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# IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:

WELDED CONSTRUCTION, L.P., et al.,<sup>1</sup>

Debtors.

Chapter 11

Case No. 18-12378 (KG)

(Jointly Administered)

Objection Deadline: 12/27/2018 at 4:00 p.m. (ET)

# SUMMARY COVER SHEET TO FIRST MONTHLY APPLICATION OF TENEO CAPITAL LLC FOR COMPENSATION FOR SERVICES RENDERED AND REIMBURSEMENT OF EXPENSES INCURRED AS INVESTMENT BANKER AND FINANCIAL ADVISOR TO THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS FOR THE PERIOD FROM OCTOBER 30, 2018 THROUGH NOVEMBER 30, 2018

Name of Applicant:	Teneo Capital LLC
Authorized to provide professional services to:	Official Committee of Unsecured Creditors
Monthly period for which compensation and reimbursement is sought:	October 30, 2018 through November 30, 2018
Monthly amount of compensation sought as actual, reasonable, and necessary:	\$56,000.00 (80% of \$70,000.00)
Monthly amount of expense reimbursement sought as actual, reasonable, and necessary:	\$1,018.46
Petition date:	October 22, 2018
Date of retention:	October 30, 2018
Date of order approving employment:	December 7, 2018
This is $a(n)$ : <u>x</u> monthly <u>interim</u> fina	al application

<sup>1</sup> The Debtors in these chapter 11 cases, along with the last four digits of each Debtor's federal tax identification number, are: Welded Construction, L.P. (5008) and Welded Construction Michigan, LLC (9830). The mailing address for each of the Debtors is 26933 Eckel Road, Perrysburg, OH 43551.



#### IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:

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Chapter 11

Case No. 18-12378 (KG)

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Objection Deadline: 12/27/2018 at 4:00 p.m. (ET)

# FIRST MONTHLY APPLICATION OF TENEO CAPITAL LLC FOR COMPENSATION FOR SERVICES RENDERED AND REIMBURSEMENT OF EXPENSES INCURRED AS INVESTMENT BANKER AND FINANCIAL ADVISOR TO THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS FOR THE PERIOD FROM OCTOBER 30, 2018 THROUGH NOVEMBER 30, 2018

Teneo Capital LLC ("*Teneo*"), as investment banker and financial advisor to the Official Committee of Unsecured Creditors (the "*Committee*") of the above-captioned debtors and debtorsin-possession (the "*Debtors*"), hereby submits its first monthly fee application (the "*Application*") for the period from October 30, 2018 through November 30, 2018 (the "*Application Period*"), pursuant to the Order Granting Application of the Official Committee of Unsecured Creditors for an Order Under Bankruptcy Code Sections 328 and 1103, Bankruptcy Rule 2014, and Local Rule 2014-1 Approving the Employment and Retention of Teneo Capital LLC as Investment Banker and Financial Advisor Nunc Pro Tunc to October 30, 2018 [Docket No. 314] (the "Teneo Retention Order").

<sup>&</sup>lt;sup>1</sup> The Debtors in these chapter 11 cases, along with the last four digits of each Debtor's federal tax identification number, are: Welded Construction, L.P. (5008) and Welded Construction Michigan, LLC (9830). The mailing address for each of the Debtors is 26933 Eckel Road, Perrysburg, OH 43551.

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Under the Engagement Letter (as defined in and approved by the Teneo Retention Order),

Teneo is paid a Monthly Retainer of \$70,000.00 during the Application Period, and the actual and

necessary costs and expenses incurred during the period.

The following professionals rendered services in these cases during the Application Period:

Welded Construction						
Summary	Summary of Services Rendered by Teneo Capital TOTAL HOURS					
October	October 30, 2018 through November 30, 2018					
	<u>Wu</u> <u>Boguslaski Stevens</u> <u>Stepanyants</u> <u>Jain</u>					
Category	Senior Managing Director	Senior Managing Director	Vice President	Associate	Analyst	Total
Analysis of Operating Results	-	3.0	3.0	14.5	11.0	31.5
Cash & Liquidity Analysis	-	1.5	14.0	10.0	24.0	49.5
Sale Process	-	-	5.0	9.0	5.5	19.5
Communications with Debtors & Professionals	12.5	15.0	17.0	10.0	8.5	63.0
Communications with UCC & Professionals	13.5	19.0	11.5	18.5	6.5	69.0
Bankruptcy Filings & Document Review	-	-	15.0	2.5	20.0	37.5
Motions / Court Hearings	-	1.5	0.5	2.5	4.5	9.0
Case Administration	-	-	5.5	1.5	5.0	12.0
Non-Working Travel	-	-	-	-	-	-
Total	26.0	40.0	71.5	68.5	85.0	291.0

The actual and necessary costs and expenses incurred by Teneo during the Application

Period are as follows:

Expense Category	Amount
Long Distance Transportation	\$744.64
Local Transportation	\$167.42
Meals	\$106.40
Total	\$1,018.46

In addition to the foregoing summary charts of fees and expenses incurred by Teneo during the Application Period, this Application includes (i) detailed time entries, in half hour increments, describing the tasks performed on a daily basis by the applicable professionals and organized by date, and (ii) a detailed description of expenses incurred, attached hereto as <u>Exhibit A</u>.

