipper

2 results available to a bidder at a point they were

25 timeline based on the opportunity to have Clipper

3 making a bid.

Q. So, it was important to the debtor that

5 Clipper be operational prior to the sale?

Q. Is Clipper fully operational as of today?

A. The -- there were two wells. We refer to them

9 as the Clipper oil well and the Clipper gas well.

The Clipper oil well is producing in a 11 relatively normal fashion today. The Clipper gas well 12 has not been brought on to production as yet.

Q. So, was it less important for the debtor that 14 the gas well be put online prior to the sale?

A. The reason the gas well is not on is -- is not 16 a matter of -- of -- an evaluation or desire not -- in 17 a conclusion that it should not be brought on. The gas

18 well is not on because, shortly after the start of the 19 oil well, the start of production of the oil well, the

20 control -- electrical control system that was intended

21 to operate both wells failed, and it has not as yet

22 been restored. And we have been able to operate the

23 oil well only on a basis where we have used alternative 24 control mechanisms to assure its safety and continued

25 operation.

19

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- 1 A. Well, of the -- let me think. The Clipper gas
- 2 well was -- certainly was and is an important asset.
- 3 It was certainly not the only asset, and it was not the
- 4 highest value asset. So, we expected to move forward
- 5 with the sale process, and we had -- and the ability
- 6 to -- in discussion with our advisers was that the --
- 7 the penalties for not having it on were not substantial
- 8 enough to justify delaying the sale -- the sale process
- 9 move forward.
- 10 Q. But what were the factors that outweighed the
- 11 value hit that was taken by proceeding with the sale
- 12 motion prior to the gas well coming online?
- 13 MR. HARRIS: Objection to form. It
- 14 miscategorizes his testimony.
- 15 A. We're not sure we took any valuation hit. And
- 16 if -- because it's -- it's not a knowable thing.
- 17 Nobody came up to me and said, We'd give you X million
- 18 more if that well was on.
- 19 So, the progression of the -- the case, the
- $20\ \$ progression of the sale process, which was underway and
- 21 had the -- had a number of people looking at various
- 22 assets to -- looking at the assets to buy, was -- that
- 23 had momentum, and if you -- frankly, we were concerned
- 24 that, if you did not continue with the momentum, you're
- 25 never sure those people are going to come back and be

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- 1 A. I don't -- why should they be any more than
- 2 any other? It wasn't -- there weren't -- there weren't
- 3 issues that would drive it to speed up or slow down,
- 4 that I recall.
- 5 Q. Were there generally discussions regarding how
- 6 the timing of the sale might affect the value of the
- 7 assets?

15

24

9

- 8 A. Could you elaborate on timing? I can imagine
- 9 an answer having to do with months of the year or --
- Q. Sure.
- 11 A. -- the calendar or something else.
- 12 Q. Were there discussions regarding the timeline
- of the sale process, of how that might affect the
- 14 number of bids on the shelf in deepwater assets?
 - MR. HARRIS: Objection, form.
 - A. Well, only in the general case of compressing
- 17 the timeline forces, faster valuation, and often that
- 18 may not lead to the best valuation.
- 19 We did initiate it in December for the -- I
- 20 think we did both, but I know we did the shelf assets,
- 21 and when -- in a sense, restarted it right after the
- 22 first of the year when everybody is back from vacation
- 23 and so forth, but that was two weeks.
 - I mean, that -- in a -- in a tight timeline,
- 25 that might make a difference. The way things

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- 1 interested at the point that the sale -- that the gas 2 well might be on and you would have production
- well might be on and you would have productioinformation from it.
- 4 And we -- if we had done that, we would be in
- 5 September, the way things have unfolded; but we didn't
- 6 know -- we didn't know that was the case at the time.
 7 But, our -- our -- we did, in our construction program
- 8 for -- for the Clipper project, when we realized that
- 9 we only had so many man-hours, we applied as many
- 10 man-hours as we could to getting the oil well on, which
- o man-nours as we could to getting the on well on, with
- 11 had much better economics, and deferred the -- the
- 12 construction to completion of the gas well, of the
- 13 facilities needed for the gas well, I should say, and
- 14 so, that -- the -- the gas -- excuse me.
- 15 I think market interest, prepared evaluation, 16 and you know, momentum within the sale process to 17 conclusion were factors we considered.
- 18 Q. (BY MR. WELLS) Did you discuss the
- 19 operational issues confronting the Gomez properties in
- 20 determining the timelines for the sale process?
- 21 MR. HARRIS: Objection, form.
- A. The operational issues at Gomez were not a
- 23 factor in -- in determining schedule or other elements 24 of the sale process.
- 25 Q. (BY MR. WELLS) Why not?

- 1 ultimately unfolded, I don't believe it made a 2 difference.
- 3 Q. (BY MR. WELLS) The sale of the shelf and
- 4 deepwater assets were bifurcated, correct?
- A. Initially.
- 6 Q. In your view was this appropriate -- the
- appropriate way to schedule the sale -- the sale of the
- 8 debtor's assets?
 - MR. HARRIS: Objection, form.
- 10 A. I don't think having different schedules was
- 11 harmful because, in large measure, the prospective
- 12 markets for each are different.
- 13 The type of company that would be interested
- 14 in a shelf asset or a deepwater asset are generally --
- 15 there's not much overlap. So, the fact that they were
- 16 initially separated and ultimately came together, I
- 17 don't -- I don't think had a -- an effect of
- 18 consequence.
- 19 Q. (BY MR. WELLS) Whose idea was it to bifurcate
- 20 the sale of the shelf and deepwater assets?
- 21 A. I don't recall. I was in many discussions,
- 22 but I just don't recall who it was, who pushed it.
- 23 Q. So you don't recall who between the DIP
- 24 lenders and the debtor pushed for the bifurcation of
- 25 the sale?

