Case 13-10125-KJC Doc 1052 5124 07/20/15 Docket #1952 Date Filed: 7/28/2015

# UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re School Specialty, Inc. et al

Case No.

13-10125 (KJC)

**Reporting Period:** 

March 29, 2015 - June 27, 2015

#### POST CONFIRMATION QUARTERLY SUMMARY REPORT

File with Court and submit copy to United States Trustee within 20 days after end of month.

		Document	Explanation	Affadavit
	Form No.	Attached	Attached	Attached
Schedule of Cash Receipts and Disbursements	PCQSR-1a	X		
Schedule of Cash Disbursements for Calculating US Trustee Fee	PCQSR-1a.a	X		
Bank Reconciliation (or copies of debtor's bank reconciliations)	PCQSR-1b		X	
Schedule of Bank Accounts with Book Balances	PCQSR-1c	X		
Statement of Operations	PCQSR-2	X		
Balance Sheet	PCQSR-3	X		
Listing of Debtor Entities	Appendix A	X		

I declare under penalty of perjury (28 U.S.C. Section 1746) that this report and the attached documents are true and correct to the best of my knowledge and belief.

Signature of Debtor	Date
Signature of Joint Debtor	Date
Signature of Authorized Individual*	Date
Kevin L. Bachler	CAO
Printed Name of Authorized Individual	Title of Authorized Individual

<sup>\*</sup>Authorized individual must be an officer, director or shareholder if debtor is a corporation; a partner if debtor is a partnership; a manager or member if debtor is a limited liability company.

Case No. 13-10125 (KJC)

Chapter 11

Debtor

## PCQSR - 1 Schedule of Cash Receipts and Disbursements For the period March 29, 2015 - June 27, 2015

Accounts receivable collections Lockbox deposits Credit card receipts Wires/EFTs/ACHs  Other Rent  Total Receipts  Disbursements  Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flow  Mon-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lender Sees Unsecured Lender Professional Fees Exit Financing Pees Exit Financing Pees Exit Financing Pees Exit Financing Fees	\$ 58,714,661 22,149,908 13,964,306 94,828,875 15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946 128,873,908
Lockbox deposits Credit card receipts Wires/EFTs/ACHs  Other Rent  Total Receipts  Disbursements  Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flow  Non-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees Exit Financing Professional Fees Exit Financing Professional Fees	\$ 22,149,908 13,964,306 13,964,306 94,828,875 15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
Other Rent  Total Receipts  Disbursements  Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flow  Mon-Operating Cash Flow  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	13,964,306 94,828,875 15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
Other Rent  Total Receipts  Disbursements  Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flow  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	94,828,875 15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
Total Receipts  Disbursements  Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Mon-Operating Cash Flow  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees Exit Financing Professional Fees	15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
Total Receipts  Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Mon-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flow  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	15,682,777 1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
Payroll Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses  Net Operating Cash Flow  Non-Operating Cash Flow  Mon-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	1,122,491 11,089,242 1,781,945 97,199,507 1,997,946
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Rent Freight Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	11,089,242 1,781,945 97,199,507 1,997,946
Taxes Inventory SG&A and other  Total Operating Expenses Net Operating Cash Flow  Non-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	1,781,945 97,199,507 1,997,946
Inventory SG&A and other  Total Operating Expenses  Net Operating Cash Flow  Non-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	97,199,507 1,997,946
Total Operating Expenses  Net Operating Cash Flow  Non-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees	1,997,946
Total Operating Expenses  Net Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	
Non-Operating Cash Flows  ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	128,873,908
ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	
ABL Interest Expense ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	(34,045,033)
ABL Amendment Fee ABL Closing Fee ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	
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ABL Fees ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	:=
ABL EXIT Annual Agent Fee Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	
Term Loan Interest Expense Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	3,216
Term Loan Closing Fee Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	100,230
Term Loan Commitment Fee Debtor Professional Fees & Expense Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	3,937,894
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Secured Lender Early Termination Fee Secured Lenders' Professional Fees and Expenses Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	26,088
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Expense of Secured Lender US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	157/r 157/r
US Trustees Fees Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	-
Unsecured Lender Professional Fees Exit Financing Professional Fees & Expenses	30,000
Exit Financing Professional Fees & Expenses	3,191
Evit Einanging Food	-
Exit rinancing rees	<b>1</b>
Exit Financing ABL Commitment Fee	9≅9
Exit Financing ABL Legal Fees	-
Exit Financing Term Loan Commitment Fee	: ·
Exit Financing Term Loan Underwriting Fee	•
Exit Financing Term Loan Admin Fee	
Total Non-Operating Cash Flows	
Net Cash Flow	4,512,453

