19-22312-rdd Doc 2267 Filed 07/02/20 Entered 07/02/20 15:53:22 Main Document Docket #2267 Date Filed: 07/02/2020 Fy בוט ס

SAUL EWING ARNSTEIN & LEHR LLP

John D. Demmy (NY Bar No. 5364047) 1270 Avenue of the Americas, Suite 2005 New York, NY 10020 Telephone: (212) 980-7200 Email: john.demmy@saul.com

Attorneys for Element Fleet Corporation

# UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

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	:	
In re	:	Chapter 11
	:	
WINDSTREAM HOLDINGS, INC., et al.,	:	Case No. 19–22312 (RDD)
	:	
Debtors.	:	Jointly Administered
	:	
	Х	Related to Docket Nos. 1812, 1973 & 2243

# STATEMENT OF CURE CLAIM OF ELEMENT FLEET CORPORATION IN ACCORDANCE WITH THE TERMS OF THE CONFIRMATION ORDER

Element Fleet Corporation ("Element Fleet") submits this statement of its cure claim in accordance with the *Findings of Fact, Conclusions of Law, and Order Confirming the First Amended Joint Chapter 11 Plan of Reorganization of Windstream Holdings, Inc. et al., Pursuant to Chapter 11 of the Bankruptcy Code* [Docket No. 2243] (the "Confirmation Order").

# I. <u>BACKGROUND</u>

1. On February 25, 2019 (the "Petition Date"), Debtor Windstream Communications, LLC, formerly Windstream Communications, Inc. ("Windstream") and related companies (collectively, the "Debtors") commenced the captioned cases by filing voluntary petitions for relief under chapter 11 of title 11 of the United States Code (the "Bankruptcy Code").



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2. On June 26, 2020, the Court entered the Confirmation Order, which confirmed the

First Amended Joint Chapter 11 Plan of Reorganization of Windstream Holdings, Inc. et al.,

Pursuant to Chapter 11 of the Bankruptcy Code [Docket No. 1812] (the "Joint Plan").

3. Paragraph 76 of the Confirmation Order provides:

this Confirmation Order. provisions of the Windstream Bv Communications, LLC hereby has exercised its business judgment with respect to and shall assume the Element Fleet Agreements with Element Fleet Corporation ("Element Fleet") pursuant to confirmation of this Element Fleet Agreements; provided that, notwithstanding anything to the contrary herein, nothing in this Confirmation Order shall require the Debtors to take any action or refrain from taking any action to the extent that such action or inaction would be inconsistent with applicable law or the Debtors' fiduciary obligations under applicable law. Element shall have until seven (7) calendar days after entry of this Confirmation Order to file with the Court and serve on the Debtors a pleading setting forth its position with respect to the cure claims applicable to assumption of the Element Fleet Agreements and Debtors shall have seven (7) calendar days after Element Fleet files and serves such pleading in which to file and serve its response thereto. Element Fleet and the Debtors will work together in good faith both to attempt to consensually resolve issues with respect to cure claims and to promptly bring such claims to the Court for determination if all cure related issues cannot be resolved consensually. Element Fleet fully reserves its right to file any and all Administrative Claims under the Element Fleet Agreements, if any, by the Administrative Claims Bar Date. Nothing contained in the Plan or this Confirmation Order shall enhance the Debtors' claims, rights, remedies, or defenses under the Element Fleet Agreements. Nothing contained in Article XI of the Plan shall be deemed to provide the Court with personal, subject matter or other jurisdiction over Element Fleet or the Element Fleet Agreements and performance thereunder, with respect to any Claim arising after the Effective Date relating to the Element Fleet Agreements or performance thereunder

4. The Element Fleet Agreements referred to in paragraph 76 of the Confirmation

Order are: (i) the *Master Services Agreement* (together with related documents and amendments, the "Services Agreement") (attached hereto as <u>Exhibit A</u>) entered into by Element Fleet's predecessor-in-interest, PHH Vehicle Management Services, LLC, and Windstream on and dated October 25, 2010; and (ii) the *Motor Vehicle Fleet Open-End Lease Agreement* (together with

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related documents and amendments, the "Vehicle Lease") (attached hereto as <u>Exhibit B</u>) entered into by Element Fleet's affiliate, D. L. Peterson Trust (the "Trust"), and Windstream on and dated January 29, 2014.<sup>1</sup>

5. On June 3, 2020, Debtors filed their Assumed Executory Contract/Unexpired Lease Schedule (the "Assumed Contract List"), which is among the items included in the Plan Supplement [Docket No. 1973] to the Joint Plan.

6. Although mis-labeled, agreements attributable to Element Fleet are included in the Assumed Contract List, including a "Purchase Agreement dated 01/29/2014" (which Element Fleet assumes is meant to refer to the Vehicle Lease) and a "Service Agreement dated 10/25/2010" (which Element Fleet assumes is the Services Agreement).<sup>2</sup>

7. One cure amount - \$6,777,229.00 – is included for all of the Element Fleet-related agreements on the Assumed Contract List.

8. Element timely filed a proof of claim evidencing the amounts that had come due under the Element Agreements attributable to the period prior to the Petition Date, in the aggregate amount of \$7,313,163.10 (the "POC Amount"). *See <u>Exhibit C</u>*. The POC Amount remains due and owing and is included in Element Fleet's cure claim herein.

<sup>&</sup>lt;sup>1</sup> Pursuant to agreement between Element Fleet and the Trust, Element Fleet on behalf of the Trust is the obligee of all the lessor's obligations under the Vehicle Lease and handles all billing and collection of all rental and other amounts due under the Vehicle Lease with respect to the Leased Vehicles. The Trust is a "titling trust" the only function of which is to passively hold title to the Leased Vehicles. Paragraph 24 of the Vehicle Lease provides "It is understood and agreed that Servicer will administer this Agreement and will perform the service functions herein provided to be performed by the Lessor." Element Fleet's predecessor, PHH Fleet, "together with its successors and assigns" is identified in the Vehicle Lease as the "Servicer." Vehicle Lease at ¶ 10.

<sup>&</sup>lt;sup>2</sup> In addition, the Assumed Contract List goes on to list 396 separate Element Fleet-related items, generally denominated as "Executory Contract (including all amendments thereto) – [L910-OH-2306]" (which bracketed number changes from entry to entry and are not numbers with which Element Fleet is familiar), referencing all of them back to the presumed Vehicle Lease listing.

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9. Windstream is substantially current on its post-petition obligations under the Element Agreements. However, an aggregate amount of \$19,652.20, which has been billed in connection with bills that have become due and payable, remans unpaid (the "Unpaid Post-Petition Amounts"). *See* Statement of Account attached as **Exhibit D**. In addition, Element has issued bills to Windstream dated July 1, 2020, for which payment is not due until July 31, 2020, in the aggregate amount of \$2,726,254.86 (the "July 1 Post-Petition Amounts"). *See* **Exhibit D**. The July 1 Post-Petition Amounts will become part of Element Fleet's cure claim if payment thereof does not occur on or before July 31, 2020.

10. Element is entitled under the terms of the Element Agreements to charge and collect from Windstream costs and expenses incurred in connection with the protection of its rights and the enforcement of obligations thereunder. During the course of this case Element Fleet has incurred fees and costs which have been and/or will be billed to Windstream in the ordinary course of the parties' billing processes. The approximate amount of such fees and costs as of June 30, 2020, is \$51,751.43 (the "Fees and Costs").

11. Element submits the POC Amount, the Unpaid Post-Petition Amounts, the July 1 Post-Petition Amounts, the Fees and Costs and any other amounts that have or which may come due comprises its cure claim in connection with Debtors' assumption of the Element Agreements.<sup>3</sup>

12. In addition, as of this pleading Element Fleet may not yet have been billed by non-debtor, third-party service providers with which Element Fleet contracts in order to provide

<sup>&</sup>lt;sup>3</sup> Element Fleet has communicated with Debtors on a business level with respect to its cure claim and believes it has reached an agreement with respect to the POC Amount. Out of an abundance of caution, in view of the timelines established in Paragraph 76 of the Confirmation Order, Element submits this Statement to preserve its cure claim rights in full.

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services as required by the Services Agreement and, thus, such amounts could not have been included in the bills that to date Element Fleet has issued to Windstream. Element Fleet reserves the right to supplement this Statement and/or to bill and collect such amounts from Windstream in the ordinary course to the extent that payment of Element Fleet's cure claim is made prior to Element Fleet being billed by such third-party service providers and/or Element Fleet has billed Windstream for such amounts.

13. Element Fleet further reserves its rights in respect of cure issues in the event that Windstream fails to pay any post-petition obligations that have been billed or will be billed to Windstream for the period prior to the effective date of the Joint Plan.

14. Element Fleet further reserves its right to supplement or amend this Statement to assert any other amounts due under the Element Agreements whether incurred pre-petition or post-petition.

WHEREFORE, Element Fleet respectfully submits this Statement of its cure claim in accordance with Paragraph 76 of the Confirmation Order and requests such relief hereon as is just and proper.

Dated: July 2, 2020

# SAUL EWING ARNSTEIN & LEHR LLP

By: <u>/s/ John D. Demmy</u> John D. Demmy (Bar No. 5364047) 1270 Avenue of the Americas, Suite 2005 New York, NY 10020 Telephone: (212) 980-7200 Email: john.demmy@saul.com

Attorneys for Element Fleet Corporation

# EXHIBIT A

Services Agreement

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# Master Services Agreement

Contract Number: \_\_\_\_\_ 0113

This Master Services Agreement ("Agreement"), effective (the "Effective Date"), made and entered into by and between Windstream Communications. Inc., a Delaware corporation having its principal place of business at 4001 Rodney Parham Road, Little Rock, Arkansas 72212, on behalf of itself and its Affiliates ("Windstream"), and PHH Vehicle Management Services, LLC, a Delaware limited liability company, having an address of 940 Ridgebrook Road, Sparks, Maryland 21152-9390 ("Contractor"), sets forth the agreement whereby Contractor agrees to provide Services to Windstream according to the terms and conditions hereinafter provided. Each service provided under this Agreement will be defined as set forth on the attached Exhibit A ("SOW"). The SOW is to be separately executed and when so executed shall become a part of this Agreement. Terms and conditions in said SOW(s) shall supersede any conflicting terms and conditions in this Agreement. All SOW(s), together with the terms and conditions of this Agreement, shall constitute and be construed as the Agreement.

#### **ARTICLE I -- CERTAIN DEFINITIONS**

#### Defined terms contained in the SOW shall the specified meaning set forth in the SOW. To the extent any such definitions conflict with the Agreement, the terms set forth in the SOW shall supersede and control.

"Affiliates" shall mean, with respect to any person, entity, or enterprise, any other person, entity, or enterprise that, directly or indirectly through one or more intermediaries, Controls, is Controlled by, or is under common Control with such person, entity, or enterprise. "Control" (including the correlative terms "Controls", "Controlled by", and "under common Control with") shall mean, with respect to any person, entity, or enterprise, the power, directly or indirectly, either to (i) vote a majority of the voting shares or other voting interests in such person, entity or enterprise for the election of directors or other governing body of such person, entity or enterprise or (ii) direct or cause the direction of the management and policies of such person, entity or enterprise, whether through the ownership of voting securities, by contract, or otherwise.

"Confidential Information" shall have the same meaning as set forth in the Mutual Non-Disclosure Agreement.

"Fixed Price Project Assignment" shall mean that Contractor will assume full responsibility for the completion of the project for the fixed amount and by the date specified. As part of this responsibility, Contractor shall take any steps necessary to ensure that it meets the project objectives by the date specified. Should Contractor anticipate that the resources currently assigned to the project are not sufficient to ensure its timely completion, Contractor will supplement them as necessary at no additional cost to Windstream.

"Hours Worked" shall mean hours spent at Windstream's offices or elsewhere performing Services for Windstream. Commuting and/or travel time is expressly disallowed as "Hours Worked."

"Hourly Services Project Assignment" shall mean that Windstream will retain project management responsibilities, and Contractor will assist Windstream with specific tasks, which shall be identified on the SOW(s) if this method of Services is agreed upon by the parties. For an Hourly Services Project Assignment, Contractor will provide Windstream with an hourly rate, consistent with Contractor's current discounted rate for hourly work.

"Loss" or "Losses" shall mean all losses, liabilities, damages, and claims, and all related costs and expenses (including reasonable legal fees and disbursements and costs of investigation, litigation, settlement, judgment, interest, and penalties).

"Mutual Non-Disclosure Agreement" shall mean that agreement, pertaining to the duties and obligations of the Parties with respect to Confidential Information, entered into by and between the Parties prior to or contemporaneously with the Agreement.

"Party" or "Parties" shall mean Windstream, Contractor, or both.

"Project Manager" shall mean the individual assigned by each of the Parties hereto to be the focal point for communications with the other Party on a particular project assignment as set forth in a SOW.

"Purchase Order" shall mean the form issued by Windstream pursuant to any SOW, as applicable in the attached SOW.

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"Services" shall mean the work, services, projects, assignments, or tasks Contractor shall provide pursuant to this Agreement but specifically set forth in the SOW(s).

"Software" shall mean the software owned or licensed to Contractor and used by Contractor in the performance of Contractor's duties and obligations under this Agreement,

"Term" shall mean the duration of performance under this Agreement as may be set forth herein or in any SOW, Purchase Order, or similar part of this Agreement.

"Time and Materials Project Assignment" shall mean that Contractor will assume responsibility for project management and will estimate the number of hours required to complete the Contractor's tasks identified in a SOW. Contractor will invoice Windstream for hours actually worked. If fewer than the estimated person hours of effort are required, then Windstream's cost will be less than the estimated charges. If more than the estimated person hours are required. Contractor will notify Windstream as soon as Contractor becomes aware of the need, and at that time, Windstream may (a) terminate this Agreement as it pertains to the SOW in guestion by paying for the hours expended to date. (b) continue with the work up to the estimated person hours of work contracted, or (c) exercise the formal change control process to amend this Agreement as it pertains to the SOW in guestion to authorize additional work.

#### **ARTICLE II - SCOPE OF WORK**

Scope of Work. The SOW attached hereto, together with its exhibits and Purchase Orders, if any and as 2.1 applicable, will define the scope of work for a particular project assignment under this Agreement. As applicable and when necessary, the SOW will specify the Protect Managers, if any, type of work, hourly rates that apply, if any, Additional written and detailed technical specifications for the Services may be attached to this Acreement at a later date or incorporated herein as part of, or an amendment to, the SOW,

Work Space and Materials. Unless otherwise set forth in a SOW, Windstream agrees to provide reasonable 2.2 workspace, general office supplies, and appropriate computer time for Contractor's personnel while working on Windstream's facilities. Any additional or unusual materials needed by Contractor's personnel in connection with the performance of Services hereunder shall be provided by Contractor or as otherwise specified in the corresponding SOW. Windstream and Contractor acknowledge and agree workspace and materials are not contemplated under, or applicable to, the Services provided pursuant to the attached SOW.

2.3 Highest Professional Standards. Contractor and Contractor's personnel (which shall not include third party services providers and vendors) shall provide the Services set forth in the SOW using only the highest professional standards and procedures agreed to by the Parties.

Change Control. During the course of the Services provided by Contractor's, Windstream may desire a change 2.4 in the scope of the Services. Windstream's requests for changes shall be made in writing and delivered to the Contractor. The Parties will review the proposed change and determine the effect that the implementation of the change will have on price, schedule, and other terms and conditions of the SOW in question. Upon completion of the review, any changes in price, schedule, or other terms will be documented, as the Parties select, either by an amendment to or a sequentially numbered replacement of the SOW in question.

2.5Acceptance will occur as set forth in the Effective Date of the SOW As applicable, if the Acceptance. deliverables do not meet the acceptance criteria as set forth in the SOW when offered by Contractor for Windstream's acceptance, Windstream will give Contractor detailed written notification of the deficiency or non-conformance. Contractor then shall, within thirty (30) days of receipt of such written notification, either correct the deficiency or nonconformance or provide Windstream with a plan acceptable to Windstream for correcting the deficiency or nonconformance.

#### **ARTICLE III - PERSONNEL**

Subcontracting and Contractor's Employees. Contractor may subcontract specific project assignments 3.1 hereunder or discrete portions of the Services only with Windstream's prior written permission. Personnel used or supplied by Contractor in the performance of any portion of the Services shall be employees or agents of Contractor and under no circumstances are such personnel to be considered employees or agents of Windstream. Contractor shall have the sole responsibility for the conduct of its employees and agents, and for payment of their entire compensation, including salary, withholding of income and social security taxes, worker's compensation, employee and disability benefits

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and the like. Contractor shall be responsible for all employer obligations towards all of its employees and agents under all applicable laws.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

Qualifications and Replacement. Windstream shall have the right to review and approve the qualifications of 3.2 all personnel Contractor assigns to perform work under this Agreement. Windstream shall also have the right to designate that any such personnel be removed and replaced with or without cause. Contractor may also replace personnel when necessary and appropriate. Contractor agrees to maintain a consistently high skill level among all initial and replacement personnel regardless of whether the personnel were originally approved by Windstream or whether any replacement was instigated by Windstream or Contractor.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

Project Managers. Within ten (10) days after the execution of each SOW, each Party will designate in writing to 3,3 the other the name, business address, and telephone number of a Project Manager who will be responsible for representing that Party in all technical matters under such SOW. All transfer of deliverables and communications regarding the scope of work under such SOW will be accomplished through the Project Managers. In addition, the Project Managers will arrange and chair progress review meetings and control all changes to a SOW. Contractor will submit all of its invoices for a particular SOW through the Project Manager for such SOW. Either Party may change the person designated to be its Project Manager for any SOW at any time upon written notice to the other Party.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

Hiring. Each Party agrees not to hire any employee of the other with whom such Party has contact without the 34 prior written permission of the other Party, both during such time as the performance of Services under a SOW is pending and thereafter continuing for a period of six (6) months. This provision shall not apply to (i) Contractor's employees who have been continuously assigned to full-time Windstream servicing activities in excess of twelve (12) consecutive months, (ii) Contractor's employees designated on a SOW as available for hire, (iii) employees of either Party responding to advertisements made at job fairs, through Windstream Internal communications, or in media circulated to the general public at large, or (iv) former employees, agents, or subcontractors of Contractor.

#### **ARTICLE IV - FEES, INVOICES, PAYMENT, TERMINATION**

4.1 Fees/Compensation. If the applicable SOW specifies that Contractor is to be compensated for work performed on an hourly basis (Time and Materials Project Assignment or Hourly Services Project Assignment), the hourly billing rates for each person engaged in providing the Services shall be as specified in the applicable SOW. For all such hourly project assignments, both the regular daily eight (8) hours and any overtime hours will be billed at the same rate for any If the applicable SOW specifies that Contractor is to be compensated for work person furnished by Contractor. performed by a fixed price (Fixed Price Project Assignment), the fixed price amount will be specified on the SOW.

Involces/Payment. As applicable pursuant to the attached SOW, for all Fixed Price Project Assignments, 4.2 Contractor shall invoice Windstream for all work performed according to the applicable SOW. For Time and Materials Project Assignments and Hourly Services Project Assignments, Contractor shall submit detailed monthly invoices for all work performed. Contractor shall invoice Windstream monthly for travel or other permitted expenses incurred, and shall include receipts and supporting data for such expenses. All invoices submitted by Contractor must set forth the following information: (i) the contract number of this Agreement and number(s) of the particular SOW(s) being billed; (li) the name(s) of the Service(s) to which the SOW(s) relate: (iii) the location(s) specified for Services to be performed; (iv) a record of expenses and receipts by individual; and (v) the number of hours worked and description of work performed by day and by individual (if hourly fees apply). Windstream shall be entitled to return incomplete invoices and to return invoices containing errors.

Taxes. Contractor shall invoice Windstream and Windstream shall reimburse Contractor for any taxes actually 4.3 paid by Contractor which are imposed upon Contractor by any governmental agency as a result of this Agreement with the exception of taxes based on Contractor's income, status (such as governmental licenses to perform the Services), and equity.

Billing Disputes. Billing disputes shail not be cause for Contractor's non-performance under this Agreement. 4.4

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**4.5** <u>Termination and Defauit</u>. Either party may terminate this Agreement by giving written notice of termination to the other party at least thirty (60) days prior to the effective date of termination; provided however, that in the event the Windstream (i) defaults in the payment of any amount due under the Agreement and such default continues for a period of fifteen (15) days following receipt by Windstream of written notice of such default or (ii) files or has filed against it any action under any provision of any state or federal law relating to insolvency or bankruptcy, or (iii) appoints or has appointed for it a receiver or trustee, (iv) makes an assignment for the benefit of creditors, or (v) defaults in the payment or performance obligations under any other agreement or instrument with Contractor or D.L. Peterson Trust, Contractor may terminate this Agreement or any program under this Agreement immediately upon notice to Windstream.

#### **ARTICLE V - PROPRIETARY RIGHTS**

Ownership of Work Product. For all work product created under this Agreement, Contractor and Its employees 5.1 and agents hereby assign, cede, and grant to Windstream all rights to possession of, and all right, title, and interest, including all patent rights and copyrights and the right to prepare and exploit derivative works, in the work products created under this Agreement, in whatever form or medium captured, and in and to all physical and electronic materials, papers, and documents (including drawings), hereinafter referred to as "Products", and copies, abstracts, and summaries thereof, which may come into their possession in any manner by reason of project assignment under this Agreement. Contractor shall promptly disclose to Windstream any Products known to it or its employees by reason of project assignment under this Agreement, and all such Products that are not modifications or enhancements to Contractor-owned software shall be deemed to be works made for hire exclusively for Windstream, with Windstream having sole ownership of such Products and the sole right to obtain and to hold in its own name patents, copyrights, or such other protection as Windstream may deem appropriate to the subject matter, and any extensions or renewals thereof. Contractor agrees to give Windstream or any person designated by Windstream, at Windstream's expense, all assistance reasonably required to perfect the rights hereinabove defined, including the procurement, at Windstream's request, of written assignments and title commitments in a form acceptable to Windstream from all employees and agents assigned hereunder. The provisions of this Section do not apply to any material previously belonging to Contractor or lawfully acquired by Contractor in a manner independent of this Agreement which are used by Contractor in the performance of Services hereunder.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

**5.2** <u>Enforcement</u>. The provisions of this Article V and the Mutual Non-Disclosure Agreement may be enforced through any remedies available at law or in equity, including, without limitation, injunctive relief.

#### **ARTICLE VI - WARRANTIES**

**6.1** Originality. Contractor represents, warrants, and covenants the originality of any work performed or Product delivered under this Agreement and that no portion of the Product completed on behalf of Windstream under this Agreement violates or is protected by patent, copyright, trade secret, or other intellectual property or other rights of Contractor or any third party. For purposes of this Section, Product shall not include materials or services supplied by Windstream. In addition to the Indemnity described in Section 6.7 below, if an infringement claim threatens Windstream's or its Affiliates' continued use of any Products completed by Contractor on behalf of Windstream under this Agreement, Contractor shall, in the following order and at no cost to Windstream, (i) obtain the right for Windstream to continue use of such Products, (ii) repair or modify the Products so they are both non-Infringing and functionally and operationally equivalent to the Products. If none of the foregoing is possible, then Windstream shall have the right to terminate this Agreement immediately upon notice to Contractor and Contractor shall refund all fees paid by Windstream hereunder that relate to such Products. The Parties acknowledge and agree the Contractor shall be under no obligation to deliver any Product related to the services provided pursuant to the attached SOW.

6.2 <u>Releases</u>. Neither Contractor nor its permitted subcontractors, nor any of their respective employees, agents, or representatives, by entering into this Agreement and performing the Services, has or will violate any consulting, employment, non-competition, proprietary information, confidentiality, or other agreement, arrangement, understanding, or restriction between such party and a present or former employer, principal, client, or other individual or entity. Contractor shall assist Windstream in all reasonable respects to obtain releases or other necessary or desirable

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information or documentation regarding any of the foregoing. The Parties acknowledge and agree that third party service providers are not subcontractors of the Contractor and shall not be subject to this provision.

**6.3** <u>Ethics</u>. Contractor warrants that it has given no commissions, payments, kickbacks, lavish gifts, entertainment, or other things of value to any employee or agent of Windstream in connection with this Agreement and acknowledges that the giving of any such payments, gifts, entertainment, or other things of value is strictly in violation of Windstream's policy on conflicts of interest and may result in the cancellation of this Agreement and/or any or all SOW(s). Contractor must notify Windstream's Chief Financial Officer or Controller of any solicitation by any of Windstream's employees or agents for any payments, gifts, entertainment, or other things of value.

6.4 <u>Necessary Contracts From Employees</u>. Contractor represents, warrants, and covenants that it has or will obtain appropriate agreements with its employees and others, including any permitted subcontractors, whose services it may require, sufficient to enable full compliance with all the provisions of this Agreement and the Mutual Non-Disclosure Agreement.

**6.5** <u>Disclaimer</u>. EXCEPT AS EXPRESSLY STATED IN THIS AGREEMENT, NEITHER PARTY PROVIDES ANY WARRANTIES TO THE OTHER, EITHER EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

**6.6** <u>Waiver of Consequential Damages</u>. Except for damages arising in connection with breach of obligations contained in the Mutual Non-Disclosure Agreement or claims subject to the Indemnity contained in Sections 6.1, 6.7 and 7.2, neither Party shall have liability to the other with respect to their obligations under this Agreement for special, consequential (including but not limited to lost profits, lost revenue or loss of any other economic benefit), exemplary, incidental, or punitive damages even if they had been advised of the possibility of such damages.

6.7 <u>Indemnity</u>. (a) Contractor hereby agrees to save, protect, defend, indemnify, and hold Windstream and its Affiliates and their respective officers, directors, employees, agents, successors and assigns (each an "Indemnitee" and, collectively, the "Indemnitees") harmless from and against any and all Losses and threatened Losses arising out of (i) the negligence or intentional misconduct of Contractor or its employees (ii) Contractor's misrepresentation of any facts to Windstream, (iii) Contractor's warranties, covenants, and agreements set forth in Articles III, IV, VI, and VII of this Agreement, and (v) any damage to property and injuries (including death) to any persons caused by Contractor or its employees.

(b) As conditions to Contractor's obligations under this Section, an Indemnitee shall (i) give Contractor prompt written notice of the claim, action or suit (provided that the failure by the Indemnitee to provide prompt written notice shall not relieve Contractor from any of its obligations hereunder, except to the extent Contractor is actually prejudiced thereby), (ii) reasonably cooperate with Contractor in the defense and settlement of such claim, action or suit, and (iii) give Contractor authority to control the defense of the claim, action or suit and any settlement negotiations, provided Contractor and any of its applicable insurance carriers have accepted the duty to indemnify the Indemnitee and have demonstrated to the Indemnitee's satisfaction (based upon commercially reasonable anatysis) that Contractor and its applicable insurance carrier are financially capable of fully indemnifying the Indemnitee.

(c) The section shall be subject and subordinate to the indemnification provisions as set forth in the attached SOW. Windstream shall abide by, and cooperate fully with, the Indemnification provisions as set forth in the attached SOW.

# ARTICLE VII - INFORMATION TECHNOLOGY WARRANTIES AND INDEMNIFICATION

In the event Contractor uses or licenses to Windstream any Software in the performance of its duties and obligations under this Agreement, the provisions of this Article shall apply. The Parties acknowledge that the Services provided under the attached SOW do not require Windstream to license or use any Software and therefore the following provisions shall not apply to the SOW.

7.1 <u>Contractor's Representations and Warranties</u>. Contractor represents and warrants that (a) Contractor is either the owner of the Software or authorized to provide the Software in its performance of this Agreement, (b) Contractor has sufficient right, title, and interest in the Software to grant the license contemplated by this Agreement, (c) the medium containing the Software will be free from material defect, (d) the Software will perform substantially in accordance with its applicable documentation, operating instructions, and manuals, (e) Contractor shall perform its responsibilities under the Agreement in a manner that does not infringe, or constitute an infringement or violation of, third-party intellectual property rights, misappropriation of trade secret or violation of rights of privacy, attribution, or withdrawal, (f) the Software and Services shall be free from Viruses (in the event a Virus is found to have been introduced by Contractor, Contractor shall, at no additional charge to Windstream, assist Windstream in reducing the effects of the Virus and, if the Virus causes a loss of operational efficiency or loss of data, to assist Windstream to the

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same extent to mitigate and restore such losses: "Virus" shall mean program code or programming instructions or set of instructions intentionally designed to disrupt, disable, harm, interfere with or otherwise adversely affect computer programs, data files or operations, or other code typically described as a virus or by similar terms, including Trojan horse, worm, backdoor, a time bomb, software lock, drop-dead device, malicious logic, bug, error, defect or trap door), (g) Contractor shall not insert into the Software any code that would have the effect of disabling or otherwise shutting down all or any portion of the Software or Services, and, with respect to any disabling code that may be part of the Software, Contractor shall not invoke such disabling code at any time, including upon expiration or termination of this Agreement for any reason, without Windstream's prior written consent, and (h) the Software is not, and does not contain, any module or component which is open source software.

Windstream and Contractor acknowledge and agree this provision is not contemplated under, or applicable to, the Services provided pursuant to the attached SOW.

Indemnification for infringement. (a) Contractor agrees to indemnify, defend and hold harmless the 7.2 Indemnitees from and against any and all Losses and threatened Losses arising from, in connection with, or based on third-party allegations whenever made of any claims of infringement or misappropriation of any patent, trade secret, copyright, or other intellectual property rights, or moral rights related thereto based upon the Software. This indemnity shall not extend to infringement to the extent determined by a court of competent jurisdiction that such Loss (i) would not have occurred but for: (A) Contractor's compliance with Windstream's designs, processes or formulas; or (B) a modification of the Software by Windstream or a third party at the request of Windstream; or (ii) results from items not provided or approved by Contractor that contribute to a claim based on combination of such items with Software.

As conditions to Contractor's obligations under this Section 7.2, an Indemnitee shall (i) give Contractor prompt (b) written notice of the claim, action or sult (provided that the failure by the indemnitee to provide prompt written notice shall not relieve Contractor from any of its obligations hereunder, except to the extent Contractor is actually prejudiced thereby), (ii) reasonably cooperate with Contractor In the defense and settlement of such claim, action or suit, and (iii) give Contractor authority to control the defense of the claim, action or suit and any settlement negotiations, provided Contractor and any of its applicable insurance carriers have accepted the duty to indemnify the Indemnifee and have demonstrated to the Indemnitee's satisfaction (based upon commercially reasonable analysis) that Contractor and Its applicable insurance carrier are financially capable of fully indemnifying the Indemnitee.

Windstream and Contractor acknowledge and agree this provision is not contemplated under, or applicable to, (c)the Services provided pursuant to the attached SOW.

#### **ARTICLE VIII- INFORMATION SECURITY REQUIREMENTS**

The provisions of this Article shall apply in the event Contractor shall connect to Windstream's networks or obtain, from any source, Windstream data in the performance of duties and obligations under this Agreement.

Information Security Management: General Guidance. Contractor shall have a security policy that (a) 8.1 provides guidance to its personnel to ensure the confidentiality, integrity, and availability of information and systems maintained or processed by Contractor, and (b) provides express instructions regarding the steps to take in the event of a compromise or other anomalous event. The policies shall be approved by Contractor's senior management and shall provide for and contain penalties or sanctions for non-compliance. Contractor's security policy shall provide a framework for information security management within its overall organization. Contractor's policy shall address the following key points: delegation and assignment of responsibilities for security; management oversight for the policy and its deployment; means for managing security within the enterprise; policies and procedures for data confidentiality and privacy and data protection and access to, and handling of, Windstream data; and planning for incident response in the event of a breach of security or unauthorized disclosure of Windstream data.

Security and Processing Controls. Contractor shall maintain commercially reasonable standards and 8.2 procedures to address the configuration, operation, and management of systems and networks (including Contractor's proprietary technology and third-party technology), services, and data owned by Windstream. Such standards and procedures shall include use of industry standards commercial or professional-grade (a) security controls, (b) identification and patching of security vulnerabilities on a commercially reasonable schedule, (c) anti-virus software and current virus definitions, (d) change control processes and procedures, (e) problem management, and (f) incident detection and management.

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8.3 <u>Notification Obligations</u>. Commencing with the Effective Date, Contractor shall, by telephone and e-mall, notify Windstream of primary and backup contact personnel for information security issues arising under this Agreement.

8.4 <u>Notice of Claims</u>. Contractor shall notify Windstream of the following events without undue delay, as soon as practicable after the event:

(a) Significant changes that directly support Windstream data (notice to be provided telephonically);

(b) Suspected breaches or compromises of Windstream data or Contractor's systems or networks that directly support Windstream data (notice to be provided telephonically);

(c) Termination of any personnel for cause, where related to such personnel's potential or actual misuse or compromise of Windstream data or Contractor's systems or networks that directly support Windstream data (notice to be provided telephonically);

(d) Any law enforcement or administrative investigation or inquiry into suspected misuse or abuse of Contractor's systems or network if related to Services Contractor provides Windstream (notice to be provided telephonically);

(e) Contractor's non-compliance, for a period greater than one (1) week, with any requirement under the information security requirements of this Agreement; and

(f) Retention of a new third-party technology vendor that will have responsibility for Windstream data, any system, or network that directly support Windstream data.

8.5 <u>Installation and Use of Particular Windstream Information Security Technology</u>. Contractor shall not be required to install or adopt Windstream proprietary information security technology if such would result in a commercially unreasonable burden to Contractor.

8.6 <u>Adherence to Information Security Standards/Protocols</u>. Contractor shall adhere to general Windstream information security standards/protocols as may reasonably be specified by Windstream to Contractor in writing from time to time. In addition, Contractor shall adhere to any specific information security standards/protocols reasonably specified by Windstream pursuant to this Agreement (and changes to such standards/protocols subsequent to the Effective Date of this Agreement) if standards are in alignment with current Contractor security standards and practices and provide a significant risk reduction to Contractor and Windstream. A schedule containing any such specific information security standards/protocols shall be attached to each services agreement, statement of work, order, or similar part of this Agreement, as appropriate.