Page 97 Page 99 MR. HARRIS: Objection, form. A. Or the advisers to each. I mean, there were a 1 A. I think there were two starts. One was --2 number of people involved. So, it could have been 2 3 anybody who had the -- had the idea, and it gained 3 called December 14th, and I'm not sure whether the 4 traction and moved forward. other one was the 7th or the 21st. Those were the days Q. Do you know what the justification for by which the teasers were prepared. 6 bifurcating the process was? Q. (BY MR. WELLS) So the initial step was A. I could only speculate that the focus of the 7 preparing the teasers? 8 respective buyer groups was different in the length of A. Yes. Q. And who prepared those? 9 time to -- needed to evaluate them. It was perhaps not 9 10 as long for the shelf assets as for the deepwater 10 A. Substantially, they were prepared by 11 Jefferies, with input from company records and 11 assets. 12 Q. To your knowledge, did any potential 12 individuals. 13 purchasers inquire about the purpose -- excuse me. Q. Who had ultimate signoff on the teasers? 14 Did any potential purchasers inquire about the bib I A 15 purpose of bifurcating the sale process? Q. After the teasers, what was the next step in A. I don't recall hearing that, but I know in --16 the marketing process? A. Outreach. 17 I wasn't in the hour-to-hour discussions with the -- as 17 18 between our financial advisers and the -- and the MR. HARRIS: Same objection. 18 19 prospective buyer. 19 Q. (BY MR. WELLS) What role did you have in Q. Who would know that? 20 preparing the teasers? A. If it happened, it would be one of the -- the 21 A. Review and contribution of an idea, where 22 Jefferies Energy M&A Team. appropriate. 22 Q. Between the shelf and the deepwater assets, Q. Did anybody else have input besides Jefferies 23 24 which are more valuable? 25 MR. HARRIS: Objection to form. 25 A. Certainly. The other members of the senior Page 98 Page 100 A. The deepwater assets, by a very substantial 1 management. Q. And what roles did they play? 2 margin. Q. (BY MR. WELLS) So, what considerations went A. Each in his own way, they had information and 4 into determining to sell the less valuable assets 4 background that was helpful in developing a crisp, 5 first? accurate picture. A. I don't know that it was driven by value, as Q. Did Al Reese play a role? 7 to why one versus the other. 7 A. I believe so. Q. Do you know what role he played? Q. So, you don't know? A. They happened to have different values, but A. No. But it -- in constructing a one-page 10 it's not necessarily a driver of process. 10 statement, the individual roles are --Q. So, you don't know? 11 Q. Nebulous? 11 A. I'm not persuaded that value was the reason it A. -- not easy to identify. 12 12 Q. Have you been involved in asset marketing --13 was split. Q. Who would know about the purposes for the 14 excuse me. Let me restart. Have you been involved in 14 15 an asset marketing process before? 15 bifurcation of the sale process? A. Perhaps the Jefferies M&A Team; perhaps the A. Yes. 16 Q. And did the teasers appear to provide similar Jefferies Restructuring Team. 17 18 substance as teasers in the other asset marketing Q. Have you ever been involved --18 19 MR. COHEN: Can we take a two-minute processes that you've been involved in? 20 break? 20 A. Generally, yes. MR. HARRIS: That's fine. Q. How are they different? 21 21 A. The assets were -- the assets -- offshore (A break was taken from 4:25 p.m. to 4:38 22 23 p.m.) 23 assets are different than on-land assets. The points Q. (BY MR. WELLS) Mr. Latimer, when did the 24 of emphasis may be different. Too many -- too many

25 opportunities to be different to really come up with a

25 marketing process for the sale of ATP's assets begin?

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1 catalog.

- 2 Q. Okay. What were the points of emphasis in the
- 3 teasers?
- A. Well, there were two teasers, one for
- 5 deepwater and one for the shelf. Deepwater would
- 6 emphasize the prospects that have been developed and
- 7 the upside potential.
- 8 I have to admit, I haven't looked at these in
- 9 six months, so I'm not fresh on them.
- The ones for the shelf would emphasize
- existing production and redevelopment opportunity.
 Q. And you said that the next step was outreach;
- 13 is that correct?
- 14 A. Yes.
- 5 Q. Could you explain what you mean by that?
- 16 A. Jefferies, in their role as the M&A
- 17 specialists, had compiled an extensive list of people
- 18 to whom the teaser was sent.
- 19 And they would then follow up with the
- 20 individuals to whom it was directed and attempt to
- 21 encourage them to participate in the process, engage in
- 22 discussion.
- 23 Q. Did anyone else have an input as to who these
- 24 teasers were sent to?
- 25 A. A -- to the extent that an individual in the

- 1 who were interested would be provided with a
- 2 confidentiality agreement in the interest of pursuing
- 3 further information about the properties and assets.
- 4 And that process continued all through the remainder of
 - the sale process.
- Certainly, there was an initial group. And
- 7 then as others identified themselves or we became aware
- 8 of them, we would reach out to them as well.
- Q. After a purchaser, or a potential purchaser,
- 10 signed the confidentiality agreement, what would happen
- 11 next?
- 12 A. They would be provided access to the
- 13 substantial body of information in the virtual data
- 14 room, 72,000, I believe you said it was, documents.
- 15 Many, but not all, would be relevant to things
- 16 that they would be interested in or various parts of
- 17 the company would be interested in.
- 18 The due diligence process would continue as
- 19 they evaluated the information they now had access to,
- 20 and there would be kind of a continuing dialog
- 21 generally with the Jefferies M&A Team, responding to
- 22 questions, clarifying points, other things like that.
- 23 Q. What other marketing materials were circulated
- 24 to potential purchasers?
 - A. There were -- from time to time, a PowerPoint

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- 1 company had a relationship or a reason to think someone
- 2 would be interested, they were -- the -- they added
- 3 names to the contact list.
- 4 Q. Do you recall any such instances?
- A. Yes, but I'll defer to Al Reese because it was
- 6 a contact that he worked closely for a period of time
- 7 until it became clear that the party was not able to be
- 8 a valid participant.
- 9 Q. Do you recall the name of that party?
- 10 **A. No**.
- 11 Q. Were any names removed from the list that
- 12 Jefferies provided of potential purchasers?
- 13 A. Well, some disqualified themselves quickly, so
- 14 they were not -- they were sort of mooted.
- 15 Q. You mean they --
- 16 A. I don't recall any -- I don't recall any
- 17 specific name that was removed from the list.
- 18 Q. Did the DIP lenders or any of the DIP lenders'
- 19 representatives have any input on the list of potential
- 20 purchasers that would be sent to the teasers?
- 21 A. I'm not aware of any.
- 22 Q. So after outreach, what was the next step in
- 23 the marketing process?
- 24 A. Well, the outfall of that process would be
- 25 people who were interested or not interested, and those

- 1 presentation that would serve as an introduction. And
- 2 in the sense, then, from an information standpoint, the
- 3 next step after the teaser would be a PowerPoint that
- 4 would lay out the picture.
- 5 That might be done in conjunction with the due
- 6 diligence review of information in the data room. And
- 7 in certain cases, toward the end of the review period,
- 8 there would be an in -- a prospective bidder might have
- 9 operational or geotech professionals come to review
- 10 data on a work station or review data in a -- in a more
- 11 intense form.
- 12 Q. Who prepared the PowerPoint presentation?
- 13 A. Jefferies.
 - Q. Who else had input in the PowerPoint
- 15 presentations?
- 16 A. The senior management team.
- 17 Q. Yourself included?
- 18 **A. Yes.**
- 19 Q. So you reviewed the PowerPoint presentations
- 20 before they were circulated to potential purchasers?
- 21 **A. Yes.**
- 22 Q. What involvement did the DIP lenders have in
- 23 preparing the PowerPoint presentations?
- 24 MR. HARRIS: Objection, form.
 - A. They were provided a copy, and I do not know

2

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1 of any other involvement in that aspect of the sale 2 process by the DIP lenders.