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WHEREFORE, Teneo respectfully requests (i) allowance of compensation in the amount of \$70,000.00 for professional services rendered and \$1,018.46 for reimbursement for actual and necessary costs; (ii) immediate payment of \$56,000.00 which is 80% of the allowed compensation of \$70,000.00; (iii) immediate payment of 100% of the allowed actual and necessary costs of \$1,018.46; and (iv) such other and further relief as this Court deems necessary and just.

Dated: December 7, 2018

By: <u>/s/ Christopher K. Wu</u> Christopher K. Wu Senior Managing Director TENEO CAPITAL LLC 601 Lexington Avenue, 45<sup>th</sup> Floor New York, New York 10022 (212) 886-1600

### IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:

WELDED CONSTRUCTION, L.P., et al.,<sup>1</sup>

Debtors.

Chapter 11

Case No. 18-12378 (KG)

(Jointly Administered)

Objection Deadline: 12/27/2018 at 4:00 p.m. (ET)

# NOTICE OF FIRST MONTHLY APPLICATION OF TENEO CAPITAL LLC FOR COMPENSATION FOR SERVICES RENDERED AND REIMBURSEMENT OF EXPENSES INCURRED AS INVESTMENT BANKER AND FINANCIAL ADVISOR TO THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS FOR THE PERIOD FROM OCTOBER 30, 2018 THROUGH NOVEMBER 30, 2018

TO: The "Notice Parties" designated in the Court's Order Establishing Procedures for Interim Compensation and Reimbursement of Expenses for Retained Professionals, dated November 15, 2018 [Docket No. 230] (the "Administrative Order"):

**PLEASE TAKE NOTICE** that on December 7, 2018, the *First Monthly Application of Teneo Capital LLC for Compensation for Services Rendered and Reimbursement of Expenses Incurred as Investment Banker and Financial Advisor to the Official Committee of Unsecured Creditors* (the "Committee") for the Period from October 30, 2018 through November 30, 2018 ("Fee Application") was filed with the United States Bankruptcy Court for the District of Delaware (the "Bankruptcy Court"), 824 N. Market Street, Wilmington, Delaware 19801. By the Fee Application, Teneo Capital LLC ("Teneo") seeks the allowance and payment of (i) interim compensation in the amount of \$56,000.00 (80% of \$70,000.00) for professional services rendered and (ii) reimbursement of expenses incurred in the amount of \$1,018.46 as investment banker and financial advisor to the Committee during the period from October 30, 2018 through and including November 30, 2018.

**PLEASE TAKE FURTHER NOTICE** that pursuant to the Administrative Order, any objections or responses to the Fee Application must be (i) filed with the Bankruptcy Court in accordance with the Local Rules of Bankruptcy Practice and Procedure of the Bankruptcy Court on or before <u>December 27, 2018 at 4:00 p.m. (prevailing Eastern Time)</u> (the "*Objection Deadline*") and (ii) served upon, so as to be received by, (a) Teneo, (b) the undersigned counsel to the Committee, and (c) the Notice Parties prior the Objection Deadline. Copies of the Fee Application are available upon written request to the undersigned. A hearing on the Fee Application shall be held only in the event timely objections are filed.

<sup>&</sup>lt;sup>1</sup> The Debtors in these chapter 11 cases, along with the last four digits of each Debtor's federal tax identification number, are: Welded Construction, L.P. (5008) and Welded Construction Michigan, LLC (9830). The mailing address for each of the Debtors is 26933 Eckel Road, Perrysburg, OH 43551.

**PLEASE TAKE FURTHER NOTICE** that pursuant to the Administrative Order, in the absence of any objection or responsive papers to the Fee Application, Teneo is authorized to file a certificate of no objection with the Bankruptcy Court, after which Teneo is authorized to be paid compensation in the amount of \$56,000.00 (80% of \$70,000.00) for services rendered to the Committee and reimbursement of \$1,018.46 for expenses incurred on behalf of the Committee, as requested in the Fee Application. If no objection to the Fee Application is timely filed and served, Teneo is authorized to be paid 80% of the fees and 100% of the expenses not subject to such objection.

Dated: December 7, 2018 Wilmington, Delaware

#### **BLANK ROME LLP**

<u>/s/ Jose F. Bibiloni</u> Josef W. Mintz (DE No. 5644) Jose F. Bibiloni (DE No. 6261) 1201 Market Street, Suite 800 Wilmington, Delaware 19801 Telephone: (302) 425-6400 Facsimile: (302) 425-6464 Email: Mintz@BlankRome.com JBibiloni@BlankRome.com

Michael B. Schaedle (admitted *pro hac vice*) John E. Lucian (admitted *pro hac vice*) One Logan Square 130 North 18th Street Philadelphia, Pennsylvania 19103 Telephone: (215) 569-5500 Facsimile: (215) 569-5555 Email: Schaedle@BlankRome.com Lucian@BlankRome.com