8.7 Information Security Policies and Procedures. Contractor shall ensure all personnel directly involved with Windstream data or Contractor's systems or networks that directly support Windstream data are made aware of, trained in, and are required to adhere to security policies and security practices pertaining to the handling of Windstream data. Upon Windstream's request, or where specified in this Agreement, Contractor shall provide Windstream data to and receive Windstream data from its subcontractors only via Windstream-approved security mechanisms, and shall employ and require its subcontractors to employ industry standard security mechanisms with respect to the Windstream data (to the extent security mechanisms are not specifically identified, such vendors shall comply with the security standards of the industry standards bodies and organizations).

8.8 Information Security Assessments of Contractor Resources; Remedial Action. Contractor shall permit information security assessments to be performed by Windstream, (or Windstream's representatives), on Contractorowned, leased and/or operated resources, networks, services, software, data, information or equipment upon Contractor's consent in each instance. Such assessment may be done for the general purposes of this Agreement. Windstream shall rely on due diligence performed by Contractor for Contractor's service providers. Windstream may review a summary of the findings related to the due diligence efforts by Contractor and the Parties shall work together to resolve any issues. After each assessment, or in the event of the identification of any material security-related risk to Windstream, Contractor and/or its affected subcontractor, as applicable, shall take such remedial action as Windstream may reasonably request based on industry best practices and the results of such assessment, audit, or risk identification, at no additional cost or charge to Windstream. In the event that Contractor and/or its affected subcontractor, as applicable, fail to take such remedial action, Windstream shall have the right, at Windstream's sole option, to terminate this Agreement in accordance with the terms provided herein.

8.9 <u>Audits of Contractor Information Security</u>. If Contractor, at its own expense, retains an independent thirdparty auditor to perform audits or assessments of Contractor's information security procedures, systems and network, used directly or indirectly to process Windstream data, including testing of the system of controls (SAS 70 or 19-22312-rdd Doc 2267-1 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit A -Services Agreement Pg 9 of 35

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equivalent), appropriate systems implementation (SysTrust or equivalent), and vulnerability analysis and penetration testing, Contractor shall notify Windstream of the name of the third-party auditor and the date of the audit, and shall provide Windstream with a summary of any final reports or analyses provided to Contractor by any such third party. All such deliverables shall be deemed Confidential Information of both Contractor and Windstream. Contractor shall maintain a process for correcting control and other material deficiencies that have been identified in audits or assessments, including follow-up documentation providing evidence of such corrections. During the Term and for three (3) years after termination or expiration of this Agreement, Contractor shall implement and maintain backup processes sufficient to keep detailed, accurate and up-to-date accounts and records, including computer logs, of all information security activities carried out, and all costs and expenses incurred, in the performance of its Information security obligations under this Agreement.

8.10 <u>External Connections</u>. If Contractor connects to Windstream's systems or network it shall comply with Windstream's "Third Party Network Connection Policy" (as published on Windstream's Intranet site and updated from time to time). Contractor shall only use the network connection ("Network Connection") for the specific lawful business purposes outlined in this Agreement. Contractor will allow only authorized employees, representatives or agents to access the Network Connection; Contractor shall be solely responsible for ensuring that such employees are not security risks. Contractor shall maintain commercially reasonable technology controls to protect the Network Connection, including firewalls, anti-virus software, security monitoring and alerting systems (i.e., intrusion detection systems), provide a business environment to be staffed and managed twenty-four (24) hours, seven (7) days a week, and supported by operations procedures, and implement and maintain remote access solutions for personnel that are designed and audited in conformity with industry best practices.

**8.11** <u>Regular Consultation</u>. Upon mutual agreement of the Parties Contractor's information security contact personnel shall meet with Windstream information security staff to discuss issues related to the obligations in this Article and information security best practices as they evolve.

8.12 <u>Information Security-Related TermInation Rights</u>. In addition to any other termination rights under this Agreement, Windstream shall have the right to terminate this Agreement immediately on the occurrence of (a) compromise, disclosure or inappropriate use of Windstream data, (b) failure by Contractor to provide the notices of security issues required under this Agreement and (c) the determination by Windstream in its sole discretion, that any audit or assessment demonstrates Contractor's gross negligence or willful misconduct.

**8.13 <u>Statement of Compliance</u>.** Contractor shall provide Windstream an annual written statement certified by an officer of Contractor that it has complied with all of the security requirements of this Article.

#### **ARTICLE IX - GENERAL PROVISIONS**

**9.1** <u>Entire Agreement: Amendment</u>. The making, execution, and delivery of this Agreement by the Parties have been induced by no representations, statements, warranties, or agreements other than those herein expressed. This Agreement, including the terms and conditions of the Mutual Non-Disclosure Agreement and including any attachment herein referenced, constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior agreements, whether written or oral, with respect to such subject matter. Except as otherwise expressly set forth in this Agreement, this Agreement may not be modified or amended except in writing signed by the Parties.

**9.2** <u>Notices</u>. All notices, requests, demands, or other formal communications hereunder, including notices of change of address, shall be in writing, and either personally delivered, sent by certified mail or overnight mail by a nationally recognized courier, or facsimile if to Windstream, to the Windstream Procurement Department with a copy to the Windstream Legal Department at the addresses and facsimile numbers following this paragraph, and if to Contractor then to the applicable physical address or facsimile number first set forth above to the attention of the department, group, or section with which Windstream is then currently dealing. Notices will be deemed effective upon personal delivery or transmission by facsimile (with a transmission report confirmation), three (3) business days after mailing if sent by certified mail, or the next business day if sent overnight mail by a nationally recognized courier.

Send notices to:	Windstream Procurement Department 4001 Rodney Parham Road Mall Stop: 1170-B3F01-87C Little Rock, AR 72212 Facsimile No. 501-748-5676
With copy to:	Windstream Legal Department 4001 Rodney Parham Road

Mail Stop: 1170-B1F03-71A Little Rock, AR 72212 Facsimile No. 501-748-5172

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**9.3** <u>Third-party Beneficiaries</u>. This Agreement is entered into by and between, and may be enforced only by, the Parties, and this Agreement shall not be deemed to create any rights in third parties (other than the Partles' permitted successors and assigns and any persons entitled to indemnity hereunder), including suppliers and customers of a Party, or to create any obligations of a Party to any such third parties.

Force Majeure. No Party shall be liable for any default or delay in the performance of its obligations under 9.4 this Agreement If and to the extent such default or delay is from causes outside the reasonable control of a Party. Such causes may include fire, flood, earthquake, natural disasters or acts of God, terrorist acts, rlots, civil disorders, freight embargoes, government action, or the like, provided the non-performing Party is without fault in causing such default or delay, and such default or delay could not have been prevented by reasonable precautions and could not reasonably be circumvented by the non-performing Party through the use of alternate sources, workaround plans or other means (Including disaster recovery services, if any). However, the non-performing Party shall not be excused from its obligations to protect the other Party's Confidential Information or to provide disaster recovery and business continuity services, as may be required under this Agreement. In such event the non-performing Party shall be excused from further performance or observance of the obligations so affected for as long as such circumstances prevail and such Party continues to use commercially reasonable efforts to recommence performance or observance without delay. Any Party so delayed in its performance shall immediately notify the Party to whom performance is due by telephone (to be confirmed in writing within twenty-four (24) hours of the inception of such delay) and describe at a reasonable level of detail the circumstances causing such delay. Should any event delay the performance by a Party for thirty (30) days or more, the other Party may terminate this Agreement upon written notice to the delayed Party.

**9.5** <u>Assignment</u>. Neither Party may assign the Agreement without the prior written consent of the other Party, which consent will not be unreasonably withheld or conditioned; unless the assignment is solely related to financing purposes, consent may be conditioned upon the assigning Party's reasonable assurance that the assignee can adequately perform the assigning Party's duties and obligations in the same manner and on the same terms and conditions as the assigning Party. Notwithstanding the foregoing or anything herein to the contrary, in the event Windstream leases vehicles and/or equipment from Contractor or Contractor's leasing affiliate, including D.L. Peterson Trust, Contractor shall have the right to assign all or any part of its right title and interest in this Agreement or any SOW, including all monies and claims for monies due and to become due to Contractor under this Agreement or any SOW. Windstream's obligation to pay such monies to assignees, upon prior written notice to Windstream by Contractor, shall not be subject to any claim, defense or setoff that Windstream may have against Contractor or any other party whether such claim, defense or setoff shall have accrued or arisen before or after Windstream shall have received such notice.

**9.6** <u>Choice of Law and Jurisdiction</u>. THIS AGREEMENT SHALL BE CONSTRUED AND THE LEGAL RELATIONS BETWEEN THE PARTIES DETERMINED IN ACCORDANCE WITH THE LAWS OF THE STATE OF ARKANSAS, USA, WITHOUT GIVING EFFECT TO ANY CHOICE OF LAW RULES WHICH MAY DIRECT THE APPLICATION OF THE LAWS OF ANY OTHER JURISDICTION.

**9.7** <u>No Other Relationship/Obligations</u>. Neither Party shall have any right, power, or authority to assume, create, or incur any expense, liability, or obligation, expressed or implied, on behalf of the other Party, except as expressly provided herein. This Agreement is not intended to be nor shall it be construed as a joint venture, association, partnership, or other form of a business organization, agency relationship, or employment relationship.

**9.8** <u>Trademarks and Publicity</u>. Neither Party shall have any right to use any marks, names, slogans, logos or designations of the other Party, unless otherwise agreed to in writing by such other Party. Nothing contained herein shall be deemed to grant either directly or by implication, estoppel, or otherwise, any license under any patents, copyrights, trademarks, service marks or other intellectual property rights of one Party to the other Party. In no event shall either Party issue a press release or make any public statement concerning the other without the prior written permission of the other.

# 9.9 <u>Compliance with Laws; Federal Government Contracting Notice and as applicable to the Services</u> provided pursuant to the attached SOW.

(a) <u>Compliance Clauses</u>. Each Party shall, at its own cost and expense, perform its obligations under this Agreement in compliance with all applicable laws to which a Party is subject. As a supplier to the U.S. Government, Windstream is required by U.S. Government Regulations to require that all Windstream vendors, suppliers, contractors, and licensors comply with the following additional clauses: 48 CFR 52.225-13 Restrictions on Certain Foreign Purchases (Feb. 2006); and 48 CFR 52.247-64 Preference for Privately Owned U.S.

Flag Commercial Vessels (Feb. 2006). For all vendor, supplier, contractor, and licensor contracts over \$10,000, the following general terms additionally apply: 48 CFR 52.222-21 Prohibition of Segregated Facilities (Feb. 1999); 48 CFR 52.222-26 Equal Opportunity (Mar. 2007); and 48 CFR 52.222-36 Affirmative-Action for Workers with Disabilities (June 1998). For all vendor, supplier, contractor, and licensor contracts over \$10,000, the following general terms additionally apply: 48 CFR 52.219-8 Utilization of Small Business Concerns (May 2004) (in all subcontracts allowing further subcontracting with third parties by the vendor, supplier, contractor or licensor); 48 CFR 52.222-35 Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Sept. 2006); 48 CFR 52.222-37 Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans of the Vietnam Era, and Other Eligible Veterans (Sept. 2006); 48 CFR 52.220-37 Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Sept. 2006); and 48 CFR 52.203-6 Restrictions on Subcontractor Sales to the Government (Sept. 2006). For contracts over \$500,000 (\$1,000,000 for construction) that allow the vendor, supplier, contractor, or licensor to further subcontract with third parties, 48 CFR 52.219-9 Small Business Subcontracting Plan (Nov. 2007) shall also apply.

- (b) <u>Small Business Subcontracting Plan</u>. Pursuant to 48 CFR 52.219-9 Small Business Subcontracting Plan (Nov. 2007), if applicable, upon request by Windstream, a vendor, supplier, contractor or licensor whose contracts with Windstream (i) will total at least \$500,000 (\$1,000,000 for construction) and (II) allow the vendor, supplier, contractor, or licensor to further subcontract with third parties, shall submit to Windstream a written Small Business Subcontracting Plan ("Subcontracting Plan") that complies with the requirements of 48 CFR 52.219-9 and addresses subcontracting with small business concerns, including small businesses, veteranowned small businesses, service-disabled veteran-owned small businesses, HUBZone small businesses, small disadvantaged businesses, and women-owned small businesses. The Subcontracting Plan shall become an exhibit attached to this Agreement and incorporated herein by this reference. If a Subcontracting Plan is required under this Section, Windstream shall have the right, in its sole discretion, to terminate this Agreement, on written notice, if Contractor fails to properly submit or follow a Subcontracting Plan. Additionally, Contractor agrees to indemnify Windstream for any damages, of whatever nature, Windstream is required to pay under 48 CFR Part 52 if those damages result from Contractor's failure to properly submit or follow a Subcontracting Plan.
- (c) Executive Order 11246 prohibits federal contractors and subcontractors and federally assisted construction contractors and subcontractors that generally have contracts that exceed \$10,000, or that will (or can reasonably be expected to) aggregate to more than \$10,000 in any 12-month period, from discriminating in employment decisions on the basis of race, color, religion, sex, or national origin; and it requires them to take affirmative action to ensure that equal opportunity is provided in all aspects of their employment. There are hereby incorporated the provisions of Executive Order 11246 as amended by the President of the United States on equal employment opportunity and the rules and regulations issues pursuant thereto, and 41 CFR 60-1.4(a), Rehabilitation Act of 1973 and 41 CFR-741.5(a)(6) and the Vietnam Era Veterans' Readjustment Assistance Act and CFR 60-250(a)(11) and CFR 60-300.5(a)(11). By acceptance of this contract, Contractor represents and warrants that it will comply with the foregoing Executive Order, rules and regulations and all amendments thereto, unless exempted.

**9.10** <u>Walver</u>. No walver of any provision of this Agreement shall be effective unless it is in writing and signed by the Party against whom it is sought to be enforced. The delay or failure by either Party to exercise or enforce any of its rights under this Agreement shall not constitute or be deemed a waiver of that Party's right thereafter to enforce those rights, nor shall any single or partial exercise of any such right preclude any other or further exercise thereof or the exercise of any other right.

**9.11 Construction: Severability.** This Agreement has been negotiated by the Parties and their respective legal counsel and will be fairly interpreted in accordance with its terms and provisions and without any strict construction in favor of or against either Party. If any term or provision of this Agreement is found by a court of competent jurisdiction or by order of any regulatory agency to be invalid, illegal or otherwise unenforceable, the same shall not affect any of the other terms or provisions of this Agreement, but such term or provision shall be deemed modified to the extent necessary to render such term or provision enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly, preserving to the fullest permissible extent the intent and undertakings of the Parties set forth in the remainder of this Agreement. The headings used in this Agreement are for reference purposes only, and will not be deemed to limit, expand or in any way affect the interpretation of any term or provision of this Agreement.

**9.12** <u>Counterparts</u>. This Agreement may be executed in one or more counterparts, and if in more than one counterpart, each, when taken together, shall constitute one and the same instrument. Signatures on this Agreement

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which are exchanged by facsimile or other electronic means are true and valid signatures for all purposes hereunder and shall bind the Parties to the same extent as original signatures.

**9.13** <u>Cumulative Remedies</u>. Except as otherwise expressly provided herein, all remedies provided for in this Agreement shall be cumulative and in addition to and not in lieu of any other remedies available to either Party at law or in equity.

**9.14** <u>Survival</u>. The provisions of this Agreement which by their nature are intended to survive the termination of this Agreement shall survive termination of this Agreement and any permitted assignment of this Agreement. Upon termination of this Agreement, the provisions of the Mutual Non-Disclosure Agreement shall continue in effect in accordance with its terms and conditions.

**9.15** <u>Audit</u>. Windstream may, upon notice to Contractor, audit any and all work or expense records of Contractor relating to this Agreement. Contractor shall have the right to exclude from such inspection any of its confidential or proprietary information which was not otherwise provided to Windstream in performance of this Agreement. Contractor further agrees to maintain its books and records relating to material and/or services provided for a period of three (3) years from the date such work was completed, and to make such books and records available to Windstream, during normal business hours, at any time or times within the three year period. The Parties agree this provision shall be satisfied by Contractor through Windstream's access to PHH Interactive as set forth on in the SOW.

**9.16** <u>Insurance</u>. Upon Windstream's execution of this Agreement, Contractor shall provide Windstream with a certificate of insurance in form and scope satisfactory to Windstream, which establishes that Contractor has the coverage listed therein and in which Windstream is named as an additional insured party under Contractor's insurance policies. The insurance policies to be listed in the certificate may include, in Windstream's discretion, automobile liability, commercial general liability, errors and omissions, umbrella liability and workers compensation. The certificate shall state that the listed insurance shall be primary and noncontributory, with the named insurer being required to respond before any other coverage available to Windstream; the insurer shall waive its rights, benefits, and entitlements under any "other insurance" provisions in any of the policies to be listed in the certificate. All insurance carriers shall be rated "A" or better by A.M. Best Co. and shall be reasonably acceptable to Windstream. All policies shall provide that the insurance listed in the certificate shall not be cancelled, terminated, or materially changed without the carrier's giving Windstream prior written notice of at least thirty (30) days; in the event of a change in the coverage set forth on the certificate which is not acceptable to Windstream, Windstream may terminate this Agreement. Contractor agrees to maintain any claims-made insurance coverage (as approved by Windstream) in force for a period of four (4) years following the termination of this Agreement.

**9.17 Confidential Agreement**. This Agreement is a confidential agreement between Supplier and Windstream. Without the prior written consent of the other Party, this Agreement may not be shown to any third party other than government officials having appropriate jurisdiction and power to require disclosure of this Agreement, the Parties' legal counsel and accountants, and the Parties' authorized employees or agents. Notwithstanding the foregoing, this Agreement may be disclosed as necessary by reason of regulatory requirements beyond the reasonable control of Supplier or Windstream, as the case may be, in which event Supplier and Windstream agree to exercise diligence in limiting such disclosure to the minimum amount necessary under the particular circumstances.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their respective authorized representatives to be effective as of the Effective Date.

Windstream Communications, Inc.

PHH Ve	hicle	Management	Services,	LLC
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By:	FICOASD5F984429 Anthony W. Thomas	Ву:	Sophivalerty
Name:	_DocuSigned By: Anthony W. Thomas_ Anthony W. Thomas	Name:	Soceph wirekter
Title:	CFO	Title:	SVP + General Corman
Date:	10/25/2010	Date:	10/1/10
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Master Services Agreement rev. 04-29-2010

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#### Exhibit A: Form of Statement of Work (SOW)

SOW Number \_\_\_\_\_

These Services are (check one):

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\_\_\_\_\_a Fixed Price Project Assignment

\_\_\_\_\_ an Hourly Services Project Assignment

\_\_\_\_\_ a Time and Materials Project Assignment

Other (Services to be described):

This SOW is attached to and becomes, upon execution by both Partles below, a part of the Master Services Agreement between the partles dated \_\_\_\_\_\_ and sets forth the specific terms and conditions relating to the Services listed below:

I. Objective/scope of work to be performed:

II. Contractor's Tasks:

III. Windstream's Responsibilities:

IV. Deliverables and Due Date(s) or approximate duration of Services or time to complete:

V.	Fee Basis (check one):	Hourly Services Rate:	\$
		Fixed Price Total Fee Not to Exceed:	\$
		Time and Materials Estimated Fee:	\$
VI.	Number of people needed:	Location(s):	

VII. Skill and experience required:

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> VIII. Names of people assigned and hourly rates (If applicable):

|X. Work facilities to be provided by Windstream (if any): and price to Contractor (if any):

Х. Names/telephone numbers of the Project Managers:

Windstream:

Contractor:

XI. Completion criteria (to Windstream's satisfaction if blank):

XII. Addresses and designees for notices:

If checked, Windstream shall reimburse Contractor for reasonable travel expenses XIII. Contractor's Travel: incurred by Contractor's personnel for travel as approved by Windstream's Project Manager. In order to be eligible for reimbursement, all such expenses must be in compliance with Windstream's then current travel reimbursement policy. All other expenses incurred by Contractor must be approved in advance by Windstream's Project Manager.

XIV. Payments of any invoice by Windstream shall be made after Windstream Accounts Payable receipt of a complete and accurate invoice with payment terms of 2/15 net 45 (2% discount for payment within 15 days and net 45).

Invoices are to be submitted via First Class mail to:

Windstream Accounts Payable Position # C 000XXXX P.O. Box 18313 Little Rock, AR 72222

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The Preferred Method:

invoices may be submitted electronically via email to Corp.Vendor.invoices@windstream.com.

Note: Please ensure this above address, and position #'s are written on each invoice and statement submitted for payment.

XV. Additional terms and conditions, if any:

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This SOW may be executed in one or more counterparts, and if in more than one counterpart, each, when taken together, shall constitute one and the same instrument. Signatures on this SOW which are exchanged by facsimile or other electronic means are true and valid signatures for all purposes hereunder and shall bind the Partles to the same extent as original signatures.

IN WITNESS WHEREOF, the Parties hereto have caused this SOW to be executed by their respective authorized representatives effective as of the date last written below.

Windstream Communications, Inc.	Contractor's Name:
Ву:	Ву:
Name:	Name:
Title:	Title:
Date:	Date:

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#### Exhibit A Pricing

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1. Pricing - Per Vehicle	Pricing
1.1 Fuel Program	\$0
1.2 Replacement Fuel Cards	\$0
1.3 Maintenance Price - Per Vehicle	\$0
1.4 Light Duty Vehicles	\$3.25
1.5 Medium/ Heavy Duty Vehicles	\$7.50
1.6 Trailers	\$0
Other equipment	\$0
2. Registration Program	2.00
2.1 Registration per Occurrence	\$0
2.2 Initial Licensing	\$0
2.3 Fuel Rebate	1.00%
2.4 Intra-State Compliance RP Program (large trucks)	\$6.00 per vehicle per month
2.5 State Changes	\$40.00
3. Vehicle Remarketing	\$100.00
3.1 Roadside Assistance	\$15.00
3.2 Accident Management	
3.2.1 Report Only	\$10.00
3.2.2 Light Vehicle Repair	\$15
3.2.3 Medium Vehicle Repair	\$20
3.3 Subrogation Recovery	15%
National Vendor Discount	2.0% Rebate
Independent Vendor Charge	0%
Driveaway Service	\$0
3 Name changes on titles from acquisitions	\$40.00
4 Title Storage	
4.1 Implementation	\$0
4.2 Storage Fees	\$0

If Windstream acquires vehicles from an acquisition of another company, as long as Contractor receives a clean file with needed information and Contractor is given reasonable notice, not extra charges will apply.

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Exhibit B Implementation Plan Exhibit C VMA Policy (Developed during Implementation)

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# Statement of Work #1

This Statement of Work ("SOW") effective \_\_\_\_\_\_\_ (the "Effective Date") is attached to and becomes, upon execution by PHH Vehicle Management Services, LLC ("Contractor") and Windstream Communications, Inc. ("Windstream"), a part of the Master Services Agreement ("Agreement") dated \_\_\_\_\_\_\_ and sets forth the obligations of Contractor in providing Services to Windstream. Capitalized terms in this SOW and not otherwise defined herein shall have the meanings ascribed to them in the Agreement

# PHH Statement of Services

This SOW is for the purpose of establishing the guiding principles and performance expectations for the delivery of fleet services. Windstream acknowledges that Contractor is not the producer, manufacturer, designer, or provider of any of the goods or services purchased pursuant to this SOW or under the Agreement; (ii) Contractor does not inspect, review personnel qualifications of any service providers' facilities or work performed by service providers' personnel, and that Contractor relies on the advice of service providers and on policies and procedures established by Windstream as set forth in the SOW and the Agreement and Windstream's written policy in administering the programs described in this SOW and Agreement. PHH Arval Account Team will coordinate with Windstream representatives to establish fleet management objectives aligned with Windstream's objectives, and establish associated action plans and measures. Routine performance reviews will be scheduled quarterly to evaluate Contractor performance and identify opportunities for cost reduction and enhanced productivity.

# 1. PHH Vehicle Maintenance Assistance (VMA)

# **1.1 Service standards:**

#### 1.1.1 Consultation:

- Contractor will consult with Windstream to develop a comprehensive fleet maintenance policy during the implementation phase that will be developed and agreed upon by both parties. The Implementation Plan will be added to this SOW as Exhibit B once agreed upon. Contractor policy development is flexible enough to embrace Windstream's requirements and business rules as required.
- Windstream will be assigned an experienced ASE-certified Case Manager familiar with Windstream's individualized policy.
- Windstream's PHH Account Team, supported by the Strategic Consulting team, will provide specific consultation to integrate with Windstream's fleet management objectives.

#### 1.1.2 Administration:

- Contractor will issue VMA Service Cards for identification and billing purposes.
- Contractor will maintain maintenance history records for each enrolled vehicle.
- Contractor Call Center will be available 24 hours a day, seven days a week.
- Contractor will provide toll-free telephone access for driver/managers/managers and will maintain an average speed of answer of 60 seconds.
- Contractor will diagnose and negotiate the repair directed toward avoiding overselling and duplication of repairs by the service provider.
- Appropriate repairs will be screened for warranty recovery.
- Contractor will perform audits on 100% of all repair invoices.

- In accordance with Windstream's policy, PHH will assist with coordination of a temporary replacement vehicle as required.
- Emergency roadside assistance will be available 24 hours a day, 365 days a year.
- Contractor will maintain a comprehensive network of suppliers that meet Contractor's high service standards.
- Windstream driver/managers/managers may locate convenient suppliers at any time via <u>www.phharval.com</u>. In addition, Windstream driver/managers/managers may contact a PHH Service Specialist via the web for repair or maintenance advice. This mailbox is monitored daily.
- PHH InterActive<sup>®</sup> will be available 24 hours a day, seven days a week to monitor fleet activities and for reporting.
- Contractor will track work covered under warranty and manage post-warranty claims.
- Contractor will manage all aspects of manufacturer recalls, including notification, tracking and monitoring
- Contractor will provide Windstream with a consolidated monthly invoice at accounting breakdown level.

#### 1.1.3 Windstream objectives:

- Support and maintain driver/manager productivity
  - Recommend driver/manager self-authorization for repairs of at least \$100 (Note: This is fleetspecific - to be completed as part of consultation by using Compare Operating Costs)
  - Recommend Case Contractor's Call Center to approve vehicle repairs up to \$1,000 without Windstream consultation. Contractor's Case Manager to approve vehicle repairs up to \$2,000 without Windstream consultation. (Note: This is fleet-specific - to be completed as part of consultation by using Compare Operating Costs). Vehicle repairs from 2,000 to \$3,000 require approval from a Windstream Fleet Coordinator and anything over \$3,000 requires approval from Windstream's Fleet Supervisor. All routing approvals will be finalized during the implementation. After implementation, if any changes are made to the approval structure, they must be mutually agreed upon by Windstream's Fleet Supervisor and Contractor.
- Control the lifecycle maintenance costs of your fleet vehicles
  - Ensure driver/managers/managers call PHH prior to taking their vehicle to the repair facility for anticipated above driver/manager limit repairs
  - Driver/managers/managers will use Contractor's network of repair facilities
  - Eliminate driver/manager use of purchase methods other than the Contractor's Service Card
  - Replace vehicles as deemed necessary by Windstream.
  - Support your objective of "Place of Choice" to work
  - Minimize driver/manager downtime and inconvenience

# 2. Responsibilities:

# 2.1. Contractor responsibilities:

- Contractor will comply with Windstream's' VMA Policy, this will be developed during implementation and added to this SOW as Exhibit C when approved by both parties and finalized.
- Contractor will maintain all necessary facilities to fully comply with the performance requirements outlined under "Service Standards"
- Contractor's Case Manager will contact Windstream representative to make recommendations for repairs costing over the authorization limit. Your case manager is available to make specific transactional recommendations and other advice to support Windstream policy
- Provide comprehensive reporting and policy consultation as required by Windstream
- Provide transaction information via PHH InterActive, near real-time recording of maintenance transactions, and online maintenance histories for fleet vehicles
- Dispatch roadside assistance as required

- Contractor will identify repairs for potential warranty consideration during the repair authorization process.
- Warranty Services managers will review warranty claims with our dedicated motor company and national account representatives.
- Upon approval, Contractor will add all the necessary coding and submit the claims for reimbursement.

#### 2.2 Windstream responsibilities:

- Coordinate with Contractor to develop unique VMA policy
- Provide Contractor with current detailed inventory data as necessary
- Communicate with driver/managers/managers to ensure compliance to Windstream VMA Policy, i.e.:
  - Driver/manager to call Contractor prior to scheduling a repair beyond the driver/managers/managers authorization limit
    - Driver/manager to utilize the Contractor network as directed by Contractor
- Ensure driver/managers/managers use only the PHH Service Card for vehicle maintenance transactions
- Provide names and agreed-upon method of communication for maintenance authorizations
- Windstream will be responsible for all purchases made from the date of issuance of the VMA Service Card.

# 3. PHH Managed Fuel Program:

#### 3.1 Service standards:

#### 3.1.1. Consultation:

Contractor Account Team will work with Windstream to establish security and authorization controls that are consistent with Windstream's organizational needs, including purchase type, time of day, number of transactions per day and dollar threshold per day restrictions.

#### 3.1.2 Administration:

- Windstream fuel transactions with the Contractor Service Card will be consolidated on the monthly invoice
- Contractor's fuel cards will offer access to over 150,000 locations throughout the U.S., including all major and regional brands
- Fuel cards will be mailed to a fleet contact in bulk, to an individual cardholder, or to an alternate address identified by Windstream.
- Level III information on each fuel card transaction will be easily accessible via PHH InterActive.

# 3.2 Responsibilities:

# 3.2.1. Contractor responsibilities:

• Fuel cards will be produced and mailed the next business day following the initial card request.

# 3.2.2. Windstream responsibilities:

- Windstream will promptly advise your PHH Account team when a fuel card is lost or stolen through a
  daily automated feed.
- Windstream will be responsible for all purchases made from the date of issuance of the Contractor Service Card

# 4. PHH Registration Renewal Program:

### 4.1. Service standards:

#### 4.1.1 Consultation:

- Contractor will consult with Windstream to develop a comprehensive registration renewal policy. Contractor policy development is flexible enough to embrace Windstream's requirements and business rules as required while complying with all jurisdictional regulations.
- A dedicated call center will be available to answer driver/manager and management inquires.
- Your PHH Account Team supported by the Title and Registration organization will provide specific consultation to integrate with your fleet management objectives.

#### 4.1.2 Administration:

- Contractor will maintain a driver/manager call center that will be accessible weekdays 8:00 a.m.-8:00 p.m. eastern time (excluding holidays), and will maintain an average speed of answer of 30 seconds.
- Contractor will work directly with tag agents and/or state DMVs to obtain the license plates and registrations for new vehicles.
- The license plates are mailed directly to the driver or fleet contact, based on your company policy.
- Contractor will renew all vehicles enrolled in the program for which all required information has been provided.
- Contractor will coordinate with the driver/manager (or designated contact) to fulfill requirements of the jurisdiction in which the vehicle is registered.
- Contractor will establish history records for each enrolled vehicle for which an expiration date has been provided.
- PHH InterActive<sup>®</sup> will be available 24 hours a day, seven days a week to monitor fleet activities and for reporting.
- Contractor will provide Windstream with a consolidated monthly invoice at accounting breakdown level.
- Contractor will file and pay and personal property taxes in applicable states.
- In some states, personal property taxes are due at the time of registration. For those clients who are utilizing Contractor's Registration Renewal program, Contractor will pay those taxes along with the appropriate registration fee.
- Tax payments are shown as a separate line item on the monthly invoice.

#### 4.1.3 Windstream objectives:

- Support and maintain driver/manager productivity
  - Avoid waiting in line at department of motor vehicles
  - Avoid inconvenience resulting from expired registration
- Control the lifecycle costs of your fleet vehicles
  - Avoid fines, penalties, and impoundments from improperly registered vehicles
- Support your objective of "Place of Choice" to work
  - Minimize driver/manager downtime and inconvenience

# 4.2 Responsibilities:

#### 4.2.1. Contractor responsibilities:

 Contractor will comply with Windstream's Registration Renewal Policy in accordance to all governmental regulatory agencies.

- Contractor will maintain all necessary staff and facilities to fully comply with the performance requirements outlined under "Service Standards."
- Contractor will provide consultation on reporting needs and policy development as required by Windstream.
- Contractor will provide current status of renewals via PHH InterActive.

#### 4.2.2 Windstream responsibilities:

- Windstream will coordinate with Contractor to develop Registration Renewal Policy.
- Windstream will provide Contractor with current inventory data to include expiration date, plate number, state, and vehicle garage address.
- Windstream will communicate with driver/managers/managers to ensure compliance to Windstream's Registration Renewal Policy and notify driver/managers to expect to receive registration information from Contractor prior to registration renewal.
- Windstream is responsible for notifying Contractor on all required policy changes.
- Windstream will provide names and contact information.
- 5. Intra-State Compliance Services:

# 5.1 Intra-State Licensing and Permitting Services:

Contractor shall invoice Windstream for all expenses and payments made on Windstream's behalf including licensing and fees when incurred by Contractor.

- File fuel & mileage intra-state tax reports
- Store documents for five (5) years
- File intra-state License Renewals & supplements
- File all Unified Carrier Registration ("UCR") renewals and supplements
- Work with Windstream to resolve all compliance problems related to state agencies, company errors and state errors.
- Secure and renew intra-state permits and any other state permits.

# 5.2 **Responsibilities:**

#### 5.2.1 Contractor Responsibilities:

 Contractor will monitor the expiration date of all intra-state permits to verify that applications are received and submitted prior to expiration.