Q. (BY MR. WELLS) You don't know if they offered comments on the PowerPoint presentation before they were sent to potential purchasers?

MR. HARRIS: Objection, form.

A. I do not know that.

6

10

8 Q. (BY MR. WELLS) Who decided what assets to include in the PowerPoint presentations?

MR. HARRIS: Objection, form.

11 A. Generally, the assets in the PowerPoint were 12 the assets in the reserve report.

Q. (BY MR. WELLS) Was there ever any discussion 14 of including other assets in the PowerPoint 15 presentations?

MR. HARRIS: Same objection.

17 A. The ownership or effective management of the 18 two floating production platforms was identified in, I 19 believe, if I recall correctly -- in the PowerPoint, 20 though those explicitly were not items in the reserve report. They were integral to the reserves that 22 were -- for which they were used to produce. Q. (BY MR. WELLS) Was there ever any discussion 24 including other assets in the PowerPoint presentations 25 that were not ultimately included?

A. The -- modest reference was made to the

3 again, it's been four or five months since I looked at

I believe the -- there was an inclusion of

7 believe there was some dialog with the lenders at that

6 some reference to the international assets, and I

8 time about including them, but that would be the

2 overseas assets for inclusion. And there was a --

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1 presentations?

MR. HARRIS: Objection, form.

A. No. The kinds of asset buyers we were working

4 with were the ones that were interested in oil and gas

5 assets, and the other assets were not things that were 6 of interest.

Q. (BY MR. WELLS) I'm sorry. I'm just seeing

8 what we can skip over here.

9 To your knowledge, what types of documents

were included in the -- in the data room? 10

11 A. I couldn't possibly give you everything, but I

12 can suggest some examples of things that were included.

13 Q. Please do.

14 A. The reserve report information. The

15 ownership, the leases and similar evidence of

16 ownership. The agreements with the holders of NPIs and

17 overrides. The financial and production information

about the properties that was available. An example

19 would be a lease operating statement.

20 Well logs and other data that pertain to a

21 drilled or drilling well. Information on the floating

platforms, specifications and other matters. And

production history information, particularly for the 24 older wells.

25

And generally, a -- I believe there was

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1 information on opportunities for additional drilling or

2 exploitation of existing situations. I believe I can

3 say that the full suite of information that a buyer

4 would expect was provided.

Q. Who decided what to include in the data room?

A. The Jefferies M&A Team took a lead in saying,

7 every good data room has the following information.

So, our senior management team had been

12 involved in acquisitions in the past, and they also had 13 a significant group of ideas on points that would be

14 helpful to include, information that would be helpful

Q. Was the debtor consulted before adding 17 documents to the data room at the request of a

And as additional requests were received for

9 information not in the data room, those items were

10 included.

15 to include

11

Q. So other than the -- the foreign subs, the

9 only -- that's the only point I recall in which the

12 platforms, and the assets that are listed in the

13 reserve report, was there ever any discussion of

including any additional assets in the PowerPoint

15 presentations? 16

MR. HARRIS: Objection, form.

A. None that I recall.

Q. (BY MR. WELLS) Were the presentations ever 18 19 updated or revised?

4 these the last time.

10 lenders had said boo.

A. Yes. The company received an updated reserve 21 report with a later effective date. And when that was

22 available, the presentation was evolved to include that 23 later information.

Q. But there was never any discussion of 25 including additional assets on these updated or revised

potential purchaser? 19 A. Generally, yes.

20 Q. And who at the debtor would that inquiry have

21 been referred to?

A. It depends on the kind of inquiry. An 22

23 operational inquiry might have gone to George Morris or

24 Leland Tate and then probably ultimately to me.

A financial evaluation or something like that

Page 111 Page 109 1 would have gone to Keith Godwin or Al Reese and A. I do not recall a specific number, but I 2 ultimately to me. 2 believe for the shelf it was more than 25, and I Q. Were any requests for additional documents or believe for the deepwater it was more than 70. 4 information by potential purchasers ever denied? Q. Are you familiar with the term or the acronym A. Initially, yes, for one particular item, which 5 "IOI"? 6 was the NSAI report, which we did not own or have a --A. Not --7 have anything to say about. Q. Let me go about it a different way. Do you And there was a separate confidentiality 8 know -- do you know what an indication of interest is? 9 process -- I believe the court was involved in that, as A. I certainly do. Q. That was better. Do you know how many -- I'll 10 well -- for anyone who could access the NSAI report. 10 refer to them as IOIs. Do you know how many IOIs were 11 So we would receive inquiries asking for that, 12 and we said, It's not ours; check with the lenders; if received with regard to the shelf assets? MR. HARRIS: Object to the form. 13 they say it's okay, it's probably okay. 13 14 Q. Do you recall any other instances where Q. (BY MR. WELLS) Do you know how many potential 15 requests by a potential purchaser for additional 15 purchasers ultimately accessed the data room? 16 documents or information was denied? 16 17 MR. HARRIS: Objection, form. 17 A. I don't specifically -- the primary way it A. No, I don't know an exact number, but I 18 might have occurred is where excessive detail was asked 18 believe it to be substantial. 19 19 for, when more summary information would be fine, a --20 Q. (BY MR. WELLS) Do you know how many bidders 20 a monthly production instead of a daily production, ended up showing up at the auction for the sale of the 21 21 something like that, where the -- the burden of shelf and deepwater assets? 22 supplying it was unreasonable. MR. HARRIS: Objection, lack of 23 Q. Who on a day-to-day basis managed the data 24 room? It was Opportune, you said, correct? 25 A. I do not know the exact number. I know one A. Yes. And Tim McGinty and probably George

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- 1 Morris had the most involvement with it from the 2 company's standpoint.
- Q. And who controlled access to the data room?
- 4 A. The person who handled it was Jennifer Hoss,
- 5 H-O-S-S, with Opportune. Upon the direction of --
- 6 generally, once a CA was signed, a person would be
- 7 granted access. And Al Reese was the integral party in
- 8 completing the CAs.
- 9 Q. What efforts were made to identify potential 10 purchasers of the shelf and deepwater assets?
- 11 MR. HARRIS: Objection, form.
- A. Well, Jefferies has an extensive energy M&A practice and has a number of relationships and so on,
- 14 and we relied heavily on that inventory of
- 15 relationships and -- and experience. To the extent we 16 could augment it, we did.
- 17 Q. (BY MR. WELLS) Do you recall how many
- 18 potential purchasers were contacted regarding the --
- 19 we'll start with the shelf assets?
- 20 MR. HARRIS: Objection to form.
- A. There were three groups. There were those who were interested in the shelf, those who were interested
- 23 in the deepwater, and those who immediately or
- 24 ultimately were interested in both.
- Q. (BY MR. WELLS) Uh-huh.