Chapter 11

**Debtor** 

Case No. 13-10125 (KJC)

## PCQSR - 1a Schedule of Cash Disbursements by Legal Entity For the period March 29, 2015 - June 27, 2015

Bankruptcy Case			
Debtor Entity	Number	Dis	bursements (1)
Calcal Caradala. Inc.	12 10125 (VIC)		122 206 261
School Specialty, Inc.	13-10125 (KJC)	-	133,386,361
Total Disbursements		\$	133,386,361

#### Notes:

- 1 Disbursement amounts include all payments clearing the bank during the period. Intercompany transfers are not included.
- 2 Debtor entity does not have disbursements to report during the period.
- 3 Disbursements for Debtors were estimated based on changes within the corresponding intercompany accounts. This method was utilized in order estimate payments made by the parent entity, School Specialty, Inc., on behalf of other subsidiary debtors. The consolidated entity utilizes a centralized treasury function in which disbursements are paid from a School Specialty, Inc.-owned bank account. The activity in the transactional intercompany accounts is a proxy for cash flow for the non-parent debtors. See Cash Management motion for further details on the Debtors treasury and cash management functions.

Chapter 11

**Debtor** 

Case No. 13-10125 (KJC)

PCQSR - 1a.1

Disbursements by Legal Entity for Calculating US Trustee Fees For the period March 29, 2015 - June 27, 2015

Debtor Entity	Disbursements	US T	rustee Fees
School Specialty, Inc.	133,386,361	\$	30,000

Chapter 11

**Debtor** 

Case No. 13-10125 (KJC)

MOR - 1a(Dec) For the period March 29, 2015 - June 27, 2015

Declaration Regarding the Cash Disbursements Schedule As of June 27, 2015

Kevin Baehler hereby declares under penalty of perjury:

- I am the Chief Accounting Officer for School Specialty, Inc. et al, the above-captioned debtors and debtors in possession (collectively, the "<u>Debtors</u>"). I am familiar with the Debtors day-to-day operations, business affairs and books and records.
- 2 The Debtors submit the Declaration regarding cash disbursements in lieu of providing copies of the cash disbursement schedules.
- All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, my discussions with other employees of the Debtors, or my opinion based upon my experience and knowledge of the Debtors' operations and financial condition. If I were called upon to testify, I could and would testify to each each of the facts set forth herein based on such personal knowledge, review of documents or opinion. I am authorized to submit this Declaration on behalf of the Debtors.
- The Debtors have, on a timely basis, disbursed approximately \$133,400,000 for post-petition and allowable pre-petition amounts for the period March 29, 2015 through June 27, 2015. Copies of the cash disbursement schedules are available for inspection upon request by the Office of the United States Trustee.

Dated July 21, 2015

Respectfully submitted,

By: Kevin Baehler

Title: Chief Accounting Officer

Chapter 11

Debtor

Case No. 13-10125 (KJC)

PCQSR - 1b For the period March 29, 2015 - June 27, 2015

Declaration Regarding the Status of Bank Reconciliations of the Debtors As of June 27, 2015

Kevin Baehler hereby declares under penalty of perjury:

- I am the Chief Accounting Officer for School Specialty, Inc. et al, the above-captioned debtors and debtors in possession (collectively, the "<u>Debtors</u>"). I am familiar with the Debtors day-to-day operations, business affairs and books and records.
- All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, my discussions with other employees of the Debtors, or my opinion based upon my experience and knowledge of the Debtors' operations and financial condition. If I were called upon to testify, I could and would testify to each each of the facts set forth herein based on such personal knowledge, review of documents or opinion. I am authorized to submit this Declaration on behalf of the Debtors.
- 3 To the best of my knowledge, all of the Debtors' bank balances as of June 27, 2015 have been reconciled in an accurate and timely manner.