#### 5.2.2. Windstream responsibilities

- Coordinate with Contractor to develop intra-state Compliance policy
- Provide Contractor with current detailed inventory data if necessary
- Communicate with driver/managers/managers to ensure compliance to Windstream Policy
- 6. PHH Vehicle Accident Services (VAS):

# 6.1 Service standards:

### 6.1.1. Consultation:

- Contractor will consult with Windstream representatives to develop a comprehensive policy for Accident Management Services. Contractor policy development is flexible enough to embrace Windstream requirements and business rules.
- Windstream's PHH Account Team supported by the PHH Strategic Consulting team will provide specific consultation to integrate with Windstream's fleet management objectives specific to the sale of used vehicles.
- Windstream will be assigned a Vehicle Accident Services Consultant, an Automotive Services Excellence (ASE) and I-Car<sup>®</sup> certified experienced Certified Collision Specialist, and a Subrogation Claims Negotiator familiar with Windstream's unique policy.

#### 6.1.2. Administration:

- Vehicle Accident Services will be available 24 hours a day, seven days a week.
- Contractor will provide prompt toll-free telephone access to a highly qualified Driver/manager Assistance Representative.
- Prepare first notice of loss (ACORD-style format) and communicate in accordance with Windstream's liability insurance policy.
- Make repair/replace recommendations
- Validate and negotiate repair prices
- Manage the entire repair process, including rentals. All rentals must be approved by Windstream's Fleet Supervisor.
- Manage total loss and salvage
- Pursue subrogation and uninsured recovery promptly and aggressively
- PHH InterActive® will be available 24 hours a day, seven days a week to monitor and report on accident activities
- Provide Windstream with a consolidated monthly invoice at your accounting breakdown level
- Utilize network of independent appraisers
- Utilize network of guaranteed repair facilities
- Integrate with other Contractor services such as Warranty Services to assist with parts expediting or with Used Vehicle Sales for marketing of a salvaged vehicle
- Audit invoices to compare with authorizations

# 6.1.3 Windstream objectives:

- Support and maintain driver/manager productivity
  - Minimize driver/manager and vehicle downtime
  - Coordinate alternative transportation
- Control the life cycle accident repair costs of your fleet vehicles
  - Negotiate and authorize each repair individually
  - Maximize subrogation recoveries
  - Ensure vehicle is repaired to pre-loss condition

- Support your objective of "Place of Choice" to work
  - Ensure your driver/managers/managers receive any necessary personal help, including emergency assistance, towing, and rental vehicles
  - Minimize driver/manager downtime and inconvenience
  - Streamline accident reporting

### 6.2. Responsibilities

#### 6.2.1. Contractor responsibilities:

- Comply with Windstream's Vehicle Accident Policy
- Your PHH Arval Certified Collision Specialist will contact a Windstream representative to make recommendations for repairs exceeding the authorization limit. Your Damage Specialist is available to make specific transactional recommendations and other advice to support Windstream policy
- Provide comprehensive reporting and policy consultation as required by Windstream
- Provide transaction information via PHH InterActive, real-time recording of repair transactions, and online accident repair histories for every fleet vehicle. Also, provide on-line access to photos of damaged vehicles.

#### 6.2.2. Windstream responsibilities:

- Coordinate with Contractor to develop comprehensive Vehicle Accident Services Policy
- Provide Contractor with current inventory data
- Communicate with driver/managers/managers to ensure compliance to Windstream's Vehicle Accident Services Policy, i.e.:
  - Rental car policy
  - Utilization of the PHH network as directed by PHH Damage Specialist

# 7. New Vehicle Acquisition:

# 7.1. Service standards:

# 7.1.1. New Vehicle Acquisition Consultant (NVAC):

- Windstream will be assigned a NVAC who will provide consultation regarding new or used vehicle acquisition including vehicle specifications, vehicle availability, lead times, vehicle comparisons, best value pricing, preferred ordering practices, policies and procedures. They will create, price and maintain custom vehicle profiles to ensure orders are placed accurately and expeditiously. They will consult and make recommendations on alternatives to order placement fall-out/delays from the time the order is received by Contractor through delivery to the driver/manager.
- Throughout the model year, the NVAC will monitor your vehicle profiles and consult on motor company specification changes that impact those custom vehicle selections. The NVAC will provide training on order placement via PHH FleetSelect. The NVAC will respond to Windstream calls/emails same day. The NVAC will initiate action steps to resolve issues/problems within 24 hours of receipt and provide updates every 48 hours until issues/problems have been resolved.
- The NVAC will consult and make recommendations on out of stock vehicle requests when the order is received by Contractor, negotiate pricing with the dealership and provide either an offer of a vehicle or status to Windstream within 48 hours of receiving the request.

• Contractor will manage initial title and registration without any involvement of the fleet contact or driver in states in which no prerequisites are required. In applicable states, Contractor coordinates with the driver/fleet contact to obtain prerequisites.

### 7.1.2. Technical Upfitting Consultant

- Windstream will be assigned a Technical Upfitting Consultant who will work directly with them on
  upfitting specifications, transportation, supplier selection, and pricing. This group of specialists will
  create upfitting templates to ensure orders are placed accurately and expeditiously.
- The Technical Upfitting Consultant will respond to Windstream calls/emails same day. The Technical
  Upfitting Consultant will initiate action steps to resolve issues/problems within 24 hours of receipt and
  follow up every 48 hours until issues/problems have been resolved.

Your PHH Account Team will provide specific consultation to guide your vehicle selections and to develop a comprehensive fleet vehicle policy which achieves your goals at the lowest total cost of ownership.

Your PHH Account Team will assist in the utilization of online tools, including:

- Fleet Best Practices. Includes best practices and other consultative information for implementing effective policies, selector planning, budgeting, and more.
- Compare Operating Costs. Provides projected operating costs and life cycle cost modeling.
- Price and Spec Vehicles. Enables you to spec and price most cars and light-duty trucks, view standard and optional equipment, review fleet incentive information, select vehicles based on specific criteria, compare up to four vehicles side-by-side, and more.
- **PHH FleetSelect.** North American ordering platform that offers centralized, online ordering functionality; effective integration of Windstream policies; increased visibility into status events; reduced cycle time and increased order accuracy.
- **PHH InterActive.** Enables Windstream to electronically approve and submit orders to Contractor. Provides proactive fleet notifications and robust reporting regarding order status
- **PHH InterActive for Drivers.** Enables your driver/manager to select from pre-approved vehicle profiles, submit orders to Contractor and check the status of vehicle orders 24/7.

Your PHH Account Team will also:

- Provide timely and accurate order placement with the motor company; all vehicle orders will be 100% in accordance with Windstream's requisition
- Transmit any pre-established and approved incentive codes along with your order to the motor company
- Maintain direct motor company contact
- Maintain up-to-date motor company product knowledge to assist in vehicle safety ratings, specifications, and pricing
- Streamline ordering processes, including online and driver/manager-level ordering
- Provide upfitting expertise
- Provide assistance as required with upfitting bids
- Provide convenient and timely delivery
- Provide the dealership with all appropriate state-mandated paperwork on a timely basis to handle the title and registration of new vehicles
- Apply for bid assistance with the motor company each model year on behalf of Windstream

# 7.2. Windstream objectives:

- Support and maintain driver/manager productivity
  - Select the appropriate vehicle for each job function.
  - Ensure accurate order placement for each vehicle
  - Ensure the convenient delivery of each vehicle
  - Ensure proper upfitting of each vehicle
- Optimize the lifecycle costs of your fleet vehicles
  - Determine optimal vehicle for each job function as well as the optimal time to purchase and replace the vehicle.
  - Assist with cross motor company vehicle comparisons to assess value.
- Support your objective of "Place of Choice" to work
  - Make the ordering and delivery of the vehicle a pleasant experience for the driver/manager.
  - Ensure the vehicle is properly equipped for driver/manager convenience, comfort, safety, and job performance.

# 7.3. Responsibilities:

#### 7.3.1. Contractor's responsibilities:

- Establish and maintain convenient, professional dealer network.
- Transmit orders to manufacturers in a timely manner:
  - Two (2) days or less when requisition is received via an electronic profile.
  - Five (5) days or less when order is placed using any other method.
- Issue the purchase order to the upfitter at the same time that the chassis order is submitted to the motor company.
- Audit manufacturer acknowledgements against original order to ensure accuracy.
- Coordinate with Windstream to create custom ordering and upfitting templates.
- Coordinate title, registration, and Insurance process necessary to comply with jurisdictional requirements. The Manufacturers Statement of Origin (MSO) as well as all necessary paperwork is mailed to the dealer as the vehicle is shipped to the dealer.
- Manage and report delays associated with the manufacturer and/or upfitter. The Status Team
  monitors vehicle orders from order received at Contractor through delivery to the dealer/upfitter.
  When the vehicle moves through the motor company/upfitter build cycle, specific follow up time
  criteria is applied through exception reporting.
- Provide accurate custom vehicle profiles and price and spec Vehicles for order placement.
- Notify Windstream of motor company specification changes that impact their custom profiles.
- Locate and offer out of dealer stock vehicles within 48 hours of request.
- Purchase out of stock vehicle within 24 hours of Windstream's acceptance.
- Provide temporary tags for out of stock vehicles within 24 hours of request.
- Activate out of stock billing within ten (10) business days of delivery date of vehicle to end destination.

# 7.3.2. Windstream responsibilities:

- Ensure all driver/manager information is current and accurate for prompt, error-free vehicle delivery.
- Allow Contractor to utilize the Contractor-established dealer network.
- Submit orders through Contractor electronic order methods or prescribed forms and/or formats with all required information.
- Prior to authorizing your vehicle profiles or placing orders, thoroughly review all vehicle and upfitting specifications, if applicable, to ensure the order being placed meets your business requirements.

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- Immediately contact your NVAC if you require specification changes to your vehicle profiles.
- Prior to order placement, notify Contractor of your motor company incentive and/or bid assistance code requirements.
- Review order acknowledgments immediately upon receipt and notify Contractor of any issues/discrepancies.
- Complete motor company RFPs prior to requesting custom vehicle profile setup.
- Provide delivery time frame for out of stock vehicles.
- Provide timely decisions on out of stock vehicle offers.
- In the event a vehicle, or any upfitting, is requisitioned or ordered by the Contractor, Windstream shall be responsible to take delivery of the vehicle, or any upfitting, and pay the purchase price, any dealer fees, Title or Registration fees, any sales or use tax and any fee incurred by Contractor related to such order.

#### 7.3.3. Driver/manager responsibilities:

- Prior to taking delivery of a new vehicle, thoroughly inspect the vehicle by comparing the driver/manager acknowledgment to the actual vehicle features.
- Do not request that the dealer install additional equipment on your new vehicle without prior company approval.

# 8. Used Vehicle Sales:

#### 8.1. Service standards:

#### 8.1.1. Consultation:

- Contractor will consult with Windstream representative to develop comprehensive key fleet policies, including replacement timing and marketing strategies.
- Provide consulting and recommendations regarding the resale channels most appropriate for your vehicles.
- Your PHH Account Team supported by the PHH Business Intelligence Solutions organization will
  provide specific consultation to integrate with your fleet management objectives specific to the sale of
  used vehicles.

#### 8.1.2. Administration:

- Proactively communicate market conditions and marketing recommendations.
- Manage and document used vehicle sales performance
- Select the most beneficial marketing channel based on all Windstream objectives

#### 8.1.3. Windstream objectives:

- Support and maintain driver productivity:
  - Contractor will facilitate sale of used vehicle to employee with minimal driver involvement
  - Contractor will coordinate the pick-up of the used vehicle not sold to employee with minimal driver involvement.
- Control depreciation costs of Windstream's fleet vehicles:
  - Contractor will market your used vehicles for the highest possible price, in the shortest practical time, providing full and complete documentation of the process.

# 8.2. Responsibilities:

# 8.2.1. Contractor responsibilities:

- Contractor will comply with Windstream Used Vehicle Sales Policy
- Comply with federal and jurisdictional regulations governing sale of vehicles
- Contractor will maintain all necessary facilities to fully comply with the performance requirements outlined under "Service Standards"
- Your PHH Arval Team will contact a Windstream representative to make recommendations maximizing value of the used vehicle
- Provide comprehensive reporting and policy consultation as required by Windstream
- Provide transaction information via PHH InterActive®, near real-time recording of Used Vehicle Sales transactions.

#### 8.2.2. Windstream responsibilities:

- Coordinate with Contractor to develop Used Vehicle Sales policy
- Provide Contractor with current inventory data if necessary
- Communicate with drivers to ensure compliance to Windstream Used Vehicle Sales Policy, i.e.:
  - Employee sales policy
- Provide Contractor with titles for non-Contractor leased vehicles or company-owned
- Provide insurance (or the risk of loss or liability will remain with Windstream, in the case of selfinsurance) for each vehicle that Contractor is requested to manage the sale of under this SOW, or the Agreement, until the vehicle is surrendered to Contractor or Contractor's representative.

# 9. Title Management:

# 9.1. Service standards:

#### 9.1.1. Consultation:

• Contractor will handle complete title services from time of delivery to sale of the vehicle.

#### 9.1.2. Administration:

- Contractor's team of experts will reliably maintain and store vehicle titles. This provides timely turnaround for title changes, ensures correct titles for every vehicle on inventory, eliminates hassle at time of retitling or sale of the vehicle, and safeguards and organizes titles.
- Titles are secured in Contractor's fire proof vault.
- Titles will be imaged and available 7x24 through Contractor.
- There will be no fees associated with implementation or storage of the titles. If the contract between Windstream and Contractor terminates, Windstream will be responsible to pay PHH \$1.00 per title for each title retrieved and mailed back to Windstream.
- During the initial storing of all Windstream's titles if there are missing titles and Windstream requires Contractor to obtain a duplicate, Contractor will apply for the title on Windstream's behalf and a \$40.00 fee will apply.

- For titles Windstream orders through contractor if the title goes to an in-state Windstream address, Contractor will send a letter to that address and request that the title be sent to Contractor for storage. If there is no response from Windstream, Contractor will order a duplicate and a \$40.00 fee will apply. If Windstream responds that a title was never received the title Contractor will obtain at no cost to Windstream.
- If any of the titles are lost while in Contractor's possession and a duplicate title is requested there will be no cost to Windstream.

# 10. Service tracking and reporting:

PHH InterActive provides 130 standard reports in these categories: Accident Management, Billing, Expenses, Fleet Administration, FleetSense, Fuel, Inventory, Maintenance, Ordering and Delivery, PHH Onboard, Registration/License Renewal, Rental Management, Replacement Report, Service Card, Title and Registration, Used Vehicles, and Warranty. Reports can be generated at scheduled intervals and based on parameters you set.

PHH InterActive Dashboard will provide Windstream with access to summary information on key fleet operating components for tracking trends, preparing management reports, and monitoring fleet costs. Dashboard includes summary data on billing, inventory, fuel purchase, vehicle order and delivery, used vehicle sales, accidents, and maintenance.

Your PHH Account team will work with you to create a Fleet Information Plan to identify the specific reports that meet your needs.

If Windstream requests a customized report that would cause Windstream to incur charges, Contractor will need to quote that fee and have Windstream approval before the customization occurs. Fee will be based on contractor hours and will range between \$90 and \$110 per hour.

#### 10.1. PHH InterActive reports:

Following is a list of reports currently available in the PHH InterActive Report Catalog:

#### Accident Management

Accident Data Download Cost Savings Report Accident Download with Detailed Accident Description Accident Details Claims Recovery – Pending Claims Recovery - Recoverable Files Closed Without Recovery Claims Recovery - Collected/Closed Driver/manager Details Monthly Summary Rate per Million Miles

#### Billing

Billing Summary Unit Billing History Report Traffic & Parking Violations Unit Detail Amounts by Charge Category/Charge Code Description Five Year Detailed Projection of Rental Annual Lease Value Report Annual Lease Value Report - All Active Units During Year Rental Revenue by State Charge Summary by Charge Category/Charge Code Description Count of Leased Units by Invoice Date Traffic and Parking Violations Letter to Driver/manager New Units Added to Invoice Date(s) Prompt Pay Tire Discount Report One Year Projection of Rental Five Year Projection of Rental Inventory Purchase Order Summary

#### Expenses

Fleet Performance Report Fleet Performance Summary Mileage and Expense Record Odometer Exception Report

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Overdue Driver/manager Reporting Exceptions VER Reported Business and Personal Miles Summary Depreciation Analysis by Sale Type

#### FleetGard Maintenance

FleetGard Driver/manager Participation Report FleetGard Preventive Maintenance Exception Report FleetGard Savings Report Card FleetGard Out of Network Fees FleetGard Driver/manager Zero Use Report

#### FleetSense

Summary Depreciation Analysis by Sale Type FleetSense Projected Odometer Report FleetSense Composites Fleet Cost Management Report and Fleet Cost Prior Year Comparison

#### Fuel

**Detailed Fuel Charges** Fuel MPG Report Fuel Driver/manager Zero Use Report Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Current Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Current 'Charge By' with Multiple Fuel Purchases in One Day High Octane Fuel Purchases Current High Octane Fuel Purchases Units with Multiple Fuel Purchases in One Day Current - Units with Multiple Fuel Purchases in One Day **Fuel Type Analysis** Summary of Fuel Charges by Unit Fuel Supplier Analysis Fuel Summary Analysis by Breakdown

#### **Fuel-Onsite**

Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Current Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Units with Multiple Fuel Purchases in One Day Current - Units with Multiple Fuel Purchases in One Day

Current 'Charge By' with Multiple Fuel Purchases in One Day

Fuel Type Analysis - Retail Only Summary of Fuel Charges By Unit Fuel Supplier Analysis - Retail Only Current High Octane Fuel Purchases - Retail Only

#### Inventory

Inventory Report by Status Codes Active Driver/managers/managers with No Units Unassigned Units for Status Codes Leased and Company-Owned Inventory Counts by Model

Historical Active Unit Counts

Active Driver/managers/managers with Assigned Unit Data

Breakdown Report Inventory Report by State for Status Codes -Summary/Detail Unit Breakdown Not Equal to Driver/manager Breakdown for Status Codes Active Leased Units with Rental Amounts

#### **Ordering and Delivery**

Order Status Report Order Acknowledgements Order Status Report with Upfitting Information by Date Model Year Order Status Report by Manufacturer New Unit Notice Vehicle Selector Trends/Factory Order vs. Non-Factory Order - Summary or Detail Order Status Report with Upfitting Information

#### PHH Onboard

Idle Exception Report Stop Detail Report Non-Reporting Report Speed Exception Report (Detail or Summary) Fuel Efficiency Report Hours Worked Report Stop Summary Report Unauthorized Use Report Landmark Visit Report Onboard Inventory Report Fuel Purchased Versus Consumed Location Detail Report Driver/manager Productivity Report Vehicle Utilization Report Begin and End of Day Violation Report Vehicle Operating Hours by Time of Day **Onboard Alert Status** Alert Status Report

#### **Registration Renewal**

Renewal Status Registrations Not Renewed by PHH Missing Expiration Date Renewal Forecast Second Request For Prerequisites Required For Renewal

#### **Rental Management**

Unmanaged Rental Report Managed Rental Report

#### Replacement Planning

Replacement Report

#### Service Card

Active and Ordered Inventory Report with Service Card and Driver/manager/Vehicle Information Active Service Cards Not Used Since/Never Used Active Units Without Active Service Cards Active Units with Multiple Active Service Cards

#### Title and Registration

Annual Insurance Report State Transfer Report 19-22312-rdd Doc 2267-1 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit A -DocuSign Envelope ID: 8FCC1E31-49C8-4B30-89A0-F6AF0BADF450 Agreement Pg 32 of 35

> New/Sold Units for Insurance Cards Tag Expiration Report Titles in House Driver/manager State Not Equal To Title State Company Owned Inventory for Title Audit

#### **Used Vehicles**

Value Buy Quotes Depreciation Analysis (For All Contract Types) Depreciation Analysis Sold Unit Notices Sale Event Data for Units in Surplus & Traded Sale Status

#### Vehicle Maintenance

Maintenance Repairs Over Amount Savings Report Card By Repair Date VMA Lifetime History Summary for All Vehicles VMA History Summary for All Vehicles by Repair Date Maintenance Transactions by ATA Code Supplier and Maintenance Detail for Out of Network Fees Maintenance by Mileage Band Glass Repairs Out of Network Fees VMA Preventive Maintenance Exceptions VMA Lifetime History Detail for All Vehicles VMA Driver/manager Participation Report VMA History Detail for All Vehicles by Repair Date VMA Driver/manager Zero Use Report VMA History Detail for One Unit Network Utilization for Maintenance Services Onsite VMA History Detail for All Vehicles by Repair Date In-Network VMA Suppliers Onsite VMA History Detail for All Vehicles Onsite Maintenance Transactions by ATA Code Vehicle Savings History

Warranty Warranty Recovery – Closed Claims

## 10. Period of Performance

## 10.1 Term.

The date of commencement of this SOW shall be the Effective Date and shall continue thereafter indefinitely until terminated by either Contractor or Windstream with prior sixty (60) day written notification of intent to terminate, and the following Transitional Service Obligation will apply or in the event of default by Windstream pursuant to terms of the Agreement. If modifications need to be made to the SOW, then an Amendment will be done and agreed upon by both parties.

#### 10.2 Transitional Service Obligation.

In the event that this SOW is terminated in accordance with the Agreement or SOW, and Windstream notifies Contractor in writing that a successor has been selected or is in the process of being selected by Windstream, the Contractor will continue to provide all or any part of the Services provided under this SOW prior to the effective time of such termination and will provide assistance for the transition of such services to a new provider as provided in this SOW. Transitional services will be provided by the Contractor, as may be reasonably requested by Windstream, for up to ninety (90) days ("Transitional Service Period"), effective on the last day following the expiration of the notice period specified under Period of Performance of the SOW with no additional fees. Windstream may request in writing that the Contractor discontinue all or any part of the Transitional Services within the Transitional Services Period upon reasonable notice.

## 11. Review

Formal reviews of all Contractor services will be held on an annual basis at a time and location determined by Windstream and your PHH Arval Account Team. Periodic reviews may be scheduled as necessary.

Quarterly Reviews for Vehicle Accident Services will be conducted and may be changed at Windstream's discretion as necessary by Windstream's Risk Management Contact.

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Your business review will be conducted by your Account Executive and will include a comprehensive update of your fleet program, progress toward current initiatives, and discussion of future objectives and opportunities aligned with your overall company goals. Performance metrics will be reviewed in the form of a scorecard.

## 12. Pricing

See Exhibit A for Pricing.

Windstream acknowledges that charges included in the pricing may include an amount that Contractor retains for rebillers' services rendered and volume discounts received from repair facilities and service providers.

## 13. Point of Contacts (POC)

Names/telephone numbers/email addresses of POCs:

Windstream:

- 1<sup>st</sup> POC Brock Vest (501) 748-5406 <u>Brock.Vest@windstream.com</u>
- 2<sup>nd</sup> POC Charles Neal (501) 748-5016 <u>Charles.Neal@windstream.com</u>

Risk Management POC

Dan Wood (501) 748-7560 or cell (501) 590-2280 Daniel.Wood@windstream.com

## 14. Notices

Addresses and designees for notices:

Windstream:

As per Section 9.2 of Agreement.

To Contractor:

Tina Orwick 940 Ridgebrook Rd Sparks MD 21152-9390

## 15. Payments/Invoicing

Payments of any invoice by Windstream shall be made after Windstream Accounts Payable receipt of a complete and accurate invoice with payment terms of Net 30. Windstream will not be responsible for any invoices that are submitted for services rendered six month or older and then billed to Windstream. A separate monthly invoice will need to be made for Fuel, New Vehicle Tax and Registration, and another invoice with all other pass through cost and fees. During implementation, Windstream will outline all information required on involces in order to process for payment. If a new vehicle is purchased through Contractor, a purchase order will be issued; a VIN number for the vehicle will be required for purchase order processing.

Windstream will be responsible for the payment of all third party expenses, fees, costs, taxes and charges incurred by Contractor on Windstream's behalf in providing services under this SOW or the Agreement.

A one-and-one-half (1-1/2%) late payment charge will be applied for each month or fraction of a month that any amount is not paid by the due date, plus reasonable attorneys' fees incurred by Contractor for amounts placed with an outside entity for collection provided that such amounts have been outstanding for one hundred twenty (120) days.

Invoices are to be submitted via First Class mail to:

The Preferred Method:

#### Windstream Accounts Payable

Position # C00085574 P.O. Box 18313 Little Rock, AR 72222

OR

Invoices may be submitted electronically via email to <u>Corp.Vendor.Invoices@windstream.com</u>.

Note: Please ensure this above address, and position #'s are written on each invoice and statement submitted for payment. Risk Management and Human Resources Invoices shall be setup independently and shall not be combined on invoices.

## 16. Additional terms and conditions, if any:

This SOW may be executed in one or more counterparts, and if in more than one counterpart, each, when taken together, shall constitute one and the same instrument. Signatures on this SOW which are exchanged by facsimile or other electronic means are true and valid signatures for all purposes hereunder and shall bind the Parties to the same extent as original signatures.

IN WITNESS WHEREOF, the Parties hereto have caused this SOW to be executed by their respective authorized representatives effective as of the date last written below.

## Windstream Communications, Inc.

## PHH VEHICLE MANAGEMENT SERVICES, LLC

By: \_\_\_\_\_

Name: \_\_\_\_\_

Juphullautel Joseph Wherker By: Name:

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# 19-22312-rdd Doc 2267-1 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit A -Services Agreement Pg 35 of 35

Title:	 Title:	<b>.</b>
Date:	 Date:	

19-22312-rdd Doc 2267-2 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit B - Vehicle Lease Pg 1 of 11

# EXHIBIT B

Vehicle Lease

19-22312-rdd Doc 2267-2 Filed 07/02/20 Vehicle Lease DocuSign Envelope ID: F2CD3DE5-52A7-45AC-BCFD-E70659B2A1AD

## MOTOR VEHICLE FLEET OPEN-END LEASE AGREEMENT

## LEASE NO(S). 0113

THIS MOTOR VEHICLE FLEET OPEN-END LEASE AGREEMENT, dated as of 1/2, 2014 ("this Agreement"), is entered into by and between D.L. Peterson Trust, a Delaware Business Trust ("Lessor"), and WINDSTREAM COMMUNICATIONS, INC., with offices at 4001 RODNEY PARHAM ROAD LITTLE ROCK AR 72212 ("the Lessee").

IN CONSIDERATION of the premises and the mutual covenants and conditions contained in this Agreement and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Lessor and the Lessec, each intending to be legally bound hereby, agree as follows:

## 1. Lease of Motor Vehicles.

(a) Subject to the terms and conditions of this Agreement, Lessor agrees to lease to the Lessee, and the Lessee agrees to lease from Lessor, all of the cars, trucks, truck chassis, truck bodies, truck tractors, truck trailers, and other motor vehicles (each, "a Vehicle" or "the Vehicle," and collectively, "the Vehicles") that the Lessee from time to time requisitions from Lessor and that Lessor from time to time agrees to lease to the Lessee under this Agreement. Lessor shall be responsible for obtaining and making available to designated representatives of the Lessee the Vehicles from time to time agreed to be leased as provided in this Section 1. Lessor shall not be liable to the Lessee in the event of Lessor's inability to obtain any of the Vehicles with the exercise of reasonable diligence. Neither Lessor nor the Lessee shall be obligated to lease any minimum number of Vehicles; however, once a Vehicle is requisitioned from Lessor by the Lessee, the Lessee shall be obligated to lease the Vehicle under this Agreement. Lessor may choose to cancel any Vehicle requisition submitted pursuant to this Agreement at any time prior to delivery of the Vehicle to the Lessee or the Lessee's representative.

(b) Lessor shall be the sole legal and equitable owner of the Vehicles. The Lessee shall have no legal or equitable interest in the Vehicles or the proceeds of sale of the Vehicles except its interest as Lessee of the Vehicles as specifically set forth in this Agreement.

(c) The Vehicles shall be titled in the name of Lessor or such other name as Lessor or the trustee of Lessor may designate from time to time. The certificates of title for the Vehicles may note as lienholder Lessor, Raven Funding LLC, Chesapeake Funding LLC or such other party as Lessor or the trustee of Lessor may designate from time to time.

(d) From time to time, the Lessee may request in writing that Lessor issue additional Lease Numbers in order to facilitate Lessee's identification and administration of this Agreement. In such event, any Vehicles ordered or leased by Lessor to or for the Lessee and identified by such additional Lease Numbers shall be governed by and subject to the terms and conditions of this Agreement the same as if these Vehicles had been identified by the original Lease Number.

(e) Lessor and the Lessee characterize this Agreement as a lease for federal and state income tax purposes. Lessor and the Lessee agree that Lessor is the only party entitled to claim income tax deductions for asset cost recovery, or depreciation, and investment tax credits, if any, with respect to the Vehicles, under the Internal Revenue Code of 1986 and applicable state laws, as amended from time to time.

(f) Lessee acknowledges that it is responsible for its own determination of the proper lease term period for purposes of its SFAS 13 or similar analysis.

#### 2. Lease Term and Depreciation Term.

The lease term for a Vehicle shall commence on the date that the Lessee or its representative takes (a) possession of the Vehicle ("Acceptance") and shall continue thereafter, except in the event of the loss, or damage beyond repair, of the Vehicle (a "Casualty Vehicle"), for a minimum term of 367 days. After the minimum term, the lease term may be continued at the Lessee's election for successive monthly renewal periods until the end of the maximum lease term (the "Maximum Lease Term") reflected in the Vehicle's New Unit Notice ("NUN") and made part of this Agreement, and the Vehicle is returned to Lessor or its representative pursuant to Section 8 of this Agreement. For purposes of this Agreement, including the Vehicle's NUN, the Maximum Lease Term may also be referred to as the Lease Term or Depreciation Term.

The Lessee shall designate each of the Vehicles to be a 24-month, 33-month, 36-month, 40-month, 45-(b)month, 48-month, 50-month, 55-month, 60-month or 84-month Vehicle (or such other designations as the parties hereto may make by amendment of this Agreement). Such designation (i) shall be known as the Depreciation Term for a Vehicle, (ii) shall be made by the Lessee on a requisition form or by an alternative method acceptable to Lessor in advance of the Acceptance of the Vehicle, and (iii) once made as to the Vehicle, may not be changed without the prior written consent of Lessor.

#### 3. Use of Vehicles.

The Lessee shall maintain the Vehicles in good condition and repair, ordinary wear and tear excepted. (a) The Lessee shall use or permit the use of the Vehicles in its trade or business and only for lawful purposes within the United States and for occasional trips to Canada and Mexico, but in no event shall a Vehicle be used for the transportation for hire of goods or passengers, for towing any property other than in accordance with the Vehicle manufacturer's specifications, or for transporting explosive, radioactive, flammable, or hazardous materials. The Lessee shall comply, and cause all persons operating the Vehicles to comply, with (i) all applicable requirements of law relating to the registration, leasing, insurance, use, and operation of the Vehicles, including operators' licensing requirements, and (ii) all conditions of the policies of insurance on the Vehicles. At all times, the Lessee shall supply Lessor with the name and address of representatives to whom the Vehicles are assigned.

Notwithstanding the above, Lessor reserves the right to inspect the Vehicles at anytime during normal (h) daylight business hours upon reasonable notice of its intent to do so. The Lessee shall furnish information to Lessor as to where the Vehicles may be inspected.

4 Sublease or Assignment. THE LESSEE SHALL NOT SUBLEASE ANY OF THE VEHICLES. THE LESSEE SHALL NOT ASSIGN ITS INTEREST IN THIS LEASE, EXCEPT WITH THE PRIOR WRITTEN CONSENT OF THE LESSOR. The Lessee may have any of the Vehicles delivered to a subsidiary company of the Lessee, but such arrangement shall in no way alter the Lessee's responsibilities under this Agreement with respect to the Vehicles.

#### 5. Upfitting, Carrying Cost, and Disclaimer of Warranties,

#### Upfitting (a)

(i) Lessee may request that Lessor have a Vehicle upfitted with equipment or other tangible property prior to or after Acceptance. At the request of Lessee, Lessor may arrange for the Vehicle to be delivered to an upfit vendor chosen by Lessee. Lessor shall pay when due all upfit vendor invoices for such Vehicle as soon as practicable after receipt by Lessor and in accordance with its payment terms. All such equipment or other tangible property shall become a part of the Vehicle leased hereunder.

(ii) In addition, for any upfitting, the Lessee and any other Debtor (defined for the purposes herein as a permissive user as set forth in Section 4 herein) hereby appoints Lessor as its duly authorized agent and attorney in fact for and on behalf of Lessee in all matters relating to the preparation, execution and filing of such UCC financing and termination statements to evidence the ownership by Lessor of all upfitting leased hereunder. This power granted includes the power for Lessor to appoint additional attorneys in fact on behalf of Lessee for the limited purposes herein specified and for the revocation of such appointments.

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Lessee agrees to reimburse Lessor for the expenses including overnight courier expenses incurred in filing any UCC Financing Statements, obtaining Certificates of Good Standing, Articles of Incorporation or Organization and other filings related to the Lessee's legal creation and conducting lien searches and pay any applicable administration fees. Lessee agrees to execute any additional documents, instruments and assurances and take such further action as Lessor may from time to time reasonably request in order to more effectively carry out the purpose of this section and to protect the rights and remedies of Lessor hereunder.

(b) Carrying Costs. Lessee is responsible for interim interest on Vehicle Costs (as defined below) for each invoice paid from the date of payment by Lessor ("Invoice Payment Date") through the date of Acceptance of the Vehicle by the Lessee or its representative ("Carrying Costs").