- 1 came and dropped out, and I know one came to bid on
- ${\tt 2}\;$ a specific asset. So, otherwise...
- 3 Q. (BY MR. WELLS) Do you recall the name of the
- party that bid on the specific asset?
- 5 A. Blue Water Industries.
- 6 Q. And what asset were they bidding on?
- A. Patents.
- 8 Q. And do you remember the one -- the party that
- 9 came to the auction and dropped out?
- 10 **A. Yes.**
- 11 Q. What was the name of the party?
- 2 A. I -- I can tell you its initials, but I can't
- pronounce it. It's E&I, the Italian company. Please
- 4 give me a pass.
- 15 Q. Approved. Do you know why E&I dropped out?
- 16 A. They, I think, mistakenly believed that to be
- 17 a bidder, you had to be a qualified operator.
- 18 Q. And they dropped out because of that mistaken
- 19 belief?

21

- 20 A. That's what they told us.
 - Q. When did they tell you that?
- 22 A. The morning of the auction.
 - Q. Did you advise them that that wasn't the case?
- 24 **A. Yes.**
- 25 Q. What was their response?

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1 A. "Thanks. We're going back to New Orleans."
2 They did not want to offer further or

3 participate further.

- Q. Did they offer any other reason why?
- 5 A. I'm not aware of one.
- Q. Was there a stalking-horse bidder?
- 7 A. No.
- 8 Q. Why not?
- 9 A. I'm not quite sure how to establish the

negative. The -- we aggressively marketed, and such a
 bidder was sought, but we were unable to identify one.

MR. HARRIS: While we're on a break here,

13 let me just say, the testimony about the bidding14 process is confidential and under the Court's bidding

15 procedures orders. I just want to get that on the

16 record.

17 MR. GRENARD: And at least the extent of

18 what happened at the auction and the parties who 19 participated, that's all confidential, under the

participated, that's all confidential, under

20 bidding procedures.

21 MR. WELLS: Noted.

22 MR. GRENARD: So, just for all parties

23 who are present.

Q. (BY MR. WELLS) Was any interested party

25 denied the right to participate in the auction?

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1 any.

- Q. Was E&I Petroleum a qualified bidder?
- 3 A. I believe they would have been if they had
- 4 chosen to participate.
- Q. And the same with BlueWater?
- 6 A. No.
- 7 Q. Well --
- 8 A. Well, excuse me, BlueWater -- BlueWater did
- 9 not -- I don't recall exactly. BlueWater was bidding
- 10 \$10,000 on the patent to which that bid was topped,
- and -- and I don't recall whether it -- BlueWater put
- 12 up their money and did the other things they were
- 13 required to do. That was the only asset they were
- 14 interested in.
- 15 Q. So, other than the credit bid, there was only
- 16 one other bid, BlueWater?
- 17 A. The bidding procedures permitted a bidder to
- 18 bid for all or any part that bidder selected.
- 19 BlueWater selected one item. In the attribution of
- 20 value in the credit bid, the value attributed to the
- 21 item BlueWater wanted was ten times BlueWater's bid.
- 22 So, with the presentation of the credit bid, they had
- 23 been overbid, if that -- in that sense by ten times,
- 24 and they declined to participate further.
 - Q. Were you surprised by the low number of bids

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25

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- 1 A. Well, there were n-- within the bidding
- 2 procedures, matters one had to comply with or provide
- 3 to be a qualified bidder. And there were -- and they
- 4 were -- there was no one -- there was no one who was a
- 5 qualified bidder who met the criteria that were part of
- 6 the bidding procedures.
- 7 The lenders were qualified bidders by
- 8 definition, or by -- I don't know whether -- there was
- $9\,\,$ some prior establishment that they -- they didn't have
- 10 to clear the same hurdles that the other bidders did.
- 11 Q. In the bidding procedures?
- 12 A. I think it must have been in that doc -- in
- 13 that document.
- 14 Q. Do you know how many qualifying bids were
- 15 received for the shelf and deepwater assets?
- 16 MR. HARRIS: Objection, lack of
- 17 foundation.
- 8 A. I believe zero.
- 19 Q. (BY MR. WELLS) Who would --
- 20 A. Let me clarify that. The lender group was by
- 21 definition a qualified bidder.
- 22 Q. Yeah.
- 23 A. So, that -- that was -- they were a qualified 24 bidder.
- In addition to them, I do not believe we had

- 1 that you received at the auction?
- 2 A. We had hopes for more, but they didn't
- 3 materialize. So, we considered it to be an active
- 4 process. It's just at the end, the -- those who wanted
- 5 to follow through were -- did not return.
- 6 Q. Were you surprised?
- 7 A. Not really.
- Q. Why not?
- 9 A. The -- these kind of assets in the Gulf have
- 10 been in a flat to down cycle. I believe there has only
- 11 been one transaction that was anywhere comparable in
- 12 the prior year, or maybe 18 months. So, it's not a
- 13 high activity area.
- 14 The complexity of the assets, given that they
- 15 were sold -- or they were offered for sale burdened, as
- 16 they were, by the API's overrides, meant that it
- 17 took extra effort to assess them and arrive at an
- 18 evaluation.
- 19 So, a buyer who has a choice will go to the
- 20 point where the path of least resistance and the
- 21 greatest value. And some companies were
- 22 probably deterred by the fact it involved bankruptcy.
- 23 Q. One of the reasons you just mentioned was that
- 24 the presence of NPI and overrides on the property
- 25 required extra effort to analyze the -- the viability

Page 117 Page 119 1 of the assets; is that fair? 1 Collarini? A. I think that's right. A. They acquired some assets from British Q. Given that these burdened properties required 3 Petroleum, and those assets had been evaluated for 4 extra effort to scrutinize, would the debtor -- or I'm British Petroleum by Collarini. 5 sorry -- would the sale process have benefited from So, in the -- when the assets were transferred 6 offering potential purchasers more time to scrutinize to ATP, ATP asked this engineering firm to stay on and 7 continue to do the work on those reserves. 7 these properties? A. I don't think so. Q. Why did they do that? A. Because the engineering firm who had done them Q. Why not? A. Beyond a certain point, there's diminishing 10 for BP was familiar with them, had worked with them for a period of time, and had a comparative advantage over 11 returns. I think we reached the point where those who 12 were potentially interested in the assets had full 12 somebody who would be starting out cold. 13 access to them, and so, I don't think that was a -- I Q. So, you're saying Collarini had a competitive 14 don't think the timeline, the way it played out, was a 14 advantage for the engineering for the --15 deterrent to realizing value. 15 A. Yes, I am. Q. Does the debtor have confidence in the 16 Q. How are oil and gas properties typically 17 valued, in your experience? 17 conclusions and work of Collarini? A. Yes. 18 A. It can be kind of a triangulation around the 19 value of -- including factors, the value of the -- the 19 Q. Has Collarini's work historically been satisfactory to the debtor? 20 reserves in place, the --21 A. Yes, it has. Q. How are the reserves in place valued? 22 Q. How did Collarini typically prepare its A. Well, from a -- from an -- once the reserve reports for the debtor? 23 23 engineering work is determined -- has been done to

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24 25

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 ${f 1}$ as part of the engineering process.