*Counsel to the Official Committee of Unsecured Creditors of Welded Construction, L.P., et al.* 

# EXHIBIT A

**Description of Fees & Expenses** 

Welded Construction   Summary of Services Rendered by Teneo Capital   TOTAL HOURS   October 30, 2018 through November 30, 2018						
	<u>Wu Boguslaski Stevens Stepanyants Jain</u>					
Category	Senior Managing Director	Senior Managing Director	Vice President	Associate	Analyst	Total
Analysis of Operating Results	-	3.0	3.0	14.5	11.0	31.5
Cash & Liquidity Analysis	-	1.5	14.0	10.0	24.0	49.5
Sale Process	-	-	5.0	9.0	5.5	19.5
Communications with Debtors & Professionals	12.5	15.0	17.0	10.0	8.5	63.0
Communications with UCC & Professionals	13.5	19.0	11.5	18.5	6.5	69.0
Bankruptcy Filings & Document Review	-	-	15.0	2.5	20.0	37.5
Motions / Court Hearings	-	1.5	0.5	2.5	4.5	9.0
Case Administration	-	-	5.5	1.5	5.0	12.0
Non-Working Travel	-	-	-	-	-	-
Total	26.0	40.0	71.5	68.5	85.0	291.0



Date	<u>Hours</u>	Category	Description
10/30/2018	0.5	Communications with Debtors & Professionals	Discuss UCC near-term priority with UCC Counsel (Blank Rome)
10/30/2018	2.5	Communications with Debtors & Professionals	Participate in meeting with BR post-pitch
10/31/2018	2.0	Communications with Debtors & Professionals	Professionals kick-off call
11/1/2018	0.5	Communications with UCC & Professionals	UCC call
11/2/2018	1.0	Communications with UCC & Professionals	Call with UCC Counsel (Blank Rome) re: Consumers settlement discussions
11/2/2018	1.0	Communications with Debtors & Professionals	Call with Alix Partners
11/7/2018	1.0	Communications with UCC & Professionals	Call with Alix Partners re ASR completion agreement
11/8/2018	1.5	Communications with UCC & Professionals	UCC call
11/8/2018	2.0	Communications with UCC & Professionals	Follow up call with BR
11/8/2018	1.0	Communications with Debtors & Professionals	Call with AlixPartners re DIP
11/9/2018	0.5	Communications with Debtors & Professionals	Call with BR re A/R and equipment sales
11/10/2018	1.0	Communications with UCC & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP hearing
11/11/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP objection
11/12/2018	1.0	Communications with UCC & Professionals	Follow up call with BR re DIP strategy and second day relief
11/12/2018	1.0	Communications with Debtors & Professionals	Call with BR, Debtors re DIP and second day relief
11/13/2018	1.0	Communications with Debtors & Professionals	Call with BR re ETP negotiations
11/19/2018	0.5	Communications with Debtors & Professionals	Call with Debtors and Alix re Consumers marketing
11/19/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP and Consumers
11/20/2018	1.0	Communications with UCC & Professionals	UCC call
11/26/2018	0.5	Communications with UCC & Professionals	Call with BR re DIP negotiation
11/26/2018	1.0	Communications with UCC & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP extended forecast and collateral
11/27/2018	1.0	Communications with Debtors & Professionals	Conference call with Debtors re: DIP negotiation
11/27/2018	0.5	Communications with Debtors & Professionals	Call with BR re DIP issues
11/28/2018	1.0	Communications with Debtors & Professionals	Conference call with DIP Lenders' counsel (Gibson Dunnn) re: DIP negotiation
11/29/2018	1.0	Communications with UCC & Professionals	Conference call with UCC re: DIP negotiations