(i) Capitalized Costs. Lessor shall pay the total of all amounts required to be paid to manufacturers, dealers, and vendors in connection with the purchase, upfitting, storage and delivery of the Vehicle and for all expenses, fees and taxes including those related to the titling, licensing, and registration of the Vehicle ("Vehicle Costs"). The total of all such amounts paid, plus Carrying Costs, shall be used as the basis for determining the rental payable for the Vehicle and shall be referred to as the "Capitalized Cost."

(ii) Upfitted Vehicles. Carrying Costs will be assessed for all upfitting invoice amounts paid by Lessor as part of the Vehicle Costs from the relevant Invoice Payment Date for the upfitting until Acceptance.

(iii) Computation of Carrying Costs. Carrying Costs for each Vehicle shall be calculated on a per diem basis (365-day-year) at the rate of 100% of the Prime Interest Rate defined as the Federal Reserve H.15 Statistical Release prime interest rate (the "Prime Interest Rate") in effect as of the last business day of the month preceding the month of the Invoice Payment Date. The Prime Interest Rate shall be adjusted upward or downward on the last day of each subsequent month as the Prime Interest Rate changes. Carrying Costs for each Vehicle leased pursuant to this Agreement shall be included in the Capitalized Cost for such Vehicle.

(iv) Lessor shall not charge Lessee Carrying Costs on any invoice if the period from Invoice Payment Date to Acceptance for that invoice is less than sixteen (16) days.

(c) Disclaimer of Warranty. Lessor hereby assigns, and will otherwise make available to the Lessee, all of Lessor's rights under the manufacturers' warranties of the Vehicles. Acceptance of delivery of a Vehicle by the Lessee's representative shall constitute the Lessee's acknowledgment that (i) the Vehicle is the make and model, and is equipped, as specified by the Lessee, (ii) the Vehicle is an authorized addition under this Agreement, and (iii) LESSOR HAS MADE NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE VEHICLE, AND THERE IS NO IMPLIED WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL LESSOR BE LIABLE FOR CONSEQUENTIAL, SPECIAL, OR INCIDENTAL DAMAGES.

## 6. <u>Rental and Rental Term</u>.

(a) Rental and other charges related to the Vehicles shall be billed by Lessor monthly in advance of the month for which they are due and paid by the Lessee to Lessor by the first calendar day of such month. The foregoing payments by the Lessee shall be made by check or electronic funds transfer to an account designated by Lessor. Lessee's obligation to pay rental and other charges shall be absolute and unconditional and shall not be subject to any claim, defense, or setoff whatsoever. Rental charges shall be determined by reference to the rates in effect at the time of the Lessee's Acceptance of a Vehicle, reflected in the Vehicle's NUN and made part of this Agreement, which rates are expressed as a percentage of the Capitalized Cost of the Vehicle. Such rental rates shall include a percentage factor, known as the Depreciation Rent Factor, of 4.17%, 3.04%, 2.78%, 2.50%, 2.25%, 2.09%, 2.00%, 1.82% 1.67% or 1.20% in the case of 24, 33, 36, 40, 45, 48, 50, 55, 60 or 84 month Vehicles respectively. That portion of the Lessee's monthly rental comprising the applicable Depreciation Rent Factor times the Capitalized Cost of the Vehicles shall be known as Depreciation Rent. The aggregate amount of all Depreciation Rent paid during the rental term of a Vehicle shall be known as the Accumulated Depreciation Rent.

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(b) Rental and the other charges related to the Vehicles shall be subject to a late-payment charge to be paid by the Lessee to Lessor in the amount of one and one-half percent (1-1/2%) per month, or fraction of a month, for any amount not received by Lessor by the thirtieth (30) calendar day of the month for which such amount is due. This reference to a late-payment charge does not alter the Lessee's obligation to pay all rental and other charges related to the Vehicles by the first calendar day of the month for which they are due.

The rental term for a Vehicle shall commence on the first (1st) calendar day of the month after the (c) Vehicle is accepted by the Lessee's representative. Lessee agrees that from the date the Vehicle is accepted by the Lessee's representative until the beginning of the rental term, Lessee shall pay a fee equal to the monthly rental charge for such Vehicle pro-rated on a daily basis based on the actual number of days in the month. The rental term for a Vehicle shall end on the last calendar day of the month preceding the month in which the Vehicle is sold and final settlement for the Vehicle is made pursuant to Section 8. Except with regard to Vehicles for which there is no remaining Depreciation Rent due to the fact that such Vehicle's Capitalized Cost has been reduced to zero (for which a "thereafter fee" of \$25.00 per Vehicle per month will be charged pursuant to the terms set forth herein and as set forth on the applicable NUN), Lessee agrees that from the end of the rental term for each Vehicle until the date the Vehicle is sold and final settlement for the Vehicle is made pursuant to Section 8, Lessee shall pay a fee equal to the monthly rental charge based upon the previous rental month for such Vehicle, pro-rated on a daily basis based on the actual number of days in the month ("Back End Interim Rent"). The foregoing notwithstanding, for cars, vans, light-duty trucks and medium-duty trucks that do not have electronic titles, Back End Interim Rent will be charged for not more than thirty (30) days from the date that the Vehicle is in the possession of Lessor's selected remarketing supplier and the title is available for transfer. For cars, vans, light-duty trucks and medium-duty trucks that have electronic titles, Back End Interim Rent will be charged for not more than forty-five (45) days from the date that the Vehicle is in the possession of the Lessor's selected remarketing supplier and the title is available for transfer.

(d) The Lessee shall not prepay any rental for more than one (1) month in advance of its due date.

## 7. <u>Expenses, Fees, and Taxes</u>.

The Lessee shall pay all costs, expenses, fees, and charges incurred in connection with the titling, registration and upfitting (if applicable) of the Vehicles and the use and operation of the Vehicles during their lease terms, including, but not limited to, fuel, lubricants, replacement parts and accessories, repairs, maintenance, storage, parking, tolls, fines, registration fees, license fees, tags, and all taxes whatsoever by whomsoever payable (except any tax measured by the net income of Lessor) on or relating to the Vehicles and their purchase, sale, rental, use, or operation. The Lessee shall reimburse Lessor the amount of any such costs, expenses, fees, charges, and taxes paid by Lessor, and pay the administration fees assessed by Lessor from time to time. It is the intent of this Agreement that Lessor shall receive the rental hereunder as a net return on the Vehicles.

#### 8. <u>Sale of Vehicles</u>.

(a) At anytime after the first 367 days of the rental term of a Vehicle that the Lessee (i) no longer intends to use or (ii) intends to purchase in accordance with the provisions of Section 8 (e), of this Agreement, the Lessee may (and at the end of the Maximum Lease Term, the Lessee shall) terminate the lease of the Vehicle. In such case, the Lessee shall notify Lessor and shall, at the Lessee's expense, surrender the Vehicle at a place that is mutually agreeable to the Lessee and Lessor. Any Vehicle, except a Casualty Vehicle, as defined in Section 2, that is not kept under lease for the minimum term of 367 days shall be subject to a penalty of an amount equal to the monthly rent for such Vehicle less the Depreciation Rent portion of such monthly rent for each month that the Vehicle is kept under lease less than 367 days. As soon as practicable, Lessor shall sell the Vehicle, subject to any applicable sale fees, to a purchaser selected by, or approved by, Lessor. The rental term for the Vehicle shall end as provided in Section 6. If rental charges are averaged over the rental term or another agreed period, and Lessee terminates the lease of a Vehicle prior to the expiration of such averaged period, Lessee agrees to pay Lessor the difference between the actual interest billed and simple interest.

(b) Should the net resale proceeds exceed the difference between the Capitalized Cost and the Accumulated Depreciation Rent paid by the Lessee, Lessor shall credit the Lessee's account for such excess, or, at the Lessor's option, pay such excess to the Lessee.

(c) Should the net resale proceeds be less than the difference between the Capitalized Cost and the Accumulated Depreciation Rent paid by the Lessee, the Lessee shall pay such deficiency to Lessor; provided, however, that the Lessee shall not be liable to pay Lessor for that portion of any such deficiency caused by the net resale proceeds being less than sixteen percent (16%) of the fair market value of the Vehicle at the time of sale subject, however, to the operation of Section 8(d). For purposes of this Section 8(c), the "fair market value" of a Vehicle shall be its Capitalized Cost if the Vehicle is sold during the period from the beginning of the thirteenth (13th) through the end of the twenty-fourth (24th) month of its rental term. If the Vehicle is sold at anytime after the twenty-fourth (24th) month of its rental term, the "fair market value" shall be the fair market value of the Vehicle at the beginning of the monthly renewal period immediately preceding the date of sale. In determining a Vehicle's "fair market value," Lessor will first take into consideration factors including mileage; location; interior, exterior, and mechanical condition; status of glass and tires; and, overall fitness of the vehicle for lawful operation on public roads. Lessor will then compare the Vehicle's overall condition with benchmark vehicle values based upon valuation data derived from third-party sources (currently including Black Book and actual auction results, though Lessor may in the future rely on alternate industry-standard resources in its sole discretion). The Vehicle's "fair market value" will be determined based upon this comparison.

(d) In the event that the net resale proceeds are less than the difference between the Capitalized Cost and the Accumulated Depreciation Rent paid by the Lessee because of damage or wear and tear to the Vehicle in excess of that which is ordinary, the Lessee shall pay Lessor the entire amount of such deficiency, and the limitation on the Lessee's obligation to pay the deficiency as set forth in Section 8(c) shall not apply.

(e) Subject to Lessor's right to approve Vehicle purchasers as set forth in Section 8(a) of this Agreement and provided that Lessee is not then in default under this Agreement, the Lessee shall have the option to purchase, or designate a purchaser for, a Vehicle leased pursuant to this Agreement at anytime after the first 367 days of the rental term of the Vehicle, upon payment to Lessor of an amount equal to the fair market value of the Vehicle, as determined by Lessor. This amount shall be deemed to be the net resale proceeds for the Vehicle. Notwithstanding any provision in this Agreement to the contrary, the rental term for a Vehicle sold in this manner shall continue until such payment is received by Lessor, and, further, the limitation on the Lessee's obligation to pay Lessor for any deficiency between the net resale proceeds and the difference between the Capitalized Cost and the Depreciation Rent paid by the Lessee as set forth in Section 8(c) shall not apply.

(f) Any adjustments between Lessor and the Lessee relating to the disposition of the Vehicles shall be reflected in a statement of final settlement to be rendered by Lessor to the Lessee.

9. Loss of or Damage to Vehicles. All risk of loss or damage to a Vehicle from whatever cause shall be assumed by the Lessee from the time of Acceptance of the Vehicle by the Lessee or the Lessee's representative until the time the Vehicle is surrendered to Lessor or Lessor's representative.

10. <u>Insurance</u>. The Lessee shall provide insurance for the use, operation, and possession of each of the Vehicles covering liability for bodily injury and property damage during the period from Acceptance of the Vehicle by the Lessee or its representative until the Vehicle is surrendered to Lessor or its representative. Such insurance policy, which shall be with a responsible insurance company acceptable to Lessor, shall name Lessor and PHH Vehicle Management Services, LLC, a Delaware limited liability company, doing business as PHH Arval, the servicer of this Agreement as provided herein (together with its successors or assigns as servicer on behalf of the Lessor, the "Servicer") (or such other entity as directed by Lessor from time to time) as additional insureds and loss payees, shall name Raven Funding LLC and Chesapeake Funding LLC as additional insureds and shall provide minimum coverages, acknowledged by such insurance company to be the primary coverage, of \$1,000,000 in combined single limits for bodily injury and property damage. The Lessee shall also provide collision and comprehensive insurance in accordance with this Section 10 covering loss or damage to the Vehicles in an amount not less than the actual cash value of each of the Vehicles, with a deductible not to exceed \$1,000. With Lessor's consent, the Lessee may self-insure for collision and comprehensive insurance coverage. The Lessee shall furnish Lessor with a certificate of insurance or other satisfactory evidence of the required insurance coverage. Lessor shall be under no duty to

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examine such certificate of insurance or other evidence or to advise the Lessee in the event its insurance is not in compliance with this Agreement.

Indemnification. Regardless of any insurance provided pursuant to Section 10, the Lessee shall at all times be 11. liable to defend, indemnify, and save harmless Lessor, Servicer, Chesapeake Funding LLC, and Raven Funding LLC (and any other entity designated by Lessor for financing purposes from time to time) against all third party claims, losses and liabilities (including, without limitation, tort and strict products liability), damages, judgments, and all other legal proceedings of whatsoever kind or nature and all costs and expenses, including attorneys' fees, incurred in connection with, relating to, or arising out of the manufacturing, purchase, ownership, delivery, possession, use, operation, maintenance, repair or return of each of the Vehicles during the period from Acceptance of the Vehicle by the Lessee or its representative until the Vehicle is surrendered to Lessor or its representative including, without limitation: (a) claims for injury to or death of persons and for damage to property, and (b) claims relating to latent or other defects in the Vehicle. This indemnification obligation shall survive the surrender of the Vehicle and the termination of this Agreement.

#### 12. Default.

(a) In the event (i) the Lessee defaults in the payment of any rental or other amounts payable under this Agreement, or defaults in the performance of the covenants or obligations of the Lessee hereunder (other than a breach of the Watch List Section, wherein Lessor may terminate the lease immediately upon written notice) and should such default continue for a period of fifteen (15) days following receipt by the Lessee of written notice of default under this Agreement, (ii) there shall be filed by or against the Lessee any action under any provision of any state or federal law relating to insolvency or bankruptcy, and such action is not dismissed within sixty (60) days of the filing, (iii) a receiver or trustee shall be appointed for the Lessee's property, and such appointment is not withdrawn within sixty (60) days of the date of appointment, (iv) the Lessee makes an assignment for the benefit of creditors, or (v) the Lessee shall be in default in the payment or performance of any other indebtedness or obligation owed by the Lessee to Lessor or Servicer under any other agreement or instrument, then Lessor may terminate this Agreement, and thereupon, all of the rights of the Lessee under this Agreement and with respect to the Vehicles shall immediately terminate.

In the event of such default and termination, the Vehicles shall be immediately surrendered to Lessor, (b) and, if they are not, Lessor may repossess the Vehicles. Lessor may, but shall not be obligated to, sell any of the Vehicles at public or private sale or sales without notice to the Lessee at such price and upon such terms as it deems commercially reasonable. The rental term for each of the Vehicles so surrendered or repossessed shall terminate in accordance with the other provisions of this Agreement. Lessor may retain all rents, payments, and resale proceeds received, including any refunds and other sums, if any, otherwise payable to the Lessee under this Agreement to the extent necessary to pay Lessor all rentals and other amounts owed to Lessor under any of the provisions of this Agreement or any other agreement between the Lessee and Lessor or Servicer, together with costs and expenses, including attorneys' fees, incurred by Lessor in the enforcement of its rights and remedies under this or any other provision of this Agreement. In addition to all other rights or remedies hereunder, Lessor shall be entitled to recover from the Lessee all rentals and other amounts owed by the Lessee under this Agreement, whether arising before or after such default and termination.

#### 13. Assignment by Lessor.

Lessor may from time to time assign and/or grant a security interest in all or any part of its right, title, and interest in this Agreement, including all monies and claims for monies due and to become due to Lessor hereunder. The Lessee's obligation to pay such monies to the assignee and/or secured party, upon prior written notice to the Lessee by the assignee and/or secured party, shall be absolute and unconditional and shall not be subject to any claim, defense, or setoff whatsoever. The Lessee hereby agrees that it will not assert against any such assignee and/or secured party any claim, defense, or setoff it may have against Lessor or any other party, whether such claim, defense, or setoff shall have accrued or arisen before or after the Lessee shall have received such notice. This Agreement and any right, title, or interest of the Lessee created in the Vehicles shall be subject, and subordinate in all respects, to any and all security interests in the Vehicles heretofore or hereafter granted by Lessor to an assignee and/or secured party subject, however, to the Lessee's right of quiet enjoyment as set forth in Section 14 of this Agreement.

#### PHH CONFIDENTIAL AND PROPRIETARY

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14. <u>Quiet Enjoyment</u>. Notwithstanding any other provisions of this Agreement, the Lessee may retain possession and quiet enjoyment of each of the Vehicles until the expiration of the lease term of the Vehicle as long as the Lessee (i) makes due and timely payment of all rentals and other amounts due under this Agreement to Lessor or to any party to whom Lessor may assign or grant a security interest in this Agreement or the Vehicles, and (ii) performs all of its other covenants and obligations under this Agreement.

15. <u>Financials</u>. Within one hundred twenty (120) days after the last day of Lessee's fiscal year, the Lessee shall provide Lessor with a copy of the Lessee's audited financial statements upon request. The Lessee shall also provide Lessor with copies of such quarterly interim financial statements of the Lessee as Lessor may request. In lieu of such statements, for as long as the Lessee is required to file annual and quarterly financial reports on Forms 10K and 10Q with the United States Securities and Exchange Commission and Lessee's segmented financial information is disclosed in such reports, the reports as filed shall satisfy the financial statements provisions of this subsection for the entity so reporting.

## 16. Regulations Affecting Leased Vehicles.

(a) Mileage/Odometer Disclosure - Federal law (and state law, if applicable) requires that the Lessee of a leased motor vehicle disclose the mileage of the Vehicle to Lessor in connection with the transfer of ownership of the Vehicle by Lessor. Failure to complete such disclosure or making a false statement in the disclosure may result in fines and/or imprisonment.

(b) Greenhouse Gas Regulations: Certain states, such as California, may have additional requirements for the operation of certain types of vehicles or equipment in their state. The California Tractor-Trailer Greenhouse Gas Regulation requires (1) heavy-duty tractors that pull a 53-foot or longer box type trailer and (2) a 53-foot or longer box type trailers must be compliant with Sections 95300-95311, Title 17, of the California Code of Regulations, requiring low rolling resistance tires and aerodynamic technologies that are U.S. Environmental Protection Agency Verified SmartWay Technologies prior to current or future use in California. Lessee acknowledges and agrees that it is its responsibility to ensure compliance with the forgoing in the State of California, as well compliance with any similar law or regulation in each jurisdiction where required.

17. <u>Pricing Assumptions/Variance</u>. Lessee acknowledges and agrees that the fees and pricing structure agreed to between Lessor and Lessee (for vehicle leasing and other services) are based upon the assumptions set forth in the Pricing Assumptions Schedule attached hereto and made a part of this Agreement.

18. <u>Notices</u>. Any notice to be given hereunder by a party shall be in writing and delivered personally or by first class mail, postage prepaid, addressed as follows: in the case of Lessee, to the address as set forth in the first paragraph of this Agreement, in the case of Lessor, c/o PHH Vehicle Management Services, LLC, as Servicer, Regional Processing Center, 940 Ridgebrook Road, Sparks, Maryland 21152-9390, Attn: Legal Department, or to such other persons or addresses as may be designated in writing by the party to receive such notice.

19. <u>Entire Agreement</u>. This Agreement and the Schedules made a part of this Agreement contain the entire agreement and understanding of the parties with respect to the subject matter hereof and supersede all prior oral or written agreements and understandings related thereto.

#### 20. Waivers, Modifications, Severability

# (a) No waiver, change, amendment, or modification of any of the provisions of this Agreement shall be binding unless made in writing and signed by the parties hereto.

(b) Failure of either party at any time to require performance of any provision of this Agreement shall not affect the right at a later time to enforce the provision. In the event that any provision of this

Agreement shall be held invalid, illegal, or unenforceable, such invalidity, illegality, or unenforceability shall not affect any other provisions of this Agreement.

21. <u>Binding Effect</u>. This Agreement shall be binding upon, and shall inure to the benefit of, the parties hereto and their respective permitted successors and assigns.

22. <u>Headings</u>. The headings of the Sections of this Agreement are inserted for the convenience of reference only and shall not be deemed to constitute a part hereof.

23. <u>Governing Law</u>. This Agreement shall be governed by, and construed in accordance with, the laws of the State of New York.

24. <u>Administration</u>. It is understood and agreed that Servicer will administer this Agreement and will perform the service functions herein provided to be performed by the Lessor.

25. <u>Nature of Agreement</u>. THE PARTIES INTEND THE LEASE OF VEHICLES HEREUNDER TO BE A TRUE LEASE PURSUANT TO MD. CODE ANN., TRANSP. LAW §13-211. Without prejudice to the intention of the parties that this Agreement be a lease, Lessee hereby grants Lessor a security interest in the Vehicles and all proceeds, accessions, documents, instruments, accounts, chattel paper, equipment and general intangibles related thereto to secure all obligations of Lessee to Lessor or Lessor's affiliates under this or any other agreement. A photocopy or other reproduction of this Agreement shall be sufficient as a financing statement.

26. <u>Watch Lists</u>. Lesse agrees that it is not now and will not in the future be listed on any watch list maintained by the U.S. Treasury Department and shall comply with the Patriot Act, international trade control and money laundering laws, as applicable.

27. <u>Data</u>. Lessor/Servicer shall have the right to use and market de-personalized statistical data collected in the provision of services to the Lessee with respect to the Vehicles.

IN WITNESS WHEREOF, Lessor and the Lessee have caused this Agreement to be executed and delivered by their respective duly authorized officers as of the date first above written.

D.L. PETERSON TRUST

Attorney-in-Fact

WINDSTREAM COMMUNICATIONS, INC. By: Anthy W (kna Vice President of Procurement Print Name: Anthony W. Thomas

PHH Vehicle Management Services, LLC, a Delaware limited liability company, doing business as PHH Arval, hereby accepts the foregoing Agreement, as may be amended and/or supplemented from time to time, and agrees to perform the service functions therein as provided in Section 24.

SERVICER: PHH VEHICLE MANAGEMENT SERVICES, LLC

Vice President

PHH CONFIDENTIAL AND PROPRIETARY

# 19-22312-rdd Doc 2267-2 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit B -Client Name: Vehicle High Segment: Pg 10 of 11

30 Days

	Inventory	Annual Buy	<u>Mos In Svc</u>		Avg Cap Cost
Cars/Light Trucks	4,796	685	84	84	\$29,348
Medium/Heavy Duty Trucks	727	104	84	84	\$64,640
Equipment	-	-	-	-	\$0
TOTAL	5,523	789			
Motor Company Mix (Cars/Lights)					
GM	18%				
Ford	43%				
Chrysler	37%				
Other	2%				
Total	100%				
	10070				
Factory Order %	100%				
		<u>Medlum /</u>			
	Cars/Lights	<u>Heavy Trks</u>			
VMA Units	5,876	625			
Monthly Billing	\$184.00				
National Account %	14%				
Dealer/Independent % Network	78%				
Dealer/Independent % Non-Network	8%				
Client Limit	\$2,000.00				
	\$2,000.00 \$100.00				
Driver Limit	•				
# of Contacts	1				
FleetGard Units	-				
Monthly Billing					
National Account %					
Dealer/Independent % Network					
Dealer/Independent % NonNetwork					
Fuel Units	4,813				
Monthly Billing	\$323.00				
Preferred Network %	1%				
Automotive Services Units	~				
Monthly Billing					
National Account %					
Dealer/Independent % Network					
Dealer/Independent % NonNetwork					
Open Network Maintenance Units Monthly Billing	-				
VER Units	-				
FleetSense Units	-				·
Personal Use Taxable Benefit (PUTB) Units	-				
VAS Units	5,868	625			
Completed Repair %	60%				
Network Utilization %	50%				
Will PHH handle Subrogation?	Yes				
Reregistration Units	5,212				
FAS/Driver Response Units	-				
Driver Record Check Units	-				
Other Pricing Assumptions Schedule Information:	-				

•

Segment: Payment Terms:

#### \*\*\*\*\*

### **BUSINESS USE CERTIFICATION**

To comply with the requirements of Section 7701(h)(2)(C) of the Internal Revenue Code of 1986, as amended from time to time, the Lessee makes the following certification and acknowledgement as a part of the foregoing Agreement.

1. The Lessee hereby certifies, under penalty of perjury, that the Lessee intends that more than 50 percent of the use of the Vehicles under the Agreement is to be in a trade or business of the Lessee;

2. The Lessee hereby acknowledges that in accordance with Section 1(e) of the Agreement it has been advised that it will not be treated as the owner of the Vehicles under the Agreement for federal income tax purposes.

IN WITNESS WHEREOF, the Lessee has caused this certification to be executed as of the date first above written.

## WINDSTREAM COMMUNICATIONS, INC.

By: Title:

LDS 8.29.13 2339845 LD2 MVFL-OP, back end interim rent, carrying costs Modified 3.11.13

85

19-22312-rdd Doc 2267-3 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit C -Proof of Claim Pg 1 of 59

## **EXHIBIT C**

**Proof of Claim** 

## 19-22312-rdd Doc 2267-3 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit C -Proof of Claim Pg 2 of 59 Claim #5583 Date Filed: 7/12/2019

Your claim can be filed electronically on KCC's website at https://epoc.kccllc.net/windstream.

Fill in this inf	formation to identify the case:		the and the second s Second second s	
Debtor	Windstream Communications, LLC			
United States B	ankruptcy Court for the Southern District	t of New York		
Case number	19-22433			

# Official Form 410 Proof of Claim

04/16

Read the instructions before filling out this form. This form is for making a claim for payment in a bankruptcy case. Other than a claim under 11 U.S.C. § 503(b)(9), this form should not be used to make a claim for an administrative expense arising after the commencement of the case.

Filers must leave out or redact information that is entitled to privacy on this form or on any attached documents. Attach redacted copies or any documents that support the claim, such as promissory notes, purchase orders, invoices, itemized statements of running accounts, contracts, judgments, mortgages, and security agreements. Do not send original documents; they may be destroyed after scanning. If the documents are not available, explain in an attachment.

A person who files a fraudulent claim could be fined up to \$500,000, imprisoned for up to 5 years, or both. 18 U.S.C. §§ 152, 157, and 3571.

Fill in all the information about the claim as of the date the case was filed.

#### Part 1: Identify the Claim

1	Who is the current creditor?	Element Fleet Corporation				
		Name of the current creditor (the person or entit	• •			
		Other names the creditor used with the debtor	PHH Vehicle Man	agement Services, LL	C d/b/a PHH Arval and D	.L. Peterson
	2. Has this claim been acquired from	X No				
	someone else?	Yes. From whom?		<u></u>		
notices paymen	Where should notices and payments to the	Where should notices to the creditor b Matthew Farley Vice President, Asst. General Co		Where should p different)	ayments to the credito	r be sent? (i
	creditor be sent?	Element Fleet Corporation 940 Ridgebrook Road		Name		
	Federal Rule of Bankruptcy Procedure	Sparks, MD 21152		Number Stree	t	· · · · · · · · · · · · · · · · · · ·
RE				City	State	ZIP.C
	4 0 0010			Country		
ΨL	1 2 2019	Contact phone 410-771-2432	_	Contact phone		-
		Contact email mfarley@elementcor	p.com	Contact email		
NCA	RECONSULTANTS	Uniform claim identifier for electronic payments i	in chapter 13 (if you u	se one):		
	Does this claim	No No				
	amend one aiready filed?	Yes. Claim number on court claim	s registry (if known	)	Filed on	D / YYYY
	Do you know if anyone else has filed	No No				
	a proof of claim for this claim?	Yes. Who made the earlier filing?				
		ate Stamped Copy Returned				
Of		o self addressed stamped envelop	<b>8pf of Clain</b> page 1			
		o copy to return	- 3			

# 19-22312-rdd Doc 2267-3 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit C -Proof of Claim Pg 3 of 59

6.		No No
	you use to identify the debtor?	Yes. Last 4 digits of the debtor's account or any number you use to identify the debtor:
7.	How much is the claim?	\$ 7,312,906.83 Does this amount include interest or other charges?
		No No
		Yes. Attach statement itemizing interest, fees, expenses, or ot charges required by Bankruptcy Rule 3001(c)(2)(A).
8.	What is the basis of the claim?	Examples: Goods sold, money loaned, lease, services performed, personal injury or wrongful death, or credit card
		Attach redacted copies of any documents supporting the claim required by Bankruptcy Rule 3001(c).
		Limit disclosing information that is entitled to privacy, such as health care information.
		Rent and other amounts due under executory contracts
9.	is all or part of the claim	No
	secured?	X Yes. The claim is secured by a lien on property.
		Nature of property:
		Real estate: If the claim is secured by the debtor's principal residence, file a <i>Mortgage Proof of Claim Attachment</i> (Official Form 410-A) with this <i>Proof of Claim</i> .
		Motor vehicle
		Other. Describe: Setoff/recoupment / disposition of fleet under contracts
		Basis for perfection: Possession / mutual accounts and obligations
		Attach redacted copies of documents, if any, that show evidence of perfection of a security interest (fo example, a mortgage, lien, certificate of title, financing statement, or other document that shows the lie has been filed or recorded.)
		Value of property: \$
		Amount of the claim that is secured: \$
	ECEIVED	Amount of the claim that is unsecured: \$(The sum of the secured and unsecured: amount should match the amount in
JL	JL 1 2 2019	Amount necessary to cure any default as of the date of the petition: \$,7,312,906.83
nnan	NCARSTINEONSULTANTS	Annual Interest Rate (when case was filed)%
机制	urundalaranar han o.	Fixed
10.	Is this claim based on a lease?	No
		Yes. Amount necessary to cure any default as of the date of the petition. \$7,312,906.83
11.	Is this claim subject to a right of setoff?	X No
	gtoroconti	Yes. Identify the property:

19-22312-rdd Doc 2267-3 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit C -Proof of Claim Pg 4 of 59

<sup>1</sup> 2. Is all or part of the claim entitled to priority under 11 U.S.C. § 507(a)?	X No	heck all that apply:	Amount entitled to priority
A claim may be partly priority and partly nonpriority. For example,		mestic support obligations (including alimony and child s U S.C. § $507(a)(1)(A)$ or $(a)(1)(B)$ .	support) under \$
in some categories, the law limits the amount entitled to priority.	🗂 u s	) to \$2.850° of deposits toward purchase, lease, or rent rvices for personal, family, or household use. 11 $U.S.\mathbb{C}$	al of property or § 507(a)(7) \$
	d	ages, salaries, or commissions (up to \$12,850*) earned ys before the bankruptcy petition is filed or the debtor's lichever is earlier_11 U.S.C. § 507(a)(4).	d within 180 business ends. S
	Т	xes or penalties owed to governmental units, 11 U.S.C. §	§ 507(a)(8). \$
		intributions to an employee benefit plan. 11 U.S.C. § 50	)7(a)(5). \$
		her Specify subsection of 11 U S C § 507(a)() that a	applies \$
	* Am	ints are subject to adjustment on 4/01/19 and every 3 years after	that for cases begun on or after the date of adjustment
13. Is all or part of the claim pursuant to 11 U.S.C.	🗶 No		
§ 503(b)(9)?	days	idicate the amount of your claim arising from the value efore the date of commencement of the above case, in linary course of such Debtor's business. Attach docume	which the goods have been sold to the Debtor in
	\$		
Part 3: Sign Below			
The person completing this proof of claim must	Check the ap	ropriate box:	
sign and date it. FRBP 9011(b).	🔲 I am the	xeditor	
If you file this claim	X + am the	reditor's attorney or authorized agent.	
electronically, FRBP 5005(a)(2) authorizes courts	am the	rustee, or the debtor, or their authorized agent. Bankrupt	cy Rule 3004.
to establish local rules specifying what a signature is	🗋 lam a g	arantor, surety, endorser, or other codebtor. Bankruptcy	Rule 3005.
A person who files a fraudulent claim could be	the amount of	at an authorized signature on this <i>Proof of Claim</i> serves he claim the creditor gave the debtor credit for any payn	nents received toward the debt.
fined up to \$500,000, imprisoned for up to 5		ed the information in this <i>Proof of Claim</i> and have reason penalty of perjury that the foregoing is true and correct.	able belief that the information is true and correct.
years, or both, 18 U.S.C. §§ 152, 157, and 3571.		ate $\frac{1}{10000000000000000000000000000000000$	
	,	h Jah	
	Signature Print the nam	e of the person who is completing and signing this cl	laim:
	Name	Matthew First name Middle name	Farley Last name
	Title	Vice President, Asst. General Counse!	
REENED	Company	Element Fleet Corporation Identity the corporate servicer as the company if the authorize	d agent is a servicer
JL 1 2 2019	Address	940 Ridgebrook Road Number Street	
		Sparks MD	21152 USA
NCARSON CONSULTANTS	Contact phone	City State 410-771-2432	ZIP Code Country Email Martey@elementcorp.com

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Exhibit C -

# SAUL EWING ARNSTEIN & LEHR

John D. Demmy Phone: (302) 421-6848 Fax: (302) 421-5881 john.demmy @saul.com www.saul.com

July 11, 2019

## VIA FEDERAL EXPRESS

Windstream Holdings, Inc. Claims Processing Center c/o Kurtzman Carson Consultants LLC 222 N. Pacific Coast Highway, Suite 300 El Segundo, CA 90245

#### RE: In re Windstream Holdings, Inc., et al. Case No. 19-22312-RDD

Dear Friends:

Enclosed for filing are the original and two copies of the proof of claim for Element Fleet Corporation to be filed in the Windstream Communications, LLC (Case No. 19-22433) case.

Please return clocked-in copies of the claims to me in the enclosed self-addressed stamped envelope.

Thank you for your anticipated cooperation.

Very truly yours. John D. Demmy

/rew Enclosures

> P.O. Box 1266 • Wilmington, DE 19899-1266 • Phone: (302) 421-6800 • Fax: (302) 421-6813 Courier Address: 1201 North Market Street, Suite 2300 . Wilmington, DE 19801

DELAWARE FLORIDA ILLINOIS MARYLAND MASSACHUSETTS MINNESOTA NEW JERSEY NEW YORK PENNSYLVANIA WASHINGTON, DC A DELAWARE LIMITED LIABILITY PARTNERSHIP

19-22312-rdd Doc 2267-3 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit C -Proof of Claim Pg 6 of 59

## UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re

WINDSTREAM HOLDINGS, LLC, et al.,

Debtors.