24 estimate the reserves in place, the -- the rate at

25 which those reserves can be produced is estimated also

And the prices that are anticipated, the cost
to operate them, a number of those factors go into
constructing a cash flow from the property, and various
discount rates can be applied to that cash flow that,
depending on the buyer's views of -- on that matter.
So, cash flow is one factor. Reserves in
place is another factor. Another one that you see from

8 place is another factor. Another one that you see from
 9 time to time is dollars per flowing unit of production,
 10 barrel of oil, MCF of gas.
 11 In some cases you have value accorded to

In some cases you have value accorded to
proved undeveloped reserves, or you can have value
accorded to acreage under lease, which oftentimes does
not have wells on it. So, there's a lot of things that
go into it, and every party who does this kind of work
has their own points of emphasis in determining a
value.

- 8 Q. Did the debtor have an engineer that they
- 19 typically used to get at this value?
- 20 **A. Yes**.
- 21 Q. What is the name of that engineer?
- 22 A. Collarini & Associates or -- has been the --
- 23 the engineering firm the company has used for the last
- 24 five or six years at least.
- Q. Do you know why the debtor originally retained

1 engineering firms is to work with the debtor's

2 information and analyses, be they logs or pressure

MR. HARRIS: Objection, form.

A. The -- the typical pattern with reserve

3 information or other kinds of operational data.

4 Those are assembled into, along with the -- a

5 seismic picture, if that's available.

6 That's assembled into some determinations 7 typically of reserves, and -- in place and how much of

8 those reserves can be recovered, and -- you know, and

9 what would be a forward projection of the production

O from these recentes

10 from those reserves.

11 And with that information, they can then make

12 the projections about flow rates and -- and typically,

13 the -- the company, the client, would provide the price

14 case or price information to use, and the company would

45 Land of price information to does, and the company free

15 have a major role in providing the cost, operating

16 cost, information, the capital cost information, the

17 abandonment information.

So, the engineering and determination of how much is there, and how much of it is -- what percent of

20 it can you get out and how fast would be a central

21 aspect of the reservoir engineer's work.

22 Q. Who at the debtor would work closest with --

23 excuse me. Let me start over.

24 Who at the debtor would work closest with

25 Collarini typically?

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- A. Jerry Kennedy. He is the company -- the
- 2 primary individual, and he would be -- he would --
- 3 he's -- he works for George Morris. George is a very
- 4 seasoned engineer and would be integral to that 5 process.
- Q. Anybody else?
- A. Generally, no.
- Q. So, you discussed a moment ago the types of
- 9 information that Collarini or an engineer would
- 10 consider in creating its reserve reports.
- 11 How long would Collarini or any engineer
- 12 review such information before producing its reserve
- 13 reports?
- MR. HARRIS: Objection, form. 14
- 15 Q. (BY MR. WELLS) To your knowledge?
- 16 A. Well, obviously, it depends on how familiar
- 17 that engineer is with the work. And the more familiar
- they are, the quicker they could typically complete it
- 19 because it's more of an update to prior work than it is
- 20 a de novo start.
- 21 But 45 to 60 days is typically adequate to
- 22 get -- and, obviously, it depends on how many wells you
- 23 have.
- 24 Q. Was Collarini's reports for the debtor made
- 25 available to potential purchasers of the shelf and

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- A. I believe formally it was retained by Cravath,
- 2 Swaine & Moore at the request of the agent.
 - Q. Do you know when NSAI was retained?
- A. No, I don't. My involvement in the case began
- 5 in mid-September, but I -- and I don't have a fix on
- when it might have begun.
- Q. Would you have an approximation?
- A. At or near the time of the inception of the --
- of the DIP loan.
- Q. And when did NSAI create their first reserve 10
- report regarding the debtor's assets?
 - MR. HARRIS: Objection, form.
- A. When you say "create" --13
- Q. (BY MR. WELLS) When was it first circulated 14
- 15 to the debtor?

12

25

- A. I don't recall exactly. It was perhaps late 16
- 17 September, early October 2012.
- Q. And given your testimony -- your prior 18
- testimony regarding Collarini's experience with the
- assets, the debtor's assets, how did NSAI's knowledge
- and experience with the debtor's assets compare?
- A. I'm not aware that NSAI had any contact with debtor assets prior to the inception of the report they
- 24 were retained to do.
 - That period of examination of reserves was

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- 1 deepwater assets? A. Yes, they were.
- Q. Did any of the potential purchasers of the
- 4 shelf or deepwater assets request -- or I'm sorry --
- 5 inquire further about the reports?
- A. Yes. And -- and I believe there was some
- direct in-person discussion as between the Collarini
- engineering people and -- I'm not sure if every one,
- but more than one, of the prospective purchasers --
- Q. Do you know which? 10
- 11 A. -- had that.
- 12 No.
- Q. You don't know which purchasers? 13
- A. I don't recall.
- 15 Q. Are you familiar with Netherland, Sewell &
- 16 Associates?
- A Yes 17
- Q. Who are they?
- A. They're a reserve engineering firm with
- 20 offices in a number of places, Dallas and Houston
- primarily. 21
- Q. Did they create a report or reports on the
- 23 debtor's deepwater assets?
- 24 A. Yes, they did.
- Q. And who retained NSAI? 25

- 1 modest, and when compared with the years that Collarini
- 2 had been there, it was obviously much, much shorter.
- Q. You testified that one of the reasons that ATP
- 4 could -- retained Collarini was because of their
- extensive experience with the debtor's assets; is that
- 6 correct?
- A. Yes.
- Q. So, is it fair to say that the debtor would
- 9 trust the work of an engineer who has -- all things --
- 10 all things being equal, who has more experience with
- 11 particular assets?
- A. Well, the -- the debtor has -- had confidence
- 13 in Collarini, and without disparaging others, certainly
- 14 the duration of that experience is a real plus.
- 15 The Netherland, Sewell people are widely 16 respected, but they had a very short time period to
- 17 work with these assets and come to their conclusions.
- Q. To your knowledge, were the reserve reports 19 created by NSAI made available to potential purchasers?
- 20 A. After a procedure was established through the
- 21 Court, of which those who wanted them could -- could
- 22 execute appropriate confidentiality agreements specific
- 23 to the NSAI report, those were -- they were available
- 24 on a specific company basis to those who had exercised
- 25 the -- who executed the -- the appropriate additional