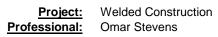
Total

26.0



Date	<u>Hours</u>	Category	Description
10/30/2018	0.5	Communications with UCC & Professionals	Discuss UCC near-term priority with UCC Counsel (Blank Rome)
10/30/2018	2.5	Communications with Debtors & Professionals	Participate in meeting with BR post-pitch
10/31/2018	2.0	Communications with Debtors & Professionals	Professionals kick-off call
10/31/2018	1.5	Communications with UCC & Professionals	Call with BR re diligence request list
11/1/2018	0.5	Communications with UCC & Professionals	UCC call
11/1/2018	1.0	Analysis of Operating Results	Analyze project level data summary schedule
11/1/2018	2.0	Analysis of Operating Results	Analyze Consumers contract
11/2/2018	1.0	Communications with UCC & Professionals	Call with UCC Counsel (Blank Rome) re: Consumers settlement discussions
11/2/2018	1.0	Communications with Debtors & Professionals	Call with Alix Partners
11/5/2018	0.5	Motions / Court Hearings	Analyze Project Completion Agreement with Consumers
11/6/2018	1.0	Cash & Liquidity Analysis	Analyze historical weekly cash flow
11/7/2018	1.0	Communications with UCC & Professionals	Call with Alix Partners re ASR completion agreement
11/7/2018	0.5	Cash & Liquidity Analysis	Prepare slides for UCC call
11/7/2018	0.5	Communications with UCC & Professionals	Call with BR re Williams Agreement
11/6/2018	0.5	Communications with Debtors & Professionals	Call with BR re DIP financing issues
11/8/2018	1.5	Communications with UCC & Professionals	UCC call
11/8/2018	1.0	Communications with UCC & Professionals	Follow up call with BR re DIP Financing and Debtors' KEIP/KERP
11/8/2018	1.0	Communications with Debtors & Professionals	Call with AlixPartners re DIP
11/9/2018	0.5	Communications with Debtors & Professionals	Call with BR re A/R and equipment sales
11/10/2018	1.0	Communications with UCC & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP hearing
11/11/2018	0.5	Communications with UCC & Professionals	Call with BR re DIP strategy
11/12/2018	1.0	Communications with UCC & Professionals	Follow up call with BR re DIP strategy and second day relief
11/12/2018	1.5	Communications with Debtors & Professionals	Call with BR, Debtors re DIP and second day relief
11/13/2018	1.0	Communications with Debtors & Professionals	Call with BR re ETP negotiations
11/14/2018	0.5	Communications with UCC & Professionals	Call with BlankRome re miscellaneous asset sales
11/14/2018	0.5	Communications with UCC & Professionals	Call follow up with BlankRome re miscellaneous asset sales
11/14/2018	0.5	Communications with Debtors & Professionals	Analyze slides for UCC call
11/14/2018	0.5	Communications with Debtors & Professionals	Call with BR re Teneo retention application
11/15/2018	1.0	Communications with Debtors & Professionals	Follow up calls and emails with BR re Teneo retention application
11/15/2018	1.0	Communications with UCC & Professionals	UCC call
11/15/2018	1.0	Motions / Court Hearings	Analyze Miscellaneous Asset Sale Order
11/19/2018	0.5	Communications with Debtors & Professionals	Call with Debtors and Alix re Consumers marketing
11/19/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP and Consumers
11/20/2018	0.5	Communications with UCC & Professionals	Call with BR re Customer Contracts and DIP issues
11/20/2018	1.0	Communications with UCC & Professionals	UCC call
11/26/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP negotiation
11/26/2018	0.5	Communications with UCC & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP extended forecast and collateral
11/26/2018	0.5	Communications with UCC & Professionals	Call with BR re retention order
11/26/2018	0.5	Communications with UCC & Professionals	Call with BR re informal objections to employment application
11/27/2018	1.0	Communications with Debtors & Professionals	Conference call with Debtors re: DIP negotiation
11/27/2018	0.5	Communications with Debtors & Professionals	Call with BR re DIP issues
11/28/2018	1.0	Communications with Debtors & Professionals	Conference call with DIP Lenders' counsel (Gibson Dunnn) re: DIP negotiation
11/28/2018	0.5	Communications with UCC & Professionals	Call with BR re Teneo retention order
11/28/2018	0.5	Communications with UCC & Professionals	Call with BR re DIP and related matters
11/29/2018	1.0	Communications with UCC & Professionals	Conference call with UCC re: DIP negotiations