Chapter 11

Case No. 19-22312 (RDD)

Jointly Administered

# SUPPLEMENT TO PROOF OF CLAIM OF ELEMENT FLEET CORPORATION

X

Element Fleet Corporation ("Element Fleet") submits and hereby fully incorporates this supplement to the proof of claim it is filing for itself and, to the extent necessary, if any, on behalf of its affiliate D.L. Peterson Trust (the "Trust").<sup>1</sup> Element Fleet is in the business of leasing vehicle fleets and providing related services for such fleets.

## The Services Agreement

On or about October 25, 2010, Element Fleet's predecessor-in-interest, PHH Vehicle Management Services, LLC, and Windstream Communications, LLC, formerly Windstream Communications, Inc. ("Windstream") entered into the *Master Services Agreement* (together with related documents and amendments, the "Services Agreement"), a true and correct copy of which is attached as <u>Exhibit A</u>. Among the services provided by Element Fleet to Windstream under the Services Agreement is the issuance of credit cards to Windstream employees which enable them to purchase fuel, parts and other supplies for the Leased Vehicles and other vehicles in Windstream's fleet. Element Fleet also provides credit to Windstream in connection with necessary repairs to the Leased Vehicles; Element Fleet will both manage the repair process and pay the third-party providers of parts and labor, which amounts Element Fleet then bills to

The Trust is a "titling trust" the only function of which is to passively hold title to the Element Leased Vehicles (as defined herein) while Element Fleet, as servicer, takes all actions necessary or required under the Vehicle Lease (as defined herein) on behalf of the Trust in respect thereof and the Element Leased Vehicles.

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Windstream. Element Fleet bills for the services, credit and financial accommodations provided under the Services Agreement as such are incurred, monthly, in arrears.

## The Vehicle Lease

On or about January 29, 2014, Element Fleet, the Trust and Windstream entered into the *Motor Vehicle Fleet Open-End Lease Agreement* (together with related documents and amendments, the "Vehicle Lease"), a true and correct copy of which is attached as <u>Exhibit B</u>, pursuant to which Windstream is the lessee of a fleet of vehicles (the "Element Leased Vehicles").<sup>2</sup> Windstream's fleet is approximately 2140 vehicles. On information and belief, Windstream has used the Element Leased Vehicles since the Petition Date and continues using them in the ordinary course of their business operations.

The Vehicle Lease contemplates that the number of vehicles subject thereto may change from month to month as Windstream may (i) request and, subject to approval by Element Fleet, obtain additional vehicles thereunder, and (ii) subject to the terms of the Vehicle Lease, return vehicles to Element Fleet that it no longer wishes to lease. As provided in the Vehicle Lease returned vehicles are disposed of by Element Fleet and if the amount obtained from the disposition of such vehicles is in excess of remaining "book value" and disposition costs (a "Surplus") then, at Element Fleet's option, it may credit the lessee's account for such excess in payment of the lessee's obligations thereunder or remit the Surplus to the lessee. *See* Vehicle Lease at ¶ 8(b).

## Status of the Services Agreement and the Vehicle Lease and Claims Thereunder as of Petition Date

Neither the Services Agreement nor the Vehicle Lease (the "Agreements") has been assumed or rejected as of the date of submission of this proof of claim. A statement of account

As contemplated by Paragraph 24 of the Vehicle Lease entitled "Administration," Element Fleet is responsible for administering the Vehicle Lease: "[i]t is understood and agreed that Servicer will administer this Agreement and will perform the service functions herein provided to be performed by the Lessor." Element Fleet's predecessor, PHH Vehicle Management Services, LLC "together with its successors and assigns" is identified in the Vehicle Lease as the "Servicer." Vehicle Lease at ¶ 10. Consistent therewith and pursuant to agreement between Element Fleet and the Trust, Element Fleet on behalf of the Trust is the obligee of all the lessor's obligations under the Vehicle Lease and handles all billing and collection of all rental and other amounts due under the Vehicle Lease.

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evidencing the amounts due as of the commencement of the captioned bankruptcy case on February 25, 2019 (the "Petition Date"), in connection with invoices issued by Element Fleet as of the Petition Date is attached as <u>Exhibit C</u>. The claim amounts set forth herein represent all amounts billed by Element Fleet under the Services Agreement and the Vehicle Lease as of the Petition Date. The statement of account attached hereto may include both pre-bankruptcy and post-bankruptcy amounts. Throughout the bankruptcy case Element Fleet has worked with Windstream in an attempt to reconcile pre-bankruptcy v. post-bankruptcy amounts included in invoices delivered to Windstream and, to the best of its knowledge, information and belief, has included in this proof of claim only those amounts that Element Fleet believes in good faith are attributable to the pre-bankruptcy period.

## **Reservations of Rights**

Element Fleet intends to assert all amounts which it believes in good faith relate to the post-bankruptcy period as either a cure claim in connection with assumption of the Agreements, or as an administrative claim under § 503(b) of the Bankruptcy Code. In the event any amounts for which treatment as an administrative claim is sought but is not allowed, either by Court order or agreement between Element Fleet and Windstream, Element Fleet reserves the right to amend this proof of claim to include such amounts therein. Element Fleet also reserves the right to amend and/or supplement this proof of claim in the event either or both of the Agreements are rejected under and pursuant to § 365 of the Bankruptcy Code.

In addition, the Agreements authorize Element Fleet to recover its attorney's fees and costs. Element Fleet has incurred attorney's fees and costs since the Petition Date and reserves the right to include such either as part of this proof of claim, as part of a cure claim upon assumption of the Agreements, or as an administrative claim under § 503(b) of the Bankruptcy Code, as applicable.

The claim evidenced herein is a secured claim, in full or in part, pursuant to the provisions of the Vehicle Lease which: (i) require the lessee to return the Element Leased Vehicles at the end of the applicable term relating to any such Element Leased Vehicle and to return all the Element Leased Vehicles at the end of the term of the Vehicle Lease, (ii) authorizes Element Fleet to dispose of any and all returned Element Leased Vehicles, and (iii) authorizes

## 19-22312-rdd Doc 2267-3 Filed 07/02/20 Entered 07/02/20 15:53:22 Exhibit C -Proof of Claim Pg 9 of 59

Element Fleet to apply any Surplus against the lessee's obligations under the Vehicle Lease, the Services Agreement or any other agreement.<sup>3</sup>

The Vehicle Lease provides that a default of its terms also is a default of the Services Agreement and that any Surplus may be applied or offset against amounts due under the Services Agreement. See Vehicle Lease at  $\P$  12(b). Element Fleet also hereby expressly reserves any and all rights it has with respect to recoupment of amounts due or other similar defenses or credits available under or in connection with the Agreements if set off is not available under any circumstances to any extent.

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## EXHIBIT A

Services Agreement

455913-13 1107/10/2010

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ocuSign Envelope ID: 8FCC1E31-49C8-4B30-89A0-F8AF0BADF450

## Master Services Agreement

Contract Number: \_\_\_\_\_\_ 0113

This Master Services Agreement ("Agreement"), effective (the "Effective Date"), made and entered into by and between Windstream Communications, Inc., a Delaware corporation having its principal place of business at 4001 Rodney Parham Road, Little Rock, Arkansas 72212, on behalf of itself and its Affiliates ("Windstream"), and PHH Vehicle Management Services, LLC, a Delaware limited liability company, having an address of 940 Ridgebrook Road, Sparks, Maryland 21152-9390 ("Contractor"), sets forth the agreement whereby Contractor agrees to provide Services to Windstream according to the terms and conditions hereinafter provided. Each service provided under this Agreement will be defined as set forth on the attached Exhibit A ("SOW"). The SOW is to be separately executed and when so executed shall become a part of this Agreement. Terms and conditions in said SOW(s) shall supersede any conflicting terms and conditions In this Agreement. All SOW(s), together with the terms and conditions of this Agreement, shall constitute and be construed as the Agreement.

#### ARTICLE I - CERTAIN DEFINITIONS

#### Defined terms contained in the SOW shall the specified meaning set forth in the SOW. To the extent any such definitions conflict with the Agreement, the terms set forth in the SOW shall supersede and control.

"Affiliates" shall mean, with respect to any person, entity, or enterprise, any other person, entity, or enterprise that, directly or Indirectly through one or more intermediaries, Controls, is Controlled by, or is under common Control with such person, entity, or enterprise. "Control" (Including the correlative terms "Controls", "Controlled by", and "under common Control with") shall mean, with respect to any person, entity, or enterprise, the power, directly or indirectly, either to (i) vote a majority of the voting shares or other voting interests in such person, entity or enterprise for the election of directors or other governing body of such person, entity or enterprise or (ii) direct or cause the direction of the management and policies of such person, entity or enterprise, whether through the ownership of voting securities, by contract, or otherwise.

"Confidential Information" shall have the same meaning as set forth in the Mutual Non-Disclosure Agreement.

"Fixed Price Project Assignment" shall mean that Contractor will assume full responsibility for the completion of the project for the fixed amount and by the date specified. As part of this responsibility, Contractor shall take any steps necessary to ensure that it meets the project objectives by the date specified. Should Contractor anticipate that the resources currently assigned to the project are not sufficient to ensure its timely completion, Contractor will supplement them as necessary at no additional cost to Windstream.

"Hours Worked" shall mean hours spent at Windstream's offices or elsewhere performing Services for Windstream. Commuting and/or travel time is expressly disallowed as "Hours Worked."

"Hourly Services Project Assignment" shall mean that Windstream will retain project management responsibilities, and Contractor will assist Windstream with specific tasks, which shall be identified on the SOW(s) if this method of Services is agreed upon by the parties. For an Houriy Services Project Assignment, Contractor will provide Windstream with an hourly rate, consistent with Contractor's current discounted rate for hourly work.

"Loss" or "Losses" shall mean all losses, liabilities, damages, and claims, and all related costs and expenses (including reasonable legal fees and disbursements and costs of investigation, litigation, settlement, judgment, interest, and penalties).

"Mutual Non-Disclosure Agreement" shall mean that agreement, pertaining to the duties and obligations of the Parties with respect to Confidential Information, entered into by and between the Parties prior to or contemporaneously with the Agreement.

"Party" or "Parties" shall mean Windstream, Contractor, or both.

"Project Manager" shall mean the individual assigned by each of the Parties hereto to be the focal point for communications with the other Party on a particular project assignment as set forth in a SOW.

"Purchase Order" shall mean the form issued by Windstream pursuant to any SOW, as applicable in the attached SOW,

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"Services" shall mean the work, services, projects, assignments, or tasks Contractor shall provide pursuant to this Agreement but specifically set forth in the SOW(s).

"Software" shall mean the software owned or licensed to Contractor and used by Contractor in the performance of Contractor's duties and obligations under this Agreement.

"Term" shall mean the duration of performance under this Agreement as may be set forth herein or in any SOW, Purchase Order, or similar part of this Agreement.

"Time and Materials Project Assignment" shall mean that Contractor will assume responsibility for project management and will estimate the number of hours required to complete the Contractor's tasks identified in a SOW. Contractor will invoice Windstream for hours actually worked. If fewer than the estimated person hours of effort are required, then Windstream's cost will be less than the estimated charges. If more than the estimated person hours are required, Contractor will notify Windstream as soon as Contractor becomes aware of the need, and at that time, Windstream may (a) terminate this Agreement as it pertains to the SOW in question by paying for the hours expended to date, (b) continue with the work up to the estimated person hours of work contracted, or (c) exercise the formal change control process to amend this Agreement as it pertains to the SOW in question to authorize additional work.

### ARTICLE II - SCOPE OF WORK

2.1 <u>Scope of Work</u>. The SOW attached hereto, together with its exhibits and Purchase Orders, if any and as applicable, will define the scope of work for a particular project assignment under this Agreement. As applicable and when necessary, the SOW will specify the Project Managers, if any, type of work, hourly rates that apply, if any. Additional written and detailed technical specifications for the Services may be attached to this Agreement at a later date or incorporated herein as part of, or an amendment to, the SOW.

2.2 <u>Work Space and Materials</u>. Unless otherwise set forth in a SOW, Windstream agrees to provide reasonable workspace, general office supplies, and appropriate computer time for Contractor's personnel while working on Windstream's facilities. Any additional or unusual materials needed by Contractor's personnel in connection with the performance of Services hereunder shall be provided by Contractor or as otherwise specified in the corresponding SOW. Windstream and Contractor acknowledge and agree workspace and materials are not contemplated under, or applicable to, the Services provided pursuant to the attached SOW.

2.3 <u>Highest Professional Standards</u>. Contractor and Contractor's personnel (which shall not include third party services providers and vendors) shall provide the Services set forth in the SOW using only the highest professional standards and procedures agreed to by the Parties.

2.4 <u>Change Control</u>. During the course of the Services provided by Contractor's, Windstream may desire a change in the scope of the Services. Windstream's requests for changes shall be made in writing and delivered to the Contractor. The Parties will review the proposed change and determine the effect that the implementation of the change will have on price, schedule, and other terms and conditions of the SOW in question. Upon completion of the review, any changes in price, schedule, or other terms will be documented, as the Parties select, either by an amendment to or a sequentially numbered replacement of the SOW in question.

2.5 <u>Acceptance</u>. Acceptance will occur as set forth in the Effective Date of the SOW As applicable, if the deliverables do not meet the acceptance criteria as set forth in the SOW when offered by Contractor for Windstream's acceptance, Windstream will give Contractor detailed written notification of the deficiency or non-conformance. Contractor then shall, within thirty (30) days of receipt of such written notification, either correct the deficiency or non-conformance or provide Windstream with a plan acceptable to Windstream for correcting the deficiency or non-conformance.

#### ARTICLE III - PERSONNEL

3.1 <u>Subcontracting and Contractor's Employees</u>. Contractor may subcontract specific project assignments hereunder or discrete portions of the Services only with Windstream's prior written permission. Personnel used or supplied by Contractor in the performance of any portion of the Services shall be employees or agents of Contractor and under no circumstances are such personnel to be considered employees or agents of Windstream. Contractor shall have the sole responsibility for the conduct of its employees and agents, and for payment of their entire compensation, including salary, withholding of income and social security taxes, worker's compensation, employee and disability benefits.

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and the like. Contractor shall be responsible for all employer obligations towards all of its employees and agents under all applicable laws.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

3.2 <u>Qualifications and Replacement</u>. Windstream shall have the right to review and approve the qualifications of all personnel Contractor assigns to perform work under this Agreement. Windstream shall also have the right to designate that any such personnel be removed and replaced with or without cause. Contractor may also replace personnel when necessary and appropriate. Contractor agrees to maintain a consistently high skill level among all initiat and replacement personnel regardless of whether the personnel were originally approved by Windstream or whether any replacement was instigated by Windstream or Contractor.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

3.3 <u>Project Managers</u>. Within ten (10) days after the execution of each SOW, each Party will designate in writing to the other the name, business address, and telephone number of a Project Manager who will be responsible for representing that Party in all technical matters under such SOW. All transfer of deliverables and communications regarding the scope of work under such SOW will be accomplished through the Project Managers. In addition, the Project Managers will arrange and chair progress review meetings and control ell changes to a SOW. Contractor will submit all of its Invoices for a particular SOW through the Project Manager for such SOW. Either Party may change the person designated to be its Project Manager for any SOW at any time upon written notice to the other Party.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

3.4 <u>Hiring</u>. Each Party agrees not to hire any employee of the other with whom such Party has contact without the prior written permission of the other Party, both during such time as the performance of Services under a SOW is pending and thereafter continuing for a period of six (6) months. This provision shall not apply to (i) Contractor's employees who have been continuously assigned to full-time Windstream servicing activities in excess of twelve (12) consecutive months, (ii) Contractor's employees designated on a SOW as available for hire, (iii) employees of either Party responding to advertisements made at job fairs, through Windstream Internal communications, or in media circulated to the general public at large, or (iv) former employees, agents, or subcontractors of Contractor.

#### ARTICLE IV - FEES, INVOICES, PAYMENT, TERMINATION

4.1 <u>Fees/Compensation</u>. If the applicable SOW specifies that Contractor is to be compensated for work performed on an hourly basis (Time and Materials Project Assignment or Hourly Services Project Assignment), the hourly billing rates for each person engaged in providing the Services shall be as specified in the applicable SOW. For all such hourly project assignments, both the regular daily eight (8) hours and any overtime hours will be billed at the same rate for any person furnished by Contractor. If the applicable SOW specifies that Contractor is to be compensated for work performed by a fixed price (Fixed Price Project Assignment), the fixed price amount will be specified on the SOW.

4.2 <u>Involces/Payment</u>. As applicable pursuant to the attached SOW, for all Fixed Price Project Assignments, Contractor shall invoice Windstream for all work performed according to the applicable SOW. For Time and Materials Project Assignments and Hourly Services Project Assignments, Contractor shall submit detailed monthly invoices for all work performed. Contractor shall invoice Windstream monthly for travel or other permitted expenses incurred, and shall include receipts and supporting data for such expenses. All invoices submitted by Contractor must set forth the following information: (i) the contract number of this Agreement and number(s) of the particular SOW(s) being billed; (ii) the name(s) of the Service(s) to which the SOW(s) relate; (iii) the location(s) specified for Services to be performed; (iv) a record of expenses and receipts by individual; and (v) the number of hours worked and description of work performed by day and by individual (if hourly fees apply). Windstream shall be entitled to return incomplete invoices and to return invoices containing errors.

**4.3** <u>Taxes</u>. Contractor shall invoice Windstream and Windstream shall reimburse Contractor for any taxes actually paid by Contractor which are imposed upon Contractor by any governmental agency as a result of this Agreement with the exception of taxes based on Contractor's income, status (such as governmental licenses to perform the Services), and equity.

4.4 <u>Billing Disputes</u>. Billing disputes shall not be cause for Contractor's non-performance under this Agreement.

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4.5 <u>TermInation and Default</u>. Either party may terminate this Agreement by giving written notice of termination to the other party at least thirty (60) days prior to the effective date of termination; provided however, that in the event the Windstream (I) defaults in the payment of any amount due under the Agreement and such default continues for a period of fifteen (15) days following receipt by Windstream of written notice of such default or (ii) files or has filed against it any action under any provision of any state or federal law relating to insolvency or bankruptcy, or (iii) appoints or has appointed for it a receiver or trustee, (Iv) makes an assignment for the benefit of crecitors, or (v) defaults in the payment or performance obligations under any program under this Agreement with Contractor or D.L. Peterson Trust, Contractor may terminate this Agreement or any program under this Agreement immediately upon notice to Windstream.

### ARTICLE V - PROPRIETARY RIGHTS

Ownership of Work Product. For all work product created under this Agreement, Contractor and its employees 5.1 and agents hereby assign, cede, and grant to Windstream all rights to possession of, and all right, title, and interest, including all patent rights and copyrights and the right to prepare and exploit derivative works, in the work products created under this Agreement, in whatever form or medium captured, and in and to all physical and electronic materials, papers, and documents (including drawings), hereinafter referred to as "Products", and copies, abstracts, and summaries thereof, which may come into their possession in any manner by reason of project assignment under this Agreement. Contractor shall promptly disclose to Windstream any Products known to it or its employees by reason of project assignment under this Agreement, and all such Products that are not modifications or enhancements to Contractor-owned software shall be deemed to be works made for hire exclusively for Windstream, with Windstream having sole ownership of such Products and the sole right to obtain and to hold in its own name patents, copyrights, or such other protection as Windstream may deem appropriate to the subject matter, and any extensions or renewals thereof. Contractor agrees to give Windstream or any person designated by Windstream, at Windstream's expense, all assistance reasonably required to perfect the rights hereinabove defined, including the procurement, at Windstream's request, of written assignments and title commitments in a form acceptable to Windstream from all employees and agents assigned hereunder. The provisions of this Section do not apply to any material previously belonging to Contractor or lawfully acquired by Contractor in a manner independent of this Agreement which are used by Contractor in the performance of Services hereunder.

The Parties acknowledge and agree this provision does not apply to the services provided pursuant to the attached SOW however such provision may become applicable pursuant to a future amendment to the SOW.

5.2 <u>Enforcement</u>. The provisions of this Article V and the Mutual Non-Disclosure Agreement may be enforced through any remedies available at law or in equity, including, without limitation, injunctive relief.

#### **ARTICLE VI - WARRANTIES**

6.1 Originality. Contractor represents, warrants, and covenants the originality of any work performed or Product delivered under this Agreement and that no portion of the Product completed on behalf of Windstream under this Agreement violates or is protected by patent, copyright, trade secret, or other intellectual property or other rights of Contractor or any third party. For purposes of this Section, Product shall not include materials or services supplied by Windstream. In addition to the indemnity described in Section 6.7 below, if an infringement claim threatens Windstream's or its Affiliates' continued use of any Products completed by Contractor on behalf of Windstream under this Agreement, Contractor shall, in the following order and at no cost to Windstream, (I) obtain the right for Windstream to continue use of such Products, (ii) repair or modify the Products so they are both non-Infringing and functionally and operationally equivalent to the Products. If none of the foregoing is possible, then Windstream shall have the right to terminate this Agreement immediately upon notice to Contractor and Contractor shall refund all fees paid by Windstream hereunder that relate to such Products. The Parties acknowledge and agree the Contractor shall be under no obligation to deliver any Product related to the services provided pursuant to the attached SOW.

6.2 <u>Releases</u>. Neither Contractor nor its permitted subcontractors, nor any of their respective employees, agents, or representatives, by entering into this Agreement and performing the Services, has or will violate any consulting, employment, non-competition, proprietary information, confidentiality, or other agreement, arrangement, understanding, or restriction between such party and a present or former employer, principal, client, cr other individual or entity. Contractor shall assist Windstream in all reasonable respects to obtain releases or other necessary or desirable

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Information or documentation regarding any of the foregoing. The Parties acknowledge and agree that third party service providers are not subcontractors of the Contractor and shall not be subject to this provision.

**6.3** Ethics. Contractor warrants that it has given no commissions, payments, kickbacks, lavish gifts, entertainment, or other things of value to any employee or agent of Windstream in connection with this Agreement and acknowledges that the giving of any such payments, gifts, entertainment, or other things of value is strictly in violation of Windstream's policy on conflicts of interest and may result in the cancellation of this Agreement and/or any or all SOW(s). Contractor must notify Windstream's Chief Financial Officer or Controller of any solicitation by any of Windstream's employees or agents for any payments, gifts, entertainment, or other things of value.

6.4 <u>Necessary Contracts From Employees</u>. Contractor represents, warrants, and covenants that it has or will obtain appropriate agreements with its employees and others, including any permitted subcontractors, whose services it may require, sufficient to enable full compliance with all the provisions of this Agreement and the Mutual Non-Disclosure Agreement.

6.6 Disclaimer. EXCEPT AS EXPRESSLY STATED IN THIS AGREEMENT, NEITHER PARTY PROVIDES ANY WARRANTIES TO THE OTHER, EITHER EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

6.6 <u>Walver of Consequential Damages</u>. Except for damages arising in connection with breach of obligations contained in the Mutual Non-Disclosure Agreement or claims subject to the Indemnity contained in Sections 6.1, 6.7 and 7.2, neither Party shall have liability to the other with respect to their obligations under this Agreement for special, consequential (including but not limited to lost profits, lost revenue or loss of any other economic benefit), exemplary, incidental, or punitive damages even if they had been advised of the possibility of such damages.

6.7 Indemnity. (a) Contractor hereby agrees to save, protect, defend, indemnify, and hold Windstream and its Affiliates and their respective officers, directors, employees, agents, successors and assigns (each an "indemnitee" and, collectively, the "indemnitees") harmless from and against any and all Losses and threatened Losses arising out of (i) the negligence or intentional misconduct of Contractor or its employees (ii) Contractor's misrepresentation of any facts to Windstream, (iii) Contractor's warranties, covenants, and agreements set forth in Articles III, IV, VI, and VII of this Agreement, and (v) any damage to property and injuries (including death) to any persons caused by Contractor or its employees.

(b) As conditions to Contractor's obligations under this Section, an Indemnitee shall (i) give Contractor prompt written notice of the claim, action or suit (provided that the failure by the Indemnitee to provide prompt written notice shall not relieve Contractor from any of its obligations hereunder, except to the extent Contractor is actually prejudiced thereby), (ii) reasonably cooperate with Contractor in the defense and settlement of such claim, action or suit, and (iii) give Contractor authority to control the defense of the claim, action or suit and any settlement negotiations, provided Contractor and any of its applicable insurance carriers have accepted the duty to indemnity the Indemnitee and have demonstrated to the Indemnitee's satisfaction (based upon commercially reasonable analysis) that Contractor and its applicable insurance carrier are financially capable of fully indemnifying the Indemnitee.

(c) The section shall be subject and subordinate to the indemnification provisions as set forth in the attached SOW. Windstream shall ablde by, and cooperate fully with, the Indemnification provisions as set forth in the attached SOW.

## ARTICLE VII - INFORMATION TECHNOLOGY WARRANTIES AND INDEMNIFICATION

In the event Contractor uses or licenses to Windstream any Software in the performance of its dutles and obligations under this Agreement, the provisions of this Article shall apply. The Parties acknowledge that the Services provided under the attached SOW do not require Windstream to license or use any Software and therefore the following provisions shall not apply to the SOW.

7.1 <u>Contractor's Representations and Warranties</u>. Contractor represents and warrants that (a) Contractor is either the owner of the Software or authorized to provide the Software in its performance of this Agreement, (b) Contractor has sufficient right, title, and interest in the Software to grant the license contemplated by this Agreement, (c) the medium containing the Software will be free from material defect, (d) the Software will perform substantially in accordance with its applicable documentation, operating instructions, and manuals, (e) Contractor shall perform its responsibilities under the Agreement in a manner that does not infringe, or constitute an infringement or violation of, third-party intellectual property rights, misappropriation of trade secret or violation of rights of privacy, attribution, or withdrawal, (f) the Software and Services shall be free from Viruses (in the event a Virus is found to have been introduced by Contractor, Contractor shall, at no additional charge to Windstream, assist Windstream in reducing the effects of the Virus and, if the Virus causes a loss of operational efficiency or loss of data, to assist Windstream to the

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same extent to mitigate and restore such losses; "Virus" shall mean program code or programming instructions or set of instructions intentionally designed to disrupt, disable, harm, interfere with or otherwise adversely affect computer programs, data files or operations, or other code typically described as a virus or by similar terms, including Trojan horse, worm, backdoor, a time bomb, software lock, drop-dead device, malicious logic, bug, error, defect or irap door), (g) Contractor shall not insert into the Software any code that would have the effect of disabling or otherwise shutting down all or any portion of the Software or Services, and, with respect to any disabling code that may be part of the Software, Contractor shall not invoke such disabling code at any time, including upon expiration or termination of this Agreement for any reason, without Windstream's prior written consent, and (h) the Software is not, and does not contain, any module or component which is open source software.

Windstream and Contractor acknowledge and agree this provision is not contemplated under, or applicable to, the Services provided pursuant to the attached SOW.

7.2 Indemnification for infringement. (a) Contractor agrees to Indemnify, defend and hold harmless the Indemnitees from and against any and all Losses and threatened Losses arising from, in connection with, or based on third-party allegations whenever made of any claims of infringement or misappropriation of any patent, trade secret, copyright, or other intellectual property rights, or moral rights related thereto based upon the Software. This indemnity shall not extend to infringement to the extent determined by a court of competent jurisdiction that such Loss (I) would not have occurred but for: (A) Contractor's compliance with Windstream's designs, processes or formulas; or (B) a modification of the Software by Windstream or a third party at the request of Windstream; or (ii) results from items not provided or approved by Contractor that contribute to a claim based on combination of such items with Software.

(b) As conditions to Contractor's obligations under this Section 7.2, an Indemnitee shall (i) give Contractor prompt written notice of the claim, action or sult (provided that the failure by the Indemnitee to provide prompt written notice shall not relieve Contractor from any of its obligations hereunder, except to the extent Contractor is actually prejudiced thereby), (ii) reasonably cooperate with Contractor in the defense and settlement of such claim, action or suit, and (iii) give Contractor authority to control the defense of the claim, action or suit and any settlement negotiations, provided Contractor and any of its applicable insurance carriers have accepted the duty to indemnify the Indemnitee and have demonstrated to the Indemnitee's satisfaction (based upon commercially reasonable analysis) that Contractor and its applicable insurance carriers are financially capable of fully indemnifying the Indemnitee.

(c) Windstream and Contractor acknowledge and agree this provision is not contemplated under, or applicable to, the Services provided pursuant to the altached SOW.

#### ARTICLE VIII- INFORMATION SECURITY REQUIREMENTS

The provisions of this Article shall apply in the event Contractor shall connect to Windstream's networks or obtain, from any source, Windstream data in the performance of duties and obligations under this Agreement.

8.1 Information Security Management: General Guidance. Contractor shall have a security policy that (a) provides guidance to its personnel to ensure the confidentiality, integrity, and availability of information and systems maintained or processed by Contractor, and (b) provides express instructions regarding the steps to take in the event of a compromise or other anomalous event. The policies shall be approved by Contractor's senior management and shall provide for and contain penalties or sanctions for non-compliance. Contractor's security policy shall provide a tramework for information security management within its overall organization. Contractor's policy shall address the following key points: delegation and assignment of responsibilities for security; management oversight for the policy and its deployment; means for managing security within the enterprise; policies and procedures for data confidentiality and privacy and data protection and access to, and handling of, Windstream data; and planning for incident response in the event of a breach of security or unauthorized disclosure of Windstream data.

8.2 <u>Security and Processing Controls.</u> Contractor shall maintain commercially reasonable standards and procedures to address the configuration, operation, and management of systems and networks (including Contractor's proprietary technology and third-party technology), services, and data owned by Windstream. Such standards and procedures shall include use of industry standards commercial or professional-grade (a) security controls, (b) identification and patching of security vulnerabilities on a commercially reasonable schedule, (c) anti-virus software and current virus definitions, (d) change control processes and procedures, (e) problem management, and (f) incident detection and management.

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8.3 <u>Notification Obligations</u>. Commencing with the Effective Date, Contractor shall, by telephone and e-mail, notify Windstream of primary and backup contact personnel for Information security Issues arising under this Agreement.

8.4 <u>Notice of Claims</u>. Contractor shall notify Windstream of the following events without undue delay, as soon as practicable after the event:

(a) Significant changes that directly support Windstream data (notice to be provided telephonically);

(b) Suspected breaches or compromises of Windstream data or Contractor's systems or networks that directly support Windstream data (notice to be provided telephonically);

(c) Termination of any personnel for cause, where related to such personnel's potential or actual misuse or compromise of Windstream data or Contractor's systems or networks that directly support Windstream data (notice to be provided telephonically);

(d) Any law enforcement or administrative investigation or inquiry into suspected misuse or abuse of Contractor's systems or network if related to Services Contractor provides Windstream (notice to be provided telephonically);

(e) Contractor's non-compliance, for a period greater than one (1) week, with any requirement under the information security requirements of this Agreement; and

(f) Retention of a new third-party technology vendor that will have responsibility for Windstream data, any system, or network that directly support Windstream data.

8.5 <u>Installation and Use of Particular Windstream Information Security Technology</u>. Contractor shall not be required to install or adopt Windstream proprietary information security technology if such would result in a commercially unreasonable burden to Contractor.

8.6 Adherence to Information Security Standards/Protocols. Contractor shall adhere to general Windstream Information security standards/protocols as may reasonably be specified by Windstream to Contractor in writing from time to time. in addition, Contractor shall adhere to any specific information security standards/protocols reasonably specified by Windstream pursuant to this Agreement (and changes to such standards/protocols subsequent to the Effective Date of this Agreement) if standards are in alignment with current Contractor security standards and practices and provide a significant risk reduction to Contractor and Windstream. A schedule containing any such specific information security standards/protocols shall be attached to each services agreement, statement of work, order, or similar part of this Agreement, as appropriate.

8.7 Information Security Policies and Procedures. Contractor shall ensure all personnel directly involved with Windstream data or Contractor's systems or networks that directly support Windstream data are made aware of, trained in, and are required to adhere to security policies and security practices pertaining to the handling of Windstream data. Upon Windstream's request, or where specified in this Agreement. Contractor shall provide Windstream data to and receive Windstream data from its subcontractors only via Windstream-approved security mechanisms, and shall employ and require its subcontractors to employ industry standard security mechanisms with respect to the Windstream data (to the extent security mechanisms are not specifically identified, such vendors shall comply with the security standards of the industry standards bodies and organizations).

8.8 Information Security Assessments of Contractor Resources; Remedial Action. Contractor shall permit information security assessments to be performed by Windstream, (or Windstream's representatives), on Contractorowned, leased and/or operated resources, networks, services, software, data, information or equipment upon Contractor's consent in each instance. Such assessment may be done for the general purposes of this Agreement. Windstream shall rely on due diligence performed by Contractor for Contractor's service providers. Windstream may review a summary of the findings related to the due diligence efforts by Contractor and the Parties shall work together to resolve any issues. After each assessment, or in the event of the identification of any material security-related risk to Windstream, Contractor and/or its affected subcontractor, as applicable, shall take such remedial action as Windstream may reasonably request based on incustry best practices and the results of such assessment, audit, or risk identification, at ne additional cost or charge to Windstream. In the event that Contractor and/or its affected subcontractor, as applicable, fail to take such remedial action, Windstream shall have the right, at Windstream's sole option, to terminate this Agreement in accordance with the terms provided herein.

8.9 <u>Audits of Contractor Information Security</u>. If Contractor, at its own expense, retains an Independent thirdparty auditor to perform audits or assessments of Contractor's information security procedures, systems and network, used directly or indirectly to process Windstream data, including testing of the system of controls (SAS 70 or

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equivalent), appropriate systems implementation (SysTrust or equivalent), and vulnerability analysis and penetration testing, Contractor shall notify Windstream of the name of the third-party auditor and the date of the audit, and shall provide Windstream with a summary of any final reports or analyses provided to Contractor by any such third party. All such deliverables shall be deemed Confidential Information of both Contractor and Windstream. Contractor shall maintain a process for correcting control and other material deficiencies that have been identified in audits or assessments, including follow-up documentation providing evidence of such corrections. During the Term and for three (3) years after termination or expiration of this Agreement, Contractor shall implement and maintain backup processes sufficient to keep detailed, accurate and up-to-date accounts and records, including computer logs, of all information security activities carried out, and all costs and expenses incurred, in the performance of its Information security obligations under this Agreement.