Page 125 Page 127 1 confidentiality agreement. A. That's the restructuring team. This is John Q. Did any potential purchasers inquire further 2 Ernst and Dave Roussel, and I -- and I -- because it 3 regarding the results of the NSAI report? was a credit bid, there is obviously some "what's in A. "Further" meaning -and what's out type of questions. Q. More than just requesting the document? There weren't -- you know, we didn't -- we A. I don't recall which ones or how, but I 6 mostly got talked through and negotiated, but the 7 believe there potentially was some follow-up that ATP elements of it are -- they would have a -- a fix on. was not involved in. Q. Was anybody at the debtor involved in 8 Q. Do you have any knowledge of the nature of the negotiating the purchase price? 10 follow-up? MR. HARRIS: Objection to form. 10 A. No. 11 A. Primarily, I think that would fall to Al Reese 12 Q. To your knowledge, did any of the potential in terms of involvement with the APA. 13 purchasers have their own engineers? Q. (BY MR. WELLS) And you testified that you were not involved in those negotiations? A. I would say everyone had his own engineer. 14 MR. HARRIS: Objection, form. 15 Q. Did any of the -- those engineers review the 15 16 Collarini or NSAI reports? 16 A. I was aware of them. I wasn't day-to-day, 17 hour-to-hour involved in them. 17 MR. HARRIS: Objection, form. Q. (BY MR. WELLS) Did you play any role? 18 A. The Collarini was certainly available in the 18 19 MR. HARRIS: Same objection. 19 data room, and under the special effort, the NSAI one 20 A. Well, in the sense of being where the buck 20 was available. 21 stops, I played that role. I didn't play the And inasmuch as they could be -- had been hour-to-hour negotiating role. 22 examined in the data room, we would not have a direct Q. (BY MR. WELLS) So in determining the 23 23 window on a formal organization by company engineers. 24 negotiation -- or in agreeing to the negotiated 24 We just presume it would have taken place because it's 25 purchase price, the buck stopped with you? 25 a very central and normal part of an acquisition Page 126 Page 128 A. Yes. 1 evaluation. Q. (BY MR. WELLS) Are you aware of any comments Q. And when was the final negotiated purchase 3 or assessments made by such third-party engineers 3 price arrived at? 4 regarding the Collarini or NSAI reports? A. It's still moving around. A. No. I just -- people keep to themselves. Q. But the buck will stop with you? Q. As it stands now, do you know the total A. Yes, it will. Q. How was the deficiency claim above and beyond purchase price offered by the DIP lenders under the 8 the purchase price determined? 8 asset purchase agreement for the debtor's assets? MR. HARRIS: Objection, form. A. I believe it is approximately \$645 million; 10 but I also know this is moving around, and the -- the A. We are aware it's above the purchase price. 11 most recent appraisal I've heard is 645. 11 We have some indications from Credit Suisse as to what Q. How was the original price offered in the 12 their calculation of the total amount owed, obviously, 12 13 original asset purchase agreement determined? 13 less the amount bid. A. There is a negotiated number. I was not 14 So the -- at this point, and subject to 15 confirmation, our -- we -- we have a -- a number, but 15 centrally involved in the determination of that. So, 16 I -- I don't have a good point of reference to suggest. 16 we don't have a lot of information on how it was Q. Who would have been centrally involved in that 17 arrived at. Q. (BY MR. WELLS) In determining the purchase 18 determination? 19 price, the original purchase price -- I know it's still A. Well, it would have been a -- something that

21

22

20 in flux -- were values allocated to certain assets?

MR. HARRIS: Objection, form.

23 the patent. The -- and I -- I'm trying to -- I don't

A. I'm familiar with the allocation of value to

24 have a good fix on the allocation is among the other

25 components, and -- and we're still kind of allocating.

20 certainly in its initial stages, Jefferies would have

21 been -- I would expect Jefferies would have been

Q. So that would be Tero Janne and his team?

Q. Who at Jefferies? Do you know?

22 importantly involved in.

A. The M&A team.

23

24

JAMES R. LATIMER, III - June 17, 2013 Page 129 Page 131 A. We think it's quite advanced. We have made a So, it's not a -- nothing's -- I wouldn't say 2 lot of progress in that and -- and are, we believe, 2 it's, you know, nailed down to a precise number. Q. (BY MR. WELLS) But is there a value 3 working out some of the final points, but we're 4 positive on getting to, acceptable to both sides, a 4 allocation? 5 resolution. A. I haven't seen last night's APA. I apologize. 6 I -- so. I -- I don't recall what they have in there Q. Do you see it as an absolute prerequisite to a 7 now. I would -- as to allocation of value. 7 sale hearing that there's an agreement between the Q. Well, I'm not asking for the specific 8 debtor and the DIP lender on the operating budget? 9 allocation of value for each asset. I'm just asking A. Yes. That's the assurance that we have the --10 that's the potential assurance that we have the funding 10 was there an allocation. A. I can't say with confidence. 11 to reach a closing. 12 Q. Who would know? 12 Q. Same question with the professional fees. You 13 Counsel, and perhaps Al Reese. 13 see professional fees as an absolute prerequisite to MR. WELLS: If we can take a short 14 the support of a sale hearing? five-minute break. We'll just see if we have any A. I think certainly we expect to come to an further questions. I think we're about done here. 16 acceptable resolution on that. I think we would expect 17 MR. GRENARD: Sure. 17 that we will accomplish that resolution. (A break was taken from 5:45 p.m. to 5:48 18 I think we make -- we consider -- consider 19 p.m.) 19 what's in the best interest of the estate at the point MR. WELLS: All right. Well, no further 20 20 we have to make the decision and be guided accordingly. questions. We pass the witness. 21 21 Q. There's no decision at this point? THE WITNESS: Okay. 22 22 A. That's correct. MR. HARRIS: Okay. We just have a couple 23 Q. And the last component of the budget we talked 24 of questions to kind of clear up the record on a couple 24 about is the wind-down budget. Tell me what you 25 of things. 25 understand what a -- what a wind-down budget is, in Page 130 Page 132 **EXAMINATION** 1 your view? 2 BY MR. HARRIS: A. A wind-down budget is -- what happens is the Q. So, Mr. Latimer, we talked earlier about a money that has to be spent between the closing of a 4 couple of things that the debtor would need -- well, sale and the -- the confirmation of a plan or whatever 5 from your view, that a debtor would need in order to may transpire. 6 support a sale hearing going forward. Do you We are -- our target and expectations is to 7 remember --7 have a simple and straightforward plan confirmed, and

- 8 A. Yes, I do.
- 9 Q. -- the two things you talked about? What were 10 those?
- 11 A. The budget that was responsive to the
- 12 situation we have and -- and funding to cover the
- 13 financial needs that we see looming ahead of us in July
- 14 and August.
- 15 Q. Okay. Let's talk about the budget first.
- 16 A. Okay.
- 17 Q. The budget has various components, doesn't it?
- 18 **A. Yes**
- 19 Q. What are those?
- 20 A. There's an operating component, a professional
- 21 fee component, and a -- a post-closing wind-down 22 component.
- 23 Q. What's the status of the negotiations between
- 24 the debtor and the DIP lenders concerning the operating
- 25 budget right now?