40.0



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Date	Hours	Category	<u>Description</u>
10/30/2018	0.5	Communications with Debtors & Professionals	Discuss UCC near-term priority with UCC Counsel (Blank Rome)
10/30/2018	2.5	Communications with Debtors & Professionals	Participate in meeting with BR post-pitch
10/31/2018	2.0	Communications with Debtors & Professionals	All professionals kick-off call
10/31/2018 10/31/2018	0.5 2.0	Case Administration Case Administration	Research trustee information re: fee application Analyze revisions to working group list
10/31/2018	2.0	Case Administration	Prepare drafts of diligence request list
10/31/2018	1.5	Case Administration	Additional edits to diligence request list
10/31/2018	1.0	Communications with Debtors & Professionals	Call with BR re due diligence list
11/1/2018	0.5	Communications with Debtors & Professionals	Weekly UCC conference call
11/1/2018	2.5	Bankruptcy Filings & Document Review	Analyze Consumers contract
11/1/2018	1.5	Bankruptcy Filings & Document Review	Analyze bonding agreement re: Consumers
11/1/2018	1.0	Bankruptcy Filings & Document Review	Analyze indemnity agreement re: Consumers
11/2/2018	1.0	Communications with Debtors & Professionals	Call with AlixPartners re: Consumers project negotiation
11/2/2018	1.5	Analysis of Operating Results	Prepare summary slide for UCC re: Consumers project
11/2/2018	0.5	Communications with UCC & Professionals	Draft email to UCC re: Consumers project update
11/2/2018	1.0	Bankruptcy Filings & Document Review	Review docket activity
11/2/2018	1.0	Communications with Debtors & Professionals	Call with UCC Counsel (Blank Rome) re: Consumers settlement discussions
11/4/2018	1.0	Bankruptcy Filings & Document Review	Analyze draft Williams commitment letter
11/6/2018	1.0	Bankruptcy Filings & Document Review	Analyze DIP Credit agreement
11/6/2018	1.5	Bankruptcy Filings & Document Review	Analyze Debtors proposed DIP order
11/6/2018	0.5	Communications with Debtors & Professionals	Call with BR re DIP financing issues
11/6/2018	0.5	Bankruptcy Filings & Document Review	Review motion to compel filed by Consumers
11/6/2018	1.5	Bankruptcy Filings & Document Review Cash & Liquidity Analysis	Analyze data room files
11/6/2018 11/6/2018	1.0 2.0	Cash & Liquidity Analysis	Analyze historical cash flow actuals Analyze DIP model assumptions
11/7/2018	2.0	Bankruptcy Filings & Document Review	Analyze bir model assumptions Analyze key terms Williams commitment letter
11/8/2018	1.5	Bankruptcy Filings & Document Review	Weekly UCC call
11/8/2018	1.0	Communications with UCC & Professionals	Follow up call with BR re DIP Financing and Debtors' KEIP/KERP
11/8/2018	0.5	Motions / Court Hearings	Analyze KEIP management comparable on public companies
11/8/2018	1.0	Bankruptcy Filings & Document Review	Prepare question list ahead of AlixPartners diligence call
11/9/2018	1.0	Communications with Debtors & Professionals	Call with Debtors FA (AlixPartners) re: project updates
11/10/2018	0.5	Communications with Debtors & Professionals	Review emails from UCC Counsel (Blank Rome) re: DIP diligence
11/10/2018	1.0	Communications with Debtors & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP hearing
11/11/2018	0.5	Communications with Debtors & Professionals	Call with BR re budget and strategy
11/11/2018	0.5	Communications with Debtors & Professionals	Call with BR re DIP strategy
11/12/2018	1.0	Communications with Debtors & Professionals	Follow up call with BR re DIP strategy and second day relief
11/12/2018	1.5	Communications with UCC & Professionals	Call with BR, Debtors re DIP and second day relief
11/14/2018	0.5	Communications with UCC & Professionals	Review UST KEIP objection
11/14/2018	1.5	Cash & Liquidity Analysis	Analyze actual-budget-variances from Debtors variance reports through WE 11/11/18 Prepare slides on DIP budget
11/14/2018 11/14/2018	1.5 2.0	Cash & Liquidity Analysis Cash & Liquidity Analysis	Additional updates to DIP budget slides
11/14/2018	2.0	Analysis of Operating Results	Analyze ETP claims schedule
11/14/2018	0.5	Analysis of Operating Results	Prepare summary update for team re: ETP claims schedule
11/15/2018	0.5	Communications with Debtors & Professionals	Call with Debtors FA (AlixPartners) re: AP and equipment line items in budget forecast
11/15/2018	1.0	Communications with UCC & Professionals	Weekly UCC conference call
11/16/2018	1.0	Communications with UCC & Professionals	Review Columbia Gas AP from competition agreement
11/19/2018	1.0	Sale Process	Research potential third-party contracts re: Consumers contract assignment
11/19/2018	1.5	Communications with UCC & Professionals	Update call with Debtors FA (AlixPartners)
11/19/2018	0.5	Communications with Debtors & Professionals	Call with Debtors FA (AlixPartners) re: Consumers contract assignment
11/20/2018	1.0	Communications with UCC & Professionals	Weekly UCC conference call
11/20/2018	0.5	Communications with UCC & Professionals	Call with BR re Customer Contracts and DIP issues
11/20/2018	1.5	Sale Process	Prepare updates to Consumers contract assignment buyer list
11/26/2018	1.0	Communications with UCC & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP negotiation
11/26/2018	0.5	Communications with Debtors & Professionals	Prepare data room diligence items for Debors FA (AlixPartners) re: Consumers contract assignment marketing process
11/26/2018	2.0	Cash & Liquidity Analysis Cash & Liquidity Analysis	Analyze revisions to extended DIP forecast Prepare equipment analysis re: DIP collateral
11/26/2018 11/26/2018	2.5 0.5	Communications with UCC & Professionals	Conference call with UCC Counsel (Blank Rome) re: DIP extended forecast and collateral
11/27/2018	1.0	Communications with Debtors & Professionals	Conference call with Debtors re: DIP negotiation
11/27/2018	0.5	Cash & Liquidity Analysis	Analyze Debtors revised DIP budget
11/27/2018	0.5	Cash & Liquidity Analysis	Review summary on forecasted professional fees
11/28/2018	1.0	Communications with Debtors & Professionals	Conference call with DIP Lenders' counsel (Gibson Dunn) re: DIP negotiation
11/28/2018	2.0	Sale Process	Outbound calls to third-parties re: Consumers assignment contract opportunity
11/28/2018	0.5	Communications with UCC & Professionals	Call with BR re DIP and related matters
11/29/2018	1.0	Communications with UCC & Professionals	Conference call with UCC re: DIP negotiations
11/30/2018	0.5	Cash & Liquidity Analysis	Analyze draft cash flow variance slide
11/30/2018	0.5	Sale Process	Update to outreach list and email to Debtors FA (AlixPartners)

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Project:	Welded Construction
Professional:	Andriy Stepanyants