8.10 External Connections. If Contractor connects to Windstream's systems or network it shall comply with Windstream's "Third Party Network Connection Policy" (as published on Windstream's Intranet site and updated from time to time). Contractor shall only use the network connection ("Network Connection") for the specific lawful business purposes outlined in this Agreement. Contractor will allow only authorized employees, representatives or agents to access the Network Connection; Contractor shall be solely responsible for ensuring that such employees are not security risks. Contractor shall maintain commercially reasonable technology controls to protect the Network Connection, including firewalls, anti-virus software, security monitoring and alerting systems (i.e., intrusion detection systems), provide a business environment to be staffed and managed twenty-four (24) hours, seven (7) days a week, and supported by operations procedures, and implement and maintain remote access solutions for personnel that are designed and audited in conformity with industry best practices.

**8.11** <u>Regular Consultation</u>. Upon mutual agreement of the Parties Contractor's information security contact personnel shall meet with Windstream information security staff to discuss issues related to the obligations in this Article and Information security best practices as they evolve.

8.12 Information Security-Related Termination Rights. In addition to any other termination rights under this Agreement, Windstream shall have the right to terminate this Agreement immediately on the occurrence of (a) compromise, disclosure or inappropriate use of Windstream data, (b) failure by Contractor to provide the notices of security issues required under this Agreement and (c) the determination by Windstream in its sole discretion, that any audit or assessment demonstrates Contractor's gross negligence or willful misconduct.

8.13 <u>Statement of Compliance</u>. Contractor shall provide Windstream an annual written statement certified by an officer of Contractor that it has complied with all of the security requirements of this Article.

#### **ARTICLE IX - GENERAL PROVISIONS**

9.1 <u>Entire Agreement: Amendment</u>. The making, execution, and delivery of this Agreement by the Parties have been induced by no representations, statements, warranties, or agreements other than those herein expressed. This Agreement, including the terms and conditions of the Mutual Non-Disclosure Agreement and including any attachment herein referenced, constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior agreements, whether written or oral, with respect to such subject matter. Except as otherwise expressly set forth in this Agreement, this Agreement may not be modified or amended except in writing signed by the Parties.

9.2 <u>Notices</u>. All notices, requests, demands, or other formal communications hereunder, including notices of change of address, shall be in writing, and either personally delivered, sent by certified mail or overnight mall by a nationally recognized courier, or facsimile if to Windstream, to the Windstream Procurement Department with a copy to the Windstream Legal Department at the addresses and facsimile numbers following this paragraph, and if to Contractor then to the applicable physical address or facsimile number first set forth above to the attention of the department, group, or section with which Windstream is then currently dealing. Notices will be deemed effective upon personal delivery or transmission by facsimile (with a transmission report confirmation), three (3) business days after mailing if sent by certified mail, or the next business day if sent overnight mail by a nationally recognized courier.

Send notices to:	Windstream Procurement Department 4001 Rodney Parham Road Mail Stop: 1170-B3F01-87C Little Rock, AR 72212 Facsimile No. 501-748-5676
With copy to:	Windstream Legal Department 4001 Rodney Parham Road

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Mail Stop: 1170-B1F03-71A Little Rock, AR 72212 Facsimile No. 501-748-5172

9.3 <u>Third-party Beneficiaries</u>. This Agreement is entered into by and between, and may be enforced only by, the Parties, and this Agreement shall not be deemed to create any rights in third parties (other than the Parties' permitted successors and assigns and any persons entitled to indemnity hereunder), including suppliers and customers of a Party, or to create any obligations of a Party to any such third parties.

Force Maleure. No Party shall be liable for any default or delay in the performance of its obligations under 9.4 this Agreement If and to the extent such default or delay is from causes outside the reasonable control of a Party. Such causes may include fire, flood, earthquake, natural disasters or acts of God, terrorist acts, rlots, civil disorders, freight embargoes, government action, or the like, provided the non-performing Party is without fault in causing such default or delay, and such default or delay could not have been prevented by reasonable precautions and could not reasonably be circumvented by the non-performing Party through the use of alternate sources, workaround plans or other means (including disaster recovery services, if any). However, the non-performing Party shall not be excused from its obligations to protect the other Party's Confidential Information or to provide disaster recovery and business continuity services, as may be required under this Agreement. In such event the non-performing Party shall be excused from further performance or observance of the obligations so affected for as long as such circumstances prevail and such Party continues to use commercially reasonable efforts to recommence performance or observance without delay. Any Party so delayed in its performance shall immediately notify the Party to whom performance is due by telephone (to be confirmed in writing within twenty-four (24) hours of the inception of such delay) and describe at a reasonable level of detail the circumstances causing such delay. Should any event delay the performance by a Party for thirty (30) days or more, the other Party may terminate this Agreement upon written notice to the delayed Party.

9.5 Assignment. Neither Party may assign the Agreement without the prior written consent of the other Party, which consent will not be unreasonably withheld or conditioned; unless the assignment is solely related to financing purposes, consent may be conditioned upon the assigning Party's reasonable assurance that the assignee can adequately perform the assigning Party's duties and obligations in the same manner and on the same terms and conditions as the assigning Party. Notwithstanding the foregoing or anything herein to the contrary, in the event Windstream leases vehicles and/or equipment from Contractor or Contractor's leasing affiliate, including D.L. Peterson Trust, Contractor shall have the right to assign all or any part of its right title and interest in this Agreement or any SOW, including all monies and claims for monies due and to become due to Contractor under this Agreement or any SOW. Windstream's obligation to pay such monies to assignees, upon prior written notice to Windstream by Contractor, shall not be subject to any claim, defense or setoff that Windstream may have against Contractor or any other party whether such claim, defense or setoff shall have accrued or arisen before or after Windstream shall have received such notice.

9.6 <u>Choice of Law and Jurisdiction</u>. THIS AGREEMENT SHALL BE CONSTRUED AND THE LEGAL RELATIONS BETWEEN THE PARTIES DETERMINED IN ACCORDANCE WITH THE LAWS OF THE STATE OF ARKANSAS, USA, WITHOUT GIVING EFFECT TO ANY CHOICE OF LAW RULES WHICH MAY DIRECT THE APPLICATION OF THE LAWS OF ANY OTHER JURISDICTION.

**9.7** <u>No Other Relationship/Obligations</u>. Neither Party shall have any right, power, or authority to assume, create, or incur any expense, liability, or obligation, expressed or implied, on behalf of the other Party, except as expressly provided herein. This Agreement is not intended to be nor shall it be construed as a joint venture, association, partnership, or other form of a business organization, agency relationship, or employment relationship.

**9.8** <u>Trademarks and Publicity</u>. Nother Party shall have any right to use any marks, names, slogans, logos or designations of the other Party, unless otherwise agreed to in writing by such other Party. Nothing contained herein shall be deemed to grant either directly or by implication, estoppel, or otherwise, any license under any patents, copyrights, irademarks, service marks or other intellectual property rights of one Party to the other Party. In no event shall either Party issue a press release or make any public statement concerning the other without the prior written permission of the other.

#### 9.9 <u>Compliance with Laws; Federal Government Contracting Notice and as applicable to the Services</u> provided pursuant to the attached SOW.

(a) <u>Compliance Clauses</u>. Each Party shall, at its own cost and expense, perform its obligations under this Agreement In compliance with all applicable laws to which a Party is subject. As a supplier to the U.S. Government, Windstream is required by U.S. Government Regulations to require that all Windstream vendors, suppliers, contractors, and licensors comply with the following additional clauses: 48 CFR 52.225-13 Restrictions on Certain Foreign Purchases (Feb. 2006); and 48 CFR 52.247-64 Preference for Privately Owned U.S.

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Flag Commercial Vessels (Feb. 2006). For all vendor, supplier, contractor, and licensor contracts over \$10,000, the following general terms additionally apply: 48 CFR 52.222-21 Prohibition of Segregated Facilities (Feb. 1999); 48 CFR 52.222-26 Equal Opportunity (Mar. 2007); and 48 CFR 52.222-36 Affirmative-Action for Workers with Disabilities (June 1998). For all vendor, supplier, contractor, and licensor contracts over \$100,000, the following general terms additionally apply: 48 CFR 52.219-8 Utilization of Small Business Concerns (May 2004) (in all subcontracts allowing further subcontracting with third parties by the vendor, supplier, contractor or licensor); 48 CFR 52.222-35 Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Sept. 2006); 48 CFR 52.222-37 Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Sept. 2006); 48 CFR 52.223-6 Restrictions on Subcontractor Sales to the Government (Sept. 2006). For contracts over \$500,000 (\$1,000,000 for construction) that allow the vendor, supplier, contractor, or licensor to further subcontract with third parties, 48 CFR 52.219-9 Small Business Subcontracting Plan (Nov. 2007) shall also apply.

- (b) Small Business Subcontracting Plan. Pursuant to 48 CFR 52,219-9 Small Business Subcontracting Plan (Nov. 2007), If applicable, upon request by Windstream, a vendor, supplier, contractor or licensor whose contracts with Windstream (I) will total at least \$500,000 (\$1,000,000 for construction) and (II) allow the vendor, supplier, contractor, or licensor to further subcontract with third partles, shall submit to Windstream a written Small Business Subcontracting Plan ("Subcontracting Plan") that complies with the requirements of 48 CFR 52.219-9 and addresses subcontracting with small business concerns, Including small businesses, veteranowned small businesses, service-disabled veteran-owned small businesses, HUBZone small businesses, small disadvantaged businesses, and women-owned small businesses. The Subcontracting Plan shall become an exhibit attached to this Agreement and incorporated herein by this reference. If a Subcontracting Plan is required under this Section, Windstream shall have the right, in its sole discretion, to terminate this Agreement, on written notice, if Contractor fails to properly submit or follow a Subcontracting Plan. Additionally, Contractor agrees to indemnify Windstream for any damages, of whatever nature, Windstream is required to pay under 48 CFR Part 52 if those damages result from Contractor's failure to properly submit or follow a Subcontracting Plan.
- (c) Executive Order 11246 prohibits federal contractors and subcontractors and federally assisted construction contractors and subcontractors that generally have contracts that exceed \$10,000, or that will (or can reasonably be expected to) aggregate to more than \$10,000 in any 12-month period, from discriminating in employment decisions on the basis of race, color, religion, sex, or national origin; and it requires them to take affirmative action to ensure that equal opportunity is provided in all aspects of their employment. There are hereby incorporated the provisions of Executive Order 11246 as amended by the President of the United States on equal employment opportunity and the rules and regulations issues pursuant thereto, and 41 CFR 60-1.4(a), Rehabilitation Act of 1973 and 41 CFR-741.6(a)(6) and the Vietnam Era Veterans' Readjustment Assistance Act and CFR 60-250(a)(11) and CFR 60-300.5(a)(11). By acceptance of this contract, Contractor represents and warrants that it will comply with the foregoing Executive Order, rules and regulations and all amendments thereto, unless exempted.

9.10 Walver. No walver of any provision of this Agreement shall be effective unless it is in writing and signed by the Party against whom it is sought to be enforced. The delay or failure by either Party to exercise or enforce any of its rights under this Agreement shall not constitute or be deemed a waiver of that Party's right thereafter to enforce those rights, nor shall any single or partial exercise of any such right preclude any other or further exercise thereof or the exercise of any other right.

9.11 <u>Construction: Severability</u>. This Agreement has been negotiated by the Parties and their respective legal counsel and will be fairly interpreted in accordance with its terms and provisions and without any strict construction in favor of or against either Party. If any term or provision of this Agreement is found by a court of competent jurisdiction or by order of any regulatory agency to be invalid, illegal or otherwise unenforceable, the same shall not affect any of the other terms or provisions of this Agreement, but such term or provision shall be deemed modified to the extent necessary to render such term or provision enforceable, and the rights and obligations of the Partles shall be construed and enforced accordingly, preserving to the fullest permissible extent the intent and undertakings of the Partles set forth in the remainder of this Agreement. The headings used in this Agreement are for reference purposes only, and will not be deemed to limit, expand or in any way affect the interpretation of any term or provision of this Agreement.

9.12 <u>Counterparts</u>. This Agreement may be executed in one or more counterparts, and if in more than one counterpart, each, when taken together, shall constitute one and the same instrument. Signatures on this Agreement

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which are exchanged by facsimile or other electronic means are true and valid signatures for all purposes hereunder and shall bind the Parties to the same extent as original signatures.

9.13 <u>Cumulative Remedies</u>. Except as otherwise expressly provided herein, all remedies provided for in this Agreement shall be cumulative and in addition to and not in lieu of any other remedies available to either Party at law or in equity.

9.14 <u>Survival</u>. The provisions of this Agreement which by their nature are intended to survive the termination of this Agreement shall survive termination of this Agreement and any permitted assignment of this Agreement. Upon termination of this Agreement, the provisions of the Mutual Non-Disclosure Agreement shall continue in effect in accordance with its terms and conditions.

9.15 <u>Audit</u>. Windstream may, upon notice to Contractor, audit any and all work or expense records of Contractor relating to this Agreement. Contractor shall have the right to exclude from such inspection any of its confidential or proprietary information which was not otherwise provided to Windstream in performance of this Agreement. Contractor further agrees to maintain its books and records relating to material and/or services provided for a period of three (3) years from the date such work was completed, and to make such books and records available to Windstream, during normal business hours, at any time or times within the three year period. The Parties agree this provision shall be satisfied by Contractor through Windstream's access to PHH Interactive as set forth on in the SOW.

9.16 Insurance. Upon Windstream's execution of this Agreement, Contractor shall provide Windstream with a certificate of insurance in form and scope satisfactory to Windstream, which establishes that Contractor has the coverage listed therein and in which Windstream is named as an additional insured party under Contractor's insurance policies. The insurance policies to be listed in the certificate may include, in Windstream's discretion, automobile liability, commercial general liability, errors and omissions, umbrella liability and workers compensation. The certificate shall state that the listed insurance shall be primary and noncontributory, with the named insurer being required to respond before any other coverage available to Windstream; the insurer shall waive its rights, benefits, and entitiements under any "other insurance" provisions in any of the policies to be listed in the certificate. All insurance carriers shall be rated "A" or better by A.M. Best Co, and shall be reasonably acceptable to Windstream. All policies shall provide that the insurance listed in the certificate shall not be cancelled, terminated, or materially changed without the carrier's giving Windstream prior written notice of at least thirty (30) days; in the event of a change in the coverage set forth on the certificate which is not acceptable to Windstream, Windstream may terminate this Agreement. Contractor agrees to maintain any claims-made Insurance coverage (as approved by Windstream) in force for a period of four (4) years following the termination of this Agreement.

9.17 <u>Confidential Agreement</u>. This Agreement is a confidential agreement between Supplier and Windstream. Without the prior written consent of the other Party, this Agreement may not be shown to any third party other than government officials having appropriate jurisdiction and power to require disclosure of this Agreement, the Parties' legal counsel and accountants, and the Parties' authorized employees or agents. Notwithstanding the foregoing, this Agreement may be disclosed as necessary by reason of regulatory requirements beyond the reasonable control of Supplier or Windstream, as the case may be, in which event Supplier and Windstream agree to exercise diligence in limiting such disclosure to the minimum amount necessary under the particular circumstances.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their respective authorized representatives to be effective as of the Effective Date.

By:

Name:

Title:

Date:

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Windstream Communications, Inc.

PHH Vehicle Management Services, LLC

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By:	FICOASDSF004420 Anthony W. Thomas	
Name:	_DocuSigned By: Anthony W. Thomas_ Anthony W. Thomas	
Title:	CFO	
Date:	10/25/2010	

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#### Exhibit A: Form of Statement of Work (SOW)

SOW Number

These Services are (check one):

0.02

a Fixed Price Project Assignment

an Hourly Services Project Assignment

\_\_\_\_\_a Time and Materials Project Assignment

Other (Services to be described):

This SOW is attached to and becomes, upon execution by both Parties below, a part of the Master Services Agreement between the parties dated \_\_\_\_\_\_ and sets forth the specific terms and conditions relating to the Services listed below:

Objective/scope of work to be performed:

II. Contractor's Tasks:

III. Windstream's Responsibilities:

IV. Deliverables and Due Date(s) or approximate duration of Services or time to complete:

V.	Fee Basis (check one):		Hourly Services Rate:	\$
			Fixed Price Total Fee Not to Exceed:	\$
			Time and Materials EstImated Fee:	\$
VI.	Number of people needs	d:	Location(s):	

VII. Skill and experience required:

Master Services Agreement rev.08-04-2009

Exhibit A SOW Form

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VIII. Names of people assigned and hourly rates (If apolicable):

IX. Work facilities to be provided by Windstream (if any):

and price to Contractor (if any):

X. Names/telephone numbers of the Project Managers:

Windstream:

Contractor:

XI. Completion criteria (to Wincstream's satisfaction if blank):

XII. Addresses and designees for notices:

XIII. Contractor's Travel: \_\_\_\_\_\_ If checked, Windstream shall reimburse Contractor for reasonable travel expenses incurred by Contractor's personnel for travel as approved by Windstream's Project Manager. In order to be eligible for reimbursement, all such expenses must be in compliance with Windstream's then current travel reimbursement policy. All other expenses incurred by Contractor must be approved in advance by Windstream's Project Manager.

XIV. Payments of any invoice by Windstream shall be made after Windstream Accounts Payable receipt of a complete and accurate invoice with payment terms of 2/15 net 45 (2% discount for payment within 15 days and net 45).

Invoices are to be submitted via First Class mall to:

Windstream Accounts Payable Position # C 000XXXX P.O. Box 18313 Little Rock, AR 72222

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The Preferred Method:

invoices may be submitted electronically via email to Corp.Vendor.Invoices@windstream.com.

Note: Please ensure this above address, and position #'s are written on each invoice and statement submitted for payment.

XV. Additional terms and conditions, if any:

Master Services Agreement rev.06-04-2009

Exhibit A SOW Form

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This SOW may be executed in one or more counterparts, and if in more than one counterpart, each, when taken together, shall constitute one and the same instrument. Signatures on this SOW which are exchanged by facsimile or other electronic means are true and valid signatures for all purposes hereunder and shall bind the Parties to the same extent as original signatures.

IN WITNESS WHEREOF, the Parties hereto have caused this SOW to be executed by their respective authorized representatives effective as of the date last written below.

Windstream Communications, Inc.	Contractor's Name:
Ву:	Ву:
Name:	Name:
Tille:	Title:
Date:	Date:

Master Services Agreement rev.06-04-2009

Exhibit A SOW Form

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Exhibit A Pricing

1. Pricing - Per Vehicle	Pricing
1.1 Fuel Program	\$0
1.2 Replacement Fuel Cards	\$0
1.3 Maintenance Price - Per Vehicle	\$0
1.4 Light Duty Vehicles	\$3.25
1.5 Medium/ Heavy Duty Vehicles	\$7.50
1.6 Trailers	\$0
Other equipment	\$0
2. Registration Program	2.00
2.1 Registration per Occurrence	\$0
2.2 Initial Licensing	\$0
2.3 Fuel Rebate	1.00%
2.4 Intra-State Compliance RP Program (large trucks)	\$6.00 per vehicle per month
2.5 State Changes	\$40,00
3. Vehicle Remarketing	\$100.00
3.1 Roadside Assistance	S15.00
3.2 Accident Management	1.1.1.1
3.2.1 Report Only	\$10.00
3.2.2 Light Vehicle Repair	\$15
3.2.3 Medium Vehicle Repair	\$20
3.3 Subrogation Recovery	15%
National Vendor Discount	2.0% Rebate
Independent Vendor Charge	0%
Driveaway Service	\$0
3 Name changes on titles from acquisitions	\$40.00
4 Title Storage	
4.1 Implementation	\$0
4.2 Storage Fees	\$0

If Windstream acquires vehicles from an acquisition of another company, as long as Contractor receives a clean file with needed information and Contractor is given reasonable notice, not extra charges will apply.

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Exhibit B Implementation Plan

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Exhibit C VMA Policy (Developed during Implementation)

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### Statement of Work #1

This Statement of Work ("SOW") effective \_\_\_\_\_\_ (the "Effective Date") is attached to and becomes, upon execution by PHH Vehicle Management Services, LLC ("Contractor") and Windstream Communications, Inc. ("Windstream"), a part of the Master Services Agreement ("Agreement") dated \_\_\_\_\_\_ and sets forth the obligations of Contractor in providing Services to Windstream. Capitalized terms in this SOW and not otherwise defined herein shall have the meanings ascribed to them in the Agreement

# PHH Statement of Services

This SOW is for the purpose of establishing the guiding principles and performance expectations for the delivery of fleet services. Windstream acknowledges that Contractor is not the producer, manufacturer, designer, or provider of any of the goods or services purchased pursuant to this SOW or under the Agreement; (II) Contractor does not inspect, review personnel qualifications of any service providers' facilities or work performed by service provIders' personnel, and that Contractor relies on the advice of service provIders and on policies and procedures established by Windstream as set forth in the SOW and the Agreement and Windstream's written policy in administering the programs described in this SOW and Agreement. PHH Arval Account Team will coordinate with Windstream representatives to establish fleet management objectives aligned with Windstream's objectives, and establish associated action plans and measures. Routine performance reviews will be scheduled quarterly to evaluate Contractor performance and identify opportunities for cost reduction and enhanced productivity.

# 1. PHH Vehicle Maintenance Assistance (VMA)

#### 1.1 Service standards:

#### 1.1.1 Consultation:

- Contractor will consult with Windstream to develop a comprehensive fleet maintenance policy during the implementation phase that will be developed and agreed upon by both parties. The Implementation Plan will be added to this SOW as Exhibit B once agreed upon. Contractor policy development is flexible enough to embrace Windstream's requirements and business rules as required.
- Windstream will be assigned an experienced ASE-certified Case Manager familiar with Windstream's individualized policy.
- Windstream's PHH Account Team, supported by the Strategic Consulting team, will provide specific consultation to integrate with Windstream's fleet management objectives.

#### 1.1.2 Administration:

- Contractor will issue VMA Service Cards for identification and billing purposes.
- Contractor will maintain maintenance history records for each enrolled vehicle.
- Contractor Call Center will be available 24 hours a day, seven days a week.
- Contractor will provide toll-free telephone access for driver/managers/managers and will maintain an average speed of answer of 60 seconds.
- Contractor will diagnose and negotiate the repair directed toward avoiding overselling and duplication
  of repairs by the service provider.
- Appropriate repairs will be screened for warranty recovery.
- Contractor will perform audits on 100% of all repair invoices.

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- In accordance with Windstream's policy, PHH will assist with coordination of a temporary replacement vehicle as required.
- Emergency roadside assistance will be available 24 hours a day, 365 days a year.
- Contractor will maintain a comprehensive network of suppliers that meet Contractor's high service standards.
- Windstream driver/managers/managers may locate convenient suppliers at any time via <u>www.phharval.com</u>. In addition, Windstream driver/managers/managers may contact a PHH Service Specialist via the web for repair or maintenance advice. This mailbox is monitored daily.
- PHH InterActive<sup>®</sup> will be available 24 hours a day, seven days a week to monitor fleet activities and for reporting.
- Contractor will track work covered under warranty and manage post-warranty claims.
- Contractor will manage all aspects of manufacturer recalls, including notification, tracking and monitoring
- Contractor will provide Windstream with a consolidated monthly invoice at accounting breakdown level.

#### 1.1.3 Windstream objectives:

- Support and maintain driver/manager productivity
  - Recommend driver/manager self-authorization for repairs of at least \$100 (Note: This is fleetspecific - to be completed as part of consultation by using Compare Operating Costs)
  - Recommend Case Contractor's Call Center to approve vehicle repairs up to \$1,000 without Windstream consultation. Contractor's Case Manager to approve vehicle repairs up to \$2,000 without Windstream consultation. (Note: This is fleet-specific - to be completed as part of consultation by using Compare Operating Costs). Vehicle repairs from 2,000 to \$3,000 require approval from a Windstream Fleet Coordinator and anything over \$3,000 requires approval from Windstream's Fleet Supervisor. All routing approvals will be finalized during the implementation. After implementation, if any changes are made to the approval structure, they must be mutually agreed upon by Windstream's Fleet Supervisor and Contractor.
- Control the lifecycle maintenance costs of your fleet vehicles
  - Ensure driver/managers/managers call PHH prior to taking their vehicle to the repair facility for anticipated above driver/manager limit repairs
  - Driver/managers/managers will use Contractor's network of repair facilities
  - Eliminate driver/manager use of purchase methods other than the Contractor's Service Card
  - Replace vehicles as deemed necessary by Windstream.
- Support your objective of "Place of Choice" to work
  - Minimize driver/manager downtime and inconvenience

#### 2. Responsibilities:

#### 2.1. Contractor responsibilities:

- Contractor will comply with Windstream's' VMA Policy, this will be developed during implementation and added to this SOW as Exhibit C when approved by both parties and finalized.
- Contractor will maintain all necessary facilities to fully comply with the performance requirements
  outlined under "Service Standards"
- Contractor's Case Manager will contact Windstream representative to make recommendations for repairs costing over the authorization limit. Your case manager is available to make specific transactional recommendations and other advice to support Windstream policy
- Provide comprehensive reporting and policy consultation as required by Windstream
- Provide transaction information via PHH InterActive, near real-time recording of maintenance transactions, and online maintenance histories for fleet vehicles
- Dispatch roadside assistance as required

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- Contractor will identify repairs for potential warranty consideration during the repair authorization process.
- Warranty Services managers will review warranty claims with our dedicated motor company and national account representatives.
- Upon approval, Contractor will add all the necessary coding and submit the claims for reimbursement.

#### 2.2 Windstream responsibilities:

- Coordinate with Contractor to develop unique VMA policy
- Provide Contractor with current detailed inventory data as necessary
- Communicate with driver/managers/managers to ensure compliance to Windstream VMA Policy, i.e.
- Driver/manager to call Contractor prior to scheduling a repair beyond the
  - driver/managers/managers authorization limit
  - Driver/manager to utilize the Contractor network as directed by Contractor
- Ensure driver/managers/managers use only the PHH Service Card for vehicle maintenance transactions
- Provide names and agreed-upon method of communication for maintenance authorizations
- Windstream will be responsible for all purchases made from the date of issuance of the VMA Service Card.

### 3. PHH Managed Fuel Program:

#### 3.1 Service standards:

#### 3.1.1. Consultation:

Contractor Account Team will work with Windstream to establish security and authorization controls that are consistent with Windstream's organizational needs, including purchase type, time of day, number of transactions per day and dollar threshold per day restrictions.

#### 3.1.2 Administration:

- Windstream fuel transactions with the Contractor Service Card will be consolidated on the monthly invoice
- Contractor's fuel cards will offer access to over 150,000 locations throughout the U.S., including all major and regional brands
- Fuel cards will be mailed to a fleet contact in bulk, to an individual cardholder, or to an alternate address identified by Windstream.
- Level III information on each fuel card transaction will be easily accessible via PHH InterActive.

#### 3.2 Responsibilities:

#### 3.2.1. Contractor responsibilities:

Fuel cards will be produced and mailed the next business day following the initial card request.

#### 3.2.2. Windstream responsibilities:

- Windstream will promptly advise your PHH Account team when a fuel card is lost or stolen through a
  daily automated feed.
- Windstream will be responsible for all purchases made from the date of issuance of the Contractor Service Card

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# 4. PHH Registration Renewal Program:

### 4.1. Service standards:

#### 4.1.1 Consultation:

- Contractor will consult with Windstream to develop a comprehensive registration renewal policy. Contractor policy development is flexible enough to embrace Windstream's requirements and business rules as required while complying with all jurisdictional regulations.
- A dedicated call center will be available to answer driver/manager and management inquires.
- Your PHH Account Team supported by the Title and Registration organization will provide specific consultation to integrate with your fleet management objectives.

#### 4.1.2 Administration:

- Contractor will maintain a driver/manager call center that will be accessible weekdays 8:00 a.m.-8:00
  p.m. eastern time (excluding holidays), and will maintain an average speed of answer of 30 seconds.
- Contractor will work directly with tag agents and/or state DMVs to obtain the license plates and registrations for new vehicles.
- The license plates are mailed directly to the driver or fleet contact, based on your company policy.
- Contractor will renew all vehicles enrolled in the program for which all required information has been provided.
- Contractor will coordinate with the driver/manager (or designated contact) to fulfill requirements of the jurisdiction in which the vehicle is registered.
- Contractor will establish history records for each enrolled vehicle for which an expiration date has been provided.
- PHH InterActive<sup>®</sup> will be available 24 hours a day, seven days a week to monitor fleet activities and for reporting.
- Contractor will provide Windstream with a consolidated monthly invoice at accounting breakdown level.
- Contractor will file and pay and personal property taxes in applicable states.
- In some states, personal property taxes are due at the time of registration. For those clients who are
  utilizing Contractor's Registration Renewal program, Contractor will pay those taxes along with the
  appropriate registration fee.
- Tax payments are shown as a separate line item on the monthly invoice.

#### 4.1.3 Windstream objectives:

- Support and maintain driver/manager productivity
  - Avoid waiting in line at department of motor vehicles
  - Avoid inconvenience resulting from expired registration
- Control the lifecycle costs of your fleet vehicles
  - Avoid fines, penalties, and impoundments from improperly registered vehicles
- Support your objective of "Place of Choice" to work
  - Minimize driver/manager downtime and inconvenience

#### 4.2 Responsibilities:

#### 4.2.1. Contractor responsibilities:

 Contractor will comply with Windstream's Registration Renewal Policy in accordance to all governmental regulatory agencies.

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- Contractor will maintain all necessary staff and facilities to fully comply with the performance requirements outlined under "Service Standards."
- Contractor will provide consultation on reporting needs and policy development as required by Windstream.
- Contractor will provide current status of renewals via PHH InterActive.

#### 4.2.2 Windstream responsibilities:

- Windstream will coordinate with Contractor to develop Registration Renewal Policy.
- Windstream will provide Contractor with current inventory data to include expiration date, plate number, state, and vehicle garage address.
- Windstream will communicate with driver/managers/managers to ensure compliance to Windstream's Registration Renewal Policy and notify driver/managers to expect to receive registration information from Contractor prior to registration renewal.
- Windstream is responsible for notifying Contractor on all required policy changes.
- Windstream will provide names and contact information.
- 5. Intra-State Compliance Services:

#### 5.1 Intra-State Licensing and Permitting Services:

Contractor shall invoice Windstream for all expenses and payments made on Windstream's behalf including licensing and fees when incurred by Contractor.

- File fuel & mileage intra-state tax reports
- Store documents for five (5) years
- File intra-state License Renewals & supplements
- File all Unified Carrier Registration ("UCR") renewals and supplements
- Work with Windstream to resolve all compliance problems related to state agencies, company errors and state errors.
- Secure and renew intra-state permits and any other state permits.

# 5.2 Responsibilities:

#### 5.2.1 Contractor Responsibilities:

 Contractor will monitor the expiration date of all intra-state permits to verify that applications are received and submitted prior to expiration.

#### 5.2.2. Windstream responsibilities

- Coordinate with Contractor to develop intra-state Compliance policy
- Provide Contractor with current detailed inventory data if necessary
- Communicate with driver/managers/managers to ensure compliance to Windstream Policy

#### 6. PHH Vehicle Accident Services (VAS):

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# 6.1 Service standards:

#### 6.1.1. Consultation:

- Contractor will consult with Windstream representatives to develop a comprehensive policy for Accident Management Services. Contractor policy development is flexible enough to embrace Windstream requirements and business rules.
- Windstream's PHH Account Team supported by the PHH Strategic Consulting team will provide specific consultation to integrate with Windstream's fleet management objectives specific to the sale of used vehicles.
- Windstream will be assigned a Vehicle Accident Services Consultant, an Automotive Services Excellence (ASE) and I-Car<sup>®</sup> certified experienced Certified Collision Specialist, and a Subrogation Claims Negotiator familiar with Windstream's unique policy.

#### 6.1.2. Administration:

- Vehicle Accident Services will be available 24 hours a day, seven days a week.
- Contractor will provide prompt toll-free telephone access to a highly qualified Driver/manager Assistance Representative.
- Prepare first notice of loss (ACORD-style format) and communicate in accordance with Windstream's liability insurance policy.
- Make repair/replace recommendations
- Validate and negotiate repair prices
- Manage the entire repair process, including rentals. All rentals must be approved by Windstream's Fleet Supervisor.
- Manage total loss and salvage
- Pursue subrogation and uninsured recovery promptly and aggressively
- PHH InterActive® will be available 24 hours a day, seven days a week to monitor and report on accident activities
- Provide Windstream with a consolidated monthly invoice at your accounting breakdown level
- Utilize network of independent appraisers
- Utilize network of guaranteed repair facilities
- Integrate with other Contractor services such as Warranty Services to assist with parts expediting or with Used Vehicle Sales for marketing of a salvaged vehicle
- Audit invoices to compare with authorizations

#### 6.1.3 Windstream objectives:

- Support and maintain driver/manager productivity
  - Minimize driver/manager and vehicle downtime
  - Coordinate alternative transportation
- Control the life cycle accident repair costs of your fleet vehicles
  - Negotiate and authorize each repair individually
  - Maximize subrogation recoveries
  - Ensure vehicle is repaired to pre-loss condition

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- Support your objective of "Place of Choice" to work
  - Ensure your driver/managers/managers receive any necessary personal help, including emergency assistance, towing, and rental vehicles
  - Minimize driver/manager downtime and inconvenience
  - Streamline accident reporting

#### 6.2. Responsibilities

#### 6.2.1. Contractor responsibilities:

- Comply with Windstream's Vehicle Accident Policy
- Your PHH Arval Certified Collision Specialist will contact a Windstream representative to make recommendations for repairs exceeding the authorization limit. Your Damage Specialist is available to make specific transactional recommendations and other advice to support Windstream policy
- Provide comprehensive reporting and policy consultation as required by Windstream
- Provide transaction information via PHH InterActive, real-time recording of repair transactions, and online accident repair histories for every fleet vehicle. Also, provide on-line access to photos of damaged vehicles.