- 8 this would be funding that -- in an amount appropriate
- 9 to get to that point.
- 10 Q. So, again -- again, this is kind of the same
- 11 question I had before about the other two components of
- 12 the budget. Do you see the -- an agreement with the
- 13 DIP lenders on a wind-down budget as an absolute
- 14 prerequisite to a sale in this case?
- 5 A. I think, again, we look at what's in the best
- 16 interest of the estate here. There are -- you know,
- 17 with oil and gas properties, you've got a lot of
- 18 health, safety, and environment types of issues and
- 19 some other things; and we want to be sure that,
- 20 regardless of what we do, those are covered off.
- 21 But -- but our -- our expectation here is to
- 22 be guided by what's in the best interest of the estate,
- 23 and our -- our further expectation is that we will have
- 24 a budget that's satisfactory for that purpose.
 - Q. So if -- you talked -- you talked about best

	Page 133		Page 135
1	interest of the estate. So if there are some expenses	1	CHANGES AND SIGNATURE
2	that go unpaid under the budget, the wind-down budget,	2	WITNESS NAME: JAMES R. LATIMER, III
3	that the DIP lenders and the debtor ultimately agree	3	DATE OF DEPOSITION: JUNE 17, 2013
4	to, you have to evaluate at that time, I assume,	4	PAGE LINE CHANGE REASON
5	whether to go forward to sale on that basis?	5	
6	A. You have to look at a holistic basis, and	6	
7	that's what we would do. And if there are some things		
8	like you described that aren't covered and and	8	
9	predominance of our assessment of benefit is that it's	9	
10	worth going ahead, well, we would have to do that.	10	
11	Q. Now, the other thing you talked about is		
12	funding to cover the financials post-closing.		
13	A. Uh-huh.		
14	Q. Do you see that?		
	A. Post approval oh, excuse me. You're		
15	talking about the wind-down		
16 17	Q. Right.		
18	A period. Yeah. Okay. I'm sorry.		
19	Q. So we talked about the budget, and then you		
20	talked about funding, as well, right, funding mechanism?		
21	A. Uh-huh.		
22			
23	Q. Okay. The funding mechanism, do you see that		
24	as an absolute prerequisite to approval of a sale or		
25	I should say support of a sale?	25	
		_	
	Page 134		Page 136
1	Page 134 A. Well, we yes, because if we don't have a	1	Page 136
	_	2	I, JAMES R. LATIMER, III, have read the foregoing deposition and hereby affix my signature that
	A. Well, we yes, because if we don't have a	2	I, JAMES R. LATIMER, III, have read the
2	A. Well, we yes, because if we don't have a if we don't have funding, we don't get to closing. And	2	I, JAMES R. LATIMER, III, have read the foregoing deposition and hereby affix my signature that same is true and correct, except as noted above.
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	Page 137		Page 139
1	IN THE UNITED STATES DISTRICT COURT	1	THE STATE OF)
	FOR THE SOUTHERN DISTRICT OF TEXAS	2	COUNTY OF)
2	BANKRUPTCY DIVISION	3	,
3	IN RE:	4	I hereby certify that the witness was notified on
) CASE NO. 12-36187	5	that the witness has 30 days, or
4)	6	(days per agreement of counsel) after being
-	ATP OIL & GAS CORPORATION) Chapter 11	7	notified by the officer that the transcript is
5)	8	available for review by the witness and if there are
	j j	9	changes in the form or substance to be made, then the
6	DEBTOR.) JUDGE MARVIN ISGUR	10	witness shall sign a statement reciting such changes
7	·	11	and the reasons given by the witness for making them;
8		12	That the witness' signature was / was not
9	***********	13	returned as of, 2013
	REPORTER'S CERTIFICATION OF THE ORAL	14	Subscribed and sworn to by me on this, the day
10	DEPOSITION OF JAMES R. LATIMER, III	15	of, 2013.
	JUNE 17, 2013	16	, 2010.
11		17	
12	I, Kathy Miller, Certified Shorthand Reporter in	18	
13	and for the State of Texas, hereby certify to the	19	
14	following:	13	Kathy Miller, CSR, RMR, CRR
15	That the witness, JAMES R. LATIMER, III, was duly	20	Texas CSR No. 739
16	sworn by the officer and that the transcript of the		Expiration Date: 12/31/14
17	oral deposition is a true record of the testimony given	21	
18	by the witness; That the original deposition was delivered to Mr.	- '	CRC for Tracey Richardson Reporting
19	Jeremy Wells.	22	Firm Registration No. 62
20 21	That a copy of this certificate was served on all		1225 North Loop West, Suite 327
22	parties and/or the witness shown herein on	23	Houston, Texas 77008
23	parties and/or the withess shown herein on		Tel: 713-626-2629/Fax: 713-626-1966
24	I further certify that pursuant to FRCP Rule	24	
25	30(f)(1) that the signature of the deponent:	25	
	(//)		
	Page 138		
1	was requested by the deponent or a party before		
2	the completion of the deposition and that the signature		
3	is to be before any notary public and returned within		
4	30 days from date of receipt of the transcript.		
5	I further certify that I am neither counsel for,		
6	related to, nor employed by any of the parties or		
7	attorneys in the action in which this proceeding was		
8	taken, and further that I am not financially or		
9	otherwise interested in the outcome of the action.		
10	Certified to by me on this, the 18th day of		
11	, 2013.		
12	75		
13	V 5 400 10		
14	Kathy Mille		
15			
	Kathy Miller, CSR, RMR, CRR		
16	Texas CSR No. 739		
	Expiration Date: 12/31/14		
17			
	CRC for Tracey Richardson Reporting		
18	Firm Registration No. 62		
	1225 North Loop West, Suite 327		
19	Houston, Texas 77008		
	Tel: 713-626-2629/Fax: 713-626-1966		
20			
21			
22			
1			
22			

Exhibit B

E-mail from R. Toland to A. Kyle and A. Gallo (May 7, 2013, 16:36 CST)

Case 12-36187 Document 2058-1 Filed in TXSB on 06/19/13 Page 38 of 42

From: Toland, Rue < RToland@mayerbrown.com>

Sent: Tuesday, May 7, 2013 4:36 PM

To: Kyle, Amy L. <amy.kyle@bingham.com>; Gallo, Andrew J.