Date	Hours	Category	Description
10/31/2018	0.5	Communications with Debtors & Professionals	Professionals kick-off call
10/31/2018	1.0	Communications with UCC & Professionals	Produce case process calendar
10/31/2018	2.0	Communications with Debtors & Professionals	Produce information request list
10/31/2018	1.5	Communications with UCC & Professionals	Call with BR re diligence request list
10/31/2018	2.0	Communications with UCC & Professionals	Produce working group list
11/1/2018	0.5	Communications with UCC & Professionals	UCC call
11/1/2018	1.5	Analysis of Operating Results	Produce project level data summary schedule
11/1/2018	2.0	Analysis of Operating Results	Review Consumers contract
11/2/2018	1.0	Communications with UCC & Professionals	Call with UCC Counsel (Blank Rome) re: Consumers settlement discussions
11/2/2018	1.0	Communications with Debtors & Professionals	Call with Alix Partners
11/2/2018	1.0	Analysis of Operating Results	Analyze initial DIP budget
11/5/2018	1.5	Motions / Court Hearings	Analyze Project Completion Agreement with Consumers
11/6/2018	1.0	Analysis of Operating Results	Contribute ideas to DIP issues list
11/6/2018	0.5	Analysis of Operating Results	Update case process calendar
11/6/2018	1.5	Cash & Liquidity Analysis	Research DIP rates for BR
11/6/2018	3.0	Cash & Liquidity Analysis	Analyze AlixPartners' DIP diligence materials
11/6/2018	1.0	Cash & Liquidity Analysis	Analyze historical weekly cash flow
11/6/2018	1.5	Case Administration	Download and analyze Young Conaway's data room
11/7/2018	1.0	Communications with UCC & Professionals	Call with Alix Partners re ASR completion agreement
11/7/2018	2.0	Bankruptcy Filings & Document Review	Analyze IronTrax equipment valuation report
11/7/2018	2.5	Cash & Liquidity Analysis	Prepare slides for UCC call
11/8/2018	1.5	Communications with UCC & Professionals	UCC call
11/8/2018	1.0	Communications with UCC & Professionals	Follow up call with BR re DIP Financing and Debtors' KEIP/KERP
11/8/2018	1.0	Communications with UCC & Professionals	Call with AlixPartners re DIP
11/8/2018	2.5	Analysis of Operating Results	Produce schedule summarizing project level detail to date
11/8/2018	1.5	Analysis of Operating Results	Produce research supporting KEIP/KERP rates
11/9/2018	0.5	Bankruptcy Filings & Document Review	Analyze schedule Welded's claims against ETP
11/11/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP objection
11/12/2018	1.0	Communications with UCC & Professionals	Follow up call with BR re DIP strategy and second day relief
11/12/2018	1.5	Communications with Debtors & Professionals	Call with BR, Debtors re DIP and second day relief
11/13/2018	1.0	Communications with Debtors & Professionals	Call with BR re ETP negotiations
11/14/2018	3.5	Communications with Debtors & Professionals	Prepare slides for UCC call
11/15/2018	1.0	Communications with UCC & Professionals	UCC call
11/15/2018	1.0	Motions / Court Hearings	Analyze Miscellaneous Asset Sale Order
11/16/2018	4.0	Sale Process	Research and produce Consumers contract buyers list
11/19/2018	0.5	Communications with Debtors & Professionals	Call with Debtors and Alix re Consumers marketing
11/19/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP and Consumers
11/20/2018	1.0	Communications with UCC & Professionals	UCC call
11/22/2018	2.0	Cash & Liquidity Analysis	Update DIP model and analyze forecast
11/26/2018	1.0	Communications with UCC & Professionals	Call with BR re DIP negotiation
11/26/2018	1.0	Analysis of Operating Results	Produce slides on DIP negotiation
11/27/2018	1.5	Analysis of Operating Results	Calculate LTV covenant and related cushion
11/27/2018	2.5	Sale Process	Revise and analyze Consumers data room documents
11/28/2018	1.0	Communications with UCC & Professionals	Conference call with DIP Lenders' counsel (Gibson Dunn) re: DIP negotiation
11/28/2018	2.0	Analysis of Operating Results	Produce slides for UCC call
11/29/2018	2.5	Sale Process	Initial round of Consumers outreach
11/29/2018	1.0	Communications with UCC & Professionals	Conference call with UCC re: DIP negotiations
			-