#### 6.2.2. Windstream responsibilities:

- Coordinate with Contractor to develop comprehensive Vehicle Accident Services Policy
- Provide Contractor with current inventory data
- Communicate with driver/managers/managers to ensure compliance to Windstream's Vehicle Accident Services Policy, i.e.:
  - Rental car policy
  - Utilization of the PHH network as directed by PHH Damage Specialist

# 7. New Vehicle Acquisition:

7.1. Service standards:

#### 7.1.1. New Vehicle Acquisition Consultant (NVAC):

- Windstream will be assigned a NVAC who will provide consultation regarding new or used vehicle acquisition including vehicle specifications, vehicle availability, lead times, vehicle comparisons, best value pricing, preferred ordering practices, policies and procedures. They will create, price and maintain custom vehicle profiles to ensure orders are placed accurately and expeditiously. They will consult and make recommendations on alternatives to order placement fall-out/delays from the time the order is received by Contractor through delivery to the driver/manager.
- Throughout the model year, the NVAC will monitor your vehicle profiles and consult on motor company specification changes that impact those custom vehicle selections. The NVAC will provide training on order placement via PHH FleetSelect. The NVAC will respond to Windstream calls/emails same day. The NVAC will initiate action steps to resolve issues/problems within 24 hours of receipt and provide updates every 48 hours until issues/problems have been resolved.
- The NVAC will consult and make recommendations on out of stock vehicle requests when the order is received by Contractor, negotiate pricing with the dealership and provide either an offer of a vehicle or status to Windstream within 48 hours of receiving the request.

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 Contractor will manage initial title and registration without any involvement of the fleet contact or driver in states in which no prerequisites are required. In applicable states, Contractor coordinates with the driver/fleet contact to obtain prerequisites.

#### 7.1.2. Technical Upfitting Consultant

- Windstream will be assigned a Technical Upfitting Consultant who will work directly with them on
  upfitting specifications, transportation, supplier selection, and pricing. This group of specialists will
  create upfitting templates to ensure orders are placed accurately and expeditiously.
- The Technical Upfitting Consultant will respond to Windstream calls/emails same day. The Technical
  Upfitting Consultant will initiate action steps to resolve issues/problems within 24 hours of receipt and
  follow up every 48 hours until issues/problems have been resolved.

Your PHH Account Team will provide specific consultation to guide your vehicle selections and to develop a comprehensive fleet vehicle policy which achieves your goals at the lowest total cost of ownership.

Your PHH Account Team will assist in the utilization of online tools, including:

- Fleet Best Practices. Includes best practices and other consultative information for implementing
  effective policies, selector planning, budgeting, and more.
- Compare Operating Costs. Provides projected operating costs and life cycle cost modeling.
- Price and Spec Vehicles. Enables you to spec and price most cars and light-duty trucks, view standard and optional equipment, review fleet incentive information, select vehicles based on specific criteria, compare up to four vehicles side-by-side, and more.
- PHH FleetSelect. North American ordering platform that offers centralized, online ordering functionality; effective integration of Windstream policies; increased visibility into status events; reduced cycle time and increased order accuracy.
- PHH InterActive. Enables Windstream to electronically approve and submit orders to Contractor. Provides proactive fleet notifications and robust reporting regarding order status.
- PHH InterActive for Drivers. Enables your driver/manager to select from pre-approved vehicle profiles, submit orders to Contractor and check the status of vehicle orders 24/7.

Your PHH Account Team will also:

- Provide timely and accurate order placement with the motor company, all vehicle orders will be 100% in accordance with Windstream's regulsition
- Transmit any pre-established and approved incentive codes along with your order to the motor company
- Maintain direct motor company contact
- Maintain up-to-date motor company product knowledge to assist in vehicle safety ratings, specifications, and pricing
- Streamline ordering processes, including online and driver/manager-level ordering
- Provide upfitting expertise
- Provide assistance as required with upfitting bids
- Provide convenient and timely delivery
- Provide the dealership with all appropriate state-mandated paperwork on a timely basis to handle the title and registration of new vehicles
- Apply for bid assistance with the motor company each model year on behalf of Windstream

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#### 7.2. Windstream objectives:

- Support and maintain driver/manager productivity
  - Select the appropriate vehicle for each job function.
  - Ensure accurate order placement for each vehicle
  - Ensure the convenient delivery of each vehicle
  - Ensure proper upfitting of each vehicle
- Optimize the lifecycle costs of your fleet vehicles
  - Determine optimal vehicle for each job function as well as the optimal time to purchase and replace the vehicle.
  - Assist with cross motor company vehicle comparisons to assess value.
- Support your objective of "Place of Choice" to work
  - Make the ordering and delivery of the vehicle a pleasant experience for the driver/manager.
  - Ensure the vehicle is properly equipped for driver/manager convenience, comfort, safety, and job performance.

#### 7.3. Responsibilities:

#### 7.3.1. Contractor's responsibilities:

- Establish and maintain convenient, professional dealer network.
- Transmit orders to manufacturers in a timely manner:
  - Two (2) days or less when requisition is received via an electronic profile.
  - Five (5) days or less when order is placed using any other method.
- Issue the purchase order to the upfitter at the same time that the chassis order is submitted to the motor company.
- Audit manufacturer acknowledgements against original order to ensure accuracy.
- Coordinate with Windstream to create custom ordering and upfitting templates.
- Coordinate title, registration, and insurance process necessary to comply with jurisdictional requirements. The Manufacturers Statement of Origin (MSO) as well as all necessary paperwork is mailed to the dealer as the vehicle is shipped to the dealer.
- Manage and report delays associated with the manufacturer and/or upfitter. The Status Team
  monitors vehicle orders from order received at Contractor through delivery to the dealer/upfitter.
  When the vehicle moves through the motor company/upfitter build cycle, specific follow up time
  criteria is applied through exception reporting.
- Provide accurate custom vehicle profiles and price and spec Vehicles for order placement.
- Notify Windstream of motor company specification changes that impact their custom profiles.
- Locate and offer out of dealer stock vehicles within 48 hours of request.
- Purchase out of stock vehicle within 24 hours of Windstream's acceptance.
- Provide temporary tags for out of stock vehicles within 24 hours of request.
- Activate out of stock billing within ten (10) business days of delivery date of vehicle to end destination.

#### 7.3.2. Windstream responsibilities:

- Ensure all driver/manager information is current and accurate for prompt, error-free vehicle delivery.
- Allow Contractor to utilize the Contractor-established dealer network.
- Submit orders through Contractor electronic order methods or prescribed forms and/or formats with all required information.
- Prior to authorizing your vehicle profiles or placing orders, thoroughly review all vehicle and upfitting
  specifications, if applicable, to ensure the order being placed meets your business requirements.

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- Immediately contact your NVAC if you require specification changes to your vehicle profiles.
- Prior to order placement, notify Contractor of your motor company incentive and/or bid assistance code requirements.
- Review order acknowledgments immediately upon receipt and notify Contractor of any issues/discrepancies.
- Complete motor company RFPs prior to requesting custom vehicle profile setup.
- Provide delivery time frame for out of stock vehicles.
- Provide timely decisions on out of stock vehicle offers.
- In the event a vehicle, or any upfitting, is requisitioned or ordered by the Contractor, Windstream shall be responsible to take delivery of the vehicle, or any upfitting, and pay the purchase price, any dealer fees, Title or Registration fees, any sales or use tax and any fee incurred by Contractor related to such order.

#### 7.3.3. Driver/manager responsibilities:

- Prior to taking delivery of a new vehicle, thoroughly inspect the vehicle by comparing the driver/manager acknowledgment to the actual vehicle features.
- Do not request that the dealer install additional equipment on your new vehicle without prior company approval.

### 8. Used Vehicle Sales:

# 8.1. Service standards:

8.1.1. Consultation:

- Contractor will consult with Windstream representative to develop comprehensive key fleet policies, including replacement timing and marketing strategies.
- Provide consulting and recommendations regarding the resale channels most appropriate for your vehicles.
- Your PHH Account Team supported by the PHH Business Intelligence Solutions organization will
  provide specific consultation to integrate with your fleet management objectives specific to the sale of
  used vehicles.

#### 8.1.2. Administration:

- Proactively communicate market conditions and marketing recommendations.
- Manage and document used vehicle sales performance
- Select the most beneficial marketing channel based on all Windstream objectives

#### 8.1.3. Windstream objectives:

- Support and maintain driver productivity:
  - Contractor will facilitate sale of used vehicle to employee with minimal driver involvement
  - Contractor will coordinate the pick-up of the used vehicle not sold to employee with minimal driver involvement.
- Control depreciation costs of Windstream's fleet vehicles:
  - Contractor will market your used vehicles for the highest possible price, in the shortest practical time, providing full and complete documentation of the process.

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### 8.2. Responsibilities:

#### 8.2.1. Contractor responsibilities:

- Contractor will comply with Windstream Used Vehicle Sales Policy
- Comply with federal and jurisdictional regulations governing sale of vehicles
- Contractor will maintain all necessary facilities to fully comply with the performance requirements
  outlined under "Service Standards"
- Your PHH Arval Team will contact a Windstream representative to make recommendations maximizing value of the used vehicle
- Provide comprehensive reporting and policy consultation as required by Windstream
- Provide transaction information via PHH InterActive®, near real-time recording of Used Vehicle Sales transactions.

#### 8.2.2. Windstream responsibilities:

- Coordinate with Contractor to develop Used Vehicle Sales policy
- Provide Contractor with current inventory data if necessary
- Communicate with drivers to ensure compliance to Windstream Used Vehicle Sales Policy, i.e.:
  - Employee sales policy
- Provide Contractor with titles for non-Contractor leased vehicles or company-owned
- Provide insurance (or the risk of loss or liability will remain with Windstream, in the case of selfinsurance) for each vehicle that Contractor is requested to manage the sale of under this SOW, or the Agreement, until the vehicle is surrendered to Contractor or Contractor's representative.

#### 9. Title Management:

#### 9.1. Service standards:

#### 9.1.1. Consultation:

Contractor will handle complete title services from time of delivery to sale of the vehicle.

#### 9.1.2. Administration:

- Contractor's team of experts will reliably maintain and store vehicle titles. This provides timely
  turnaround for title changes, ensures correct titles for every vehicle on inventory, eliminates hassle at
  time of retitling or sale of the vehicle, and safeguards and organizes titles.
- Titles are secured in Contractor's fire proof vault.
- Titles will be imaged and available 7x24 through Contractor.
- There will be no fees associated with implementation or storage of the titles. If the contract between Windstream and Contractor terminates, Windstream will be responsible to pay PHH \$1.00 per title for each title retrieved and mailed back to Windstream.
- During the initial storing of all Windstream's titles if there are missing titles and Windstream requires Contractor to obtain a duplicate, Contractor will apply for the title on Windstream's behalf and a \$40.00 fee will apply.

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- For titles Windstream orders through contractor if the title goes to an in-state Windstream address, Contractor will send a letter to that address and request that the title be sent to Contractor for storage. If there is no response from Windstream, Contractor will order a duplicate and a \$40,00 fee will apply. If Windstream responds that a title was never received the title Contractor will obtain at no cost to Windstream.
- If any of the titles are lost while in Contractor's possession and a duplicate title is requested there will be no cost to Windstream.

# Service tracking and reporting:

PHH InterActive provides 130 standard reports in these categories: Accident Management, Billing, Expenses, Fleet Administration, FleetSense, Fuel, Inventory, Maintenance, Ordering and Delivery, PHH Onboard, Registration/License Renewal, Rental Management, Replacement Report, Service Card, Title and Registration, Used Vehicles, and Warranty. Reports can be generated at scheduled intervals and based on parameters you set.

PHH InterActive Dashboard will provide Windstream with access to summary information on key fleet operating components for tracking trends, preparing management reports, and monitoring fleet costs. Dashboard includes summary data on billing, inventory, fuel purchase, vehicle order and delivery, used vehicle sales, accidents, and maintenance.

Your PHH Account team will work with you to create a Fleet Information Plan to identify the specific reports that meet your needs.

If Windstream requests a customized report that would cause Windstream to incur charges, Contractor will need to quote that fee and have Windstream approval before the customization occurs. Fee will be based on contractor hours and will range between \$90 and \$110 per hour.

#### 10.1. PHH InterActive reports:

Following is a list of reports currently available in the PHH InterActive Report Catalog:

#### Accident Management

Accident Data Download Cost Savings Report Accident Download with Detailed Accident Description Accident Details Claims Recovery – Pending Claims Recovery - Recoverable Files Closed Without Recovery Claims Recovery - Collected/Closed Driver/manager Details Monthly Summary Rate per Million Miles

#### Billing

Billing Summary Unit Billing History Report Traffic & Parking Violations Unit Detail Amounts by Charge Category/Charge Code Description Five Year Detailed Projection of Bental Annual Lease Value Report Annual Lease Value Report - All Active Units During Year Rental Revenue by State Charge Summary by Charge Category/Charge Code Description Count of Leased Units by Invoice Date Traffic and Parking Violations Letter to Driver/manager New Units Added to Invoice Date(s) Prompt Pay Tire Discount Report One Year Projection of Rental Five Year Projection of Rental Inventory Purchase Order Summary

#### Expenses

Fleet Performance Report Fleet Performance Summary Mileage and Expense Record Odometer Exception Report

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Overdue Driver/manager Reporting Exceptions VER Reported Business and Personal Miles Summary Depreciation Analysis by Sale Type

#### **FleetGard Maintenance**

FleetGard Driver/manager Participation Report FleetGard Preventive Maintenance Exception Report FleetGard Savings Report Card FleetGard Out of Network Fees FleetGard Driver/manager Zero Use Report

#### FleetSense

Summary Depreciation Analysis by Sale Type FleetSense Projected Odometer Report FleetSense Composites Fleet Cost Management Report and Fleet Cost Prior Year Comparison

#### Fuel

Detailed Fuel Charges Fuel MPG Report Fuel Driver/manager Zero Use Report Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Current Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Current Vicharge By' with Multiple Fuel Purchases in One Day High Octane Fuel Purchases Current High Octane Fuel Purchases Units with Multiple Fuel Purchases in One Day Current - Units with Multiple Fuel Purchases in One Day Fuel Type Analysis Summary of Fuel Charges by Unit

Summary of Fuel Charges by Unit Fuel Supplier Analysis Fuel Summary Analysis by Breakdown

#### Fuel-Onsite

Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units Current Fuel/Non-Fuel Charges Over Amount and/or Gallons for One or All Units

Units with Multiple Fuel Purchases in One Day Current - Units with Multiple Fuel Purchases in One Day

Current 'Charge By' with Multiple Fuel Purchases in One Day

Fuel Type Analysis - Retail Only Summary of Fuel Charges By Unit Fuel Supplier Analysis - Retail Only Current High Octane Fuel Purchases - Retail Only

#### Inventory

Inventory Report by Status Codes Active Driver/managers/managers with No Units Unassigned Units for Status Codes Leased and Company-Owned Inventory Counts by Modei

Historical Active Unit Counts

Active Driver/managers/managers with Assigned Unit Data

Breakdown Report Inventory Report by State for Status Codes -Summary/Detail Unit Breakdown Not Equal to Driver/manager Breakdown for Status Codes Active Leased Units with Rental Amounts

#### **Ordering and Delivery**

Order Status Report Order Acknowledgements Order Status Report with Upfitting Information by Date Model Year Order Status Report by Manufacturer New Unit Notice Vehicle Selector Trends/Factory Order vs. Non-Factory Order - Summary or Detail Order Status Report with Upfitting Information

### PHH Onboard

Idle Exception Report Stop Detail Report Non-Reporting Report Speed Exception Report (Detail or Summary) **Fuel Efficiency Report** Hours Worked Report Stop Summary Report Unauthorized Use Report Landmark Visit Report Onboard Inventory Report Fuel Purchased Versus Consumed Location Detail Report Driver/manager Productivity Report Vehicle Utilization Report Begin and End of Day Violation Report Vehicle Operating Hours by Time of Day **Onboard Alert Status** Alert Status Report

#### **Registration Renewal**

Renewal Status Registrations Not Renewed by PHH Missing Expiration Date Renewal Forecast Second Request For Prerequisites Required For Renewal

#### **Rental Management**

Unmanaged Rental Report Managed Rental Report

#### **Replacement Planning**

Replacement Report

#### Service Card

Active and Ordered Inventory Report with Service Card and Driver/manager/Vehicle Information Active Service Cards Not Used Since/Never Used Active Units Without Active Service Cards Active Units with Multiple Active Service Cards

#### **Title and Registration**

Annual Insurance Report State Transfer Report

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New/Sold Units for Insurance Cards Tag Expiration Report Titles in House Driver/manager State Not Equal To Title State Company Owned Inventory for Title Audit

#### **Used Vehicles**

Value Buy Quotes Depreciation Analysis (For All Contract Types) Depreciation Analysis Sold Unit Notices Sale Event Data for Units in Surplus & Traded Sale Status

#### Vehicle Maintenance

Maintenance Repairs Over Amount Savings Report Card By Repair Date VMA Lifetime History Summary for All Vehicles VMA History Summary for All Vehicles by Repair Date Maintenance Transactions by ATA Code Supplier and Maintenance Detail for Out of Network Fees Maintenance by Mileage Band **Glass Repairs** Out of Network Fees VMA Preventive Maintenance Exceptions VMA Lifetime History Detail for All Vehicles VMA Driver/manager Participation Report VMA History Detail for All Vehicles by Repair Date VMA Driver/manager Zero Use Report VMA History Detail for One Unit Network Utilization for Maintenance Services Onsite VMA History Detail for All Vehicles by Repair Date In-Network VMA Suppliers Onsite VMA History Detall for All Vehicles Onsite Maintenance Transactions by ATA Code Vehicle Savings History

#### Warranty

Warranty Recovery - Closed Claims

#### 10. Period of Performance

#### 10.1 Term.

The date of commencement of this SOW shall be the Effective Date and shall continue thereafter indefinitely until terminated by either Contractor or Windstream with prior sixty (60) day written notification of intent to terminate, and the following Transitional Service Obligation will apply or in the event of default by Windstream pursuant to terms of the Agreement. If modifications need to be made to the SOW, then an Amendment will be done and agreed upon by both parties.

#### 10.2 Transitional Service Obligation.

In the event that this SOW is terminated in accordance with the Agreement or SOW, and Windstream notifies Contractor in writing that a successor has been selected or is in the process of being selected by Windstream, the Contractor will continue to provide all or any part of the Services provided under this SOW prior to the effective time of such termination and will provide assistance for the transition of such services to a new provider as provided in this SOW. Transitional services will be provided by the Contractor, as may be reasonably requested by Windstream, for up to ninety (90) days ("Transitional Service Period"), effective on the last day following the expiration of the notice period specified under Period of Performance of the SOW with no additional fees. Windstream may request in writing that the Contractor discontinue all or any part of the Transitional Services within the Transitional Services Period upon reasonable notice.

#### 11. Review

Formal reviews of all Contractor services will be held on an annual basis at a time and location determined by Windstream and your PHH Arval Account Team. Periodic reviews may be scheduled as necessary.

Quarterly Reviews for Vehicle Accident Services will be conducted and may be changed at Windstream's discretion as necessary by Windstream's Risk Management Contact.

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Your business review will be conducted by your Account Executive and will include a comprehensive update of your fleet program, progress toward current initiatives, and discussion of future objectives and opportunities aligned with your overall company goals. Performance metrics will be reviewed in the form of a scorecard.

### 12. Pricing

See Exhibit A for Pricing.

Windstream acknowledges that charges included in the pricing may include an amount that Contractor retains for rebillers' services rendered and volume discounts received from repair facilities and service providers.

### 13. Point of Contacts (POC)

Names/telephone numbers/email addresses of POCs:

Windstream:

- 1<sup>at</sup> POC Brock Vest (501) 748-5406 Brock.Vest@windstream.com
- 2<sup>nd</sup> POC Charles Neal (501) 748-5016 Charles.Neal@windstream.com

Risk Management POC

Dan Wood (501) 748-7560 or cell (501) 590-2280 Daniel.Wood@windstream.com

#### 14. Notices

Addresses and designees for notices:

Windstream:

As per Section 9.2 of Agreement.

To Contractor:

Tina Orwick 940 Ridgebrook Rd Sparks MD 21152-9390

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#### 15. Payments/Invoicing

Payments of any invoice by Windstream shall be made after Windstream Accounts Payable receipt of a complete and accurate invoice with payment terms of Net 30. Windstream will not be responsible for any invoices that are submitted for services rendered six month or older and then billed to Windstream. A separate monthly invoice will need to be made for Fuel, New Vehicle Tax and Registration, and another invoice with all other pass through cost and fees. During implementation, Windstream will outline all information required on invoices in order to process for payment. If a new vehicle is purchased through Contractor, a purchase order will be issued; a VIN number for the vehicle will be required for purchase order processing.

Windstream will be responsible for the payment of all third party expenses, fees, costs, taxes and charges incurred by Contractor on Windstream's behalf in providing services under this SOW or the Agreement.

A one-and-one-half (1-1/2%) late payment charge will be applied for each month or fraction of a month that any amount is not paid by the due date, plus reasonable attorneys' fees incurred by Contractor for amounts placed with an outside entity for collection provided that such amounts have been outstanding for one hundred twenty (120) days.

Invoices are to be submitted via First Class mail to:

Windstream Accounts Payable Position # C00085574 P.O. Box 18313 Little Rock, AR 72222

OR

The Preferred Method:

Involces may be submitted electronically via email to Corp. Vendor, Involces@windstream.com.

Note: Please ensure this above address, and position #'s are written on each invoice and statement submitted for payment. Risk Management and Human Resources Invoices shall be setup Independently and shall not be combined on invoices.

#### 16. Additional terms and conditions, if any:

This SOW may be executed in one or more counterparts, and if in more than one counterpart, each, when taken together, shall constitute one and the same instrument. Signatures on this SOW which are exchanged by facsimile or other electronic means are true and valid signatures for all purposes hereunder and shall bind the Parties to the same extent as original signatures.

IN WITNESS WHEREOF, the Parties hereto have caused this SOW to be executed by their respective authorized representatives effective as of the date last written below.

By:

#### Windstream Communications, Inc.

### PHH VEHICLE MANAGEMENT SERVICES, LLC

By:

Name:

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Name:

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Title:

Date:

Title:

Date:

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# EXHIBIT B

Vehicle Lease

35501141107(10)7010

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# EXHIBIT B

Vehicle Lease

11/61/0013103/2011

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#### MOTOR VEHICLE FLEET OPEN-END LEASE AGREEMENT

#### LEASE NO(S). 0113\_

THIS MOTOR VEHICLE FLEET OPEN-END LEASE AGREEMENT, dated as of 1/27, 2014 ("this Agreement"), is entered into by and between D.L. Peterson Trust, a Delaware Business Trust ("Lessor"), and WINDSTREAM COMMUNICATIONS, INC., with offices at 4001 RODNEY PARHAM ROAD LITTLE ROCK AR 72212 ("the Lessec").

IN CONSIDERATION of the premises and the mutual covenants and conditions contained in this Agreement and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Lessor and the Lessee, each intending to be legally bound hereby, agree as follows:

#### Lease of Motor Vehicles.

(a) Subject to the terms and conditions of this Agreement, Lessor agrees to lease to the Lessee, and the Lessee agrees to lease from Lessor, all of the cars, trucks, truck chassis, truck bodies, truck tractors, truck trailers, and other motor vehicles (each, "a Vehicle" or "the Vehicle," and collectively, "the Vehicles") that the Lessee from time to time requisitions from Lessor and that Lessor from time to time agrees to lease to the Lessee under this Agreement. Lessor shall be responsible for obtaining and making available to designated representatives of the Lessee the Vehicles from time to time agreed to be leased as provided in this Section 1. Lessor shall not be liable to the Lessee in the event of Lessor's inability to obtain any of the Vehicles with the exercise of reasonable diligence. Neither Lessor nor the Lessee shall be obligated to lease any minimum number of Vehicles; however, once a Vehicle is requisitioned from Lessor by the Lessee, the Lessee shall be obligated to lease the Vehicle under this Agreement. Lessor may choose to cancel any Vehicle requisition submitted pursuant to this Agreement at any time prior to delivery of the Vehicle to the Lessee or the Lessee's representative.

(b) Lessor shall be the sole legal and equitable owner of the Vehicles. The Lessee shall have no legal or equitable interest in the Vehicles or the proceeds of sale of the Vehicles except its interest as Lessee of the Vehicles as specifically set forth in this Agreement.

(c) The Vehicles shall be titled in the name of Lessor or such other name as Lessor or the trustee of Lessor may designate from time to time. The certificates of title for the Vehicles may note as lienholder Lessor, Raven Funding LLC, Chesapeake Funding LLC or such other party as Lessor or the trustee of Lessor may designate from time to time.

(d) From time to time, the Lessee may request in writing that Lessor issue additional Lease Numbers in order to facilitate Lessee's identification and administration of this Agreement. In such event, any Vehicles ordered or leased by Lessor to or for the Lessee and identified by such additional Lease Numbers shall be governed by and subject to the terms and conditions of this Agreement the same as if these Vehicles had been identified by the original Lease Number.

(e) Lessor and the Lessee characterize this Agreement as a lease for federal and state income tax purposes. Lessor and the Lessee agree that Lessor is the only party entitled to claim income tax deductions for asset cost recovery, or depreciation, and investment tax credits, if any, with respect to the Vehicles, under the Internal Revenue Code of 1986 and applicable state laws, as amended from time to time.

(f) Lessee acknowledges that it is responsible for its own determination of the proper lease term period for purposes of its SFAS 13 or similar analysis.

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#### Lease Term and Depreciation Term.

(a) The lease term for a Vehicle shall commence on the date that the Lessee or its representative takes possession of the Vehicle ("Acceptance") and shall continue thereafter, except in the event of the loss, or damage beyond repair, of the Vehicle (a "Casualty Vehicle"), for a minimum term of 367 days. After the minimum term, the lease term may be continued at the Lessee's election for successive monthly renewal periods until the end of the maximum lease term (the "Maximum Lease Term") reflected in the Vehicle's New Unit Notice ("NUN") and made part of this Agreement, and the Vehicle is returned to Lessor or its representative pursuant to Section 8 of this Agreement. For purposes of this Agreement, including the Vehicle's NUN, the Maximum Lease Term may also be referred to as the Lease Term or Depreciation Term.

(b) The Lessee shall designate each of the Vehicles to be a 24-month, 33-month, 36-month, 45month, 48-month, 50-month, 55-month, 60-month or 84-month Vehicle (or such other designations as the parties hereto may make by amendment of this Agreement). Such designation (i) shall be known as the Depreciation Term for a Vehicle, (ii) shall be made by the Lessee on a requisition form or by an alternative method acceptable to Lessor in advance of the Acceptance of the Vehicle, and (iii) once made as to the Vehicle, may not be changed without the prior written consent of Lessor.

#### Use of Vehicles.

(a) The Lessee shall maintain the Vehicles in good condition and repair, ordinary wear and tear excepted. The Lessee shall use or permit the use of the Vehicles in its trade or business and only for lawful purposes within the United States and for occasional trips to Canada and Mexico, but in no event shall a Vehicle be used for the transportation for hire of goods or passengers, for towing any property other than in accordance with the Vehicle manufacturer's specifications, or for transporting explosive, radioactive, flammable, or hazardous materials. The Lessee shall comply, and cause all persons operating the Vehicles to comply, with (i) all applicable requirements of law relating to the registration, leasing, insurance, use, and operation of the Vehicles, including operators' licensing requirements, and (ii) all conditions of the policies of insurance on the Vehicles. At all times, the Lessee shall supply Lessor with the name and address of representatives to whom the Vehicles are assigned.

(b) Notwithstanding the above, Lessor reserves the right to inspect the Vehicles at anytime during normal daylight business hours upon reasonable notice of its intent to do so. The Lessee shall furnish information to Lessor as to where the Vehicles may be inspected.

4. Sublease or Assignment. THE LESSEE SHALL NOT SUBLEASE ANY OF THE VEHICLES. THE LESSEE SHALL NOT ASSIGN ITS INTEREST IN THIS LEASE, EXCEPT WITH THE PRIOR WRITTEN CONSENT OF THE LESSOR. The Lessee may have any of the Vehicles delivered to a subsidiary company of the Lessee, but such arrangement shall in no way alter the Lessee's responsibilities under this Agreement with respect to the Vehicles.

5. Upfitting, Carrying Cost, and Disclaimer of Warranties,

#### (a) Upfitting

(i) Lessee may request that Lessor have a Vehicle upfitted with equipment or other tangible property prior to or after Acceptance. At the request of Lessee, Lessor may arrange for the Vehicle to be delivered to an upfit vendor chosen by Lessee. Lessor shall pay when due all upfit vendor invoices for such Vehicle as soon as practicable after receipt by Lessor and in accordance with its payment terms. All such equipment or other tangible property shall become a part of the Vehicle leased hereunder.

(ii) In addition, for any upfitting, the Lessee and any other Debtor (defined for the purposes herein as a permissive user as set forth in Section 4 herein) hereby appoints Lessor as its duly authorized agent and attorney in fact for and on behalf of Lessee in all matters relating to the preparation, execution and filing of such UCC financing and termination statements to evidence the ownership by Lessor of all upfitting leased hereunder. This power granted includes the power for Lessor to appoint additional attorneys in fact on behalf of Lessee for the limited purposes herein specified and for the revocation of such appointments

#### PHH CONFIDENTIAL AND PROPRIETARY

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Lessee agrees to reimburse Lesser for the expenses including overnight courier expenses incurred in filing any UCC Financing Statements, obtaining Certificates of Good Standing, Articles of Incorporation or Organization and other filings related to the Lessee's legal creation and conducting lien searches and pay any applicable administration fees. Lessee agrees to execute any additional documents, instruments and assurances and take such further action as Lessor may from time to time reasonably request in order to more effectively carry out the purpose of this section and to protect the rights and remedies of Lessor hereunder.

(b) Carrying Costs. Lessee is responsible for interim interest on Vehicle Costs (as defined below) for each invoice paid from the date of payment by Lessor ("Invoice Payment Date") through the date of Acceptance of the Vehicle by the Lessee or its representative ("Carrying Costs").

(i) Capitalized Costs. Lessor shall pay the total of all amounts required to be paid to manufacturers, dealers, and vendors in connection with the purchase, upfitting, storage and delivery of the Vehicle and for all expenses, fees and taxes including those related to the titling, licensing, and registration of the Vehicle ("Vehicle Costs"). The total of all such amounts paid, plus Carrying Costs, shall be used as the basis for determining the rental payable for the Vehicle and shall be referred to as the "Capitalized Cost."

(ii) Upfitted Vehicles. Carrying Costs will be assessed for all upfitting invoice amounts paid by Lessor as part of the Vehicle Costs from the relevant Invoice Payment Date for the upfitting until Acceptance.

(iii) Computation of Carrying Costs. Carrying Costs for each Vehicle shall be calculated on a per diem basis (365-day-year) at the rate of 100% of the Prime Interest Rate defined as the Federal Reserve H.15 Statistical Release prime interest rate (the "Prime Interest Rate") in effect as of the last business day of the month proceeding the month of the Invoice Payment Date. The Prime Interest Rate shall be adjusted upward or downward on the last day of each subsequent month as the Prime Interest Rate changes. Carrying Costs for each Vehicle leased pursuant to this Agreement shall be included in the Capitalized Cost for such Vehicle.

(iv) Lessor shall not charge Lessee Carrying Costs on any invoice if the period from Invoice Payment Date to Acceptance for that invoice is less than sixteen (16) days.

(c) Disclaimer of Warranty. Lessor hereby assigns, and will otherwise make available to the Lessee, all of Lessor's rights under the manufacturers' warranties of the Vehicles. Acceptance of delivery of a Vehicle by the Lessee's representative shall constitute the Lessee's acknowledgment that (i) the Vehicle is the make and model, and is equipped, as specified by the Lessee, (ii) the Vehicle is an authorized addition under this Agreement, and (iii) LESSOR HAS MADE NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE VEHICLE, AND THERE IS NO IMPLIED WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL LESSOR BE LIABLE FOR CONSEQUENTIAL, SPECIAL, OR INCIDENTAL DAMAGES.

#### Rental and Rental Term.

(a) Rental and other charges related to the Vehicles shall be billed by Lessor monthly in advance of the month for which they are due and paid by the Lessee to Lessor by the first calendar day of such month. The foregoing payments by the Lessee shall be made by check or electronic funds transfer to an account designated by Lessor. Lessee's obligation to pay rental and other charges shall be absolute and unconditional and shall not be subject to any claim, defense, or setoff whatsoever. Rental charges shall be determined by reference to the rates in effect at the time of the Lessee's Acceptance of a Vehicle, reflected in the Vehicle's NUN and made part of this Agreement, which rates are expressed as a percentage of the Capitalized Cost of the Vehicle. Such rental rates shall include a percentage factor, known as the Depreciation Rent Factor, of 4.17%, 3.04%, 2.78%, 2.50%, 2.25%, 2.09%, 2.00%, 1.82% 1.67% or 1.20% in the case of 24, 33, 36, 40, 45, 48, 50, 55, 60 or 84 month Vehicles respectively. That portion of the Lessee's monthly rental comprising the applicable Depreciation Rent Factor times the Capitalized Cost of the Vehicles shall be known as Depreciation Rent. The aggregate amount of all Depreciation Rent paid during the rental term of a Vehicle shall be known as the Accumulated Depreciation Rent.