<andrew.gallo@bingham.com>

Cc: Kelley, Charles S. < CKelley@mayerbrown.com>; Hyman, Frederick D.

<FHyman@mayerbrown.com>; Scott, Sean T. <STScott@mayerbrown.com>; Grenard, Joshua M. <JGrenard@mayerbrown.com>; Al Reese <AReese@atpog.com>; James R.

Latimer < JLatimer@atpog.com>

Subject: ATP - Credit Bid Post-Auction Issues List [MB-AME.FID918690] **Attach:** ATP - Credit Bid Post-Auction Issues List (706483122 1).DOCX

Amy and Andrew,

As requested, please find attached the Debtor's list of items in conjunction with the credit bid that present issues for Debtor's ability to secure Board approval and make our evidentiary record at the sale hearing regarding the credit bid.

Best regards,

Rue

Rue K. Toland

Restructuring, Bankruptcy & Insolvency
Mayer Brown LLP
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F +1 312 701 8153
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Chicago, IL 60606-4637
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Evidentiary Concerns for a Sale Hearing

Liquidity

- How do we address satisfaction of ATP's anticipated liquidity need in excess of the remaining availability under the DIP facility in order to get to a closing?
- How can ATP address feasibility of the sale when it needs certainty on the mechanics for accessing the remaining portion of the DIP facility (approximately \$8.4 million) prior to month end?
 - Waiver of existing defaults that permits funding of the final amount?
 - Additional commitments or assumption of Clipper payables or other expenditures related to acquired assets pre-closing?
- How does ATP demonstrate Buyer's sufficiency of financing given M&M and winddown commitments exceed amount of Commitment Letter received by Debtor from Agent?
- Debtor must be able to testify the substance and amount of the wind-down budget are
 acceptable to the estate. This would also enable the Debtor to defeat a sub rosa plan
 argument.

M&M Liens

- How does the debtor satisfy its evidentiary burden of establishing that DIP Lenders' assessment that \$45 million is sufficient reserve to address senior M&M lien claims on acquired assets? (How do we address, from an evidentiary standpoint, that we are not predeciding lien amount and priority issues at the sale hearing?)
- o How does the Debtor address the disputed M&M liens post-closing?

BOEM/BSEE Matters

- O How does ATP satisfy evidentiary requirement that there is a reasonable likelihood that this transaction will close in light of the open BOEM issues or concession from BOEM that this is a transaction that it will support?
- What evidence can ATP present that it anticipates there will be a satisfactory resolution of the BOEM objection or of potential obstacles to a subsequent closing, including:
 - O Identification of an operator acceptable to BOEM, or acceptable agreement with ATP to serve as operator during interim period until a substitute operator is named or Newco becomes a qualified operator?
 - Sufficient funding or "waiver" of decommissioning obligations to satisfaction of BOEM for properties acquired and properties left with the Debtor to enable closing?
 - o Adequate funding of offshore insurance coverage pending closing?

Adequate Funding for Administrative Claims

- O Is there an agreement on wind-down budget covering items Debtor believes, in its reasonable business judgment, are necessary to conclude the estate's affairs post-closing, including reasonable administrative expenses?
- How does ATP satisfy the evidentiary requirement that the mechanics are in place and support for funding wind-down budget exists with the DIP Lenders?

Intangibles

- O How does the Debtor address the local rules for a 363 sale, which require adequate and reasonable notice of certain intangibles that are the subject of the credit bid but were not marketed, such as the BP Claim, the NPI/ORRI litigation, and the Decommissioning Trusts?
- O How does the Debtor address the argument, from an evidentiary standpoint, that recoveries under the NPI/ORRI litigation could fall under Chapter 5 actions for which the DIP Lenders do not have a lien, and the proceeds would otherwise go to the UCC or certain M&M lien claimants?

Conditions to Closing

 Clarification of what recourse is available to ATP in the event of a failure to fund commitments by certain lenders under the APA

Information Required for Board Consideration for Approval of Sale Process

Liquidity

- How does Board address satisfaction of ATP's anticipated liquidity need in excess of the remaining availability under the DIP facility in order to get to a closing?
- Board evaluation of feasibility of the sale when ATP needs certainty on the mechanics for accessing the remaining portion of the DIP facility (approximately \$8.4 million) prior to month end.
 - o Waiver of existing defaults that permits funding of the final amount
 - Additional commitments or assumption of Clipper payables or other expenditures related to acquired assets pre-closing
- Board consideration of Buyer's sufficiency of financing given M&M and wind-down commitments exceed amount of Commitment Letter received by Debtor from Agent.
- Board must approve the substance and amount of the wind-down budget are acceptable to the estate. Board will want input on various issues in wind-down budget.

M&M Liens

- Explanation for board of DIP Lenders' assessment that \$45 million is sufficient reserve to address senior M&M lien claims on acquired assets?
- o Consideration of process for addressing disputed M&M liens post-closing?

BOEM/BSEE Matters

- Board evaluation of reasonable likelihood that this transaction will close in light of the open BOEM issues or concession from BOEM that this is a transaction that it will support.
- View towards satisfactory resolution of the BOEM objection or of potential obstacles to a subsequent closing, including:
 - Identification of an operator acceptable to BOEM, or acceptable agreement with ATP to serve as operator during interim period until a substitute operator is named or Newco becomes a qualified operator.
 - Sufficient funding or "waiver" of decommissioning obligations to satisfaction of BOEM for properties acquired and properties left with the Debtor to enable closing
 - o Adequate funding of offshore insurance coverage pending closing.

Adequate Funding for Administrative Claims

- O Is there an agreement on wind-down budget covering items Debtor believes, in its reasonable business judgment, are necessary to conclude the estate's affairs post-closing, including reasonable administrative expenses?
- o Board satisfies itself of feasibility of accessing sufficient wind-down funds.

G&A Wind-Down Budget

- Does wind-down budget satisfactorily address Board's concerns regarding KERP/Severance?
- o Board recognizes need to invest funds in long-tail D&O insurance coverage both for prudence and preservation of claims

Other G&A items associated with wind-down of employee matters and similar administrative budgetary concerns

Intangibles

- O How does Board conclude fair value is reasonable for intangibles given marketing and notice concerns?
- O What should the Debtor convey to its Board regarding adequate and reasonable notice of certain intangibles that are the subject of the credit bid but were not marketed, such as the BP Claim, the NPI/ORRI litigation, and the Decommissioning Trusts?
- Satisfaction of Board questions that DIP Lenders' liens cover the intangibles fully and the proceeds therefrom?

Conditions to Closing

 Clarification of what recourse is available to ATP in the event of a failure to fund commitments by certain lenders under the APA