Project:	Welded Construction
Professional:	Nishant Jain

Date	<u>Hours</u>	Category	Description
10/31/2018	2.0	Communications with Debtors & Professionals	All professionals kick-off call
10/31/2018	1.5	Bankruptcy Filings & Document Review	Analyze Sealed KEIP and KERP motions
10/31/2018	1.0	Case Administration	Prepare summary of KEIP and KERP obligations in presentation-ready format
10/31/2018	2.0	Case Administration	Facilitate preparation of working group list
10/31/2018	0.5	Case Administration	Update working group list
10/31/2018	1.5 1.5	Case Administration Communications with UCC & Professionals	Prepare summary contacts on Outlook for all professionals and distribute vCards Call UCC Counsel re: Debtor Diligence Request List
10/31/2018 11/1/2018	0.5	Communications with Debtors & Professionals	Weekly UCC conference call
11/1/2018	3.0	Bankruptcy Filings & Document Review	Analyze Consumers contract
11/2/2018	1.0	Communications with Debtors & Professionals	Call with AlixPartners re: Consumers project negotiation
11/2/2018	1.5	Analysis of Operating Results	Facilitate preparation of summary slide for UCC re: Consumers project
11/2/2018	1.0	Communications with Debtors & Professionals	Call with UCC Counsel re: Consumers settlement discussions
11/2/2018	1.0	Bankruptcy Filings & Document Review	Review docket activity
11/6/2018	1.0	Bankruptcy Filings & Document Review	Call with UCC Counsel re: DIP terms
11/6/2018	1.5	Bankruptcy Filings & Document Review	Review motion to compel filed by Consumers
11/6/2018	2.0	Bankruptcy Filings & Document Review	Analyze Debtor data room files
11/6/2018	1.5	Cash & Liquidity Analysis	Analyze historical cash flow actuals
11/6/2018	2.5	Cash & Liquidity Analysis	Analyze DIP model and assumptions across multiple iterations
11/7/2018	1.0	Analysis of Operating Results	Analyze AP exposure by UCC member by project
11/7/2018 11/7/2018	0.5 0.5	Analysis of Operating Results Communications with Debtors & Professionals	Prepare presentation-ready summary of AP exposure Call re: ASR completion agreement
11/8/2018	0.5 1.5	Bankruptcy Filings & Document Review	Weekly UCC call
11/8/2018	0.5	Communications with UCC & Professionals	Call with UCC Counsel re: follow up diligence items on DIP
11/8/2018	2.5	Motions / Court Hearings	Analyze KEIP management comparable on public companies
11/8/2018	2.0	Motions / Court Hearings	Analyze public companies' definitive proxy statements to determine KEIP and KERP
11/9/2018	1.0	Communications with Debtors & Professionals	Call with Debtors FA re: project updates
11/9/2018	1.5	Bankruptcy Filings & Document Review	Review docket activity
11/12/2018	0.5	Communications with Debtors & Professionals	Conference call with case professionals re: DIP
11/12/2018	1.0	Communications with UCC & Professionals	Review UCC Counsel DIP negotiation update to committee
11/14/2018	1.0	Analysis of Operating Results	Analyze DIP projections and successive changes
11/14/2018	1.5	Cash & Liquidity Analysis	Prepare internal model summarizing DIP assumption iterations
11/14/2018	1.0	Cash & Liquidity Analysis	Update internal model for formatting and prepare for presentation
11/14/2018 11/14/2018	2.0 2.5	Analysis of Operating Results Cash & Liquidity Analysis	Summarize 13 Week Schedules and format for presentation purposes Analyze budget-to-budget variances for 4 DIP budgets
11/14/2018	2.0	Cash & Liquidity Analysis Cash & Liquidity Analysis	Analyze actual-budget-variances for 4 DIP budgets
11/14/2018	2.5	Cash & Liquidity Analysis	Update presentation on DIP budget and schedules
11/14/2018	1.5	Cash & Liquidity Analysis	Additional updates to presentation
11/15/2018	1.0	Communications with UCC & Professionals	Weekly UCC conference call
11/16/2018	1.5	Bankruptcy Filings & Document Review	Review docket activity
11/19/2018	1.0	Communications with Debtors & Professionals	Call with Debtors FA
11/20/2018	1.0	Bankruptcy Filings & Document Review	Weekly UCC conference call
11/20/2018	0.5	Communications with UCC & Professionals	Debrief meeting re: Consumers contract sale process
11/20/2018	0.5	Communications with UCC & Professionals	Call with UCC Counsel re: DIP strategy and potential acquirers of Consumers contract
11/22/2018	1.0	Analysis of Operating Results	Analyze historical cash flow burn and run rate of disbursements
11/22/2018 11/22/2018	1.0 1.5	Analysis of Operating Results Analysis of Operating Results	Analyze cash flow burn and run rate of disbursements of 13 weeks of DIP forecast Analyze variance in cash burn and run rate of disbursements for each line item in model
11/22/2018	1.5 2.0	Cash & Liquidity Analysis	Prepare UCC FA forecast of DIP budget until DIP termination date
11/22/2018	1.5	Cash & Liquidity Analysis	Continue to edit forecast and make model more flexible
11/23/2018	1.5	Cash & Liquidity Analysis	Update forecast for new receipts assumptions and percent of receipt recovery
11/23/2018	1.5	Analysis of Operating Results	Prepare summary of forecast and format for presentation purposes
11/23/2018	1.5	Bankruptcy Filings & Document Review	Review docket activity
11/26/2018	0.5	Communications with UCC & Professionals	Call with UCC Counsel debriefing on DIP update and assumptions
11/26/2018	1.5	Cash & Liquidity Analysis	Update receipts and disbursment forecast
11/26/2018	1.0	Cash & Liquidity Analysis	Prepare summary slides re: DIP negotiation
11/27/2018	0.5	Communications with Debtors & Professionals	Call with Debtors and UCC Counsel re: DIP budget and related issues
11/27/2018	1.0	Sale Process	Prepare buyer tracker for Consumers Sales process
11/27/2018	1.5	Sale Process	Research contact information for C-Suite of target buyers
11/28/2018 11/29/2018	0.5 1.0	Communications with Debtors & Professionals Communications with UCC & Professionals	Call with Debtors Counsel and DIP Lender re: DIP motion and negotiation Weekly UCC conference call
11/29/2018	1.0 1.5	Bankruptcy Filings & Document Review	Analyze data room files for Consumers sale process
11/30/2018	1.5	Sale Process	Contact parties for sale process
11/30/2018	1.5	Sale Process	Summarize UCC FA outreach re: Consumers Contract sale for buyer tracker
11/30/2018	1.5	Bankruptcy Filings & Document Review	Review docket activity
11/30/2018	1.5	Cash & Liquidity Analysis	Analyze draft cash flow variance slide