Dated July 21, 2015

Respectfully submitted,

By: Kevin Baehler

Title: Chief Accounting Officer

Chapter 11

Debtor

Case No. 13-10125 (KJC)

PCQSR - 1c Schedule of Bank Accounts with Book Balances As of June 27, 2015

Bank Account	Debtor	Boo	ok Balance
Bank of America Operating XXXXXX7474	School Specialty, Inc.		1,854,956
Bank of America E-Tail Depository XXXXXX7479	School Specialty, Inc.		
Bank of America Term Loan XXXXXX7493	School Specialty, Inc.		*
Bank of America Disbursements Sales & Use Tax XXXXXX7498	School Specialty, Inc.		9
Bank of America Credit Card Depository XXXXXX7870	School Specialty, Inc.		
Bank of America Payroll XXXXXX0074	School Specialty, Inc.		
Bank of America Medical XXXXXX0079	School Specialty, Inc.		2
Bank of America Flexible Spending XXXXXX0093	School Specialty, Inc.		
Bank of America Disbursements XXXXXXX01111	School Specialty, Inc.		
	an employed the state of the st	S	1,854,956

Chapter 11

Debtor

Case No. 13-10125 (KJC)

PCQSR - 2 Consolidated Debtor Income Statement For the Quarter Ended June 27, 2015

Unaudited	School Specialty
Total Sales	107,950,493
Total COS	64,768,613
Std Cost Variances	(602,906)
FIFO Revaluation	315,196
Product Dev Amort	2,244,008
Freight-In	3,525,990
Other Variances	(419,751)
Actual Gross Profit	38,119,344
Actual Gross Margin	35.3%
Administrative Exp	8,726,577
Supply Chain Exp	11,922,015
Total Selling Expense	11,015,000
Marketing & Merch Exp	4,801,225
One time Charges	886,178
Other	(39,832
Stock Options Expense	434,488
Total Expenses	37,745,650
Direct Contribution Margin	373,694
Depreciation in COGS	(7,418
Product Dev Amort in COGS	(2,244,008
EBITDA	2,625,120
Depreciation	3,589,203
EBITA	(964,083
Intangible Amortization	341,900
Product Dev Amortization	2,244,008
EBIT	(3,549,991
Interest	4,934,799
EBT	(8,484,790
Tax Expense	(849,581
Net Income	(7,635,209

#### Debtor

### PCQSR - 3 Consolidated Debtor Balance Sheet For the Month Ended June-15 Unaudited

	SSI
ASSETS Cash	1,854,956
Trade Accounts Receivable	50,037,104
E E 95290	25.75
Allow for Doubtful Accounts	(171,243)
Bad Debt Recovery	(162,915)
Database Credits	85.
Database Debits	**********
Allowance for Credits & Returns	(344,359)
Accts Rec Allowances Net Accounts Receivable	(678,517) 49,358,587
23 MOON (MACRO) AND 1	
Inventory	96,688,352 (966,869)
Inventory Reserve Net Inventory	95,721,483
vet inventory	35,721,403
Receivables Other	4,162,493
Net Prepaid Catalog	4,236,874
Other Prepaid Expenses	4,813,821
Prepaid Expense & Other	13,213,187
TOTAL CURRENT ASSETS	160,148,213
Net Fixed Assets	27,852,411
Net Intangibles	17,752,324
Other Long Term Assets	15,114,018
Minority Interest	715,000
TOTAL ASSETS	221,581,965
LIABILITIES	
AP Trade	(41,331,965)
Accrued Accts Payable	(659,923)
Intercompany Charges	(37,710,040)
Accrued Compensation	(3,097,364)
Net Accrued Commissions	(1,924,495)
Accrued Liabilities	(9,097,058)
TOTAL CURRENT LIABILTIES	(90,343,667)
Convertible Debt 2nd	
Long Term Debt	(201,375,766)
Post Chapter 11 Loans	(17,910,254)
Total Bank & Convert Debt	(219,286,020)
Intercompany Purchase Price	174,358,396
Deferred Tax Liability	
Other Long Term Liability	(1,274,384)
TOTAL LIABILITIES	(136,545,676)
SHAREHOLDERS' EQUITY	***************************************
Common Stock	(1,000)
Treasury Stock	
Paid In Capital	(118,718,469)
Investment by Parent	20.004.404
Retained Earnings	28,981,404
Current Year Profit Dividend Paid	4,795,595
CTA	(93,819)
Total Shareholders' Equity	(85,036,289)

# Case 13-10125-KJC Doc 1952 Filed 07/28/15 Page 10 of 10

In Re School Specialty, Inc. et al	Chapter 11
Debtor	Case No. 13-10125 (KJC)

Appendix A
Listing of Debtor Entities
For the period March 29, 2015 - June 27, 2015

Debtor Entity	Bankruptcy Case Number
School Specialty, Inc.	13-10125 (KJC)