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(b) Rental and the other charges related to the Vehicles shall be subject to a late-payment charge to be paid by the Lessee to Lessor in the amount of one and one-half percent (1-1/2%) per month, or fraction of a month, for any amount not received by Lessor by the thirtieth (30) calendar day of the month for which such amount is due. This reference to a late-payment charge does not alter the Lessee's obligation to pay all rental and other charges related to the Vehicles by the first calendar day of the month for which they are due.

The rental term for a Vehicle shall commence on the first (1st) calendar day of the month after the (C) Vehicle is accepted by the Lessee's representative. Lessee agrees that from the date the Vehicle is accepted by the Lessee's representative until the beginning of the rental term, Lessee shall pay a fee equal to the monthly rental charge for such Vehicle pro-rated on a daily basis based on the actual number of days in the month. The rental term for a Vehicle shall end on the last calendar day of the month preceding the month in which the Vehicle is sold and final settlement for the Vehicle is made pursuant to Section 8. Except with regard to Vehicles for which there is no remaining Depreciation Rent due to the fact that such Vehicle's Capitalized Cost has been reduced to zero (for which a "thereafter fee" of \$25.00 per Vehicle per month will be charged pursuant to the terms set forth herein and as set forth on the applicable NUN), Lessee agrees that from the end of the rental term for each Vehicle until the date the Vehicle is sold and final settlement for the Vehicle is made pursuant to Section 8, Lessee shall pay a fee equal to the monthly rental charge based upon the previous rental month for such Vehicle, pro-rated on a daily basis based on the actual number of days in the month ("Back End Interim Rent"). The foregoing notwithstanding, for cars, vans, light-duty trucks and medium-duty trucks that do not have electronic titles, Back End Interim Rent will be charged for not more than thirty (30) days from the date that the Vehicle is in the possession of Lessor's selected remarketing supplier and the title is available for transfer. For cars, vans, light-duty trucks and medium-duty trucks that have electronic titles, Back End Interim Rent will be charged for not more than forty-five (45) days from the date that the Vehicle is in the possession of the Lessor's selected remarketing supplier and the title is available for transfer.

(d) The Lessee shall not prepay any rental for more than one (1) month in advance of its due date.

#### 7. Expenses, Fees, and Taxes.

The Lessee shall pay all costs, expenses, fees, and charges incurred in connection with the titling, registration and upfitting (if applicable) of the Vehicles and the use and operation of the Vehicles during their lease terms, including, but not limited to, fuel, lubricants, replacement parts and accessories, repairs, maintenance, storage, parking, tolls, fines, registration fees, license fees, tags, and all taxes whatsoever by whomsoever payable (except any tax measured by the net income of Lessor) on or relating to the Vehicles and their purchase, sale, rental, use, or operation. The Lessee shall reimburse Lessor the amount of any such costs, expenses, fees, charges, and taxes paid by Lessor, and pay the administration fees assessed by Lessor from time to time. It is the intent of this Agreement that Lessor shall receive the rental hereunder as a net return on the Vehicles.

#### 8. Sale of Vehicles.

(a) At anytime after the first 367 days of the rental term of a Vehicle that the Lessee (i) no longer intends to use or (ii) intends to purchase in accordance with the provisions of Section 8 (e), of this Agreement, the Lessee may (and at the end of the Maximum Lease Term, the Lessee shall) terminate the lease of the Vehicle. In such case, the Lessee shall notify Lessor and shall, at the Lessee's expense, surrender the Vehicle at a place that is mutually agreeable to the Lessee and Lessor. Any Vehicle, except a Casualty Vehicle, as defined in Section 2, that is not kept under lease for the minimum term of 367 days shall be subject to a penalty of an amount equal to the monthly rent for such Vehicle less the Depreciation Rent portion of such monthly rent for each month that the Vehicle is kept under lease less than 367 days. As soon as practicable, Lessor shall sell the Vehicle, subject to any applicable sale fees, to a purchaser selected by, or approved by, Lessor. The rental term for the Vehicle shall end as provided in Section 6. If rental charges are averaged over the rental term or another agreed period, and Lessee terminates the lease of a Vehicle prior to the expiration of such averaged period, Lessee agrees to pay Lessor the difference between the actual interest billed and simple interest.

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(b) Should the net resale proceeds exceed the difference between the Capitalized Cost and the Accumulated Depreciation Rent paid by the Lessee, Lessor shall credit the Lessee's account for such excess, or, at the Lessor's option, pay such excess to the Lessee.

Should the net resale proceeds be less than the difference between the Capitalized Cost and the (c) Accumulated Depreciation Rent paid by the Lessee, the Lessee shall pay such deficiency to Lessor; provided, however, that the Lessee shall not be liable to pay Lessor for that portion of any such deficiency caused by the net resale proceeds being less than sixteen percent (16%) of the fair market value of the Vehicle at the time of sale subject, however, to the operation of Section 8(d). For purposes of this Section 8(c), the "fair market value" of a Vehicle shall be its Capitalized Cost if the Vehicle is sold during the period from the beginning of the thirteenth (13th) through the end of the twenty-fourth (24th) month of its rental term. If the Vehicle is sold at anytime after the twenty-fourth (24th) month of its rental term, the "fair market value" shall be the fair market value of the Vehicle at the beginning of the monthly renewal period immediately preceding the date of sale. In determining a Vehicle's "fair market value," Lessor will first take into consideration factors including mileage; location; interior, exterior, and mechanical condition; status of glass and tires; and, overall filness of the vehicle for lawful operation on public roads. Lessor will then compare the Vehicle's overall condition with benchmark vehicle values based upon valuation data derived from third-party sources (currently including Black Book and actual auction results, though Lessor may in the future rely on alternate industry-standard resources in its sole discretion). The Vehicle's "fair market value" will be determined based upon this comparison.

(d) In the event that the net resale proceeds are less than the difference between the Capitalized Cost and the Accumulated Depreciation Rent paid by the Lessee because of damage or wear and tear to the Vehicle in excess of that which is ordinary, the Lessee shall pay Lessor the entire amount of such deficiency, and the limitation on the Lessee's obligation to pay the deficiency as set forth in Section 8(c) shall not apply.

(e) Subject to Lessor's right to approve Vehicle purchasers as set forth in Section 8(a) of this Agreement and provided that Lessee is not then in default under this Agreement, the Lessee shall have the option to purchase, or designate a purchaser for, a Vehicle leased pursuant to this Agreement at anytime after the first 367 days of the rental term of the Vehicle, upon payment to Lessor of an amount equal to the fair market value of the Vehicle, as determined by Lessor. This amount shall be deemed to be the net resale proceeds for the Vehicle. Notwithstanding any provision in this Agreement to the contrary, the rental term for a Vehicle sold in this manner shall continue until such payment is received by Lessor, and, further, the limitation on the Lessee's obligation to pay Lessor for any deficiency between the net resale proceeds and the difference between the Capitalized Cost and the Depreciation Rent paid by the Lessee as set forth in Section 8(c) shall not apply.

(f) Any adjustments between Lessor and the Lessee relating to the disposition of the Vehicles shall be reflected in a statement of final settlement to be rendered by Lessor to the Lessee.

9. Loss of or Damage to Vehicles. All risk of loss or damage to a Vehicle from whatever cause shall be assumed by the Lessee from the time of Acceptance of the Vehicle by the Lessee or the Lessee's representative until the time the Vehicle is surrendered to Lessor or Lessor's representative.

10. <u>Insurance</u>. The Lessee shall provide insurance for the use, operation, and possession of each of the Vehicles covering liability for bodily injury and property damage during the period from Acceptance of the Vehicle by the Lessee or its representative until the Vehicle is surrendered to Lessor or its representative. Such insurance policy, which shall be with a responsible insurance company acceptable to Lessor, shall name Lessor and PHH Vehicle Management Services, LLC, a Delaware limited liability company, doing business as PHH Arval, the servicer of this Agreement as provided herein (together with its successors or assigns as servicer on behalf of the Lessor, the "Servicer") (or such other entity as directed by Lessor from time to time) as additional insureds and loss payees, shall name Raven Funding LLC and Chesapcake Funding LLC as additional insureds and shall provide minimum coverages, acknowledged by such insurance company to be the primary coverage, of \$1,000,000 in combined single limits for bodily injury and property damage. The Lessee shall also provide collision and comprehensive insurance in accordance with this Section 10 covering loss or damage to the Vehicles in an amount not less than the actual cash value of each of the Vehicles, with a deductible not to exceed \$1,000. With Lessor's consent, the Lessee may self-insure for collision and comprehensive insurance coverage. The Lessee shall furnish Lessor with a certificate of insurance or other satisfactory evidence of the required insurance coverage. Lessor shall be under no duty to

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examine such certificate of insurance or other evidence or to advise the Lessee in the event its insurance is not in compliance with this Agreement.

11. Indemnification. Regardless of any insurance provided pursuant to Section 10, the Lessee shall at all times be liable to defend, indemnify, and save harmless Lessor, Servicer, Chesapeake Funding LLC, and Raven Funding LLC (and any other entity designated by Lessor for financing purposes from time to time) against all third party claims. losses and liabilities (including, without limitation, tort and strict products liability), damages, judgments, and all other legal proceedings of whatsoever kind or nature and all costs and expenses, including attorneys' fees, incurred in connection with, relating to, or arising out of the manufacturing, purchase, ownership, delivery, possession, use, operation, maintenance, repair or return of each of the Vehicles during the period from Acceptance of the Vehicle by the Lessee or its representative until the Vehicle is surrendered to Lessor or its representative including, without limitation: (a) claims for injury to or death of persons and for damage to property, and (b) claims relating to latent or other defects in the Vehicle. This indemnification obligation shall survive the surrender of the Vehicle and the termination of this Agreement.

#### 12. Defauit.

(a) In the event (i) the Lessee defaults in the payment of any rental or other amounts payable under this Agreement, or defaults in the performance of the covenants or obligations of the Lessee hereunder (other than a breach of the Watch List Section, wherein Lessor may terminate the lease immediately upon written notice) and should such default continue for a period of fifteen (15) days following receipt by the Lessee of written notice of default under this Agreement, (ii) there shall be filed by or against the Lessee any action under any provision of any state or federal law relating to insolvency or bankruptcy, and such action is not dismissed within sixty (60) days of the filing, (iii) a receiver or trustee shall be appointed for the Lessee's property, and such appointment is not withdrawn within sixty (60) days of the date of appointment, (iv) the Lessee makes an assignment for the benefit of creditors, or (v) the Lessee shall be in default in the payment or performance of any other indebtedness or obligation owed by the Lessee to Lessor or Servicer under any other agreement or instrument, then Lessor may terminate this Agreement, and thereupon, all of the rights of the Lessee under this Agreement and with respect to the Vehicles shall immediately terminate.

(b) In the event of such default and termination, the Vehicles shall be immediately surrendered to Lessor, and, if they are not, Lessor may repossess the Vehicles. Lessor may, but shall not be obligated to, sell any of the Vehicles at public or private sale or sales without notice to the Lessee at such price and upon such terms as it deems commercially reasonable. The rental term for each of the Vehicles so surrendered or repossessed shall terminate in accordance with the other provisions of this Agreement. Lessor may retain all rents, payments, and resale proceeds received, including any refunds and other sums, if any, otherwise payable to the Lessee under this Agreement to the extent necessary to pay Lessor all rentals and other amounts owed to Lessor under any of the provisions of this Agreement or any other agreement between the Lessee and Lessor or Servicer, together with costs and expenses, including attorneys' fees, incurred by Lessor in the enforcement of its rights and remedies under this or any other provision of this Agreement. In addition to all other rights or remedies hereunder, Lessor shall be entitled to recover from the Lessee all rentals and other amounts owed by the Lessee under this Agreement, whether arising before or after such default and termination.

#### 13. Assignment by Lessor.

Lessor may from time to time assign and/or grant a security interest in all or any part of its right, title, and interest in this Agreement, including all monies and claims for monies due and to become due to Lessor hereunder. The Lessee's obligation to pay such monies to the assignee and/or secured party, upon prior written notice to the Lessee by the assignee and/or secured party, shall be absolute and unconditional and shall not be subject to any claim, defense, or setoff whatsoever. The Lessee hereby agrees that it will not assert against any such assignee and/or secured party any claim, defense, or setoff it may have against Lessor or any other party, whether such claim, defense, or setoff shall have accrued or arisen before or after the Lessee shall have received such notice. This Agreement and any right, title, or interest of the Lessee created in the Vehicles shall be subject, and subordinate in all respects, to any and all security interests in the Vehicles heretofore or hereafter granted by Lessor to an assignee and/or secured party subject, however, to the Lessee's right of quiet enjoyment as set forth in Section 14 of this Agreement.

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14. <u>Quiet Enjoyment</u>. Notwithstanding any other provisions of this Agreement, the Lessee may retain possession and quiet enjoyment of each of the Vehicles until the expiration of the lease term of the Vehicle as long as the Lessee (i) makes due and timely payment of all rentals and other amounts due under this Agreement to Lessor or to any party to whom Lessor may assign or grant a security interest in this Agreement or the Vehicles, and (ii) performs all of its other covenants and obligations under this Agreement.

15. <u>Financials</u>. Within one hundred twenty (120) days after the last day of Lessee's fiscal year, the Lessee shall provide Lessor with a copy of the Lessee's audited financial statements upon request. The Lessee shall also provide Lessor with copies of such quarterly interim financial statements of the Lessee as Lessor may request. In lieu of such statements, for as long as the Lessee is required to file annual and quarterly financial reports on Forms 10K and 10Q with the United States Securities and Exchange Commission and Lessee's segmented financial information is disclosed in such reports, the reports as filed shall satisfy the financial statements provisions of this subsection for the entity so reporting.

#### 16. Regulations Affecting Leased Vehicles.

(a) Mileage/Odometer Disclosure - Federal law (and state law, if applicable) requires that the Lessee of a leased motor vehicle disclose the mileage of the Vehicle to Lessor in connection with the transfer of ownership of the Vehicle by Lessor. Failure to complete such disclosure or making a faise statement in the disclosure may result in fines and/or imprisonment.

(b) Greenhouse Gas Regulations: Certain states, such as California, may have additional requirements for the operation of certain types of vehicles or equipment in their state. The California Tractor-Trailer Greenhouse Gas Regulation requires (1) heavy-duty tractors that pull a 53-foot or longer box type trailer and (2) a 53-foot or longer box type trailers must be compliant with Sections 95300-95311, Title 17, of the California Code of Regulations, requiring low rolling resistance tires and aerodynamic technologies that are U.S. Environmental Protection Agency Verified SmartWay Technologies prior to current or future use in California. Lessee acknowledges and agrees that it is its responsibility to ensure compliance with the forgoing in the State of California, as well compliance with any similar law or regulation in each jurisdiction where required.

17. <u>Pricing Assumptions/Variance</u>. Lessee acknowledges and agrees that the fees and pricing structure agreed to between Lessor and Lessee (for vehicle leasing and other services) are based upon the assumptions set forth in the Pricing Assumptions Schedule attached hereto and made a part of this Agreement.

18. Notices. Any notice to be given hereunder by a party shall be in writing and delivered personally or by first class mail, postage prepaid, addressed as follows: in the case of Lessee, to the address as set forth in the first paragraph of this Agreement, in the case of Lessor, c/o PHH Vehicle Management Services, LLC, as Servicer, Regional Processing Center, 940 Ridgebrook Road, Sparks, Maryland 21152-9390, Attn: Legal Department, or to such other persons or addresses as may be designated in writing by the party to receive such notice.

19. <u>Entire Agreement</u>. This Agreement and the Schedules made a part of this Agreement contain the entire agreement and understanding of the parties with respect to the subject matter hereof and supersede all prior oral or written agreements and understandings related thereto.

20. Waivers. Modifications, Severability

- (a) No waiver, change, amendment, or modification of any of the provisions of this Agreement shall be binding unless made in writing and signed by the parties hereto.
- (b) Failure of either party at any time to require performance of any provision of this Agreement shall not affect the right at a later time to enforce the provision. In the event that any provision of this

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Agreement shall be held invalid, illegal, or unenforceable, such invalidity, illegality, or unenforceability shall not affect any other provisions of this Agreement.

21. <u>Binding Effect</u>. This Agreement shall be binding upon, and shall inure to the benefit of, the parties hereto and their respective permitted successors and assigns.

22. <u>Headings</u>. The headings of the Sections of this Agreement are inserted for the convenience of reference only and shall not be deemed to constitute a part hereof.

23. <u>Governing Law</u>. This Agreement shall be governed by, and construed in accordance with, the laws of the State of New York.

24. <u>Administration</u>. It is understood and agreed that Servicer will administer this Agreement and will perform the service functions herein provided to be performed by the Lessor.

25. <u>Nature of Agreement</u>. THE PARTIES INTEND THE LEASE OF VEHICLES HEREUNDER TO BE A TRUE LEASE PURSUANT TO MD. CODE ANN., TRANSP. LAW §13-211. Without prejudice to the intention of the parties that this Agreement be a lease, Lessee hereby grants Lessor a security interest in the Vehicles and all proceeds, accessions, documents, instruments, accounts, chattel paper, equipment and general intangibles related thereto to secure all obligations of Lessee to Lessor or Lessor's affiliates under this or any other agreement. A photocopy or other reproduction of this Agreement shall be sufficient as a financing statement.

26. <u>Watch Lists</u>. Lessee agrees that it is not now and will not in the future be listed on any watch list maintained by the U.S. Treasury Department and shall comply with the Patriot Act, international trade control and money laundering laws, as applicable.

27. Data. Lessor/Servicer shall have the right to use and market de-personalized statistical data collected in the provision of services to the Lessee with respect to the Vehicles.

IN WITNESS WHEREOF, Lessor and the Lessee have caused this Agreement to be executed and delivered by their respective duly authorized officers as of the date first above written.

D.L. PETERSON TRUST

WINDSTREAM COMMUNICATIONS, INC. Vice President of Procurement Print Name:

PHII Vehicle Management Services, LLC, a Delaware limited liability company, doing business as PHH Arval, hereby accepts the foregoing Agreement, as may be amended and/or supplemented from time to time, and agrees to perform the service functions therein as provided in Section 24.

SERVICER: PHH VEHICLE MANAGEMENT SERVICES, LLC

PHH CONFIDENTIAL AND PROPRIETARY

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15 22512 100	 Proof of Claim	Pg 55 of 59	
Client Name:	Windstream	n 7YrSwap	
Segment:	Traditional		

Segment: Payment Terms;	Traditional 30 Days				
	1000				
	Inventory	Annual Buy	Mos In Svc	Lease Term	Avg Cap Cost
Cars/Light Trucks	4,796	685	84	84	\$29,348
Medium/Heavy Duty Trucks	727	104	84	84	\$64,640
Equipment			-	~	\$0
TOTAL	5,523	789			
Motor Company Mix (Cars/Lights)					
GM	18%				
Ford	43%				
Chrysler	37%				
Other	2%				
Total	100%				
Factory Order %	100%				
		Medlum /			
	Cars/Lights	Heavy Trks			
VMA Units	5,876	625			
Monthly Billing	\$184.00				
National Account %	14%				
Dealer/Independent % Network	78%				
Dealer/Independent % Non-Network	8%				
Client Limit	\$2,000.00				
Driver Limit	\$100.00				
# of Contacts	1				
FleetGard Units					
Monthly Billing					
National Account %					
Dealer/Independent % Network					
Dealer/Independent % NonNetwork					
Fuel Units	4,813				
Monthly Billing	\$323.00				
Preferred Network %	1%				
Automotive Services Units	-				
Monthly Billing					
National Account %					
Dealer/Independent % Network					
Dealer/Independent % NonNetwork					
Open Network Maintenance Units					
Monthly Billing					
VER Units					
FleetSense Units	2				
Personal Use Taxable Benefit (PUTB) Units	1.1				
VAS Units	5,868	625			
Completed Repair %	60%	424			
Network Utilization %	50%				
Will PHH handle Subrogation?	Yes				
Reregistration Units	5.212				
FAS/Driver Response Units					
Driver Record Check Units					
Other Pricing Assumptions Schedule Information:	(m)				

 $X^{+}$ 

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#### \*\*\*\*\*\*

#### BUSINESS USE CERTIFICATION

To comply with the requirements of Section 7701(h)(2)(C) of the Internal Revenue Code of 1986, as amended from time to time, the Lessee makes the following certification and acknowledgement as a part of the foregoing Agreement.

1. The Lessee hereby certifies, under penalty of perjury, that the Lessee intends that more than 50 percent of the use of the Vehicles under the Agreement is to be in a trade or business of the Lessee;

2. The Lessee hereby acknowledges that in accordance with Section 1(e) of the Agreement it has been advised that it will not be treated as the owner of the Vehicles under the Agreement for federal income tax purposes.

IN WITNESS WHEREOF, the Lessee has caused this certification to be executed as of the date first above written.

#### WINDS'FREAM COMMUNICATIONS, INC.

By: Title:

LDS 8.29.13 2339845 LD2 MVFL-OP, back and interim rent, carrying costs Modified 3.11.13

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# EXHIBIT C

Statement of Account

35591191.07/10/2019

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CLIENT	INVOICE DATE	INVOICE/PAYMENT NUMBER	INVOICE	AMOUNT PAID/APPLIED	BALANCE	debit/credit	COMMENTS	TYPE	
NOMBER	DATE	NOMBER	AMOUNT	TAIDIATTEED		debit/ cicult	Contractors	intronee	÷
0113	05/22/18	OAC-A0011207903	(\$26.00)	\$0.00	(\$26.00)		PER KAREN		Pre-petition
0113	07/23/18	OAC-A11219942	(\$82,130.38)	\$0.00	(\$82,130.38)		06-2018 OVER		Pre-petition
0113	09/13/18	OAC-A0011230808	(\$33,816.05)	\$0.00	(\$33,816.05)		NO COLL RESP		Pre-petition
0113	10/17/18	OAC-A11236909	(\$389,226.31)	\$0.00	(\$389,226.31)		09/18 OVRPMT		Pre-petition
0113	12/03/18	DED-A11248189	\$21.09	\$0.00	\$21.09		PER THOMAS		Pre-petition
0113	01/01/19	0007345706	\$1,624,624.13	\$0.00	\$1,624,624.13			S	Pre-petition
0113	01/01/19	0007345706LC	\$34,544.55	\$0.00	\$34,544.55			S	Pre-petition
0113	01/01/19	0007347079	\$581,908.36	\$0.00	\$581,908.36			L	Pre-petition
0113	01/01/19	0007347079LC	\$8,549.55	\$0.00	\$8,549.55			- A -	Pre-petition
0113	01/08/19	OAC-A011255360	(\$20,000.00)	\$0.00	(\$20,000.00)		11/01/18		Pre-petition
0113	02/01/19	0007388858	\$1,517,178.71	\$0.00	\$1,517,178.71			S	Pre-petition
0113	02/01/19	0007388858LC	\$40,960.80	\$0.00	\$40,960.80			S	Pre-petition
0113	02/01/19	0007390121	\$597,660.68	\$85,380.10	\$512,280.58			L.	Pre-petition
0113	02/01/19	0007390121LC	\$10,240.86	\$0.00	\$10,240.86			L	Pre-petition
0113	03/01/19	0007433339	\$2,297,074.72	\$36,281.61	\$2,260,793.11			S	Pre-petition
0113	03/01/19	0007433339LC	\$39,017.80	\$0.00	\$39,017.80			S	Pre-petition
0113	03/01/19	0007434564	\$568,269.01	\$567,041.97	\$1,227.04			L	Pre-petition
0113	03/01/19	0007434564LC	\$10,452.27	\$0.00	\$10,452.27			L	Pre-petition
9915	01/25/18	OAC-A11182086	(\$130,515.09)	\$128,466.34	(\$2,048.75)		12/17 OVRPMN		Pre-petition
9915	06/08/18	OAC-A11212386	(\$18,282.24)	\$0.00	(\$18,282.24)		5/18 OVERPMT		Pre-petition
9915	10/26/18	OAC-A11238396	(\$58.00)	\$0.00	(\$58.00)		NO COLL RESP		Pre-petition
9915	11/01/18	0007263074	(\$8.00)	\$0.00	(\$8.00)			5	Pre-petition
9915	12/01/18	0007309629	\$264,213.50	\$0.00	\$264,213.50			L	Pre-petition
9915	12/01/18	0007309629LC	\$2,694.91	\$0.00	\$2,694.91			Ĺ	Pre-petition
9915	01/01/19	0007351820LC	\$0.06	\$0.00	\$0.06			S	Pre-petition
9915	01/01/19	0007351970	\$188,201.50	\$0.00	\$188,201.50			S	Pre-petition
9915	01/01/19	0007351970LC	\$3,731,15	\$0.00	\$3,731.15			S	Pre-petition
9915	01/01/19	0007353548	\$265,041.86	\$0.00	\$265,041.86			L	Pre-petition
9915	01/01/19	0007353548LC	\$3,705,45	\$0.00	\$3,705.45			L	Pre-petition
9915	01/04/19	OAC-A0011253735	(\$390,944.73)	\$0.00	(\$390,944.73)		NO COLL RESP		Pre-petition
9915	02/01/19	0007394747	\$217,198.25	\$0.00	\$217,198.25		and the second of	S	Pre-petition
9915	02/01/19	0007394747LC	\$4,369.19	\$0.00	\$4,369.19			S	Pre-petition

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9915	02/01/19	0007396142	\$416,896,59	\$59,556,66	\$357,339,93	1	Pre-petition
9915	02/01/19	0007396142LC	\$4,581.17	\$0.00	\$4,581.17	1	Pre-petition
9915	03/01/19	0007439561	\$288,885.78	\$7,495.11	\$281,390.67	S	Pre-petition
9915	03/01/19	0007439561LC	\$4,127.34	\$0.00	\$4,127,34	5	Pre-petition
9915	03/01/19	0007440813	\$317,392.82	\$313,083.43	\$4,309.39	Ľ	Pre-petition
9915	03/01/19	0007440813LC	\$6,744.07	\$0.00	\$6,744.07	L.	Pre-petition

\$7,312,906.83

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# EXHIBIT D

**Statement of Account** 

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# WINDSTREAM COMMUNICATIONS, LLC STATEMENT OF ACCOUNT

	Client	Invoice	Amount	Amount	Invoice	Due	
	Number	Number	Billed	Balance	Date	Date	
Pre-Petition	0113	DED-A11248189		\$21.09	Taken On	120318	
<b>Pre-Petition</b>	0113	OAC-A0011207903		(\$26.00)	Applied On	052218	
<b>Pre-Petition</b>	0113	OAC-A11219942		(\$82,130.38)	Applied On	072318	
<b>Pre-Petition</b>	0113	OAC-A0011230808		(\$33,816.05)	Applied On	091318	
Pre-Petition	0113	OAC-A11236909		(\$389,226.31)	Applied On	101718	
Pre-Petition	0113	OAC-A011255360		(\$20,000.00)	Applied On	010819	
Pre-Petition	0113	0007345706	\$1,624,624.13	\$1,624,624.13	013119	013119	
Pre-Petition	0113	0007345706LC	\$34,544.55	\$34,544.55	013119	013119	
Pre-Petition	0113	0007347079	\$581,908.36	\$581,908.36	013119	013119	
Pre-Petition	0113	0007347079LC	\$8,549.55	\$8,549.55	013119	013119	
Pre-Petition	0113	0007388858	\$1,517,178.71	\$1,517,178.71	020119	030319	
Pre-Petition	0113	0007388858LC	\$40,960.80	\$40,960.80	020119	030319	
Pre-Petition	0113	0007390121	\$597,660.68	\$512,280.58	020119	030319	
Pre-Petition	0113	000739012LC	\$10,240.86	\$10,240.86	020119	030319	
Pre-Petition	0113	0007433339	\$2,297,074.72	\$2,260,793.11	030119	033119	
Pre-Petition	0113	0007433339LC	\$39,017.80	\$39,017.80	030119	033119	
Pre-Petition	0113	0007434564	\$568,269.01	\$1,227.04	030119	033119	
Pre-Petition	0113	0007434564LC	\$10,452.27	\$10,452.27	030119	033119	
Pre-Petition	9915	OAC-A0011253735		(\$390,944.73)	Applied On	010419	
Pre-Petition	9915	OAC-A11182086		(\$2,048.75)	Applied On	012518	
Pre-Petition	9915	OAC-A11212386		(\$18,282.24)	Applied On	060818	
Pre-Petition	9915	OAC-A11238396		(\$58.00)	Applied On	102618	
Pre-Petition	9915	0007263074	(\$8.00)	(\$8.00)	110118	120118	
Pre-Petition	9915	0007309629	\$264,213.50	\$264,213.50	120118	123118	
Pre-Petition	9915	0007309629LC	\$2,694.91	\$2,694.91	120118	123118	
Pre-Petition	9915	0007351820LC	\$0.06	\$0.06	010119	013119	
Pre-Petition	9915	0007351970	\$188,201.50	\$188,201.50	010119	013119	
Pre-Petition	9915	0007351970LC	\$3,731.15	\$3,731.15	010119	013119	
Pre-Petition	9915	0007353548	\$265,041.86	\$265,041.86	010119	013119	

11/27/2019		19-22312-rdd Doc 2	267-4 Filed 07/02 Statement of A	2/20 Entered ( Account Pg 3		53:22 Exhibit	D -
Pre-Petition	9915	0007353548LC	\$3,705.45	\$3,705.45	010119	013119	
Pre-Petition	9915	0007394747	\$217,198.25	\$217,198.25	020119	030319	
Pre-Petition	9915	0007394747LC	\$4,369.19	\$4,369.19	020119	030319	
Pre-Petition	9915	0007396142	\$357,339.93	\$357,339.93	020119	030319	
Pre-Petition	9915	0007396142LC	\$4,581.17	\$4,581.17	020119	030319	
Pre-Petition	9915	0007439561	\$281,390.67	\$281,390.67	030119	033119	
Pre-Petition	9915	0007439561LC	\$4,127.34	\$4,127.34	030119	033119	
Pre-Petition	9915	0007440813	\$4,309.39	\$4,309.39	030119	033119	
Pre-Petition	9915	0007440813LC	\$6,744.07	\$6,744.07	030119	033119	
Pre-Petition	9915	0007974553		\$256.27	020120	030220	
	Totals		\$8,938,121.88	\$7,313,163.10			
Pre -Petition Total				\$7,313,163.10			
Post-Petition	0113	0007525078	\$576,344.56	\$1,000.00	050119	053119	
Post-Petition	0113	0007665942	\$559,799.15	\$40.00	080119	083119	
Post-Petition	0113	0008161351	\$18,612.20	\$18,612.20	5/22/2020	6/21/2020	
Post-Petition	0113	0008228405	\$1,581,184.76	\$1,581,184.76	7/1/2020	7/31/2020	
Post-Petition	0113	0008229584	\$559,935.54	\$559,935.54	7/1/2020	7/31/2020	
Post-Petition	9915	0008235492		257,078.50	7/1/2020	7/31/2020	
Post-Petition	9915	0008235541		328,056.06	7/1/2020	7/31/2020	
	Totals		\$3,295,876.21	\$2,745,907.06			
Post-Petition total				\$2,745,907.06			
Legal Fees & Expen	ses			\$0.00			
				\$10,059,070.16 1	otal amount du	ie	
			_	\$2,726,254.86 J	uly invoices		
				\$7,332,815.30 T	otal excluding J	uly invoices	

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UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK		
	<u> </u>	
	:	
In re	:	Chapter 11
	:	
WINDSTREAM HOLDINGS, INC., et al.,	:	Case No. 19–22312 (RDD)
	:	
Debtors.	:	Jointly Administered
	<u> </u>	-

# **CERTIFICATE OF SERVICE**

I, John D. Demmy, hereby certify that on July 2, 2020, I caused a copy of the foregoing *Statement of Cure Claim of Element Fleet Corporation in Accordance With the Terms of the Confirmation Order* to be served electronically with the Court and served through the Court's CM/ECF system upon all registered electronic filers appearing in this case who consented to electronic service and on the parties on the attached service list in the manner indicated therein.

# SAUL EWING ARNSTEIN & LEHR LLP

By:/s/ John D. Demmy

John D. Demmy (Bar No. 5364047) 1270 Avenue of the Americas, Suite 2005 New York, NY 10020 Telephone: (212) 980-7200 Email: john.demmy@saul.com

Dated: July 2, 2020

# Service List

#### Via Electronic Mail:

Stephen E. Hessler, P.C. Marc Kieselstein P.C. Kirkland & Ellis LLP Kirkland & Ellis International LLP 601 Lexington Avenue New York, New York 10022 <u>shessler@kirkland.com</u> <u>mkieselstein@kirkland.com</u>

James H.M. Sprayregen, P.C. Ross M. Kwasteniet, P.C. Brad Weiland, Esquire John R. Luze, Esquire Kirkland & Ellis LLP Kirkland & Ellis International LLP 300 North LaSalle Street Chicago, Illinois 60654 james.sprayregen@kirkland.com rkwasteniet@kirkland.com bweiland@kirkland.com john.luze@kirkland.com

Paul K. Schwartzberg, Esquire The Office of the United States Trustee U.S. Federal Office Building 201 Varick Street, Suite 1006 New York, New York 10014 paul.schwartzberg@usdoj.gov

Lorenzo Marinuzzi, Esquire Brett H. Miller, Esquire Todd M. Goren, Esquire Jennifer L. Marines, Esquire Erica J. Richards, Esquire Morrison & Foerster LLP 250 West 55th Street New York, New York 10019 Imarinuzzi@mofo.com brettmiller@mofo.com imarines@mofo.com erichards@mofo.com