85.0

#### Welded Construction Summary of Expenses Incurred by Teneo Capital October 30, 2018 through November 30, 2018

Expense Category	Amount
Long Distance Transportation	\$744.64
Local Transportation	\$167.42
Meals	\$106.40
Total	\$1,018.46

		Project:	Welded Construction	
		rofessional:	Chris Wu	
	Date	Amount	Category	Description
	10/30/2018	\$ 176.00	Long Distance Transportation	Train: fare back to NY
	10/30/2018	26.00	Long Distance Transportation	Train: change fee
	10/30/2018	21.05	Long Distance Transportation	Taxi: Penn to home
		\$223.05		
		Project:	Welded Construction	
		rofessional:	Charles Boguslaski	
	Date	Amount	Category	Description
	10/30/2018	\$ 104.64	Long Distance Transportation	Taxi: Penn to home
	10/30/2018	202.00	Long Distance Transportation	Train: fare back to NY
		\$306.64		
Project:			Welded Construction	
		rofessional:	Omar Stevens	
	Date	Amount	<u>Category</u>	Description
	10/30/2018	\$ 202.00	Long Distance Transportation	Train: fare back to NY
	10/30/2018	12.95	Long Distance Transportation	Taxi: Penn to home
	11/1/2018	10.38	Local Transportation	Taxi: working late
	11/6/2018	13.24	Local Transportation	Taxi: working late
	11/6/2018	15.03	Meal	Meal: working late
	11/8/2018	14.15	Local Transportation	Taxi: working late
	11/8/2018	19.60	Meal	Meal: working late
	11/10/2018	13.56	Local Transportation	Taxi: working late
	11/10/2018	10.28	Meal	Meal: working late
		\$311.19		
		<b>-</b> • ·		
		Project:	Welded Construction	
	_	rofessional:	Andriy Stepanyants	Description
	Date	Amount	Category	Description
	10/30/2018	\$ 14.39	Meal	Meal: working late
	10/30/2018	16.56	Local Transportation	Taxi: working late
	10/31/2018	15.30	Local Transportation	Taxi: working late
	11/1/2018	14.80	Local Transportation	Taxi: working late
	11/5/2018	12.35	Local Transportation	Taxi: working late
	11/7/2018	15.95	Meal	Meal: working late
	11/7/2018	16.60	Local Transportation	Taxi: working late
	11/19/2018	13.00	Meal	Meal: working late
	11/19/2018	12.90	Local Transportation	Taxi: working late
	11/20/2018	13.78	Local Transportation	Taxi: working late
	11/29/2018	18.15	Meal	Meal: working late

Taxi: working late

Total

11/29/2018

\$1,018.46

13.80

\$177.58

Local Transportation

#### **CERTIFICATE OF SERVICE**

I, Jose F. Bibiloni hereby certify that on December 7, 2018, I served or caused to be served the foregoing *First Monthly Application of Teneo Capital LLC for Compensation for Services Rendered and Reimbursement of Expenses Incurred as Investment Banker and Financial Advisor to the Official Committee of Unsecured Creditors for the Period from October 30, 2018 through November 30, 2018*, including notice thereof, upon the following persons via U.S. first-class mail, postage fully pre-paid:

WELDED CONSTRUCTION, L.P. ET AL. Attn: Frank A. Pometti, Chief Restructuring Officer 26933 Eckel Road Perrysburg, Ohio 43551

OFFICE OF THE UNITED STATES TRUSTEE FOR THE DISTRICT OF DELAWARE Attn: Jaclyn Weissgerber, Esq. and Jane M. Leamy, Esq. J. Caleb Boggs Federal Building, Room 2207 844 North King Street Wilmington, Delaware 19801 YOUNG CONAWAY STARGATT & TAYLOR, LLP Attn: Tara C. Pakrouh, Esq. Rodney Square 1000 North King Street Wilmington, Delaware 19801

GIBSON, DUNN & CRUTCHER LLP Attn: Michael A. Rosenthal, Esq. and Matthew K. Kelsey, Esq. 200 Park Avenue New York, New York 10166

<u>/s/ Jose F. Bibiloni</u> Jose F. Bibiloni (DE No. 6261)